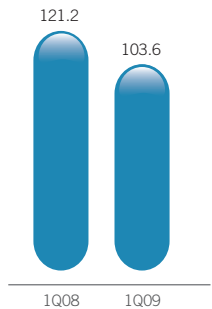


## Company Profile

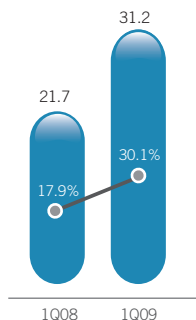
Wilson Sons Limited (“the Company” or “Wilson, Sons”), through its subsidiaries, is one of Brazil’s largest providers of integrated port and maritime logistics and supply chain solutions. With a business track record of over 170 years, the Company has developed an extensive national network and provides a comprehensive set of services related to domestic and international trade, as well as to the oil and gas industry. Its principal operating activities are divided into the following business segments: (i) Port Terminals, (ii) Towage, (iii) Logistics, (iv) Shipping Agency, (v) Offshore, and also into (vi) Non-Segmented Activities.

- **Port Terminals.** Wilson, Sons’ port terminals include two container terminals (Tecon Rio Grande and Tecon Salvador), offering assistance in port operations for loading and unloading of vessels, storage, and auxiliary services. In addition, through its subsidiary, Brasco, the Company operates a terminal to provide support services to the oil and gas industry, located in the city of Niterói, Rio de Janeiro.
- **Towage.** The leading services Wilson, Sons’ towage business provides are: harbour towage, ocean towage, rescue assistance through salvage operations, and support to operations in the offshore industry.
- **Logistics.** The logistics services Wilson, Sons provides include the following: supply chain solutions and product distribution, including general services in storage, bonded warehousing, distribution systems, road & multimodal transportation, as well as Non Vessel Operating Common Carrier (“NVOCC”).
- **Shipping Agency.** Wilson, Sons acts as the agent for shipowners, offering specific services related to vessel calls, documentation, containers, and demurrage collecting & control.
- **Offshore.** Wilson, Sons’ offshore segment provides support services related to the exploration and production of oil and gas, via platform supply vessels (PSVs) that transport equipment, drilling mud, and cement, among other materials, to and from offshore platforms and the operating shore base.
- **Non-Segmented Activities.** In Non-Segmented Activities, Wilson, Sons allocates the services provided by its shipyard, located in the city of Guarujá, on the São Paulo coast, and also administrative costs incurred with the management of the Company, which serves all business segments.

Net Revenue (US\$ million)



EBITDA (US\$ million) e EBITDA Margin (%)



## Strategies

- Continuing to grow and expand the quantity and range of services rendered
- Exploring new opportunities and strategies to provide the best and most complete set of services to customers
- Strengthening its position as the leading provider of towage services in the Brazilian market
- Increasing economies of scale and productivity, as well as realization of potential synergies and cost savings across business segments

## Competitive Advantages

- Operational know-how, reputation and credibility
- Integration and synergies among its different businesses
- Nationwide geographical reach
- Leading volume capacity, superior infrastructure and productivity
- Solid customer relationships and a diverse, strong customer base
- Experienced and innovative management
- High profitability and financial strength



## Social Responsibility

Wilson, Sons is committed to the ethics and quality of life of its collaborators, their families, the community and society as a whole. In Brazil, the Company sponsors social initiatives and encourages its employees to participate in these and in other social actions, aimed at improving people's lives.

## Historical and Cultural Heritage

Wilson, Sons recently created its Memory Centre, where approximately 4,000 documents were organized, including those from the Wilson, Sons Group, that illustrate the history of the business segments in which the Company operates.

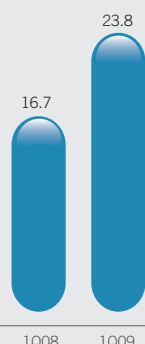
## Environmental Responsibility

Wilson, Sons focuses on the issues of environment, health and safety, while seeking the sustainable development of its activities, products and services, by making preservation of the environment one of its main priorities.

## Strong Market Position

Wilson, Sons seeks to continuously create synergies among its various business segments. The basic elements for the development and soundness of the Company's financial and operating performance are the combination of expertise in the market, high-quality infrastructure, and nationwide geographical reach.

Operating Profit (US\$ million)



Net Income (US\$ million)



Financial Highlights	1Q08	1Q09	% Ch.
Net Revenues (USD million)	121.2	103.6	-14.5
Operating Profit (USD million)	16.7	23.8	42.2
Operating Margin (%)	13.8	22.9	9.2 p.p.
Net Income (USD million)	13.2	16.1	22.5
EBITDA (USD million)	21.7	31.2	44.1
EBITDA Margin (%)	17.9	30.1	12.3 p.p.
Number of TEUs	200,914	178,439	-11.2
Number of manoeuvres	14,640	12,295	-16.0
Number of vessel calls	1,483	1,434	-3.3

### IR contacts: