



Wilson, Sons

Annual Report 2010 / Wilson Sons Limited



Port and Logistics | Maritime

Profile

Consolidated as one of the largest port, maritime and logistics operators in Brazil, Wilson, Sons offers specialized solutions in the areas of port terminals, maritime towage, offshore operations support, logistics, shipping agency and ship building. Shipowners, importers and exporters, companies in the oil and gas sector along with several other economic sectors, such as the food, pharmaceutical, paper, cellulose, metallurgical and, petrochemical industries, compose a portfolio of more than two thousand active clients with whom the Company maintains a long lasting relationship.

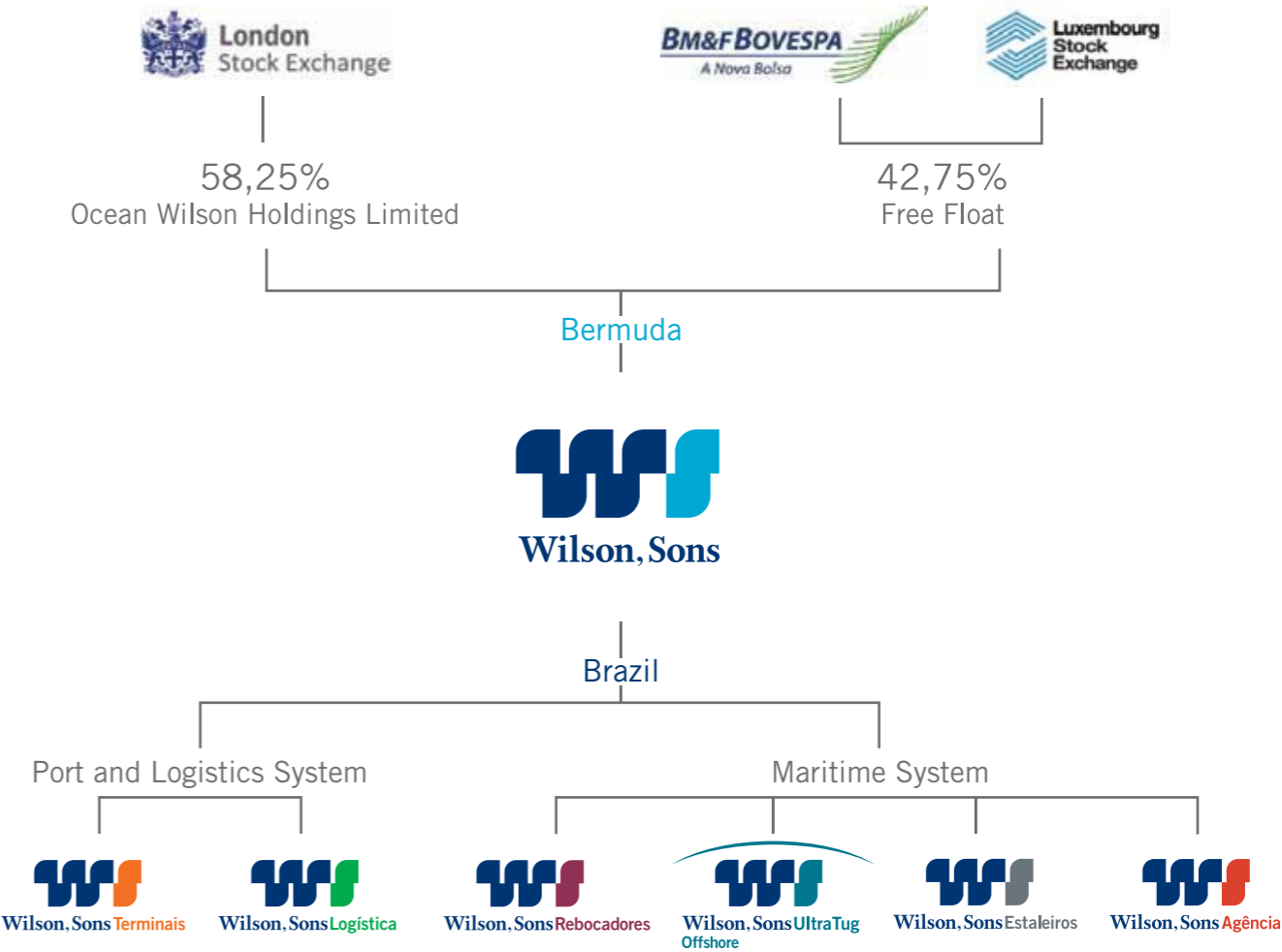
By the end of the last business year, the Company, present in the main ports along the Brazilian coast, counted on approximately 5,6 thousand employees.

A public-traded company, Wilson, Sons' headquarters are located in Bermuda and its shares are listed in the Luxembourg Stock Exchange. Its securities have been negotiated on the BM&FBovespa stock exchange through Brazilian Depositary Receipts (BDRs) since 2007. The Company is controlled by Ocean Wilsons Holdings Limited, also a publicly-traded company, with shares being negotiated in the London Stock Exchange for over one hundred years.

National Coverage



Business Structure



Company Philosophy

Mission

Develop and provide high value-added solutions for our clients in port, maritime and logistic activities, in a sustainable and innovative way, while, at the same time, valuing the career development of our employees.

Vision

To be the first choice of our employees, clients, and investors in port, maritime, and logistic segments, growing in a bold, synergetic, and sustainable way.

Principles

- › To stimulate the career development of our employees by creating advancement opportunities, while recognizing their contribution, enthusiasm, and commitment to Wilson, Sons.
- › To guarantee customer satisfaction by delivering services with quality, reliability, efficiency, availability, and safety.
- › To assure our shareholders adequate returns on their invested capital, while stimulating continuous reinvestment in the Company's businesses, for long-term growth.
- › To continuously encourage freedom of expression and provide incentives for creativity and the development of technology.
- › To act according to accepted ethical standards of behaviour, with respect to human life, the environment, culture, and the rule of law.

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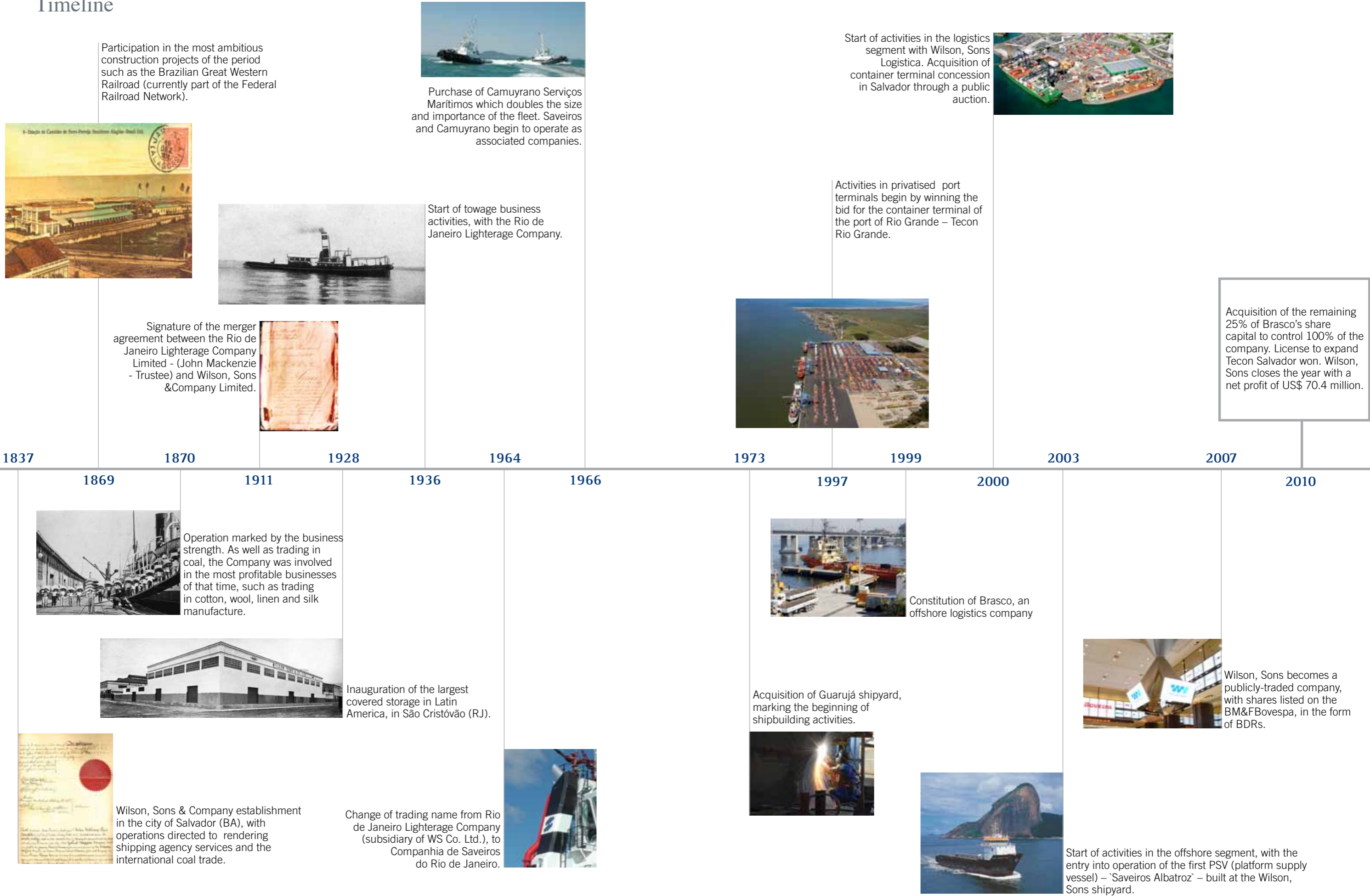
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Timeline

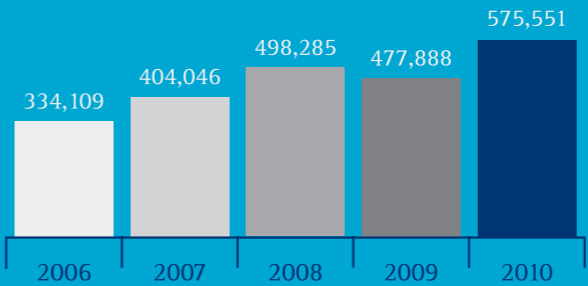


Main Indicators

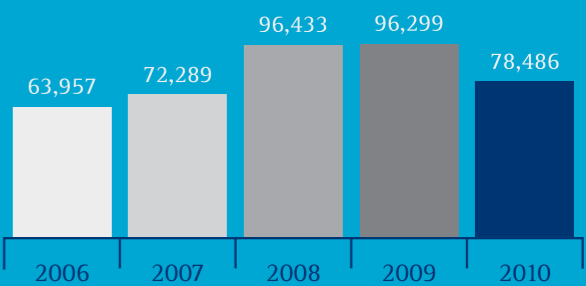
	2006	2007	2008	2009	2010	Δ % 2010 X 2009
Results - Consolidated (US\$ thousand)						
Net Revenue	334,109	404,046	498,285	477,888	575,551	20.4%
Personnel Expenses	-83,077	-116,180	-136,316	-149,086	-198,736	33.3%
Depreciation and Amortization	-15,100	-19,066	-26,256	-32,065	-42,921	33.8%
Operating Profit	63,957	72,289	96,433	96,299	78,486	-18.5%
EBTIDA	76,235	91,355	122,689	128,365	121,407	-5.4%
Net Income	43,477	57,797	46,897	89,984	70,505	-21.8%
Margins (%)						
Operating Margin	19.1%	17.9%	19.4%	20.2%	13.6%	-6.6
EBITDA Margin	22.8%	22.6%	24.6%	26.9%	21.0%	-5.9
Net Margin	13.0%	14.3%	9.4%	18.8%	12.2%	-6.6
Financial Indicators (US\$ thousand)						
Total assets	326,885	575,402	609,563	808,187	938,769	16.2%
Equity	145,000	321,553	332,183	423,479	465,042	9.8%
Current asset	114,470	277,822	268,175	315,438	303,609	-3.8%
Net debt	55,564	-48,224	5,195	78,700	170,400	116.5%
Return on Equity	30.0%	18.0%	14.1%	21.2%	15.1%	-6.1%
Investments - CAPEX	42,200	99,200	93,500	149,600	166,740	6.6%
Market Indicators						
Share price variation WSON11 (%)	-	9.2%	-57.9%	96.2%	49.0%	-47.2 p.p.
Dividends (US\$ thousand)	8,263	8,000	16,007	16,007	22,553	40.9%
Earnings per share (US\$)	851.4c	94.4c	65.9c	124.4c	98.4c	-20.9%
Number of Shares Outstanding (thousand)	5.012	71.144	71.144	71.144	71.144	0.0%
Market Capitalisation (US\$ million)	-	1,042.3	333.3	877.7	1,367.0	55.7%
Operational Indicators						
Port Terminals - Total N° of TEUs (thousand)	884	899	865	888	929	4.6%
Towage - N° of Manouvres	57,359	58,245	55,655	50,065	51,507	2.9%
Offshore - N° of PSVs	2	3	5	7	10	42.9%
Logistics - N° of trips	63,183	68,721	70,669	51,591	72,083	39.7%
Shipping Agency - N° of vessels called	6,630	5,538	5,824	6,527	7,258	11.2%
Productivity Indicators						
N° of Employees	3,925	3,847	4,327	4,296	5,601	30.04%
Net Income per employee (US\$ thousand)	11.1	15.0	10.8	21.0	12.6	-40.1%
Assets per employee (US\$ thousand)	83.3	149.6	140.9	188.3	167.6	-11.0%

Performance Highlights - Graphics

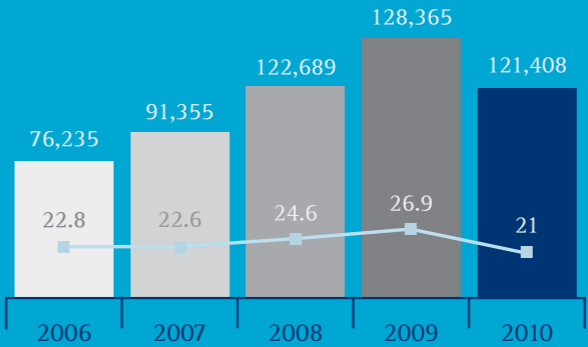
Net revenue (US\$ thousand)



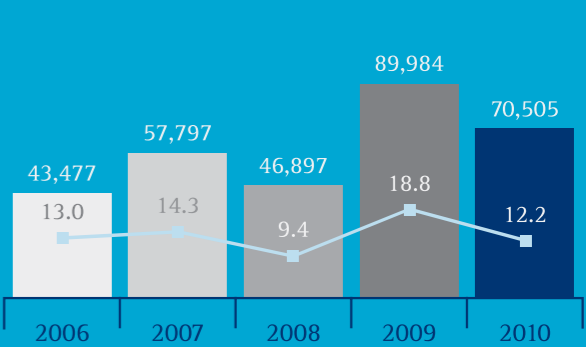
Operational Result (US\$ thousand)



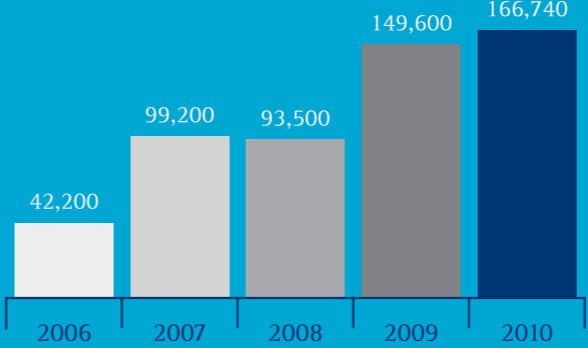
EBITDA (US\$ thousand) and EBITDA Margin (%)



Net Profit (US\$ thousand) and Net Margin (%)



Investment – Capex (US\$ thousand)



Message from the Chairman of the Board of Directors



ABILITY TO EVOLVE

With the passing of another year of activities we have shown our ability to evolve and continually capture new opportunities. The experience we have acquired in the last 173 years enables us to build an excellent platform for the future.

We live in a period in which the Brazilian economy is in strong growth. Our optimism is derived not only from our strong performance in 2010 but our long history of performance excellence.

Each stakeholder plays a decisive role in our success. The effort of each of our employees has been indispensable for the performance of our port, logistic and maritime operations. Our clients not only realize the value of our services, but place their trust in our company. Most of them have been Wilson, Sons' partners for decades in long-lasting relationships and this continues to differentiate our company.

Our shareholders have also shown trust in our Company, and this has been reflected in the performance of our BDRs that in 2010 significantly outperformed the Ibovespa (Index of the BM&FBovespa).

In brief, the positive result of the Company in 2010 can be attributed to Wilson, Sons' culture, which is to believe that the future is built in the present by means of consistent work, operational excellence and the tireless pursuit of results.

In the last business year, I became chairman of the Wilson, Sons Board. Endorsed by the priceless collaboration of the other members of this Board, I now have the mission to continue the work of Mr. Francisco Gros (deceased in the first semester of 2010), who presided over this Board with pride, wisdom and intelligence since the Company's Initial Public Offer in 2007.

We thank our clients, shareholders and lenders for their support and confidence, we also thank the Executive Officers and especially each of our employees located throughout Brazil. Because of them we have been able to implement our strategy and consolidate our values and principles.

We remain confident in our long term growth and that 2011 will be another year of great achievements for Wilson, Sons.

José Francisco Gouvêa Vieira
Chairman of the Board of Directors

Message from the CEO of Brazilian Operations



COMMITMENT TO THE FUTURE

We have numerous reasons to celebrate 2010. The strategies adopted in the course of the year have brought Wilson, Sons results that continually build the grounds for our sustainable long term development.

Once more Wilson, Sons' consistent management model has made it possible to achieve our goals and has contributed to the growth of the Company, preparing us for new market opportunities. Thanks to the strength of our operations, revenues have reached US\$ 575.6 million, which represents a rise of 20.4% in relation to the previous year.

The year 2010 included very important achievements. One of them was the approval of the Tecon Salvador expansion. Already in progress, the project contemplates the increase in the retro-area and warehousing, extension of the berth to accommodate larger vessels, and the acquisition of new equipment which will promote efficiency and productivity. We are proud to know that, like the other regions in which we operate, the capital of Bahia will benefit from our efforts to create value for the whole society.

In the south, the good news is the arrival of new equipment in Tecon Rio Grande. This investment of US\$ 20 million in equipment will reflect positively in the efficiency of the services we provide for our clients and in the financial results from 2011.

The expansion and modernization of the terminals are part of Wilson, Sons' commitment to increase the capacity and efficiency of all our port and infrastructure assets. Another accomplishment in 2010 was the continued growth and renewal of the Company's fleet. Our shipyard delivered eight vessels including three PSVs directed to the support of oil platforms (platform supply vessels) and five tugboats.

In order to consolidate the strategy and offer services in all the steps of the oil exploration, we have increased our participation in Brasco to 100%. Additionally, the expansion of the shipyard in Guarujá, will when complete, double our naval production capacity.

After this year of great accomplishments, we express our gratitude and acknowledge all those who contribute to our performance: shareholders, clients, lenders, suppliers and, especially, our team of hard working employees.

We also make honorable mention to Mr. Francisco Gros, first chairman of the Board of Directors post initial public offering, deceased in May 2010. With his vast experience as an economist, executive and public figure, Mr. Gros participated actively in the conception of our vision of future.

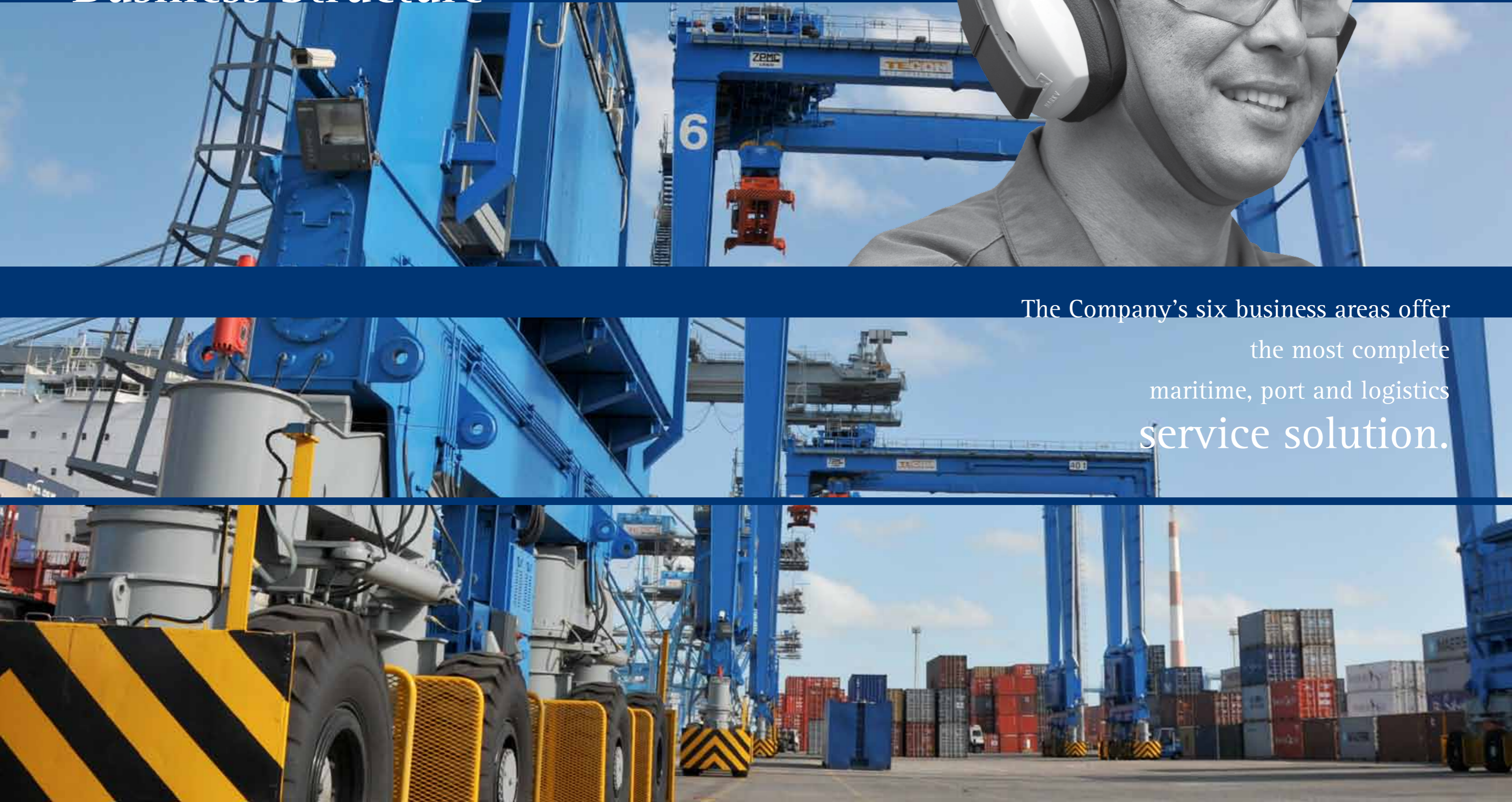
All the achievements presented in the Annual Report, as well as the conviction to move forward in search of new opportunities are merit to all the people who are part of Wilson, Sons' everyday life.

Cezar Baião
CEO of operations in Brazil

Business Structure



The Company's six business areas offer
the most complete
maritime, port and logistics
service solution.



Corporate Governance

Wilson, Sons sees the adoption of governance best practice as a continuous and long term process directed to the Company's sustainable growth. Therefore, in order to enable the longevity of value creation for all stakeholders, role clarity, transparency and ethics are of great importance. Such principles are completely linked to the Company origins, as its controller, Ocean Wilsons Holdings Limited, has been listed in the London Stock Exchange for over a century.

In line with the best international models, the Company's consistent governance structure ensures safe and transparent decision taking. Wilson, Sons seeks to adopt practices which are legally only demanded by companies that participate in the BM&FBovespa Novo Mercado, even though Wilson, Sons' can't be designated Novo Mercado as its shares are traded in BM&FBovespa through BDRs - Brazilian Depositary Receipts. The Company's governance actions contribute to value creation for the various stakeholders with whom it interacts.



BOARD OF DIRECTORS

Wilson, Sons' Board of Directors is composed of professionals with exceptional experience in different fields of operation and aims to promote the long term prosperity of the business. They define the Company's strategic objectives and supervise the Board of Executive Officers and management actions by means of project validation and results evaluation.

Stated in the By-laws, the Boards of Directors must have at least five members with mandates of up to three years, each being eligible for re-election. Currently there are seven board members of which one is independent. All the board members have a mandate up to the Annual General Meeting of 2011 where they are nominated for re-election. The Board meetings are held ordinarily, once every three months, and extraordinarily when summoned by any member of the Board.

At the executive level, Wilson, Sons relies on areas of Human and Organisational Development, New Businesses and Corporate Affairs. The areas of Information Technology, Internal Auditing and Health, Safety and Environment (HSE) are run by managers who report directly to the CEO due to the key role they perform in the operations.

Role clarity, transparency and ethics guide every Wilson, Sons' action.

José Francisco Gouvêa Vieira | Chairman

Mr. Gouvêa Vieira received a Law degree from the Catholic University of Rio de Janeiro in 1972, and completed his Master's degree at the same institution, in 1973. He holds a Master's degree in Law from Columbia University, New York, awarded in 1978. He has been a partner at the law firm Gouvêa Vieira Advogados since 1971 and has been with the Company since 1991. He has served as chairman of the board of directors (1997) at Wilson, Sons de Administração e Comércio (1992), at Ocean Wilsons Holdings Limited (1997) and at Ocean Wilsons (Investments) Limited (1997). He also serves as member of the board of directors to a number of companies, namely Banco PSA Finance Brasil S.A., PSA Finance S.A., Arrendamento Mercantil, Concremat – Engenharia e Tecnologia S.A., International Meal Company; and member of the advisory councils at Violy & Co., New York, Peugeot Citroen do Brasil Automóveis Ltda, Columbia Latin American Business and Law Association (CLABLA) and Lafarge Brasil S.A., and still, member of the Association of Friends of the Paço Imperial Museum in Rio de Janeiro, and of the Committee of Corporate Governance of the AMCHAM - American Chamber of Commerce - as well as being Honorary Consul of the Kingdom of Morocco in Rio de Janeiro.

William Henry Salomon | Vice-Chairman

Mr. Salomon received an undergraduate and postgraduate degree in Law at Magdalene College, Cambridge. Mr. Salomon joined Finsbury Asset Management, which was merged in 1995 into Rea Brothers Group, of which Mr. Salomon became Vice-Chairman. Subsequently, Close Brothers Group acquired Rea Brothers Group, where Mr Salomon became Deputy Chairman of the investment division. In 1999 Mr. Salomon established Hansa Capital Partners LLP, of which he is the Senior Partner. He has been a Director of a variety of UK and international listed companies and is currently Chairman of the New India Investment Trust, as well as a Director of Hansa Trust. In addition, Mr. Salomon is Deputy Chairman of Ocean Wilsons Holdings (OWH), the company which holds the controlling stake in Wilson, Sons; and is a Director of Hanseatic Asset Management LBG.

Augusto Cezar Tavares Baião | Board Member

Mr. Cezar Baião graduated in Economics from the Catholic University of Rio de Janeiro (PUC/RJ). Having joined Wilson, Sons in 1994 as CFO, he currently acts as the CEO of operations in Brazil. From 1982 to 1989, he served as Money Market Desk Manager at JP Morgan and also as Finance Director of Grupo Lachmann Agência Marítima, between 1989 and 1994. He holds one of the vice presidency positions at the National Union of Shipping Companies (Syndarma) and acts as adviser to the board of directors at the Brazilian Association of Public-Use Container Terminals (Abratec).

Felipe Gutterres | Board Member

Mr. Gutterres holds a Harvard Business School diploma in General Management and an MBA from COPPEAD, having graduated in Economics from the Federal University of Rio de Janeiro. He joined the Company in 1998 and currently serves as the CFO of operations in Brazil and Investor Relations. From 1994 to 1998, Mr. Gutterres held executive positions at Shell Brasil S.A.

Claudio Marote | Board Member

Mr. Marote received a law degree from Faculdade de Direito de Curitiba. He also holds diplomas from the following institutions: International Maritime Law from Lloyds of London, England; Executive Development Programme of the Kellogg Institute from Northwestern University, Evanston, Illinois, U.S.A.; Structures and Economic Systems - FDC, Paraná; and in Brazilian Policies and Strategies from the Association of Graduates of the Higher War College, in Santos, São Paulo. He joined the Company in 1964 and has held various executive positions, from branch manager to regional director, to superintendent-director. He began his professional career in 1956 at Agência Marítima Intermare Ltda., a subsidiary of the Bunge Born Group. At present, he is a partner at CMMR - Intermediação Comercial Ltda.

Andrés Rozental | Board Member

Mr. Rozental is the founding partner of Rozental & Asociados, an international consulting firm specialised in providing political and economic advisory services to both Mexican and foreign companies. Mr. Rozental previously was a career diplomat for more than 35 years with the Mexican foreign ministry holding a number of senior ambassadorial diplomatic posts. He is Chairman of the Board of Directors of Arcelor Mittal Mexico and is an independent Director of ArcelorMittal Brazil, Ocean Wilson Holdings and Wilson, Sons. He serves on the advisory board of Kansas City Southern de México, EADS de México, Toyota de México and is an Operating Partner of Advent International Private Equity. Mr. Rozental obtained his professional degree in international relations from the Universidad de las Américas in Mexico and his Master's in International Economics from the University of Pennsylvania. He is the author of four books on Mexican foreign policy and of numerous articles on international affairs. He has been a foreign policy advisor to President Vicente Fox and Felipe Calderón.

Paulo Fernando Fleury | Independent Board Member

Dr. Fleury is a full professor at Coppead Business School, Federal University of Rio de Janeiro and CEO of Logistics and Supply Chain Institute – ILOS. He has been teaching and conducting research and consulting for the last 30 years. He holds a B.Sc. degree in mechanical engineering (1969) a MSc. degree in Industrial engineering, and a PhD degree in Industrial Management. He was a visiting scholar at the Harvard Business School, during 1983, and an invited speaker at the Sloan School of Management, MIT in 1986. He has published more than 100 papers in Brazilian and international journals and was responsible for the organization of two logistics and supply chain management books. During all his professional life he has been engaged in consultancy work in the areas of logistics management, and operations strategy. He was Director General (CEO) of AD-RIO, the Development Agency of the State of Rio de Janeiro, being responsible for its creation and implementation (1987 - 1989).



BOARD OF EXECUTIVE OFFICERS OF OPERATIONS IN BRAZIL

The board of Executive officers is responsible for; establishing the policies of management, corporate operations and conduct of businesses in Brazil. As well as responsibility for achieving the goals established by the Board of Directors, the Board of Executive Officers assembles qualified professionals who act in the Company's operational day-to-day. It is composed by a CEO (Chief Executive Officer), a CFO (Chief Financial Officer) and two COO's (Chief Operating Officers): one for the Port Terminal and Logistics, and another one for Tugboats, Offshore, Shipping Agency and Shipyards.

At the executive level, Wilson, Sons relies on areas of Human and Organisational Development and Corporate Affairs. The areas of Information Technology, Internal Auditing and Health, Safety and Environment (HSE) are run by managers who report directly to the CEO due to the key role they perform in the operations.

CODE OF ETHICS

The aim of the Code of Ethics is to foster and actualise values expressed in the Company's Mission, Vision and Principles which guide the Company's business operations. Seeking consistency the document translates into Wilson, Sons' daily practice of commitment to maintaining healthy relationships with all of its stakeholders, based on honesty and integrity.

Available to everyone who is interested on the Company's website (www.wilsonsons.com), the document is a valuable instrument to preserve the image and longevity of the organisation.

EXTERNAL AUDIT

Wilson, Sons' Financial Statements are prepared according to the principles of International Financial Reporting Standards (IFRS), which became compulsory for Brazilian companies in 2010. The company is audited by Deloitte Touche Tohmatsu.

INVESTOR RELATIONS

Wilson, Sons holds transparency as a main guideline for the relations with investors, shareholders and market analysts. For this reason, besides fulfilling the usual compulsory routine for the companies listed on the Brazilian stock exchange, the Company pays special attention to communication, investing continuously in the improvement of the communication channels.

Communication tools include an area targeted at investors on its website (www.wilsonsons.com/ir), which is regularly updated with performance and result information. This communication channel also allows registration, in order to receive news alerts, and market announcements, among other important information. In 2010, the area commenced the use of online social network tools as twitter, LinkedIn and YouTube, aiming to communicate with the public in a faster

and more efficient way. Besides the traditional communication and online social networks the Company participates actively in bank events and conferences related to the industry.

Quarterly, the Investors Relations area (IR) organises the results disclosure, coordinating the teleconference which is open to the market and fosters the direct access of interested investors with the executives of the Company.

In 2010, the team of investor relations promoted 75 individual or small group meetings of analysts and investors, ten conferences, six non-deal road shows, besides the continuous services by phone and e-mail, which has resulted in a total of 819 direct interactions.

The Code of Ethics translates into Wilson, Sons' daily practice of commitment to maintaining a healthy relationship with all of its stakeholders based on honesty and integrity.



Business Management

In-depth understanding of its clients' businesses, anticipating their needs, continually seeking quality and productivity of the operations whilst aware of the new market opportunities are assumptions that guide Wilson, Son's management. In a broader sense, they reassure the Company's commitment to businesses' sustainability and longevity.

It was this commitment that has motivated the creation of the Oil and Gas Administration, a strategic area which aims to leverage Oil and Gas projects for all the Company's businesses.

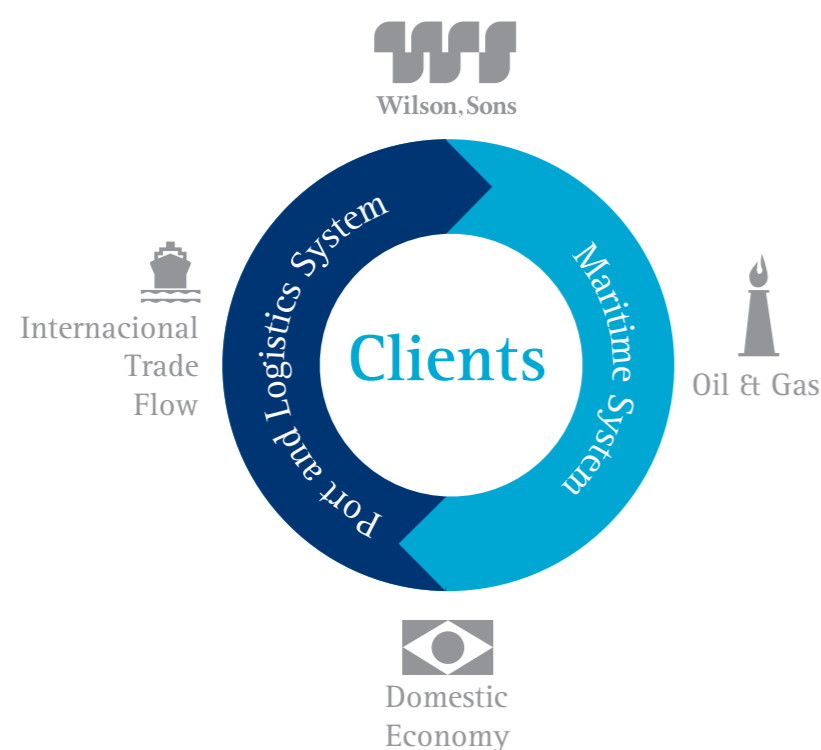
The Company's six business areas are specialized in offering the most complete solution for port maritime and logistics services to clients.

Wilson, Sons serves the domestic economy, the international trade and the oil and gas market. In 2010 services to clients in Oil and Gas contribute 28% of the Company's total revenue. Studies on this sector indicate the construction of 150 new platforms by 2020. These platforms will demand more than 400 new maritime support vessels in Brazil by the end of this decade, representing future opportunities for every Wilson, Sons business unit.

The synergy between the businesses facilitates resilience and contributes to the Company's sustainable growth. Currently, when the ten biggest clients are analysed, we find that 40% of them utilise services from four or more Wilson, Sons business units.

Wilson, Sons has a reputation as the favoured choice of clients.

With more than 170 years in operation, the Company is recognised in the market by the capacity and ability to deliver services and by the competent management of its businesses. In an effort to improve internal processes, in 2010, the Company structured a work team responsible for the introduction of a new ERP system, which will start operating in 2012.



RISK MANAGEMENT

Wilson, Sons counts on an Internal Audit area to coordinate the process that involves the identification, evaluation and classification of the different inherent risks to the Company's operational markets. The area is also responsible for developing solutions to avoid the exposure to each potential risk and verify if the actions proposed have been correctly adopted. In addition, Wilson, Sons has created an area of Financial Internal Control with the purpose of assuring the compliance with internal procedures and regulations applicable to the company's activities.

Wilson, Sons is exposed to several types of risks, which are inherent to its operations and for this reason the Company closely follows the risk management. In 2010, the risk control structure became even more efficient with the introduction of new instruments and processes, especially in the area of Health, Safety and Environment (HSE). The objective is to strengthen the current model, which aims to identify, monitor and manage the most significant inherent risks to Wilson, Sons' business areas.

So that the application of financial and operational risk mitigation processes may be monitored by the managers, the Company relies on risk management software. Broadly, the model employed is based on the Enterprise Risk Management (ERM) methodology adopted by the Committee of Sponsoring Organizations (COSO), an international organisation dedicated to the establishment and dissemination of better practice in the conduct of business.

Wilson, Sons maintains an insurance portfolio aimed to prevent and protect against the risks inherent to our operations, principally taking into account our clients' assets, our plants and equipment, and the continuation of the Company's operations. The policies, such as Civil Liability Insurance for Port Operators, Vehicles, Property, Hull Insurance and Builder Risks, are taken out with leading insurers and renewed periodically.

The main risks may be divided into the categories below.

Strategic risks

The Company's operation in several business areas results in a series of strategic and inevitable risks that take place naturally. They include political, industrial and market risks, as well as those related to social and environmental responsibility. In given situations, they involve more material risks related to the acquisition of

fixed assets. This is due to, among other reasons, long periods of construction and life cycle of assets which are typically made available to the market.

Financial risks

Financial risks include risk of exchange rate, interest rate, oil price, credit and liquidity.

In 2010, a consultancy specialized in financial risk was hired to help in a risk policy implementation that contemplates the Company's goals in relation to the protection of financial risks, decision scope, risk measurement, approved instruments of protection and monitoring methodology of the mapped exposures, including the constitution of a financial risk committee.

Further information can be found in the explanatory notes of the consolidated financial statements.

Operational risks

Some business areas of the Company are subject to work conditions that pose risks to the employee's physical integrity. Hence, the largest portion of operational risks is related to the environment and work safety. Additionally, the Company is exposed to operational risks from suppliers, IT and processes. The actions related to the sustainability, environmental impact and social responsibility are described in the correspondent topics in this report.

Regulatory Risks

Wilson, Sons' operations are developed in different Brazilian states, each one of them with their own state legislation. Thus, the Company is naturally exposed to a range of legal, tax and other external notification risks, which vary according to the rules and governmental authorities of each State.

The Company relies on the structure to identify, monitor and manage the most important risks, aligning with the best practice in the conduct of businesses. Given the particularities of each of the Company's business segments, risk management is undertaken independently by each business unit. In addition, the Board of Executive Officers and the Board of Directors periodically assess the most significant risks and implements initiatives aimed at the proper management of such risks.

HEALTH, SAFETY AND ENVIRONMENT (HSE)

HSE Corporate Management reports directly to the CEO. Its strategic operation contributes to the maintenance of a healthy and safe work environment, by preventing; accidents, deceases in, or damage to the employee's health or the environment. Seventy HSE professionals work directly in the business units integrating with the work of HSE area.

The year of 2010 was dedicated to the intensification of compliance with the Company's corporate standards by means of a validation of procedures that support the HSE Corporate Policy for each one of Wilson, Sons' businesses. The set of rules show the concern with the preservation of the environment, health and safety. The rules apply to all employees.

In Tecon Rio Grande, the advances in the area have involved the constitution of a Emergency Response Unit, an equipped mobile base which has been installed in a container, and the acquisition of a fire fighting vehicle - Wilson, Sons' first of the kind. The actions improve the Company's response to possible emergency incidents in the terminal. In addition, within the continuous programme of fire prevention and response training, 130 brigade members from Tecon Rio Grande have undergone training.

In Brasco, the Company reached the index of 1,000 days with no work accidents in October 2010 and conducted, in December, an emergency simulation which involved all the employees as well as the participation of the local Fire Department.

In the Logistics area, subjects related to the work safety are themes for the Daily Safety Talks. The action consists of a structured talk with the employees before each shift, dedicated to a theme related to day-to-day operational safety. This action has been very important for accident prevention. Logistics has also released the Prevention 10, Accident 0 campaign (Prevenção 10, Acidente 0), rewarding the employees for their performance in work safety.

Throughout last year, the management agenda was also focused on monitoring the fulfilment of the legal requirements to which the Company's businesses areas are subject and on the development of programmes that aim to promote the employees' health and welfare. One of the advances in this sense was the standardization of the medical and occupational health activities. From 2010, all the pre-employment and periodic health examinations as well as risk assessment in work environment are carried out by one single partner company, which covers all the Wilson, Sons locations. This action is part of a project seeking to consolidate, by the end of 2011, all the Group health and safety information.

New technologies also form part of the agenda of the environmental management. This includes the purchase of new equipment, such as the container cranes that arrived in Tecon Rio Grande (RS) in October 2010. The cranes have technology for the reuse of the electricity generated by the equipment. In Tecon Salvador, electrical cranes have been ordered, with improved performance in energy consumption and much lower emission of pollutants than the conventional diesel systems. The equipment should start operating in 2011.

In the Rio de Janeiro headquarters, a selective collection programme has been introduced. The recyclable material is donated to an NGO which invests in qualification of low-income population.



Container handling at Tecon Salvador (BA)



INTANGIBLE ASSETS

Wilson, Sons has consolidated differentials that create advantage in the market and strengthens the Company's business. These differentials help the Company's value creation.

Brand Strength

The solid image Wilson, Sons enjoys in the market contributes to the close and long-lasting relationship the Company has with its client base. Customers recognise and trust the knowhow that the Company has acquired throughout its 173 years in operation.

Human and intellectual capital

The employees are committed to service delivery quality and are aligned with the values and principles that guide Wilson, Sons' vision of future. The personal and professional potential of each employee is maximised through holistic people management, which includes investments in training and actions for the continuous exchange of experience, with the purpose of maintaining the intellectual capital in constant evolution.

Businesses synergy

The complementary interaction between the Company's business units is one of the keys to its sustainable growth. Evidence of this is that 40% of the biggest clients receive services from four or more business units of the Company.

Service portfolio

The Company's range of services strengthens its image as one of the biggest operators in port, logistic and maritime services from Brazil. The portfolio

includes specialised solutions in the areas of port terminal, maritime towage, logistics, shipping agency, support to the exploration and development of the oil and gas industry and naval shipbuilding.

Strategic location of the assets

The Company is present in the main ports Brazil and the location of the shipyard in Guarujá (SP) and Brasco in Niterói (RJ), between the two most important oil basins - Santos (SP) and Campos (RJ) – which have a strategic position in relation to the construction, maintenance and logistic support of vessels for the oil and gas market. Wilson, Sons also differentiates itself for its shipping agency service coverage, offered across the important ports of Brazil as well as abroad, with exclusive representatives in Europe and the United States, and its own office in Shanghai, China. The Company's container terminals are located in states of great economic importance - Rio Grande do Sul and Bahia.

Pioneering spirit

The Company was the first of its sector in Brazil to use azimuth propulsion on its tugboats, the first to operate in a publically auctioned private container terminal concession in Brazil and the first to receive the quality certification in the shipbuilding sector for its shipyard.

Commitment to the environment

Expressed in the principles of the Company, this commitment is part of the daily operations and results in practical actions, detailed in the chapter Corporate Sustainability (page 25).

CERTIFICATIONS

The search for quality and improvement of the processes is continuous and it is explicit in the certifications that Wilson, Sons holds in its different business areas. All the Company's businesses hold the ISO 9001, which establishes requirements for the Quality Management System, and are engaged in the constant achievement of specific certifications for their target activities. Besides ISO 9001, the Company relies on other specific certifications for its operating areas.

In Wilson, Sons Logistics, three units have the Quality Assessment System for Safety, Health, and Environment certification, a tool for the continuous and progressive reduction of accident risks in the transport and chemical product distribution operations.

Wilson, Sons Ultratug Offshore is certified by the ISM Code, whose aim is to establish the international standard for the safe management and exploration of vessels, pollution prevention and safeguarding men at sea. This certification is part of the International Convention for Safety of Life at Sea.

RELATIONS WITH THE STAFF

The Company's human capital plays a key-role in every business and goes beyond the service delivery on time and quality. In the day-to-day of the operations, each one of the employees is responsible for the fulfilment and trust that lasts in the clients' memory and motivates them to continually choose Wilson, Sons. This belief allows the Company's strategy to include the employee's investment in the technical training and welfare.

By the end of 2010, Wilson, Sons had approximately 5.6 thousand people. This represents an increase of 30% over the closing of the previous business year. The growth of the team was principally a result of the higher volume of loads moved in the port terminals, new operations in the Logistics area, Brasco's growth and operations of three new PSVs in Offshore as well as higher demand for the vessel delivery in the Shipyard

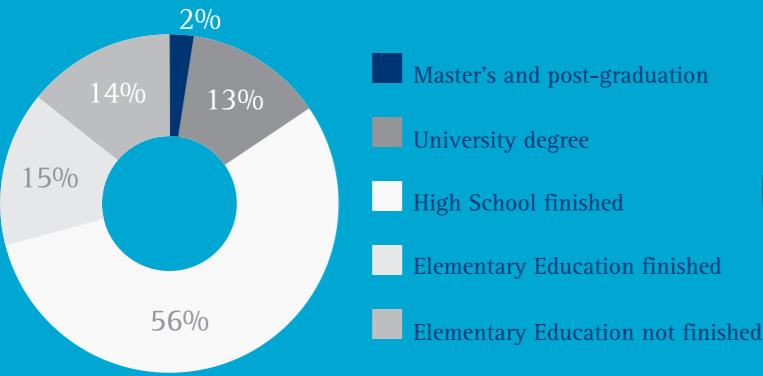
Of the Company's employees, 88.3% are males and 79.0% work directly in operational areas

Other features of the internal population can be observed in the following graphs:

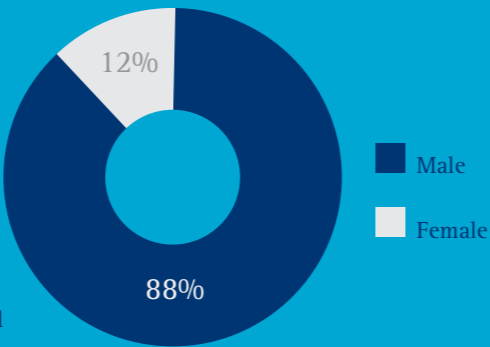
Each one of the employees is responsible for the fulfilment and trust that lasts in the clients' memory and motivates them, continually, to choose Wilson, Sons.

Employee Profile

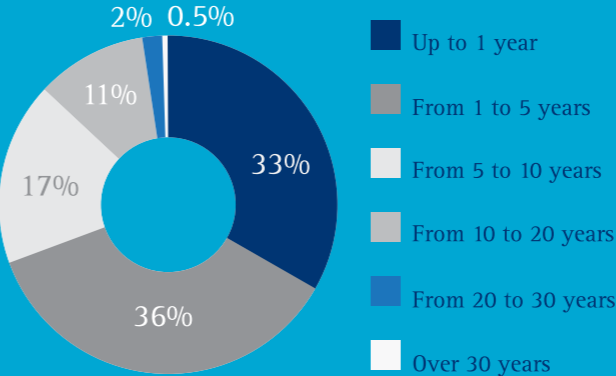
Education



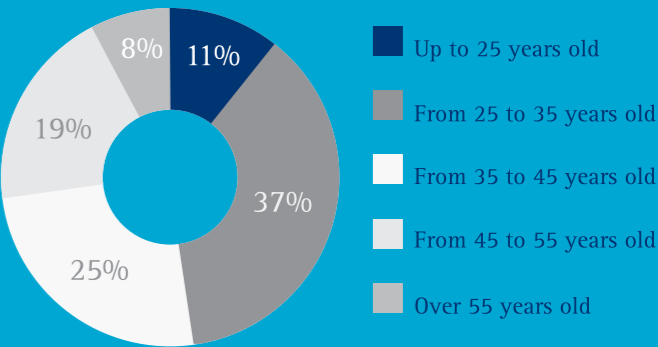
Divided by sex



Time in Company



Age group



Wilson, Sons staff management is carried out by the Human and Organisational Development area, which is structured into corporate management (Rewards and Planning, Development and Management) and business management. The first aims to measure and institute the strategies of the Company as a whole and operates in partnership with Human and Organisational Development areas in each business that concentrate on their business specificities.

The year of 2010 was also significant in the use of the Strategic Human Resources Management platform, which integrates the pillars of Performance Evaluation, Succession & Retention, Personnel Development and Reward. The tool demanded time and technological investment for its implementation. It is used in relation to the managerial level and going forward it will be applied to a wider number of positions in the company.

Besides offering an integrated vision of the Company's human capital, the Strategic Human Resources Management platform enables the employee, with the assistance of their manager, to plan the development of their career based on individual performance and area of interest. This possibility enhances ownership and buy-in of career planning and is aligned with Wilson, Sons Vision to be its employees' first choice.

Knowledge management

Improving the employee's individual competence contributes for the Company's value creation in its entirety. It is up to the Business Human and Organisational Development to conceive and coordinate the human development that serves the demands of different Wilson, Sons businesses. In 2010, 127,149 hours of training were delivered, which involved the participation of employees in 8,706 training actions. Worthy of mention was the resumption of the Managerial Development Program, which involved all the Company's coordinators and managers; the technical course for Tecon Salvador's employees, provided thanks to a partnership with the National Service for Industrial Learning (SENAI- Serviço Nacional de Aprendizagem Industrial); and, in June, the start of activities in the William Salomon Training Centre, where, during the first six months of activities 166 employees were trained for the Tugboat business.

Again at Tecon Salvador, a training programme "Interlinked with the Tecon," was adopted using the e-learning platform. The use of this tool, which had been applied to the Shipping Agency business in the previous year, consolidates this training concept within the Group.



In line with the Company's growth related to the oil and gas sector, training has been given by specialists in the area to 35 employees, including participants from the top management and employees who work directly in the business. The training had a purpose to provide a global view on the segment and increase employee knowledge, with themes related to the oil geology fundamentals and geoengineering of reservoirs.

The human development programme also included contributions to higher education courses, post-graduation and language courses. In 2010, 56 scholarships were granted.

Rewarding and Benefits Practice

Wilson, Sons has adopted, since 2004, as a platform of positions and salaries, the Hay Group point methodology, which makes use of annual research to update the salary scale. The benefit package practised by the group contemplates, in addition to the benefits in the collective agreement, the full costing of life insurance and funeral assistance, Private Pension plans, in the form of income benefits and individual benefits, as well as the Program of Profit-Sharing and Bonuses, which has a tailor-made design for the managers group and another for the non-managers group.

Corporate Sustainability

With the support of the Brazilian Foundation for Sustainable Development, Wilson, Sons has adopted the methodology based on the triple bottom line and on the ISE (BM&FBovespa's Business Sustainability Index) dimension analysis.

In 2010, Offshore and Logistics went through the diagnostic phase as well as the constitution of a sustainability committee which will be responsible for coordinating and rendering accounts on the actions that will be adopted in their respective businesses.

Throughout the year, investments were made in the dissemination of sustainability concepts through internal communication channels, which include notice boards, electronic newsletters, a column in New's magazine and a specific intranet area.

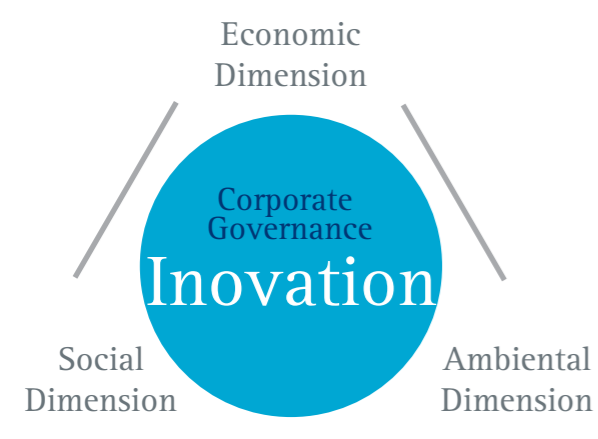
The agenda also contemplated programs for the dissemination of concepts to onboard staff, with the first lecture in a Platform Supply Vessel (PSV) being carried out aboard Talha-Mar. For the year of 2011, a series of training is expected for all vessels.

Governance

In 2010, Wilson, Sons' Code of Ethics was revised in a process that involved the formation of a committee composed of employees from all businesses and different hierarchical levels. The committee analysed the guidelines provided by IBGC – Brazilian Institute of Corporate Governance – along with documents from other companies. The objective is to implement best market practice, and resulted in a comprehensive document of guidelines for the Company and its employees.

The adherence of each one of our employees to the Code of Ethics is formalised during the corporate integration process. Upon being hired, each professional at Wilson, Sons accepts the commitment to guide their professional attitudes with the principles of appreciation and respect for life, the environment, culture, and the legislation which are defended by the Wilson, Sons. The document also entails that queries concerning real situations should be forwarded to a hierarchical superior, who will consult the Ethics Committee.

Another initiative was the formalisation of the Corporate Social Policy, a comprehensive document which guides Wilson, Sons' actions in the social and environmental scopes. The methodology applied in the construction of the Code of Ethics was used on the elaboration of this document.



Pacto Global
Rede Brasileira



SUSTENTABILIDADE
CORPORATIVA
Uma Nova Agenda



Creating Ties Christmas activity at Rio Grande (RS)

Economic Dimension

Since 2009, Wilson, Sons has been publishing the Added Value Statement, which can be found at the end of the Report.

In addition to the businesses' emergency procedures the Company relies on a crisis management plan from the corporate sustainability area with focus on reputation and image. Another point to be highlighted in this dimension was the formation of a work team and with the assistance of a consultancy to implement Economic Value Added (EVA) methodologies throughout the business in 2011.

Environmental Dimension

The commitment to environmental preservation, the conscious use of natural resources, and the reduction of environmental impact caused by operational activities are evident in several initiatives.

One of them concerns the certifications described on page 21. Another one is in the adoption of cleaner technologies, which is the case of new tugboats, whose engines include an electronic management system that reduces polluting gas emissions. All new tugboats built in Wilson, Sons' shipyard use this technology. The energy efficiency achieved by the projects on new vessels guarantees the reduction of 11.1% CO₂ emissions when compared to vessels built in the 1970s.

Also worthy of mention is the case of Brasco, where the comprehensive waste disposal process includes the receipt, processing, separation and correct final destination logistics for clients and third party residues from oil and gas platforms.

Another initiative in the scope of environmental sustainability was, in support of the area of HSE (Health, Safety, and Environment), the promotion and adoption of a selective collection in the Rio de Janeiro headquarters.

Social Dimension

Transparency and commitment to social advances permeate Wilson, Sons' management model and are manifested in several examples. The Company, a co-founding member of the Brazilian Council for Corporate Volunteering, it is also part of the Social Responsibility Commission at Brazilian Institute of Petroleum, and was the first in its segment to adhere to the United Nations Organization Global Compact. This initiative, that mobilizes the corporate community for the adoption of fundamental and internationally accepted values in their business practice, has been translated into ten principles in the areas of human rights, labour rights, environment protection and combat against corruption, which can be found in the document named Global Compact – 10 Decisions to Change the World.

Wilson, Sons believes that business sustainability also depends on the way the Company relates to their internal public and to the community. In 2010, it carried out its first functional census which included all the business units. The main goal of this research was to analyze the way the Company is seen by its employees.

Around 50% of employees (79.6% male and 20.3% female) voluntarily contributed. 84% of respondents largely agree that the Company is concerned with the environment and 71.4% think it is a supportive company.

This census was also valuable for Wilson, Sons to be familiarized with the racial diversity of employees: 55.8% declared themselves white, while 10% afro descendent and 30.9% mixed descendent, Asian, indigenous and others account for the other 3.3%. These and other results help to beacon many future actions of the Company.

The relationship with the community aims to contribute to the construction of a better world for the generations of today and the future. Thus, the company participates, through financial support and volunteering actions, in projects which involve respect, the appreciation for life and the preservation of historic and cultural assets.

PRESERVATION OF MEMORY AND HISTORICAL ASSETS

› Wilson, Sons Business History Centre

The history of Wilson, Sons, established in Brazil for over 170 years, is considered to be a valuable intangible asset with approximately 4,000 documents representing the trajectory of the Company. Such documents are a source of information for employees of the Group and researchers in general. In 2010, the Company launched a research portal, with its entire collection digitised. Documents and images, catalogued by themes, are now available to users of all locations, while the physical collection will be preserved.

› Maintenance of historical assets

Making use of resources that comply with the Rouanet Law, Wilson, Sons is committed to the financing of two restoration works. In 2010 the restoration of Rio Grande's (RS) City Hall was concluded. In Salvador, the Company has initiated the restoration of the Bahia Association of Commerce building, which housed Wilson, Sons' first headquarters.



Creating Ties, Rio de Janeiro



Volunteers in action: employees in a Creating Ties activity at Rio de Janeiro

VOLUNTEERING

Wilson, Sons believes that, as well as transforming the lives of the beneficiaries, volunteering can generate internal results, such as higher level of personal satisfaction and the development of team spirit. Thus, through allocation of financial resources and in-house dissemination, Wilson, Sons, promotes, supports and encourages volunteering campaigns which will bring the Company, the community and its employees closer.

The Company's volunteering initiatives have been concentrated in the Creating Ties programme, which involves a Management Committee responsible for developing initiatives which will be put into practice in each of the selected units. Nowadays, apart from the headquarters in Rio de Janeiro (RJ), there are volunteers in Rio Grande (RS), Paranaguá (PR) and Santo André (SP).

In 2010, activities carried out by the Creating Ties programme contributed to the well-being of 1,804 people, among children, youngsters and elderly, and involved 285 employees. In Rio de Janeiro, the emergency campaign for the rain victims of Niterói and São Gonçalo motivated the participation of 150 volunteers and resulted in the donation of 241 baskets of food staples and 500 kilograms of food, which benefitted 300 families. The units also promoted intermittent actions with the intent of helping charity entities, such as the winter clothing campaign, Children's Day and Christmas.

In an action developed in partnership with Junior Achievement – the largest and oldest organization in practical education for business, economy and entrepreneurship in the world – and with the Brazilian Institute of Petroleum, the pilot project “Attitudes for the Planet” was accomplished, which counted on lectures at public schools in Rio de Janeiro, with the objective of raising awareness of sustainable entrepreneurship.

SUPPORT AND SPONSORSHIPS

- › Amigos do Zippy / Zppy's Friends
(www.amigosdozippy.org.br)

This is an emotional development project based on the program established by the Centre for Valuing Life and is directed at first and second year primary school children in several Brazilian cities. It aims to help children aged six or seven, of all skill levels, to deal with their daily difficulties, teaching them how to identify and talk about their problems. .

- › Brigada Mirim de Ilha Grande
(www.brigadamirim.org.br)

Founded in 1989 by initiative of the inhabitants of Ilha Grande, on the coast of Rio de Janeiro, the organization provides work, healthcare, education and citizenship values to local youngsters. Wilson, Sons sponsors, every year, ten of this NGO's brigade members. Acting among tourists and local residents, these youngsters' mission is to preserve nature and raise awareness on the importance of caring for their environment.

- › Casa Jimmy
(www.taskbrasil.org.br)

Founded in 1992 and established in England, the idea of this NGO is directed to projects supporting the life and the needs of street children and pregnant teenagers in Brazil. Casa Jimmy, located in Santa Teresa, Rio de Janeiro, has a capacity to shelter around 25 street children and adolescent mothers or mothers-to-be, as well as their babies.

- › Instituto Benjamin Constant
(www.ibc.gov.br)

A national reference on visual impairment issues, this institute owns a school, trains professionals, gives support to schools and institutions, performs ophthalmological consultations, rehabilitates, and produces specialized material printed in Braille and in scientific publications. In 2010, Wilson, Sons financed 40 surgeries.

Operational Market Environments

Through its operations, Wilson, Sons focuses on three drivers of growth: international trade flow, the oil and gas sector, and the Brazilian economy.

PORT AND LOGISTICS

Wilson, Sons Terminals operates two of the most important Brazilian container terminals, as well as Brasco, a company specialised in logistics support to the oil and gas industry.

Wilson, Sons Logistics is involved in all stages of the commercial logistics supply chain. Its services involve warehousing, in-house operations, distribution and multimodal transportation by means of flexible and taylor made solutions.



Employee operating a Tecon Rio Grande equipment

WILSON, SONS TERMINALS

Exports were negatively impacted by currency exchange in 2010. As a result, container terminals that are export-driven had a challenging year.

Despite a challenging scenario, net revenues in the Port Terminals segment were US\$228.0 million, 30.0% higher than in the previous year. This result was favoured by the record movement of 928.7 thousand TEU, and by Brasco, that signed new contracts in the oil and gas sector and broadened its services portfolio.

Tecon Rio Grande

Tecon Rio Grande is located 420 kilometres from the city of Porto Alegre, Rio Grande do Sul, and handles 99% of all container cargo going through the port of Rio Grande. In 2010, a total of 951 ships berthed at the terminal, resulting in a total handling of 666.2 thousand TEU. Investments in expansion and modernisation have set the platform for further growth in the movement of containers through this facility. The most recent investment, totalling US\$20 million, allowed the arrival of six new cranes which became operational at the beginning of 2011. With cutting edge technology, the new cranes help handling containers on the yard as well as loading and unloading cargo from ships, providing substantial productivity gains.

Tecon Salvador

The strategic location of this port favours the handling of vessels that operate in leading international trade routes such as the United States, Europe, and the Middle East. Throughout last year, Tecon Salvador operated close to its full capacity, handling a total of 262.5 thousand TEU. The volume, 13% higher than in the previous business year, was favoured by an increase of cabotage cargo and of imports. Chemical products, rubber, paper and cellulose, fruit and juices were among the most frequently handled cargoes.

The biggest accomplishment for Tecon Salvador in the year of its tenth anniversary was the approval of the expansion, which had been sought since 2005. The expansion, which has a completion deadline set for early 2012, will allow the berthing of larger ships which are being increasingly used by shipowners on their Brazilian routes. Such vessels were previously hampered by the limited size of the quay and the terminal draft.

The Company's investment on the terminal expansion will integrate with governmental initiatives to improve access to the port of Salvador, contributing to the region's economic development. Since 2000, when the terminal started operating, Wilson, Sons has invested a total of US\$74.4 million in improvements to the port efficiency and hence the efficiency of the State of Bahia.



Aerial view of Tecon Rio Grande (RS)



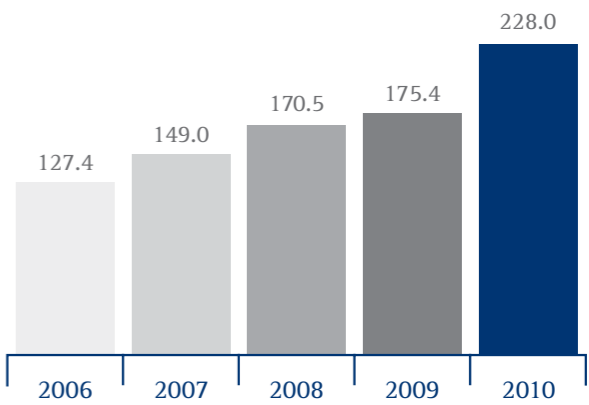
Brasco

In 2010, with a strategic decision supported by the promising perspectives for the oil and gas market, Wilson, Sons acquired, for US\$ 9,0 million, the remaining 25% of Brasco's shareholdings, becoming holder of 100% of the terminal's share capital. Located on Conceição Island, Niterói (RJ), the Company operates the second largest port terminal dedicated to services for oil platforms and is able to install operational bases along the entire Brazilian coast. In addition to the base in Niterói, there are ongoing operations in Guaxindiba (RJ), São Luís (MA), Vitória (ES) and in the port of Rio de Janeiro (RJ).

Brasco is specialised in the management of integrated logistic services for the exploration and development of oil and gas industry. It operates in procurement, warehousing, and delivery of supplies to offshore platforms, such as equipment, mud, cement and chemicals, and supplies of food and water. Its scope of operation also covers aggregated services to the oil & gas market, such as container leasing, use of equipment and personnel. By means of the Waste Collection Centre, it also receives, processes, separates, and handles logistics for oil and gas platform residues of clients and third parties.

Throughout last year, boosted by demand from on the oil and gas sector, Brasco signed new contracts, resulting in a net revenue increase of 84.2%. Brasco revenues advanced from US\$26.7 million in 2009 to US\$49.2 million in 2010. The potential growth of operations led to the decision of increasing planned investments in civil works and equipment for the Niterói (RJ) terminal.

Net Revenue (USD million)



Brasco and Wilson, Sons Ultratug Offshore: a business synergy situation



Wilson, Sons Logistics

Created in 2000, Wilson, Sons Logistics ended 2010 with 25 operating units throughout Brazil. The business operates one of the largest dry ports in the country, the Santo André Logistics Complex, in São Paulo area, with a total area of 92,000 m², of which warehouses comprise 33,800 m².

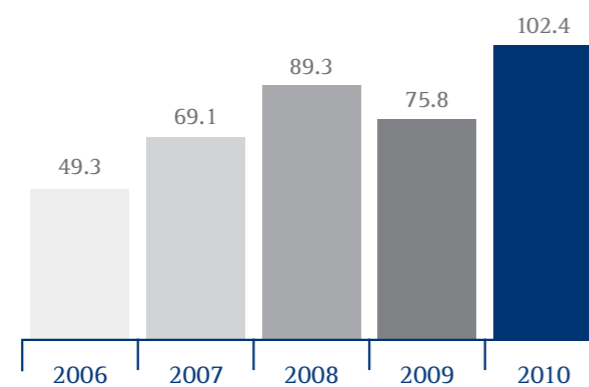
A highly qualified team of professionals is responsible for the development and implementation of projects for large Brazilian companies and multinationals. The portfolio of clients includes companies from the agro-food, paper and cellulose, oil and gas, chemical and petrochemical, pharmaceutical and cosmetics, and steel and mining sectors.

Wilson, Sons Logistics offers customised logistics solutions for each type of business by making use of the most appropriate equipment, mix of transportation, and warehousing. The Company operates as the client's partner, revising the processes adopted and developing high value-added solutions at optimum cost.

The business has achieved significant advances throughout 2010, especially with the growth of in-house operations, which include operation management within the customer facilities. Another positive factor for the value creation at Wilson, Sons Logistics was the geographical expansion of its operations, with their start-ups in Mato Grosso and Minas Gerais.

In 2010, Logistics contributed with US\$ 102.4 million in net revenues, which represents a growth of 35.2% when compared to the previous business year. Apart from ongoing investments in equipment, this performance was positively influenced by the robust growth of the Brazilian economy.

Net Revenue (USD million)



Employees at a in house logistics operation

MARITIME

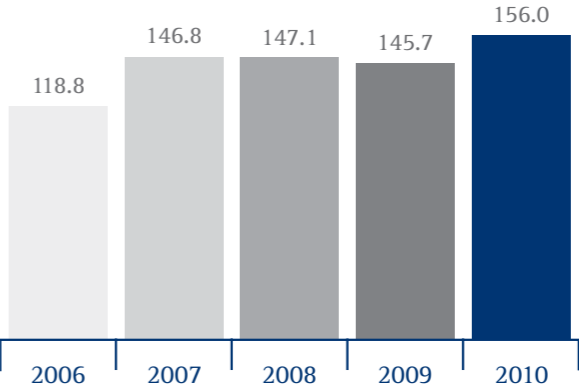
The maritime system includes Wilson, Sons’ tugboats, the shipyard, as well as the shipping agency services. Also part of the maritime system is Wilson, Sons Ultratug Offshore, whose vessels offer support to platforms of exploration and production of oil and gas.

Wilson, Sons Towage

The segment has the largest fleet of tugboats in South America, with 72 tugs, of which 42 are equipped with azimuth propulsion, which allows for greater manoeuvrability, while improving safety and agility. In 2010, Wilson, Sons Towage put 5 new azimuth tugboats in operation, all built at the Guarujá shipyard.

The construction of new tugboats is part of the Company’s strategy of fleet expansion and renewal to meet the demand driven by the growth of oil and gas industry and the international trade flow. In addition to towing services, the Company also offers special services such as support for salvage operations, which involve, for instance, fire fighting and refloating ships, and support for offloading operations.

Net Revenue (USD million)



In 2010, the size and quality of the fleet, its coverage along the Brazilian coast, and the Company's know-how, allowed Wilson, Sons to accomplish a total of 51,507 manoeuvres, continuing as the largest service operator in the area of port and oceanic towage in Brazil, with a market participation of approximately 50%. Port manoeuvres represented 84.4% of the total US\$156.0 million in net revenues, while special operations, many of which are related to the oil and gas sector, reached 15.6%.

The planning for the towage segment anticipates the continued growth and fleet renewal in 2011, including the delivery of five new tugboats. The finance, which has already been approved, will come from the Merchant Marine Fund (Fundo da Marinha Mercante - FMM).

Wilson, Sons Shipyards

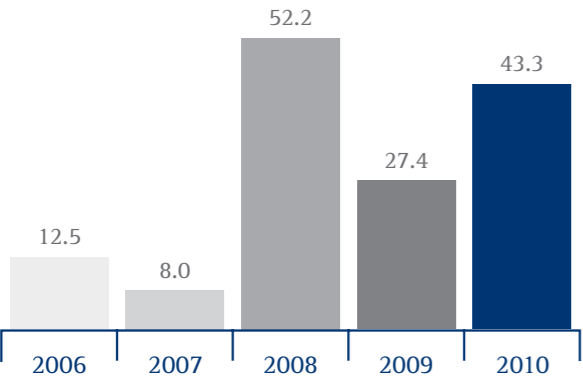
Located in Guarujá (SP), the Company's shipyard occupies a 20,000 m² area and has the capacity for simultaneous building and maintaining small and medium vessels.

In 2010, eight vessels were delivered, being five tugboats equipped with azimuth propulsion, and another three PSVs (Platform Supply Vessels) used to support oil platforms. The construction of all vessels was concluded ahead of plan ensuring customer satisfaction and anticipating of cash flows for the Company.

The efficiency of Wilson, Sons' shipyard is derived from the constant search for improvement with the use of cutting edge technologies and the development of local suppliers to ensure the delivery and the quality of the materials used.

The Shipyard's growth is reflected in the addition of 57.8% in net revenues, US\$ 43.3 million in 2010 compared to US\$ 27.4 million in 2009.

Net Revenue (USD million)



Welder in action at Guarujá (SP)

Taking into consideration the growth and given the strategic importance, the shipyard expansion project known as Guarujá II began in 2010. It will double capacity and will add a new dry-dock. The capacity expansion will allow for the construction of medium-sized vessels in the facility. US\$ 47 million will be invested in the project. Scheduled for completion in late 2011, this expansion is of great importance for the increased participation of the Company in the oil and gas market. The shipyard's geographical location, close to two major oil basins in Brazil – Santos (SP) and Campos (RJ), means the shipyard in Guarujá is ideally suited for both construction and maintenance of OSVs (Offshore Support Vessels).

Also aligned with the Company's vision of future, the project for the creation of a new shipyard in the port of Rio Grande (RS) has progressed after being granted a preliminary permit by the authorities. Approximately US\$ 155 million will be invested in this construction. In addition to infrastructure and equipment, the facility will include a naval construction technical centre for the construction of vessels to support offshore platforms, such as AHTS - Anchor Handling Tug Supply, as well as port and oceanic tugboats. The technical centre will train welders, assemblers, and painters, following the models of the existing shipyard's model on the coast of São Paulo.

The Shipyard expansion projects in Guarujá and in Rio Grande will be financed with funds from the Merchant Marine Fund (Fundo da Marinha Mercante).



PSV Petrel

Wilson, Sons Ultratug Offshore

The formation of the joint venture with Ultratug S.A., was completed in May 2010. The partnership enhances the expertise of Wilson, Sons in the operation of more sophisticated vessels and provides immediate scale gain to the Company's activities through better use of opportunities in the Brazilian oil and gas industry.

Wilson, Sons Ultratug Offshore reached the end of 2010 with ten PSVs, three of which were delivered during the year. In addition to this, the eleventh PSV was baptized on 11 March, 2011. These vessels operate between the oil platforms and the oil and gas support terminals, transporting equipment, drilling mud, pipes, cement and food, among other materials, as well as bringing the residues generated on the platforms back to the continent.

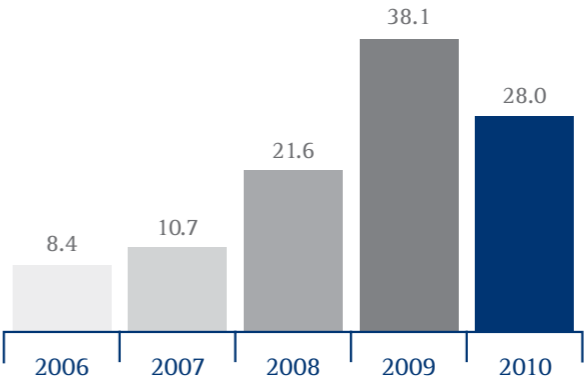
In the second half of 2010, an umbrella contract was signed by Wilson, Sons Ultratug Offshore for the financing of US\$ 670 million, with funds from Fundo da Marinha Mercante (FMM), for the construction of thirteen Offshore Support Vessels (OSVs). These vessels will be built in the Company's shipyard and will be delivered between 2011 and 2015, increasing the fleet of the joint venture to a total of 24 vessels.

The goal of the fleet expansion project is to operate an adequate mix of vessels that will meet the needs of national and international oil companies operating in Brazil.

Petrobras's strategic plan alone estimates that the company will need 250 new vessels by 2020 to support its operations, while studies show that the entire industry will require around 400 vessels in this decade for the exploration and production of pre and post-salt activities.

In 2010, net revenues for this business were US\$ 28.0 million.

Net Revenue (USD million)





Wilson, Sons Shipping Agency

Wilson, Sons Shipping Agency began operations in 1837 with the origin of the company. It is one of the largest independent shipping agencies in Brazil, present in all the major Brazilian ports, acting directly on behalf of shipowners in providing assistance to ships as well as commercial representation. In 2010, with the aim of strengthening its presence in the sector, Wilson, Sons Shipping Agency added exclusive representatives in Europe and the United States, in addition to its office in Shanghai, China.

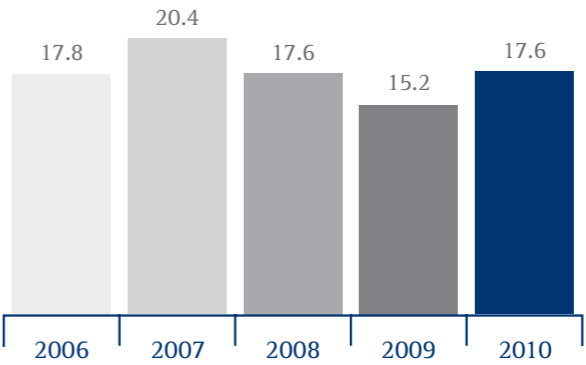
The business operates in the logistics of equipment and boarding documentation as well as in the operational vessel calls of regular (liner) and non-regular (tramp) ships. Wilson, Sons Shipping Agency also has the required expertise in all documentation related to maritime transportation, logistics management, containers, and demurrage (devolution time of containers) control.

The entire process is managed from our Shared Services Centre (Central de Serviços Compartilhados - CSC), which allows for efficient coordination of information flow between the Company, shipowners, and clients. The platform covers the management of documentation and costs services, in addition to the strategic function of aggregating relevant sector information.

For the oil and gas industry, in addition to customs clearance and common cargo liberation, the Agency provides temporary admission services, import of vessels and parts, heliport homologation, inspections and certificates from port authorities, issue of visa cards, customs clearance and the coordination of crew members exchange, delivery of spare parts and supplies, pre-inspection abroad and general coordination.

As costs are in Real and the majority of the revenue is in U.S. dollars the Company's agency services are negatively impacted by the devaluation of U.S. currency. Thanks to a higher volume of transactions, which translated into a 11.2 % increase on calls this year, the Agency's net revenue in 2010 surpassed the previous year by 15.9%, totalling US\$ 17.6 million.

Net Revenue (USD million)





Performance in 2010

The dynamics of the domestic economy,
new demand in the oil and gas market,
and the Company's strong position
favoured the year's results.

Management Discussion & Analysis – MD&A

ECONOMIC BACKGROUND

The Brazilian economy showed great expansion in the level of activity during the first semester of the year. GDP increased 8.8% in the first half of 2010 when compared with the same period of 2009. Although growth started decelerating in the third quarter, the domestic economy continued to experience high levels of activity. GDP reached, in current values, US\$ 2.1 trillion in the year, a rise of 7.5% versus 2009 according to data published by the Brazilian Institute of Geography and Statistics (IBGE).

Even though the advance in GDP was favoured by a weak comparison, the evolution was the biggest since 1986 and reflected the positive performance of agriculture (+6.5%), industry (+10.5%), and services (+5.4%).GDP per capita also saw an increase of 6.5%. Domestic consumption provided support to the Brazilian economy, a trend that continued from the previous year. Within the components of demand, household expenditures should be highlighted as they increased 7.0% in 2010, the 7th consecutive year of growth, with increases in both payroll and personal credit.

Following the economic expansion trend, the investment rate was of 18.4% of the GDP, 1.5 p.p. higher than 2009 (16.9%). Despite this, the savings rate reached 16.5% of the GDP against 14.7% of the previous year, an increase of 1.8p.p.

The Brazilian balance of payments registered a surplus of US\$ 49.1 billion in 2010. Despite this surplus, the country experienced a current account deficit of US\$ 47.5 billion caused by rising import volumes, an increase in profit remittances and dividends, and higher expenditure on services, especially transportation, equipment rental, and tourism abroad. Unlike previous periods, the current account deficit was accompanied by an increase in foreign investments. Net inflows from foreign direct investments (FDI) reached a record US\$ 48.5 billion in 2010, corresponding to an increase of 86.8% compared to 2009. The participation in the capital of Brazilian businesses, including conversions into investments, totalled new inflows of US\$ 40.1 billion, while inter-company loans totalled US\$ 8.3 billion in the year.

The Brazilian balance of trade reflected the effects of the Real appreciation and heavy internal consumption. In 2010, the current trade totalled US\$ 383.6 billion, with exports of US\$ 201.9 billion and imports of US\$ 181.6 billion, increases of 36.6%, 32.0% and 42.2% over 2009, respectively. The significant growth rates indicate the resumption of the Brazilian international trade and a robust domestic economy.

Compared to 2009, sales of commodities advanced 45.3% while those of semi- manufactured and manufactured goods presented expansion of 37.6% and 18.1%, respectively. Manufactured goods correspond for 39.4% of the total exports of Brazil in 2010. The trade surplus fell to US\$ 20.3 billion in the year, the lowest since 2002, representing a decrease of 19.8% in relation to the US\$ 25.3 billion of 2009. The reduction in trade surplus is a result of a larger increase in imports than that of exports; the appreciation of the Brazilian Real; and the aggressive performance of Brazil’s main trading partners, stimulated by the depreciation of their currencies.

While some of the indicators are not favourable, such as the current account deficit and the reduction in trade surplus, some are positive, such as international reserves and the foreign debt position that improved and remained at comfortable levels. International reserves reached US\$ 288.6 billion by the end of December, an increase of US\$ 49.5 billion or 20.7% when compared to 2009. Estimated total foreign debt at year-end was US\$ 255.7 billion, being US\$ 198.7 billion long-term and US\$ 56.9 billion short-term, a decline of 9.3% from US\$ 282.0 billion of the previous year.

After having finished 2009 at 4.3%, inflation stood at 5.9% in 2010, measured by the National Index of Broad Consumer Prices (IPCA). It is the highest level since 2004, when the index was 7.6%. 2010 inflation was above the 4.5% target established by National Monetary Council, although below the upper limit of 6.5%. The interest rate target set by the Monetary Policy Committee (the Selic rate) for the year averaged 10.1%.

The strengthening of the Brazilian Real, which started in 2009, continued in 2010. Among the measures adopted by Brazilian Central Bank to restrain this trend were open market interventions of US\$ 41 billion, with limited success. This volume was higher than the foreign currency flow that entered Brazil, which is estimated to be around US\$ 26 billion. The average exchange rate ended 2010 at R\$1.76 and the PTAX exchange rate was R\$1.67, a 3.2% and 4.4% decline for the year, respectively.

	2006	2007	2008	2009	2010
Selic rate – annualised (% p.a.)1	13.25%	11.25%	13.75%	8.75%	10.75%
PTAX Exchange Rate (R\$ x US\$)1	2.14	1.77	2.34	1.74	1.67
USD appreciation vs Real2	-8.52%	-17.00%	31.87%	-25.42%	-4.37%
IPCA2	3.14%	4.46%	5.43%	4.31%	5.91%

- 1. End of the period.
- 2. Accumulated in the period.

The Company’s financial statements are reported based on the International Financial Report Standards (IFRS). The adoption of IFRS by Wilson, Sons date back to 2004, due to the fact that Wilson, Sons is controlled by Ocean Wilson Holdings Limited, a publicly-traded company with its shares negotiated in the London Stock Exchange. Thus, the Brazilian legislation system that required publicly-traded companies in Brazil to report based on IFRS starting in 2010 has already been Wilson, Sons’ standard for seven years. The purpose of this legislation is to align local accounting standards with the international practice.

The comments on the Company’s economic-financial performance in 2010 are presented, detailing the operational and financial information on Wilson, Sons’ different businesses. Except when indicated otherwise, all data presented here are in US dollars. Wilson, Sons’ operational and financial performance is directly influenced by three main factors: (i) Brazilian international trade; (ii) the Brazilian oil and gas industry; and (iii) the growth in the Brazilian domestic economy.

OPERATIONAL PERFORMANCE

Port and Logistics System

Container Terminals and Brasco

Net revenues from Port Terminals in the year reached US\$ 228.0 million, while operational profit was US\$ 62.7 million, amounts 30.0% and 34.8% higher when compared to 2009. Total volumes for our container terminals reached 928.7 thousand TEU (20-foot container equivalent units), an increase of 4.6% year-over-year. Volume growth was constrained by the export profile of the Company's terminals, which suffered from the effects of the decrease in exports as a whole, which was reflected in the reduction of deep-sea cargo movements. The revenue expansion resulted principally from a significant rise in Brasco's activities, higher volumes of cabotage and transshipment movements in Tecon Rio Grande and Tecon Salvador, up 8.8% and 17.3% respectively. Both Tecon Rio Grande and Tecon Salvador also benefited from a better pricing mix.

Brasco, our logistics terminal for the oil and gas industry, benefited from the sector's strength which translated into new contracts and demand for auxiliary services. Net revenues and EBITDA presented increases of 84.2% and 63.8% in the year and ended 2010 at US\$ 49.2 million and US\$ 14.9 million, respectively.

The appreciation of the Real in relation to the US dollar during the course of 2010 boosted imports and at the same time weakened national exports. In contrast, cabotage volumes were favoured by this scenario and the strength in the domestic economy. Cabotage volumes increased 14.3% while other operations grew 37.8% in the period.

EBITDA of the Port Terminals business for the year was US\$ 76.3 million, 30.9% above 2009. EBITDA margin was nearly stable, ending the year at 33.5% against a comparative 33.2% for the previous year.

Logistics

The expanding level of activity in the Brazilian domestic economy benefited the signing of new contracts, the renewal of existing ones, and the growth of in-house operations. Net revenues reached US\$102.4 million, EBITDA came to US\$13.1 million and EBITDA margin reached 12.8%, corresponding to increases of 35.2%, 86.2%, and 3.5% p.p. when compared to 2009, respectively.

Maritime System

Towage

Net revenues for the Towage business increased to US\$156.2 million, up 7.2% in 2010 in comparison with 2009. The number of harbour manoeuvres increased +2.9% and demand for special operations (which included salvage operations, support to the construction of platforms and LNG terminals) continued strong. The participation of special operations in the total towage revenue doubled in the past three years, going from 7.6% in 2007 to 15.6% in 2010.

EBITDA came to US\$53.4 million while EBITDA margin was 34.3%, which corresponds to respective decreases of 12.8% and 7.8 p.p. when compared to 2009. This decline is due to the positive impact of US\$6.5 million in fiscal credits in the 2009 result that did not repeat in 2010. Actually, 2010 results included the negative effect of fiscal debts totalling US\$1.0 million. The appreciation of the Real also affected the margin of this business since a large proportion of costs are Real-based, while most of the revenues are in US dollars.

Offshore

Annual results in this business were impacted by the aforementioned formation of the Wilson, Sons Ultratug Offshore joint venture. After the partnership was formalised in May, 2010, this business no longer pays charter costs to the partner for two PSVs, but the results were reported proportionally, with Wilson, Sons' 50% participation. Additionally, four vessels migrated from the spot

market to long-term contracts, negatively impacting the results. Net revenues, EBITDA, and EBITDA margin were of US\$28.0 million, US\$13.1 million and 46.8%, which represent declines of 26.5%, 31.6% and 3.5 p.p. in relation to 2009, when the results had been consolidated as a 100%-owned subsidiary.

Shipyard

Annual net revenues reached US\$43.3 million, 57.8% higher than that of 2009, thanks to the delivery of three PSVs. EBITDA totaled US\$6.1 million, which represents a decrease of 38.3% when compared to the previous year. The EBITDA margin registered a decline of 21.9 p.p., going from 36.0% in 2009 to 14.1% in 2010. The decreases show the effects of the formation of the Wilson, Sons Ultratug Offshore joint venture: 50% of activities under construction in the Shipyard are recorded as third parties' revenue, while the remaining 50% are considered an inter-company activity, reflected only in the Fixed Asset account and, therefore, not incorporated in the margin of the business.

Shipping Agency

The recovery observed in the flow of international trade in 2010 led to a growth of volumes and increases in all operating indicators: larger numbers of vessel calls (+11.2%), BLs (bills of lading) issued (+13.1%) and containers controlled (+5.6%). Net revenues totalled US\$17.6 million, 15.9% higher than that of 2009. The EBITDA margin had a decline of 10.7 p.p. reducing from 15.3% in 2009 to 4.6% in 2010. The margin decline was due to higher personnel expenses, along with higher provisions for stock options. The appreciation of the Real also affected the margin of the business since a large proportion of the costs are Real-based, while revenues are in US dollars.

PORT TERMINALS Total Volume (TEU '000))	2006	2007	2008	2009	2010	2010 x 2009 (%)
Deep-sea	623.2	650.6	627.5	639.0	611.7	-4.3%
Cabotage	102.0	113.1	120.4	112.7	128.8	14.3%
Others*	158.6	135.8	117.2	136.6	188.2	37.8%
Total	883.8	899.5	865.1	888.3	928.7	4.5%

Consolidated Performance

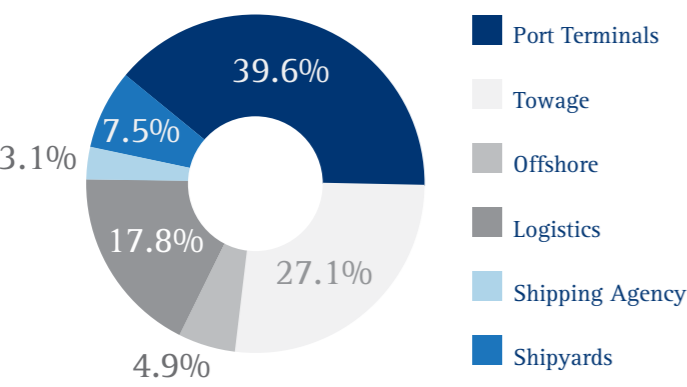
The Company's net revenues reached US\$575.6 million, representing an increase of 20.4% in the year when compared to 2009 (US\$477.9 million). Higher revenues were a reflect of bigger demand for Wilson, Sons port, maritime, and logistics services assisted by an expansion of 36.6% in international trade (exports plus imports) and the outstanding growth in the oil and gas sector.

More than 65% of Wilson, Sons' revenues comes from Port Terminals and Towage, with respective annual revenue increases of 30.0% and 7.1%, contributing to the Company's strong performance. The expansion of Brasco's activities, the growth of cabotage and transshipment at both Tecon Rio Grande and Salvador, and the increase of special operations offset the negative impact caused by the appreciation of the Real and the adverse effect on the volumes of exports.

A strong domestic market created favourable conditions for the development of the Company's Logistics business that accounts for 17.8% of total revenues, and the services provided by Wilson, Sons Shipping Agency, also contributing to the Company's revenue growth.

Net Revenue 2010

US\$ 575.6 million

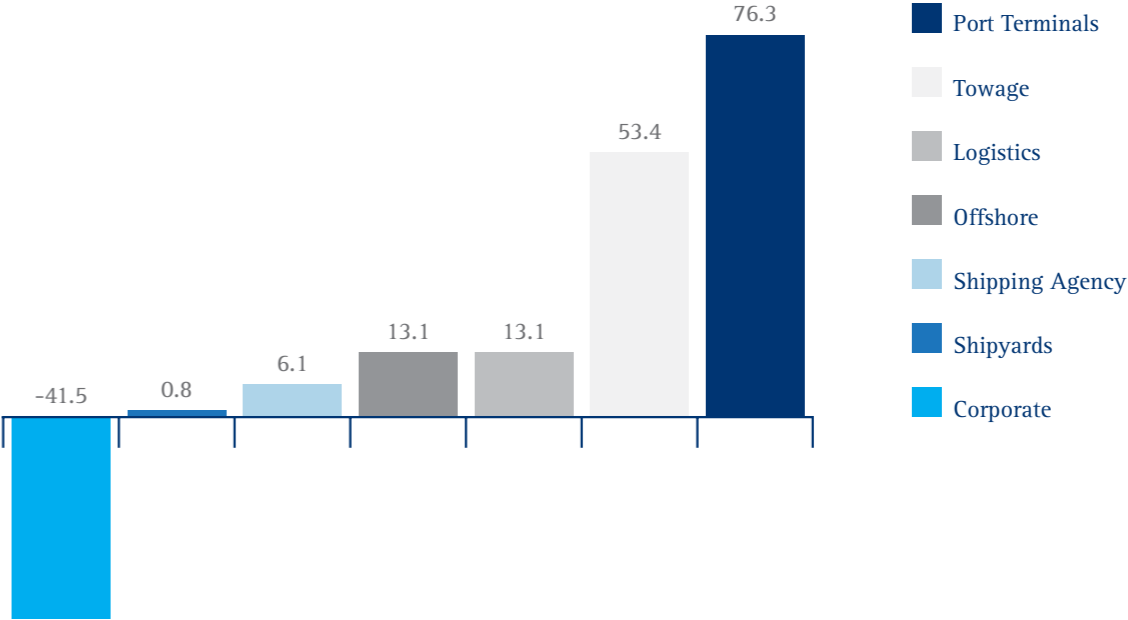


The Company's total annual costs and expenses amounted to US\$474.6 million in 2010, 32.7% higher than 2009 (US\$357 million). It is worth mentioning that this amount reflects the ongoing effects of the strengthening of the Real against the US Dollar, which is Wilson, Sons' functional currency. At the same time, costs and expenses were affected by increases of 35.6% in inputs and raw materials, and 33.3% in personnel expenses. Both items together correspond to 56.0% of total costs and expenses. Inputs and raw materials were impacted by construction activities in the Company's shipyard. Personnel expense increases were due to increases in the number of employees to meet the growth demands for Wilson, Sons' business operations. Depreciation and amortisation expenses totalled US\$42.9 million in 2010, 33.6% higher than that of 2009. Other Operating Expenses also impacted the result in 2010, being of US\$188.3 million, US\$37.0 million higher (+24.4%) than the US\$151.3 million in 2009. The main impacts came from the increased costs of services (+US\$10.1 million), and other rentals (+US\$6.6 million).

Consolidated EBITDA was US\$121.4 million in 2010, falling 5.4% from US\$128.4 million in the previous year. The EBITDA margin in 2010 also declined to 21,1% from 26.9% in 2009. The main reasons for the margin decline were: (i) fiscal credits in the amount of US\$6.5 million in the 2009 results, while 2010 results included the negative effects of a debit amount totalling US\$1.7 million in the same line; (ii) reduction of Offshore revenues as a consequence of having more vessels operating in long-term contracts with lower daily rates; (iii) the formalisation of Wilson, Sons Ultratug joint venture with Wilson, Sons' 50% participation proportionally consolidated.

EBITDA 2010

US\$ 121.4 million



The Company registered net financial income of US\$2.1 million in 2010 compared to US\$24.8 million in 2009. The reduction is mostly due to financial revenues of US\$13.9 million in 2010 against US\$34.3 million in 2009, a decline that resulted principally from the impact of the lesser depreciation of the US Dollar in face of the Real in 2010. At the same time, financial expenses increased by 23.7%, from US\$9.6 million in 2009 to US\$11.8 million in 2010, as a result of the Company's higher debt level.

The consolidated net income in 2010 reached US\$70.4 million, with a net margin of 12.2%, representing a fall of 21.8% over the previous year's profit (US\$90.0 million) and a decrease of 6.6 p.p. in the net margin over the same period. The decrease of net profit is mostly due to the decline in the Company's operating profit as previously mentioned.

Debt

At the closing of the business year of 2010, Wilson, Sons’ gross debt totalled US\$325.3 million as a result of investments in fleet expansion and renewal as well as investments in terminals and logistics.

In respect of tugboats and offshore financing, the total balance of loans from BNDES and Banco do Brasil from the Merchant Marine Fund (FMM) reached US\$247.3 million on December 31, 2010, 7.2% higher than the amount registered in 2009 (US\$ 230.6 million).

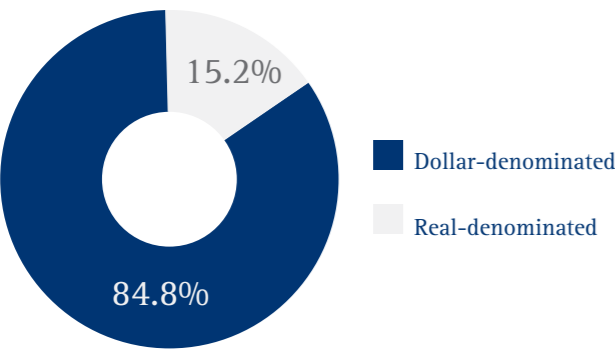
Leasing operation contracts are considered in the total debt balance. At the end of 2010, such contracts, related to the acquisition of Logistics equipment, totalled US\$11.1 million.

The Company's debt profile is mostly long-term (90.7%) and 84.8% are denominated in US Dollars.

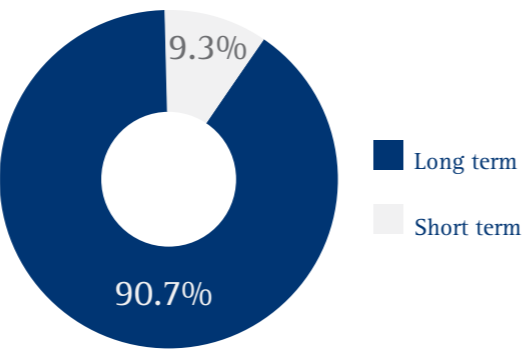
Debt Profile

12/31/2010 – US\$ 325.3 million

By currency



By term



The Company maintains a satisfactory financial leverage. Deducting the US\$154.9 million in cash and cash equivalents, the net debt at the end of the business year was of US\$170.4 million, resulting in a Net Debt to EBITDA multiple of 1.4x.

Cash Flow

At the end of 2010's business year, Wilson, Sons’ cash balance was of US\$118.2 million, US\$59.9 million below the US\$178.1 million registered at the end of 2009. The cash inflow during the year was represented by US\$97.0 million from operating activities, US\$84.0 million from loans and receivables, and US\$8.6 million related to financial revenue. Major outflows were related to investments in fleet expansion (tugboats and PSVs), acquisition of equipment for Logistics and Port Terminals, and interest and principal amortisation of loans, finance, and lease funding. In 2010, Wilson, Sons also paid US\$22.5 million in dividends.

Equity Markets

The Company’s share price outperformed Ibovespa’s

SHAREHOLDER STRUCTURE

Wilson, Sons is a publicly-traded company with its shares listed on the Luxembourg Stock Exchange, and with BDRs (Brazilian Depositary Receipts) traded in the BM&FBovespa. It is controlled by Ocean Wilsons Holding Limited, also a publicly-traded company, with its shares listed on the London Stock Exchange.

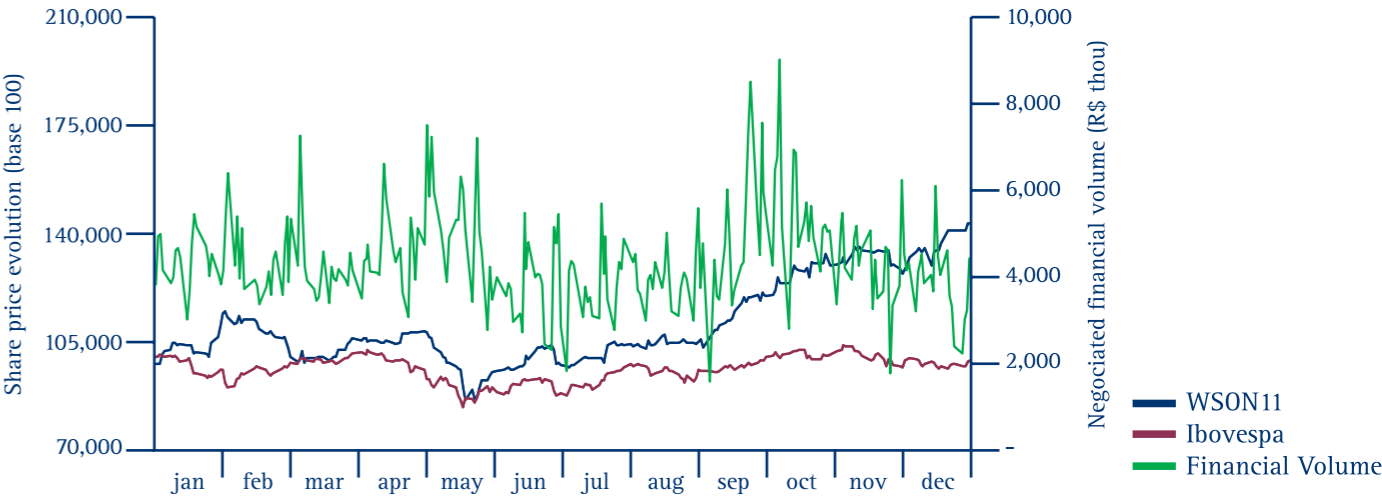
	Number of shares (ordinary)	% do capital
Ocean Wilsons Holdings Limited	45,444,000	58.25%
Others (free float)	29,700,000	41.75%
Total	71,144,000	100%

PERFORMANCE

For 2010, Wilson, Sons’ BDRs (WSON11) increased 49.0% to R\$32.00 at year end. In the same period, the Ibovespa (Index of the São Paulo Stock Exchange) increased 1.0%.

The financial volume traded on the BM&FBovespa during 2010 was R\$1.2 trillion, a fall of 7.7% in relation to the previous year, which totalled R\$1.3 trillion. Market shares of all 471 companies listed in BM&FBovespa at the end of 2010 reached R\$2.6 trillion, an amount 10.3% higher than the R\$2.3 trillion in the closing of 2009, when there were 385 companies listed.

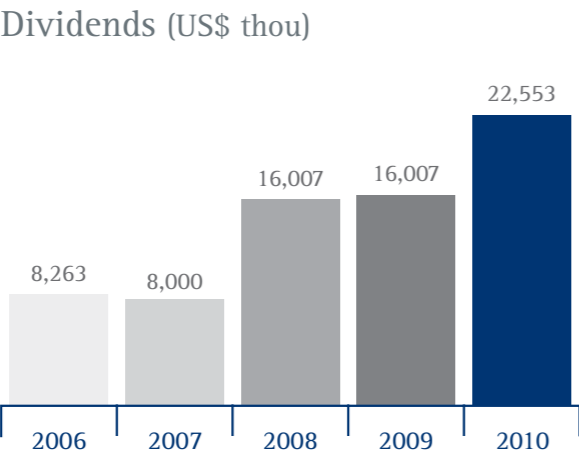
Throughout the year, 11,114 transactions of Wilson, Sons’ BDRs were made involving 15,154.200 securities, totalling a financial volume of R\$378.8 million. These numbers all represent increases over 2009, where there were 5,291 transactions, related to 11,449,000 securities, with a total financial volume of R\$196.3 million.



RETURN TO SHAREHOLDERS

The Annual Shareholders’ Meeting of the 26th April, 2010 approved the reduction of the Company’s share premium account capital from US\$119,619,348.42 to US\$69,619,348.42 as well as the transfer of the resulting amount of US\$50 million credit to the contributed surplus account. This movement was made in accordance to the Bermuda corporate law, as stated in sections 40 (1) and 46 of the law (lei) “the Companies Act 1981 of Bermuda”.

The amount of US\$22,552,648.00 was distributed to shareholders from the contributed surplus and such amount corresponds to the statutory provision of 25% over the net income of 2009. The actual value of dividends paid on May 17th, 2010 to Wilson, Sons’ BDRs shareholders was of R\$0.5626750 per BDR, equivalent to US\$0.317 per BDR converted using the PTAX exchange rate published on 11th May.



Value-Added Statement

The Value Added Statement shows the Company’s value creation capacity and the distribution of such value among stakeholders.

In 2010, Wilson, Sons’ economic activities generated US\$ 406.4 million in terms of wealth added to society, a value 13.4% higher than the one of 2009. This position shows an added value of 70.3% over the net operating revenue of 2010. In other words: US\$ 0.70 out of every US\$ 1.00 of the income from operations was distributed among the Government (federal, state and city taxes), third parties (interest, rents, and others) and Equity (retained earnings and non-controlling participation).

Value Added Statement on 31 December 2010 and 2009

(IN AMERICAN DOLLARS)

	2 0 1 0	2 0 0 9
VALUE ADDED CREATION		
Revenues	657,718	532,416
Goods and services sales	633,565	524,020
Other revenues	24,064	7,232
Allowance for doubtful debts	89	1,164
Acquired inputs	-225,500	-181,879
Cost of products and services sold	-167,595	-138,545
Maintenance	-31,635	-22,909
Energy, fuel and services hired	-22,017	-15,350
Other costs	-4,253	-5,075
Gross value added	432,218	350,537
Depreciation and amortisation	-42,920	-32,065
Net value added	389,298	318,472
Earnings from third-parties	17,126	40,024
Financial revenues	17,126	40,024
Total value added for distribution	406,424	358,496
VALUE ADDED DISTRIBUTION		
Personnel	172,684	133,968
Direct remuneration	138,576	109,462
Benefits	26,170	18,557
FGTS	7,938	5,949
Taxes and social contributions	98,920	76,855
Federal	77,604	59,814
State	1,613	1,269
City	19,703	15,772
Third-party remuneration	64,315	57,689
Rent	50,531	43,380
Interest	13,312	13,638
Other	472	671
Equity	70,505	89,984
Earnings retained	69,996	88,530
Non controlling participation	509	1,454
Total value added distributed	406,424	358,496

The main variations between the distributions occurred in the percentage correspondent to employees, government and equity. The value distributed to the employees grew 28.9% advancing from US\$ 134.0 million in 2009 to US\$ 172.7 million in 2010.

Similarly growth in operations and the services rendered by Wilson, Sons increased the values collected in the form of taxes.



Years to Come

In Wilson, Sons,
the investment decision making
is aligned with the future.

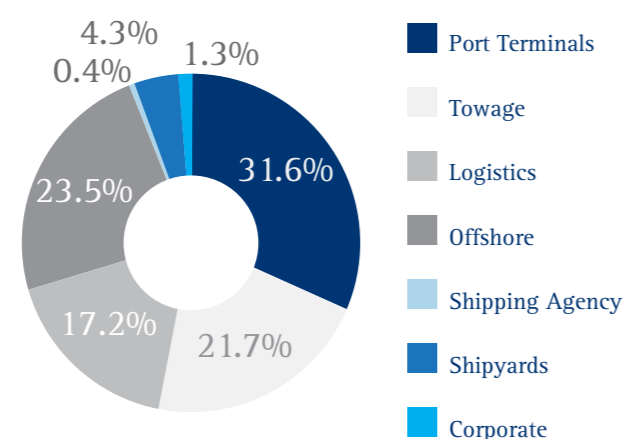
Investments

Wilson, Sons fulfilled the 2010 investment plan. The US\$ 166.7 million of investments was a historical record for the Company and represents a growth of 11.5% in relation to the US\$ 149.6 million invested in 2009. Capex allocation in the Company continues to focus on the increase of long term business capacity with high returns to shareholders invested capital.

The main investments in 2010 were:

- › expansion and renewal of the Towage fleet with the construction of five new tugboats in 2010 totalling US\$ 36.2 million,
- › expansion of the Offshore fleet, with the delivery of three PSVs in the year, amounting to US\$ 39,2 million,
- › extension and modernisation of the port terminals, which amounted to US\$ 52,7 million, and
- › purchase of equipment for new in-house logistics operations, in the value of US\$ 28,7 million.

Investments in 2010
US\$ 166.7 million



In detail, it is worth highlighting the investments at Tecon Rio Grande (RS). The total of US\$ 32.7 million was directed to civil works and to the acquisition of six pieces of equipment, being 2 portainers and 4 transtainers. The subsequent improvements in the terminal capacity will positively impact Wilson, Sons Terminals' outcomes in the years to come.

The construction of the Company's second shipyard in Guarujá (SP) consumed US\$ 3.9 million during the course of 2010. The total estimated amount for this expansion is US\$ 47.0 million, and civil works are schedule to be completed by the end of 2011.

Perspectives

Wilson, Sons' business model is based on an integrated and synergic logistics platform comprised of port and maritime systems. It is evident that its business units complement one another, representing a competitive advantage for the Company and providing an important support for its sustainable growth. Because it acts in different areas, Wilson, Sons enjoys growth coming from different drivers - international trade flow, the oil and gas industry, and the Brazilian domestic economy.

Regarding the international trade flow, global demand should be boosted by the economic activity of the countries known as BRICs (Brazil, Russia, India and China). An estimate by the Brazil's Central Bank indicates a growing trade flow, which should reach US\$ 548 billion in 2014.

Exploration and production of oil and gas will continue to expand, creating a number of opportunities. For example, Petrobras' business plan alone forecasts that the number of maritime support vessels it charters will double during this decade, going from 254 to 504 by 2020.

In reference of the Brazilian domestic economy, the Brazil's Central Bank indicates that GDP growth rates will vary from 4.5% in 2011 to 4.7% in 2014. Although the rhythm of expansion is forecast to be slower than the 7.5% registered the last year, these rates show that the Brazilian economy is advancing at sustainable, long-term levels. Government investments in infrastructure, for instance, will more than double in the coming years.

With robust growth in all of our diversified drivers mentioned above, the Company believes that 2011 will be another year of achievements for all of our businesses.

The forecast for the port terminals is very positive: civil works were completed and new equipment in Tecon Rio Grande (RS) was delivered within 2010; the expansion of Tecon Salvador (BA) is an ongoing process, benefitting not only Bahia's economy but also the entire northeast of Brazil; Brasco continues to increase capacity and should continue to grow through new and existing contracts.

Capacity to deliver, intelligence, and technical know-how remain the competitive advantages of our Logistics business. Our challenge going forward is to maximise both the synergies between the logistics business and our other businesses, concentrating on the most profitable operations.

In the maritime area, with four business units, the shipyard and its synergy with the Towage and Offshore businesses remain a key competitive advantage for the Company. The delivery of eight new vessels in 2010 (five tugboats and three PSVs) has brought gains of scale and enabled the Company to continue its modernisation and fleet expansion strategy. The plan for 2011 is to complete the Guarujá II shipyard, which will double our naval construction capacity, and intensify our efforts to obtain authorisations necessary to start the shipyard construction in the port of Rio Grande (RS).

Our 2011 strategic plan contemplates the search for new opportunities that are aligned with Wilson, Sons existing operations and continuing our corporate agenda of sustainability.

Keeping an eye on the future, the government plans to invest in infrastructure while Petrobras forecasts, for the coming decade, a doubling of maritime support vessels that they charter.

**Consolidated Financial Statements
for the Year Ended December 31, 2010
and Independent Auditors' Report**

Deloitte Touche Tohmatsu Independent Auditors

Independent Auditors’ Report

To the Directors of Wilson Sons Limited

Hamilton, Bermuda

We have audited the accompanying consolidated financial statements of Wilson Sons Limited and its subsidiaries (“the Group”), which comprise the consolidated balance sheets as at December 31, 2010, and the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, all expressed in United States Dollars, the presentation currency of the Group.

Management’s Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor’s Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements give a true and fair view of the financial position of the Group as at December 31, 2010, and of their financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards, expressed in United States dollars.

Our audit also comprehended the convenience translation of the presentation currency amounts (United States Dollar) into Brazilian Real amounts and, in our opinion, such convenience translation has been made in conformity with the basis stated in Note 2. The translation of the consolidated financial statements amounts into Brazilian Reais has been made solely for the convenience of readers in Brazil and does not purport to represent amounts in accordance with International Financial Reporting Standards.

Rio de Janeiro, Brazil, March 24, 2011

DELOITTE TOUCHE TOHMATSU
Independent Auditors

Consolidated Statement of Comprehensive
Income for the Year Ended December 31, 2010

(AMOUNTS EXPRESSED IN THOUSANDS, UNLESS OTHERWISE NOTED –
BRAZILIAN REAL AMOUNTS ARE THE RESULT OF A CONVENIENCE TRANSLATION)

				Convenience translation*	
	Notes	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Revenue	4	575,551	477,888	958,982	832,098
Raw materials and consumables used		(67,222)	(49,570)	(112,005)	(86,311)
Employee benefits expense	5	(198,736)	(149,086)	(331,134)	(259,588)
Depreciation and amortization expenses		(42,921)	(32,065)	(71,515)	(55,832)
Other operating expenses	6	(188,276)	(151,337)	(313,705)	(263,508)
Profit on disposal of property, plant and equipment		90	470	150	818
Investment income	7	13,940	34,343	23,227	59,798
Finance costs	7	(11,814)	(9,555)	(19,684)	(16,637)
Capital gain in joint venture transaction	23	20,407	-	34,002	-
Profit Before Tax		101,019	121,088	168,318	210,838
Income tax expense	8	(30,514)	(31,104)	(50,843)	(54,158)
Profit for the Year		70,505	89,984	117,475	156,680
Profit for the year attributable to:					
Owners of the Company		69,996	88,531	116,627	154,149
Non-controlling interests		509	1,453	848	2,531
		70,505	89,984	117,475	156,680
Other Comprehensive Income					
Exchange differences on translating		4,607	15,538	7,676	27,053
Total Comprehensive Income for the Year		75,112	105,522	125,151	183,733
Total comprehensive income for the year attributable to:		74,855	102,823	124,723	179,034
Owners of the Company		257	2,699	428	4,699
Non-controlling interests		75,112	105,522	125,151	183,733
Earnings per share from continuing operations					
Basic and diluted (cents per share)	21	98.39c	124.44c	163.93c	216.67c

*Exchange rates for convenience translation: 31/12/10 – R\$1.6662 / US\$1.00 | 31/12/09 – R\$1.7412 / US\$1.00
The accompanying notes are an integral part of the consolidated financial statements.

Consolidated Balance Sheets as at December 31, 2010

(AMOUNTS EXPRESSED IN THOUSANDS, UNLESS OTHERWISE NOTED – BRAZILIAN REAL AMOUNTS ARE THE RESULT OF A CONVENIENCE TRANSLATION)

ASSETS				Convenience translation*	
	Notes	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Non-Current Assets					
Goodwill	9	15,612	15,612	26,013	27,184
Other intangible assets	10	16,841	2,239	28,060	3,899
Property, plant and equipment	11	560,832	438,878	934,458	764,174
Deferred tax assets	16	28,923	25,499	48,192	44,398
Trade and other receivables	13	6,400	-	10,665	-
Other non-current assets		6,552	10,521	10,918	18,319
Total non-current assets		635,160	492,749	1,058,306	857,974
Current Assets					
Inventories	12	20,147	20,687	33,569	36,021
Trade and other receivables	13	128,561	105,499	214,206	183,695
Short term investments	14	36,729	11,116	61,198	19,355
Cash and cash equivalents	14	118,172	178,136	196,898	310,170
Total current assets		303,609	315,438	505,871	549,241
Total Assets		938,769	808,187	1,564,177	1,407,215
Equity and Liabilities					
Capital and Reserves					
Share capital	21	9,905	9,905	16,504	17,247
Capital reserves		91,484	146,334	152,431	254,797
Profit reserve		1,981	1,981	3,301	3,449
Contributed surplus		27,449	-	45,737	-
Retained earnings		313,299	243,303	522,017	423,640
Translation reserve		20,924	16,065	34,864	27,972
Equity attributable to owners of the Company		465,042	417,588	774,854	727,105
Non controlling interests		-	5,891	-	10,257
Total equity		465,042	423,479	774,854	737,362
Non-Current Liabilities					
Bank loans	15	288,596	237,271	480,859	413,136
Deferred tax liabilities	16	15,073	16,140	25,115	28,102
Provisions for contingencies	17	12,289	9,831	20,476	17,118
Obligations under finance leases	18	6,305	8,653	10,505	15,067
Total non-current liabilities		322,263	271,895	536,955	473,423
Current Liabilities					
Trade and other payables	19	117,698	89,927	196,108	156,581
Current tax liabilities		3,354	838	5,588	1,460
Obligations under finance leases	18	4,847	3,902	8,076	6,793
Bank overdrafts and loans	15	25,565	18,146	42,596	31,596
Total current liabilities		151,464	112,813	252,368	196,430
Total liabilities		473,727	384,708	789,323	669,853
Total Equity and Liabilities		938,769	808,187	1,564,177	1,407,215

*Exchange rates for convenience translation: 31/12/10 – R\$1.6662 / US\$1.00 | 31/12/09 – R\$1.7412 / US\$1.00
The accompanying notes are an integral part of the consolidated financial statements.

Consolidated Statements of Changes in Equity for the Year Ended December 31, 2010

(AMOUNTS EXPRESSED IN THOUSANDS, UNLESS OTHERWISE NOTED – BRAZILIAN REAL AMOUNTS ARE THE RESULT OF A CONVENIENCE TRANSLATION)

	Notes	Share capital	Capital reserves		Addi-tional paid in capital	Profit reserve	Contrib-uted surplus	Retained earnings	Transla-tion reserve	Attribut-able to owners of the parent	Non-control-ling interests	Total
			Share premium	Others								
		US\$	US\$	US\$	US\$	US\$	US\$	US\$	US\$	US\$	US\$	US\$
Balance at january 1, 2009		9,905	117,951	28,383	-	1,981	-	170,779	1,773	330,772	1,411	332,183
Profit for the year		-	-	-	-	-	-	88,531	-	88,531	1,453	89,984
Other comprehensive income for the year		-	-	-	-	-	-	-	14,292	14,292	1,246	15,538
Total comprehensive income for the year		-	-	-	-	-	-	88,531	14,292	102,823	2,699	105,522
Capital increase		-	-	-	-	-	-	-	-	-	1,781	1,781
Dividends		-	-	-	-	-	-	(16,007)	-	(16,007)	-	(16,007)
Balance at december 31, 2009	21	9,905	117,951	28,383	-	1,981	-	243,303	16,065	417,588	5,891	423,479
Profit for the year		-	-	-	-	-	-	69,996	-	69,996	509	70,505
Other comprehensive income for the year		-	-	-	-	-	-	-	4,859	4,859	(252)	4,607
Total comprehensive income for the year		-	-	-	-	-	-	69,996	4,859	74,855	257	75,112
Purchase of non-controlling interests	22	-	-	-	(4,850)	-	-	-	-	(4,850)	(4,156)	(9,006)
Transfer to retained earnings		-	(50,000)	-	-	-	50,000	-	-	-	-	-
Dividends		-	-	-	-	-	(22,551)	-	-	(22,551)	(1,992)	(24,543)
Balance at december 31, 2010	21	9,905	67,951	28,383	(4,850)	1,981	27,449	313,299	20,924	465,042	-	465,042

*Exchange rates for convenience translation: 31/12//10 – R\$1.6662 / US\$1.00 | 31/12/09 – R\$1.7412 / US\$1.00
The accompanying notes are an integral part of the consolidated financial statements.

Consolidated Statements of Changes in Equity for the Year Ended December 31, 2010

(AMOUNTS EXPRESSED IN THOUSANDS, UNLESS OTHERWISE NOTED – BRAZILIAN REAL AMOUNTS ARE THE RESULT OF A CONVENIENCE TRANSLATION)

	Notes	Convenience translation*										
		Share capital	Capital reserves		Additional paid in capital	Profit reserve	Contributed surplus	Retained earnings	Translation reserve	Attributable to owners of the parent	Non-controlling interests	Total
			Share premium	Others								
R\$	R\$	R\$	R\$	R\$	R\$	R\$	R\$	R\$	R\$	R\$	R\$	
Balance at january 1, 2009		23,148	275,652	66,331	-	4,630	-	399,111	4,144	773,016	3,298	776,314
Profit for the year		-	-	-	-	-	-	154,149	-	154,149	2,531	156,680
Other comprehensive income for the year		-	-	-	-	-	-	-	24,885	24,885	2,168	27,053
Total comprehensive income for the year		-	-	-	-	-	-	154,149	24,885	179,034	4,699	183,733
Capital increase		-	-	-	-	-	-	-	-	-	3,101	3,101
Dividends		-	-	-	-	-	-	(27,871)	-	(27,871)	-	(27,871)
Translation adjustment to Real		(5,901)	(70,275)	(16,911)	-	(1,181)	-	(101,749)	(1,057)	(197,074)	(841)	(197,915)
Balance at december 31, 2009	21	17,247	205,377	49,420	-	3,449	-	423,640	27,972	727,105	10,257	737,362
Profit for the year		-	-	-	-	-	-	116,627	-	116,627	848	117,475
Other comprehensive income for the year		-	-	-	-	-	-	-	8,096	8,096	(420)	7,676
Total comprehensive income for the year		-	-	-	-	-	-	116,627	8,096	124,723	428	125,151
Purchase of non-controlling interest	22	-	-	-	(8,080)	-	-	-		(8,080)	(6,925)	(15,005)
Transfer to retained earnings		-	(83,311)	-	-	-	83,311	-	-	-	-	-
Dividends		-	-	-	-	-	(37,574)	-	-	(37,574)	(3,320)	(40,894)
Translation adjustment to Real		(743)	(8,846)	(2,129)	-	(148)	-	(18,250)	(1,204)	(31,320)	(440)	(31,760)
Balance at december 31, 2010	21	16,504	113,220	47,291	(8,080)	3,301	45,737	522,017	34,864	774,854	-	774,854

*Exchange rates for convenience translation: 31/12/10 – R\$1.6662 / US\$1.00 | 31/12/09 – R\$1.7412 / US\$1.00
The accompanying notes are an integral part of the consolidated financial statements.

Consolidated Statement of Cash Flows for the Year Ended December 31, 2010

(AMOUNTS EXPRESSED IN THOUSANDS, UNLESS OTHERWISE NOTED – BRAZILIAN REAL AMOUNTS ARE THE RESULT OF A CONVENIENCE TRANSLATION)

	Notes			Convenience Translation*	
		2010 US\$	2009 US\$	2010 R\$	2009 R\$
Net cash generated by operating activities	27	97,013	69,908	161,643	121,724
Cash flows from investing activities					
Interest received	7	8,467	6,874	14,107	11,969
Proceeds on disposal of property, plant and equipment		959	751	1,598	1,308
Purchases of property, plant and equipment		(161,971)	(139,743)	(269,876)	(243,320)
Other intangible assets		(14,546)	-	(24,237)	-
Investment - short term investment		(25,613)	(11,130)	(42,676)	(19,380)
Net cash from the joint venture transaction		5,040	-	8,398	-
Net cash used in investing activities		(187,664)	(143,248)	(312,686)	(249,423)
Cash flows from financing activities					
Dividends paid		(24,543)	(16,007)	(40,894)	(27,871)
Repayments of borrowings		(18,953)	(16,848)	(31,579)	(29,336)
Repayments of obligation under finance leases		(3,969)	(3,844)	(6,613)	(6,693)
New bank loans raised		77,650	83,894	129,380	146,076
Bank overdrafts raised		6,391	227	10,649	396
Acquisition of minority interest in subsidiary		(9,006)	-	(15,005)	-
Net cash generated by financing activities		27,570	47,422	45,938	82,572
Net decrease in cash and cash equivalents		(63,081)	(25,918)	(105,105)	(45,127)
Cash and cash equivalents at beginning of the year		178,136	180,022	310,170	420,711
Effect of foreign exchange rate changes		3,117	24,032	5,193	41,844
Translation adjustment to Real		-	-	(13,360)	(107,258)
Cash and cash equivalents at end of the year		118,172	178,136	196,898	310,170

*Exchange rates for convenience translation: 31/12/10 – R\$1.6662 / US\$1.00 | 31/12/09 – R\$1.7412 / US\$1.00
The accompanying notes are an integral part of the consolidated financial statements.

Notes to the consolidated financial statements for the year ended december 31, 2010

1. GENERAL INFORMATION

Wilson Sons Limited (the “Group” or “Company”) is a limited company incorporated in Bermuda under the Companies Act 1981. The address of the registered office is Clarendon House, 2 Church Street, Hamilton, HM11, Bermuda. The Group is one of the largest providers of integrated port and maritime logistics and supply chain solutions in Brazil. Throughout over 173 years in the Brazilian market, we have developed an extensive Brazilian network and provide a variety of services related to international trade, particularly in the port and maritime sectors. Our principal activities are divided into the following segments: operation of port terminals, towage services, logistics, shipping assistance, support to offshore oil and natural gas platforms and shipyard.

2. SIGNIFICANT ACCOUNTING POLICIES AND CRITICAL ACCOUNTING JUDGEMENTS

Statement of compliance

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”).

Basis of preparation

The consolidated financial statements are presented in US Dollars because that is the currency of the primary economic environment in which the Group operates. Entities with a functional currency other than US Dollars are included in accordance with the accounting policies described below.

The consolidated financial statements have been prepared on the historical cost basis except for financial instruments and share-based payments liability that are measured at fair values, as explained in the accounting policies below. Historical cost is generally based on the fair value of the consideration given in exchange for assets.

Convenience translation

The consolidated financial statements were originally prepared in US Dollars. A convenience translation to the Real, the Brazilian currency, was carried out solely for the convenience of readers in Brazil and does not purport to represent amounts in accordance with International Financial Reporting Standards, and should not be construed as implying that the amounts in US Dollars represent, or could have been or could be converted into, Reais, at such rates or at any other rate. The exchange rates used for the purposes of this convenience translation were the PTAX exchange rates ruling as at the closing dates of the consolidated financial statements, as published by the Brazilian Central Bank. On December 31, 2010 and 2009 the applicable exchange rates were R\$1.6662 and R\$1.7412, respectively. The difference between the applicable exchanges rates, on each of the closing dates, generates impacts of translation on the beginning balances of the consolidated financial statements in Brazilian Real and on the changes therein through the subsequent period. The effect of this difference was disclosed in the Brazilian Real Consolidated Statement of Changes in Equity and respective notes as “Translation adjustment to Real”.

The principal accounting policies are set out below:

Consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company. Control is achieved where the Company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

The results of subsidiaries acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the effective date of acquisition and up to the effective date of disposal, as appropriate.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with those used by other members of the Group.

All intra-group transactions, balances, income and expenses are eliminated in full on consolidation.

Non-controlling interests in subsidiaries are identified separately from the Group’s equity therein. The interests of non-controlling shareholders may be initially measured either at fair value or at the non-controlling interests’ proportionate share of the fair value of the acquiree’s identifiable net assets. The choice of measurement basis is made on an acquisition-by-acquisition basis. Subsequent to acquisition, the carrying amount of non-controlling interests is the amount of those interests at initial recognition plus the non-controlling interests’ share of subsequent changes in equity. Total comprehensive income is attributed to non-controlling interests even if this results in the non-controlling interests having a deficit balance.

The consolidated financial statements include the accounts of the direct and indirect subsidiaries which are listed in Note 22.

Interests in joint ventures

A joint venture is a contractual arrangement whereby the Group and other parties undertake an economic activity that is subject to joint control, which is when the strategic financial and operating policy decisions relating to the activities of the joint venture require the unanimous consent of the parties sharing control.

When a Group entity undertakes its activities under joint venture arrangements directly, the Group’s share of jointly controlled assets and any liabilities incurred jointly with other venturers are recognized in the financial statements of the relevant entity and classified according to their nature. Liabilities and expenses incurred directly in respect of interests in jointly controlled assets are accounted for on an accrual basis. Income from the sale or use of the Group’s share of the output of jointly controlled assets, and its share of joint venture expenses, are recognized when it is probable that the economic benefits associated with the transactions will flow to/from the Group and their amount can be measured reliably.

Joint venture arrangements that involve the establishment of a separate entity in which each venturer has an interest are referred to as jointly controlled entities. The Group reports its interests in jointly controlled entities using proportionate consolidation. The Group’s share of the assets, liabilities, income and expenses of jointly controlled entities are combined with the equivalent items in the consolidated financial statements on a line-by-line basis.

When a group entity transacts with its jointly controlled entity, profits and losses resulting from the transactions with the jointly controlled entity are recognised in the Group’ consolidated financial statements only to the extent of interests in the jointly controlled entity that are not related to the Group.

Foreign currency

The functional currency for each Group entity is determined as the currency of the primary economic environment in which it operates. Transactions in currencies other than the entity’s functional currency (foreign currencies) are recognized at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary assets and liabilities denominated in foreign currencies are retranslated at the rates prevailing at that date.

Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are not retranslated.

On consolidation, the income statement items of entities with a functional currency other than US Dollars are translated into US Dollars, the Group’s presentational currency, at average rates of exchange. Balance sheet items are translated into US Dollars at year end exchange rates. Exchange differences arising on consolidation of entities with functional currencies other than US Dollars are classified as other comprehensive income.

Retirement benefit costs

Payments to defined contribution retirement benefit plans are charged as an expense as they fall due. Payments made to state-managed retirement benefit schemes are dealt with as payments to defined contribution plans where the Group’s obligations under the plans are equivalent to those arising in a defined contribution retirement benefit plan.

Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the consolidated income statement because it excludes or includes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is the tax expected to be payable or recoverable on temporary differences (i.e. differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax basis used in the computation of taxable profit). Deferred tax liabilities are generally recognized for all taxable temporary differences. Deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognized if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognized for taxable temporary differences associated with investments in subsidiaries and associates, and interests in joint ventures, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognized to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realized, based on tax rates and tax laws that have been enacted or substantively enacted by the end of the reporting period.

The Company will normally have a legally enforceable right to set off a deferred tax asset against a deferred tax liability when these items are in the same entity and relate to income taxes levied by the same taxation authority and the taxation authority permits the company to make or receive a single net payment. In the consolidated financial statements, a deferred tax asset of one entity in the Group cannot be offset against a deferred tax liability of another entity in the Group as there is no legally enforceable right to offset tax assets and liabilities between Group companies.

Current and deferred tax are recognized as an expense or income in profit or loss, except when they relate to items charged or credited directly to equity, in which case the tax is also taken directly to equity.

Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and any accumulated impairment losses.

Depreciation is charged so as to write off the cost or valuation of assets, other than land and assets under construction, over their estimated useful lives, using the straight-line method as follows.

Freehold Buildings	25 years
Improvements in Rented Buildings	(*)
Floating Craft	20 years
Vehicles	5 years
Plant and Equipment	5 to 20 years

(*) lower of period of the rental or useful life.

Assets in the course of construction are carried at cost, less any recognized impairment loss. Costs include professional fees for qualifying assets. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for intended use.

Assets held under finance leases are depreciated over their expected useful lives on the same basis as owned assets, except when there is no reasonable certainty that the lessee will obtain ownership by the end of the lease term in which the asset shall be fully depreciated over the shorter of the lease term and its useful life.

Docking costs are capitalized and depreciated over the period in which the economic benefits are received.

The gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds, if applicable, and the carrying amount of the asset and is recognized in the income statement.

Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognized in profit or loss in the period in which they are incurred.

Goodwill

Goodwill arising on the acquisition of a subsidiary or a jointly controlled entity represents the excess of the cost of acquisition over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the subsidiary or jointly controlled entity recognized at the date of acquisition. Goodwill is initially recognized as an asset at cost and is subsequently measured at cost less any accumulated impairment losses.

On disposal of a subsidiary or a jointly controlled entity, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

The Group tests goodwill annually for impairment or more frequently if there are indications that goodwill might be impaired. The recoverable amounts are determined from value in use calculations. The key assumptions for the value in use calculations are those regarding the discount rate, growth rates and expected changes to selling prices and costs during the period. Management estimates discount rates using pre-tax rates that reflect current market assessments of the time value of money and the risks specific to the cash generating unit. Growth rates are based on management's forecasts and historical trends. Changes in selling prices and direct costs are based on past practices and expectations of future changes in the market.

Intangible assets

Intangible assets acquired separately are carried at cost less accumulated amortization and accumulated impairment losses. Amortization is recognized on a straight-line basis over their estimated useful lives. The estimated useful life and amortization method are reviewed at the end of each annual reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

Impairment of tangible and intangible assets other than goodwill

Assets that are subject to amortization or depreciation are reviewed for impairment whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable.

Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment at least annually, and whenever there is an indication that the asset may be impaired.

An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows.

Inventories

Inventories are stated at the lower of cost and net realizable value. Costs comprise direct materials and, where applicable, directly attributable labor costs and those overheads that have been incurred in bringing the inventories to their present location and condition. Net realizable value represents the estimated selling price for inventories less all estimated costs of completion and costs to be incurred in marketing, selling and distribution.

Financial instruments

Financial assets and liabilities are recognized in the Group’s balance sheet when the Group becomes a party to the contractual provisions of the instrument.

1. Financial Assets

Financial assets are classified into the following specified categories: financial assets at fair value through profit or loss (FVTPL), held to maturity investments, available for sale (AFS) financial assets and loans and receivables. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

Investments are recognized and derecognized on trade date when the purchase or sale of a financial asset is under a contract whose terms require delivery of the financial asset within the timeframe established by the market concerned, and are initially measured at fair value, plus transaction costs, except for those financial assets classified as at fair value trough profit or loss (FVTPL), which are initially measured at fair value.

All recognized financial assets are subsequently measured in their entirety at either amortised cost or fair value.

Income is recognized on an effective interest basis for debt instruments other than those financial assets designated as at FVTPL.

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees on points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

The financial assets of the Company have been classified as loan and receivables.

Loans and receivables

The following instruments have been classified as loans and receivables and are measured at amortised cost using the effective interest method, less any impairment loss. Interest income is recognized by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

- › Cash and Cash Equivalents / Short Term Investments: Cash and cash equivalents comprise cash in hand and other short-term highly liquid before 90 days and which are subject to an insignificant risk of changes in value; and Short Term Investments comprise cash in hand and other short-term investments with more than 90 days of maturity but less than 365 days.
- › Trade Receivables: Trade receivables and other amounts receivable are stated at the present value of the amounts due, reduced by the impairment loss.

Impairment of financial assets

Financial assets that are measured at amortized cost are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected.

Objective evidence of impairment could include:

- › Significant financial difficulty of the issuer or counterparty; or
- › Default or delinquency in interest or principal payments; or
- › It becoming probable that the borrower will enter bankruptcy or financial re-organisation; or
- › The disappearance of an active market for that financial asset of financial difficulties.

For certain categories of financial asset, such as trade receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group’s past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period of 60 days, as well as observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortized cost, the amount of the impairment loss recognized is the difference between the asset’s carrying amount and the present value of estimated future cash flows, reflecting the impact of collateral and guarantees, discounted at the financial asset’s original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account.

When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognized in profit or loss.

Derecognition of financial assets

The Group derecognizes a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

2. Financial Liabilities

Financial liabilities are classified as either financial liabilities “as FVTPL” or “other financial liabilities”.

Financial liabilities are classified as at FVTPL when the financial liability is either held for trading or it is designated as at FVTPL.

Other financial liabilities are initially measured at fair value, net of transaction cost.

Other financial liabilities are subsequently measured at amortization cost, using the effective interest method, with interest expense recognized on an effective yield basis.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or (where appropriate) a shorter period, to the net carrying amount on initial recognition.

There are no financial liabilities classified at FVTPL.

Other financial liabilities

- › Bank overdrafts and loans: Interest-bearing bank loans, overdrafts and obligations under finance leases are recorded at the proceeds received, net of direct issue costs. Finance charges, including premiums payable on settlement or redemption and direct issue costs, are accounted for on the accruals basis to the income statement using the effective interest method and are added to the carrying amount of the instrument to the extent that they are not settled in the period in which they arise.
- › Trade Payables: Trade payables and other amounts payables are measured at fair value, net of transaction cost.

Derecognition of financial liabilities

The Group derecognizes financial liabilities when, and only when, the Group’s obligations are discharged, cancelled or they expire.

Derivatives

Derivatives: The Group may use derivative financial instruments to reduce exposure to foreign exchange movements. Derivatives are measured at each balance sheet date at fair value. The Group does not have “hedge accounting” and the gains and losses arising from changes in fair value are included in the income statement for the period within investment revenue or finance costs. The Group does not have any derivatives for the periods presented.

Derivatives embedded in other financial instruments or other host contracts are treated as separate derivatives when their risks and characteristics are not closely related to those of host contracts and the host contracts are not carried at fair value, with gains or losses reported in the income statement. The Group does not have embedded derivatives for the periods presented.

Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the expenditure required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

Construction contracts

Where the outcome of a construction contract can be estimated reliably, revenue and costs are recognized by reference to the stage of completion of the contract activity at the end of the reporting period, measured based on the proportion of contract costs incurred for work performed to date relative to the estimated total contract costs, except where this would not be representative of the stage of completion. Variations in contract work, claims and incentive payments are included to the extent that the amount can be measured reliably, have been agreed with the customer and consequently is considered probable.

Where the outcome of a construction contract cannot be estimated reliably, contract revenue is recognized to the extent of contract costs incurred that it is probable will be recoverable. Contract costs are recognized as expenses in the period in which they are incurred.

When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognized as an expense immediately.

Share-based payments

In accordance with IFRS 2 Share-based Payment, for cash settled share-based payments, a liability is recognized for the goods or services acquired, measured initially at the fair value of the liability.

At the end of each reporting period until the liability is settled, and at the date of settlement, the fair value of the liability is remeasured, with any changes in fair value recognized in profit or loss for the year.

Fair value is measured by use of a binomial model. The fair value calculated by the model has been adjusted, based on management’s best estimate, for the effects of behavioural considerations.

Revenue

Revenue is measured at fair value of the consideration received or receivable for goods and services provided in the normal course of business net of trade discounts and other sales related taxes. If the Group is acting solely as an agent, amounts billed to customers are offset against relevant costs.

Sales of services are recognized when the work contracted has been performed in accordance with contracted terms.

Revenue from construction contracts is recognized by reference to the stage of completion of the contract, in accordance with the Group’s accounting policy on construction contracts aforementioned.

Interest income is recognized when it is probable that the economic benefits will flow to the Group and the amount of revenue can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset’s net carrying amount on initial recognition.

Dividend income from investments is recognized when the shareholders rights to receive payment have been established.

Operating profit

Operating profit is stated before investment income, finance costs and income tax.

Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

The Group as lessee:

Assets held under finance leases are recognized as assets of the Group at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the balance sheet as a finance lease obligation.

Lease payments are apportioned between finance expenses and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance expenses are recognized immediately in profit or loss, unless they are directly attributable to qualifying assets, in which case they are capitalised.

Operating leases payments are recognized as an expense on a straight-line basis over the lease term.

Critical Accounting Judgments and Key Sources of Estimation Uncertainty

In the process of applying the Group’s accounting policies, which are described above, management has made the following judgments, estimates and assumptions that have the most significant effect on the amounts recognized in the financial statements as mentioned below.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

1. Provision for legal contingencies

In the normal course of business in Brazil, the Group is exposed to local legal cases. Provisions for legal cases are made when the Group’s management, together with their legal advisors, considers the probable outcome is a financial settlement against the Group. Provisions are measured at the Management’s best estimate of the expenditure required to settle the obligation based upon legal advice received. For labor claims the provision is based on prior experience and managements’ best knowledge of the relevant facts and circumstances.

2. Impairment of goodwill

Determining whether goodwill is impaired requires an estimation of the value in use of the cash-generating units to which goodwill has been allocated. The value in use calculation requires the entity’s management to estimate the future cash flows expected to arise from the cash-generating unit and a suitable discount rate in order to calculate present value.

The carrying amount of goodwill at the end of the reporting period was US\$15.6 million (R\$26.0 million) (2009: US\$15.6 million (R\$27.2 million)). Details of the impairment loss calculation are provided in note 9. There is not any impairment loss recognized for the periods presented.

3. Fair value of derivatives and other financial instruments

As described in Note 25, the Company may use derivatives contracts to manage foreign currency risk. For derivative financial instruments, assumptions are made based on quoted market rates adjusted for specific features of the instruments. Other financial instruments are valued using a discounted cash flow analysis based on assumptions supported, where possible, by observable market prices or rates. The Group does not have any derivatives for the periods presented.

4. Cash settled share-based payment schemes

The fair value of cash settled share-based payments is determined using a binomial model. The assumptions used in determining this fair value include the life of the options, share price volatility, dividend yield and risk free rate. Expected volatility is determined by calculating the volatility of the Group’s share price over a historical period. The expected life used in the model has been adjusted, based on management’s best estimate, for the effects of behavioural considerations. Expected dividend yield are based on the Groups dividend policy. In determining the risk free rate the Group utilizes the yield on a zero coupon government bond in the currency in which the exercise price is expressed. Forfeiture rates are applied and historical distributions to fair valuations in computing the share based payment charge. The Group uses forfeiture rates in line with management’s best estimate of the percentage of awards which will be forfeited, based on the proportion of award holders expected to leave the Group.

Any changes in these assumptions will impact the carrying amount of cash settled share-based payments liabilities.

5. Useful lives of property, plant and equipment

Depreciation is charged so as to write off the cost or valuation of assets, other than land and assets under construction, over their estimated useful lives, using the straight-line method. Estimated useful lives are determined based on prior experience and management’s best knowledge, and are reviewed annually.

Adoption of new and revised International Financial Reporting Standards (IFRS)

1. Standards and Interpretations affecting amounts reported in the current period and/or prior periods

The following new and revised IFRSs have been applied in the current period and have affected the amounts reported in these financial statements. Details of other new and revised IFRSs applied in these financial statements that have had no material effect on the financial statements are set below.

New and revised Standards and Interpretations that effect the financial statements

Amendments to IAS 1 Presentation of Financial Statements (as part of Improvements to IFRSs issued in 2010)

The amendments to IAS 1 clarify that an entity may choose to present the required analysis of items of other comprehensive income either in the statement of changes in equity or in the notes to the financial statements. The Group has applied the amendments in advance of their effective date (annual periods beginning on or after 1 January 2011). The amendments have been applied retrospectively.

Amendments to IAS 1 Presentation of Financial Statements (as part of Improvements to IFRSs issued in 2009)

The amendments to IAS 1 clarify that the potential settlement of a liability by the issue of equity is not relevant to its classification as current or noncurrent.

Amendments to IFRS 7 Financial Instruments: Disclosures (as part of Improvements to IFRSs issued in 2010)

The amendments to IFRS 7 clarify the required level of disclosures about credit risk and collateral held and provide relief from disclosures previously required regarding renegotiated loans.

IAS 27 (revised in 2008) Consolidated and Separate Financial Statements

The revised Standard affects accounting policies regarding changes in ownership interests in subsidiaries that do not result in loss of control. In prior years, in the absence of specific requirements in IFRSs, increases in interests in existing subsidiaries were treated in the same manner as the acquisition of subsidiaries, with goodwill or a bargain purchase gain being recognised, when appropriate; for decreases in interests in existing subsidiaries that did not involve a loss of control, the difference between the consideration received and the adjustment to the non-controlling interests was recognised in profit or loss. Under IAS 27(2008), all such increases or decreases are dealt with in equity, with no impact on goodwill or profit or loss.

When control of a subsidiary is lost as a result of a transaction, event or other circumstance, the revised Standard requires to derecognise all assets, liabilities and non-controlling interests at their carrying amount and to recognise the fair value of the consideration received. Any retained interest in the former subsidiary is recognised at its fair value at the date control is lost. The resulting difference is recognised as a gain or loss in profit or loss.

These changes in accounting policies have been applied prospectively from 1 January 2010 in accordance with the relevant transitional provisions.

Amendments to IFRS 2 Share-based Payment – Group Cash-settled Share-based Payment Transactions

The amendments clarify the scope of IFRS 2, as well as the accounting for group cash-settled share-based payment transactions in the separate (or individual) financial statements of an entity receiving the goods or services when another group entity or shareholder has the obligation to settle the award.

New and revised Standards and Interpretations adopted with no effect on the financial statements

Amendments to IFRS 1 First-time Adoption of International Financial Reporting Standards – Additional Exemptions for First-time Adopters

The amendments provide two exemptions when adopting IFRSs for the first time relating to oil and gas assets, and the determination as to whether an arrangement contains a lease.

IFRS 3 (revised in 2008) Business Combinations

IFRS 3(2008) has been applied in the current year prospectively to business combinations for which the acquisition date is on or after 1 January 2010 in accordance with the relevant transitional provisions. Its adoption has affected the accounting for business combinations in the current year.

The impact of the application of IFRS 3(2008) is as follows:

- › IFRS 3(2008) allows a choice on a transaction-by-transaction basis for the measurement of non-controlling interests at the date of acquisition (previously referred to as ‘minority’ interests) either at fair value or at the non-controlling interests’ share of recognised identifiable net assets of the acquire.
- › IFRS 3(2008) changes the recognition and subsequent accounting requirements for contingent consideration. Previously, contingent consideration was recognised at the acquisition date only if payment of the contingent consideration was probable and it could be measured reliably; any subsequent adjustments to the contingent consideration were always made against the cost of the acquisition. Under the revised Standard, contingent consideration is measured at fair value at the acquisition date; subsequent adjustments to the consideration are recognised against the cost of the acquisition only to the extent that they arise from new information obtained within the measurement period (a maximum of 12 months from the acquisition date) about the fair value at the date of acquisition. All other subsequent adjustments to contingent consideration classified as an asset or a liability are recognised in profit or loss.
- › IFRS 3(2008) requires the recognition of a settlement gain or loss when the business combination in effect settles a pre-existing relationship between the Group and the acquiree.
- › IFRS 3(2008) requires acquisition-related costs to be accounted for separately from the business combination, generally leading to those costs being recognised as an expense in profit or loss as incurred, whereas previously they were accounted for as part of the cost of the acquisition.

As part of Improvements to IFRSs issued in 2010, IFRS 3 (2008) was amended to clarify that the measurement choice regarding non-controlling interests at the date of acquisition (see above) is only available in respect of non-controlling interests that are present ownership interests and that entitle their holders to a proportionate share of the entity’s net assets in the event of liquidation. All other types of non-controlling interests are measured at their acquisition-date fair value, unless another measurement basis is required by other Standards.

In addition, as part of Improvements to IFRSs issued in 2010, IFRS 3(2008) was amended to give more guidance regarding the accounting for share-based payment awards held by the acquirer’s employees. Specifically, the amendments specify that share-based payment transactions of the acquiree that are not replaced should be measured in accordance with IFRS 2 Share-based Payment at the acquisition date (‘market-based measure’).

Amendments to IFRS 5 Non-current Assets Held for Sale and Discontinued Operations (as part of Improvements to IFRSs issued in 2009)

The amendments to IFRS 5 clarify that the disclosure requirements in IFRSs other than IFRS 5 do not apply to non-current assets (or disposal groups) classified as held for sale or discontinued operations unless those IFRSs require (i) specific disclosures in respect of non-current assets (or disposal groups) classified as held for sale or discontinued operations, or (ii) disclosures about measurement of assets and liabilities within a disposal group that are not within the scope of the measurement requirement of IFRS 5 and the disclosures are not already provided in the consolidated financial statements.

Amendments to IFRS 5 Non-current Assets Held for Sale and Discontinued Operations (as part of Improvements to IFRSs issued in 2008)

The amendments clarify that all the assets and liabilities of a subsidiary should be classified as held for sale when the Group is committed to a sale plan involving loss of control of that subsidiary, regardless of whether the Group will retain a non-controlling interest in the subsidiary after the sale.

Amendments to IAS 39 Financial Instruments: Recognition and Measurement – Eligible Hedged Items

The amendments provide clarification on two aspects of hedge accounting: identifying inflation as a hedged risk or portion, and hedging with options.

Amendments to IAS 7 Statement of Cash Flows (as part of Improvements to IFRSs issued in 2009)

The amendments to IAS 7 specify that only expenditures that result in a recognised asset in the statement of financial position can be classified as investing activities in the statement of cash flows.

IAS 28 (revised in 2008) Investments in Associates

The principle adopted under IAS 27(2008) (see above) that a loss of control is recognised as a disposal and re-acquisition of any retained interest at fair value is extended by consequential amendments to IAS 28. Therefore, when significant influence over an associate is lost, the investor measures any investment retained in the former associate at fair value, with any consequential gain or loss recognised in profit or loss.

As part of Improvements to IFRSs issued in 2010, IAS 28 (2008) has been amended to clarify that the amendments to IAS 28 regarding transactions where the investor loses significant influence over an associate should be applied prospectively. The Group has applied the amendments to IAS 28(2008) as part of Improvements to IFRSs issued in 2010 in advance of their effective dates (annual periods beginning on or after 1 July 2010).

IFRIC 17 Distributions of Non-cash Assets to Owners

The Interpretation provides guidance on the appropriate accounting treatment when an entity distributes assets other than cash as dividends to its shareholders.

IFRIC 18 Transfers of Assets from Customers

The Interpretation addresses the accounting by recipients for transfers of property, plant and equipment from ‘customers’ and concludes that when the item of property, plant and equipment transferred meets the definition of an asset from the perspective of the recipient, the recipient should recognise the asset at its fair value on the date of the transfer, with the credit being recognised as revenue in accordance with IAS 18 Revenue.

Improvements to IFRSs issued in 2009

Except for the amendments to IAS 1, IAS 27, IFRS 2 and IFRS 7, the application of Improvements to IFRSs issued in 2009 has not had any material effect on amounts reported in the consolidated financial statements.

2. New and revised Standards and Interpretations in issue not yet adopted

The Group has not applied the following new and revised IFRSs that have been issued but are not yet effective:

Amendments to IFRS 1	Limited Exemption from Comparative IFRS 7 Disclosures for First-time Adopters ¹
Amendments to IFRS 1	Replacement of “fixed dates” for certain exceptions with “the date of transition to IFRS” ²
Amendments to IFRS 1	Additional Exemption for Entities Ceasing to Suffer from Severe Hyperinflation ²
Amendments to IFRS 7	Disclosures – Transfers of Financial Assets ²
IFRS 9 (as amended in 2010)	Financial Instruments ³
IAS 24 (revised in 2009)	Related Party Disclosures ⁴
Amendments to IAS 32	Classification of Right Issues ⁵
Amendments to IAS 12	Income taxes – Limited scope amendment (Recovery of Underlying Assets) ⁶
Amendments to IFRIC 14	Prepayments of a Minimum Funding Requirement ⁴
IFRIC 19	Extinguishment Financial Liabilities with Equity Instruments ¹

Improvements to IFRSs issued in 2010 (except for the amendments to IFRS 3 (2008), IFRS 7, IAS 1 and IAS 28 described earlier in section 2.1)⁷

1 Effective for annual periods beginning on or after 1 July 2010

2 Effective for annual periods beginning on or after 1 July 2011

3 Effective for annual periods beginning on or after 1 January 2013

4 Effective for annual periods beginning on or after 1 January 2011

5 Effective for annual periods beginning on or after 1 February 2010

6 Effective for annual periods beginning on or after 1 January 2012

7 Effective for annual periods beginning on or after 1 July 2010 and 1 January 2011, as appropriate

IFRS 9 Financial Instruments

IFRS 9 Financial Instruments issued in November 2009 and amended in October 2010 introduces new requirements for the classification and measurement of financial assets and financial liabilities and for derecognition.

- › IFRS 9 requires all recognised financial assets that are within the scope of IAS 39 Financial Instruments: Recognition and Measurement to be subsequently measured at amortised cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortised cost at the end of subsequent accounting periods. All other debt investments and equity investments are measured at their fair values at the end of subsequent accounting periods.
- › The most significant effect of IFRS 9 regarding the classification and measurement of financial liabilities relates to the accounting for changes in fair value of a financial liability (designated as at fair value through profit or loss) attributable to changes in the credit risk of that liability. Specifically, under IFRS 9, for financial liabilities that are designated as at fair value through profit or loss, the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is recognised in other comprehensive income, unless the recognition of the effects of changes in the liability’s credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. Changes in fair value attributable to a financial liability’s credit risk are not subsequently reclassified to profit or loss. Previously, under IAS 39, the entire amount of the change in the fair value of the financial liability designated as at fair value through profit or loss was recognised in profit or loss.

IFRS 9 is effective for annual periods beginning on or after 1 January 2013, with earlier application permitted.

IAS 24 Related Party Disclosures (as revised in 2009) modifies the definition of a related party and simplifies disclosures for government-related entities.

The disclosure exemptions introduced in IAS 24 (as revised in 2009) do not affect the Group because the Group is not a government-related entity. However, disclosures regarding related party transactions and balances in these consolidated financial statements may be affected when the revised version of the Standard is applied in future accounting periods because some counterparties that did not previously meet the definition of a related party may come within the scope of the Standard.

Amendments to IAS 32 Financial Instruments: Presentation regarding Classification of Rights Issues

The amendments to IAS 32 titled Classification of Rights Issues address the classification of certain rights issues denominated in a foreign currency as either an equity instrument or as a financial liability. To date, the Group has not entered into any arrangements that would fall within the scope of the amendments. However, if the Group does enter into any rights issues within the scope of the amendments in future accounting periods, the amendments to IAS 32 will have an impact on the classification of those rights issues.

IFRIC 19 Extinguishing Financial Liabilities with Equity Instruments

IFRIC 19 provides guidance regarding the accounting for the extinguishment of a financial liability by the issue of equity instruments. To date, the Group has not entered into transactions of this nature. However, if the Group does enter into any such transactions in the future, IFRIC 19 will affect the required accounting. In particular, under IFRIC 19, equity instruments issued under such arrangements will be measured at their fair value, and any difference between the carrying amount of the financial liability extinguished and the fair value of equity instruments issued will be recognised in profit or loss.

3. SEGMENT INFORMATION

Adoption of IFRS 8 Operating Segments

The Group has adopted IFRS 8 Operating Segments as from 1 January 2009. IFRS 8 requires operating segments to be identified on the basis of internal reports about components of the Group that are regularly reviewed by the chief operating decision maker in order to allocate resources to the segments and to assess their performance. In contrast, the predecessor Standard (IAS 14 Segment Reporting) required an entity to identify two sets of segments (business and geographical), using a risks and returns approach, with the entity's “system of internal financial reporting to key management personnel” serving only as the starting point for the identification of such segments.

Reportable segments

For management purposes, the Group is currently organized into six reportable segments: towage, port terminals, ship agency, offshore, logistics and shipyards. These divisions are reported to the Group's chief operating decision maker for the purposes of resources allocation and assessment of segment performance.

Segment information relating to these businesses is presented below:

	Towage US\$	Port terminals US\$	Ship agency US\$	Offshore US\$	Logistics US\$	Shipyard US\$	Non segment activities US\$	Elimination US\$	Consolidated US\$
2010									
Revenue	156,179	228,001	17,620	28,034	102,448	115,913	-	(72,644)	575,551
Operating profit	39,967	62,746	640	6,504	6,041	16,761	(43,366)	(10,807)	78,486
Finance costs	(3,997)	(1,730)	(9)	(3,125)	(2,885)	(71)	-	3	(11,814)
Operating profit adjusted by finance cost	35,970	61,016	631	3,379	3,156	16,690	(43,366)	(10,804)	66,672
Investment income									13,940
Capital gain in joint venture transaction									20,407
Profit before tax									101,019
Other information									
Capital expenditures	(36,180)	(52,657)	(727)	(39,183)	(28,714)	(7,215)	(2,063)	-	(166,739)
Depreciation and amortization	(13,479)	(13,536)	(173)	(6,614)	(7,090)	(134)	(1,895)	-	(42,921)
Balance Sheet									
Segment assets	203,479	295,008	7,405	156,040	79,496	81,928	115,413	-	938,769
Segment liabilities	(113,419)	(118,798)	(6,686)	(133,041)	(61,947)	(33,428)	(6,408)	-	(473,727)
2009									
Revenue	145,707	175,408	15,204	38,144	75,788	110,445	212	(83,020)	477,888
Operating profit	52,050	46,562	2,171	13,711	3,311	22,226	(31,276)	(12,455)	96,300
Finance costs	(3,418)	(553)	(92)	(2,903)	(1,333)	(124)	(1,132)	-	(9,555)
Operating profit adjusted by finance cost	48,632	46,009	2,079	10,808	1,978	22,102	(32,408)	(12,455)	86,745
Investment income									34,343
Profit before tax									121,088
Other information									
Capital expenditures	(67,877)	(31,978)	(169)	(33,331)	(14,944)	(1,254)	-	-	(149,553)
Depreciation and amortization	(9,261)	(11,721)	(162)	(5,478)	(3,742)	(99)	(1,602)	-	(32,065)
Balance Sheet									
Segment assets	168,156	227,992	5,027	129,500	43,451	83,811	150,250	-	808,187
Segment liabilities	(117,780)	(71,149)	(5,541)	(147,114)	(27,968)	(5,436)	(9,720)	-	(384,708)

	Towage R\$	Port terminals R\$	Ship agency R\$	Offshore R\$	Logistics R\$	Shipyard R\$	Non segment activities R\$	Elimination R\$	Consolidated R\$
2010									
Revenue	260,225	379,895	29,358	46,710	170,699	193,134	-	(121,039)	958,982
Operating profit	66,592	104,546	1,066	10,837	10,066	27,927	(72,254)	(18,007)	130,773
Finance costs	(6,659)	(2,883)	(15)	(5,207)	(4,807)	(118)	-	5	(19,684)
Operating profit adjusted by finance cost	59,933	101,663	1,051	5,630	5,259	27,809	(72,254)	(18,002)	111,089
Investment income									23,227
Capital gain in joint venture transaction									34,002
Profit before tax									168,318
Other information									
Capital expenditures	(60,284)	(87,737)	(1,211)	(65,287)	(47,843)	(12,022)	(3,437)	-	(277,821)
Depreciation and amortization	(22,460)	(22,554)	(288)	(11,020)	(11,813)	(223)	(3,157)	-	(71,515)
Balance Sheet									
Segment assets	339,038	491,542	12,338	259,994	132,456	136,508	192,301	-	1,564,177
Segment liabilities	(188,978)	(197,941)	(11,140)	(221,673)	(103,216)	(55,698)	(10,677)	-	(789,323)
2009									
Revenue	253,705	305,420	26,473	66,416	131,962	192,306	370	(144,554)	832,098
Operating profit	90,629	81,074	3,780	23,874	5,765	38,699	(54,458)	(21,686)	167,677
Finance costs	(5,951)	(963)	(160)	(5,055)	(2,321)	(217)	(1,970)	-	(16,637)
Operating profit adjusted by finance cost	84,678	80,111	3,620	18,819	3,444	38,482	(56,428)	(21,686)	151,040
Investment income									59,798
Profit before tax									210,838
Other information									
Capital expenditures	(118,187)	(55,680)	(294)	(58,036)	(26,020)	(2,185)	-	-	(260,402)
Depreciation and amortization	(16,125)	(20,409)	(282)	(9,538)	(6,516)	(172)	(2,790)	-	(55,832)
Balance Sheet									
Segment assets	292,793	396,979	8,753	225,485	75,657	145,933	261,615	-	1,407,215
Segment liabilities	(205,080)	(123,885)	(9,648)	(256,155)	(48,698)	(9,462)	(16,925)	-	(669,853)

Financial expenses and respective liabilities were allocated to reporting segments where interest arises from loans is related to finance of the acquisition, or the construction of fixed assets in that segment.

Financial income arising from bank balances held in Brazilian operating segments, including foreign exchange variation on such balances, were not allocated to the business segments as cash management is performed centrally by the corporate function. Administrative expenses are presented as unallocated.

Geographical information

The Group's operations are mainly located in Brazil. The Group earns income on Cash and Cash Equivalents invested in Bermuda and in Brazil, and incurs expenses on its activities in the latter country.

4. REVENUE

The following is an analysis of the Group's revenue for the year from continuing operations (excluding investment revenue – see Note 7).

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Sales of services	536,258	455,801	893,511	793,641
Revenue from construction contracts	39,293	22,087	65,471	38,457
Total	575,551	477,888	958,982	832,098

5. EMPLOYEE BENEFITS EXPENSE

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Salaries and benefits	146,301	111,759	243,766	194,594
Social securities and charges	38,376	27,318	63,942	47,566
Pension costs	855	585	1,425	1,019
Long term incentive plan (Note 20)	13,204	9,424	22,001	16,409
Total	198,736	149,086	331,134	259,588

Pension costs are for defined contribution retirement benefit schemes for all qualifying employees of the Group's Brazilian business. Group contributions to the scheme are at rates specified in the rules of the plan. The assets of the scheme are held separately from those of the Group in funds under the control of independent managers.

6. OTHER OPERATING EXPENSES

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Service cost	64,365	54,233	107,245	94,430
Rent of tugs	26,243	25,830	43,726	44,975
Freight	19,954	20,619	33,247	35,902
Other rentals	24,448	17,765	40,735	30,932
Energy, water and communication	14,773	12,246	24,616	21,323
Container movement	12,307	10,394	20,506	18,098
Insurance	7,328	5,618	12,210	9,782
Maintenance	4,189	5,088	6,979	8,859
Allowance for doubtful debts	(375)	(1,569)	(625)	(2,731)
Other expenses	15,044	1,113	25,066	1,938
Total	188,276	151,337	313,705	263,508

7. INVESTMENT INCOME AND FINANCE COSTS

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Interest on investments	8,467	6,874	14,107	11,969
Exchange gain on investments	3,794	24,031	6,322	41,843
Other interest income	1,679	3,438	2,798	5,986
Total investment income	13,940	34,343	23,227	59,798
Interest on bank loans and overdrafts	(9,557)	(7,724)	(15,924)	(13,449)
Exchange gain on loans	227	2,098	378	3,653
Interest on obligations under finance leases	(1,848)	(1,254)	(3,079)	(2,183)
Total borrowing costs	(11,178)	(6,880)	(18,625)	(11,979)
Other interest	(636)	(2,675)	(1,059)	(4,658)
Total finance costs	(11,814)	(9,555)	(19,684)	(16,637)

8. INCOME TAX

Income tax recognized in profit or loss:

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Current				
Brazilian taxation				
Income tax	22,709	31,402	37,838	54,677
Social contribution	8,480	12,022	14,130	20,933
Total Brazilian current tax	31,189	43,424	51,968	75,610
Deferred tax				
Total deferred tax	(675)	(12,320)	(1,125)	(21,452)
Total income tax	30,514	31,104	50,843	54,158

Brazilian income tax is calculated at 25% of the taxable profit for the period. Brazilian social contribution tax is calculated at 9% of the taxable profit for the period.

The charge for the period is reconciled to the profit per the income statement as follows:

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Profit before tax	101,019	121,088	168,318	210,837
Tax at the standard Brazilian tax rate (34%)	34,347	41,170	57,228	71,685
Effect of exchange difference on non monetary items	(13,295)	(28,550)	(22,152)	(49,711)
Reversal of exchange variation on loans in US Dollar	3,941	16,540	6,566	28,800
Effect of different tax rates in other jurisdictions	5,409	2,844	9,012	4,953
Others	112	(900)	189	(1,569)
Income tax expense	30,514	31,104	50,843	54,158
Effective rate for the period	30%	26%	30%	26%

The tax rate used for the 2010 and 2009 reconciliations above is the corporate tax rate of 34% payable by entities in Brazil under tax law in that jurisdiction.

9. GOODWILL

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Cost and carrying amount attributed to:				
Tecon Rio Grande	13,132	13,132	21,881	22,865
Tecon Salvador	2,480	2,480	4,132	4,319
Total	15,612	15,612	26,013	27,184

For the purposes of testing goodwill for impairment loss, the Group prepares cash flow forecasts for the relevant cash generating unit (Tecon Rio Grande and Tecon Salvador) derived from the most recent financial budget for the next year and extrapolates cash flows for the remaining life of the concession based on an estimated annual growth of between 8% and 10% for Tecon Rio Grande and 7% and 10% for Tecon Salvador. This rate does not exceed the average long-term historical growth rate for the relevant market. After testing goodwill as mentioned above, no impairment losses were recognized for the periods presented.

10. OTHER INTANGIBLE ASSETS

	US\$	R\$
Cost		
At January 1, 2009	3,238	7,567
Exchange differences	824	1,435
Translation adjustment to Real	-	(1,929)
At December 31, 2009	4,062	7,073
Additions	14,546	24,236
Exchange differences	606	1,009
Translation adjustment to Real	-	(304)
At December 31, 2010	19,214	32,014
Amortization		
At January 1, 2009	1,439	3,363
Charge for the year	149	259
Exchange differences	235	409
Translation adjustment to Real	-	(857)
At December 31, 2009	1,823	3,174
Charge for the year	488	813
Exchange differences	62	103
Translation adjustment to Real	-	(136)
At December 31, 2010	2,373	3,954
Carrying amount		
December 31, 2010	16,841	28,060
December 31, 2009	2,239	3,899

Intangible assets arose from (i) the acquisition of the concession of the container and heavy cargo terminal in Salvador (Tecon Salvador) in 2000; (ii) the purchase of the remaining 50% of the concession rights for EADI Santo Andre (bonded warehouse); and (iii) for the Ponta Norte expansion (Tecon Salvador) in 2010.

Tecon Salvador signed on September 2, 2010, an amendment to the lease agreement with Companhia das Docas do Estado da Bahia (CODEBA). This additive term, is for the expansion of the area known as Ponta Norte, in the Salvador Port, adjacent to TECON Salvador. An initial installment of US\$14.5 million (R\$24.2 million) was paid as a downpayment and a monthly price calculated on the leased area and a new price for container handling and general cargo, which are consistent with the original lease.

Intangible assets are amortized over the remaining terms of the concessions at the time of acquisition which, for Tecon Salvador is 25 years, for EADI Santo Andre is 10 years and for Ponta Norte is 15 years.

11. PROPERTY, PLANT AND EQUIPMENT

	Land and Buildings US\$	Floating Craft US\$	Vehicles, plant and equipment US\$	Assets under construction US\$	Total US\$
Cost or valuation					
At January 1, 2009	86,709	228,200	101,666	19,651	436,226
Additions	23,265	3,737	27,172	95,379	149,553
Transfers	-	52,653	-	(52,653)	-
Exchange differences	8,700	-	14,032	-	22,732
Disposals	(6,230)	(472)	(584)	-	(7,286)
At December 31, 2009	112,444	284,118	142,286	62,377	601,225
Additions	30,959	6,908	64,175	64,697	166,739
Transfers	-	98,429	-	(98,429)	-
Exchange differences	2,112	-	4,701	-	6,813
Disposals	(485)	(574)	(3,151)	-	(4,210)
Net assets transferred to Joint Venture transaction	(13)	(8,606)	(1,097)	(4,586)	(14,302)
At December 31, 2010	145,017	380,275	206,914	24,059	756,265
Accumulated depreciation					
At January 1, 2009	21,655	73,770	35,779	-	131,204
Charge for the year	5,112	14,523	12,281	-	31,916
Exchange differences	1,572	-	4,561	-	6,133
Disposals	(6,157)	(165)	(584)	-	(6,906)
At December 31, 2009	22,182	88,128	52,037	-	162,347
Charge for the year	5,695	19,806	16,932	-	42,433
Exchange differences	432	-	1,780	-	2,212
Disposals	(397)	(122)	(3,124)	-	(3,643)
Net assets transferred to Joint Venture transaction	(4)	(7,639)	(273)	-	(7,916)
At December 31, 2010	27,908	100,173	67,352	-	195,433
December 31, 2010	117,109	280,102	139,562	24,059	560,832
December 31, 2009	90,262	195,990	90,249	62,377	438,878

	Land and Buildings R\$	Floating R\$	Vehicles, plant and equipment R\$	assets under construction R\$	Total R\$
Cost or valuation					
At January 1, 2009	202,639	533,303	237,593	45,924	1,019,459
Additions	40,509	6,507	47,312	166,074	260,402
Transfers	-	91,679	-	(91,679)	-
Exchange differences	15,149	-	24,433	-	39,582
Disposals	(10,848)	(822)	(1,017)	-	(12,687)
Translation adjustment to Real	(51,662)	(135,961)	(60,573)	(11,707)	(259,903)
At December 31, 2009	195,787	494,706	247,748	108,612	1,046,853
Additions	51,584	11,510	106,928	107,799	277,821
Transfers	-	164,003	-	(164,003)	-
Exchange differences	3,520	-	7,833	-	11,353
Disposals	(808)	(956)	(5,251)	-	(7,015)
Net assets transferred to Joint Venture transaction	(22)	(14,340)	(1,829)	(7,641)	(23,832)
Translation adjustment to Real	(8,434)	(21,308)	(10,669)	(4,681)	(45,092)
At December 31, 2010	241,627	633,615	344,760	40,086	1,260,088
Accumulated depreciation					
At January 1, 2009	50,607	172,400	83,616	-	306,623
Charge for the year	8,901	25,287	21,384	-	55,572
Exchange differences	2,737	-	7,942	-	10,679
Disposals	(10,721)	(287)	(1,017)	-	(12,025)
Translation adjustment to Real	(12,901)	(43,951)	(21,318)	-	(78,170)
At December 31, 2009	38,623	153,449	90,607	-	282,679
Charge for the year	9,488	33,002	28,212	-	70,702
Exchange differences	720	-	2,967	-	3,687
Disposals	(661)	(203)	(5,206)	-	(6,070)
Net assets transferred to Joint Venture transaction	(6)	(12,728)	(455)	-	(13,189)
Translation adjustment to Real	(1,664)	(6,612)	(3,903)	-	(12,179)
At December 31, 2010	46,500	166,908	112,222	-	325,630
December 31, 2010	195,127	466,707	232,538	40,086	934,458
December 31, 2009	157,164	341,257	157,141	108,612	764,174

The cost amount of the Group’s vehicles, plant and equipment includes an amount of US\$24.9 million (R\$41.5 million) (2009: US\$23.0 million (R\$40.0 million)) in respect of assets held under finance leases.

Land and buildings with a net book value of US\$370 (R\$616) (2009: US\$385 (R\$670)) and tugs with a net book value of US\$2,587 (R\$4,310) (2009: US\$2,794 (R\$4,865)) have been given in guarantee of various lawsuits.

The Group has pledged assets having a carrying amount of approximately US\$317.1 million (R\$528.4 million) (2009: US\$235.4 million (R\$409.9 million)) to secure loans granted to the Group.

The amount of capitalized interest in 2010 is US\$1,889 (R\$3,147) (2009: US\$728 (R\$1,268)), at an average interest rate of 3.83% (2009: 3.42%).

On December 31 2010, the Group had contractual commitments to suppliers for the acquisition and construction of property, plant and equipment amounting to US\$116.4 million (R\$194.0 million) (2009: US\$23.7 million (R\$41.2 million)). The amount mainly refers to the expansion of Tecon Salvador and Tecon Rio Grande and to the construction of the Guarujá II shipyard.

When the Company entered the Joint Venture with Magallanes Navegação Brasileira the property, plant and equipment was reduced by US\$16.8 million (R\$28.1 million), equivalent to the portion of the net assets transferred to the partner on setting up the joint venture.

12. INVENTORIES

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Operating materials	11,024	9,758	18,368	16,991
Raw materials for construction contracts (external customers)	9,123	10,929	15,201	19,030
Total	20,147	20,687	33,569	36,021

13. TRADE AND OTHER RECEIVABLES

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Accounts receivable for services rendered	65,240	49,948	108,703	86,971
Allowance for doubtful debts	(1,320)	(1,637)	(2,200)	(2,850)
Income tax recoverable	8,203	5,484	13,667	9,547
Prepayments and recoverable taxes and levies	62,838	51,704	104,701	90,027
Total	134,961	105,499	224,871	183,695
Total current	128,561	105,499	214,206	183,695
Total non-current	6,400	-	10,665	-

Trade receivables disclosed are classified as financial assets measured at amortised cost.

Long term trade receivables refers to recoverable taxes with maturity dates of more than 365 days and mainly refers to PIS, COFINS, ISS and INSS. There is any impairment evidence for this asset.

The aging list of accounts receivable for services rendered is shown below as follows:

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Current	52,518	41,377	87,506	72,046
Overdue by:				
01 to 30 days	7,351	5,051	12,248	8,796
31 to 90 days	3,442	1,440	5,735	2,508
91 to 180 days	609	443	1,014	771
More than 180 days	1,320	1,637	2,200	2,850
Total	65,240	49,948	108,703	86,971

Allowances for doubtful debts are recognized decreasing the amount of accounts receivable and is established whenever a loss is detected, based on estimated irrecoverable amounts determined by reference to past default experience of the counterparty and on an analysis of the counterparty's current financial position. The Group has recognized an allowance for doubtful debts of 100% against all receivables over 180 days because historical experience has been that receivables that are past due beyond 180 days are not recoverable. Interest of 1 percent plus an average penalty of 2 percent is charged to customers on overdue accounts receivables balances.

Changes in allowance for doubtful debts are as follows:

	US\$	R\$
At January 1, 2009	2,761	6,452
Amounts written off during the period	(4,177)	(7,272)
Increase in allowance	2,423	4,220
Exchange difference	630	1,096
Translation adjustment to Real	-	(1,646)
At December 31, 2009	1,637	2,850
Amounts written off during the period	(2,288)	(3,812)
Increase in allowance	1,910	3,182
Exchange difference	61	103
Translation adjustment to Real	-	(123)
At December 31, 2010	1,320	2,200

Management believes that no additional accrual is required for the allowance for doubtful debts.

As a matter of routine, the Group reviews taxes and levies impacting its businesses with a view to ensuring that payments of such amounts are correctly made and that no amounts are paid unnecessarily. In this process, where it is confirmed that taxes and/or levies have been overpaid, the Group takes appropriate measures to recover such amounts.

In 2007, the Group received a response to a consultation to tax officials confirming the exemption of certain transactions to taxes which the Group had been paying through that date. This response permits the Group to recoup such amounts paid in the past provided that the Group takes certain measures to demonstrate that it has met the requirements of tax regulations for such recovery. The Group concluded this process at the end of 2009.

14. CASH AND CASH EQUIVALENTS AND SHORT TERM INVESTMENTS

Cash and cash equivalents

Cash and cash equivalents comprises cash on hands, bank accounts and short term investments that are highly liquid and readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

Cash and cash equivalents denominated in US Dollar represent principally investments in deposit certificates placed with major financial institutions. Cash and cash equivalents denominated in Real represent principally investments in deposit certificates and Brazilian treasurys (mainly LFT).

Short term investments

Short term investments comprises investments with maturity dates of more than 90 days but less than 365 days.

The breakdown of cash and cash equivalents and short term investments is as follows:

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Denominated in US Dollar:				
Cash and cash equivalents	32,403	83,255	53,990	144,963
Short term investments	36,729	-	61,198	-
Total	69,132	83,255	115,188	144,963
Denominated in Real:				
Cash and cash equivalents	85,769	94,881	142,908	165,207
Short term investments	-	11,116	-	19,355
Total	85,769	105,997	142,908	184,562
Total cash and cash equivalents	118,172	178,136	196,898	310,170
Total short term investments	36,729	11,116	61,198	19,355

Private investment fund

The Group has investments in a private investment fund called the Hydrus Fixed Income Private Credit Investment Fund that are consolidated in these financial statements. This private investment fund comprises deposit certificates and equivalent instruments, with final maturities ranging from January 2011 to May 2013 and for government bonds, with final maturities ranging from September 2012 to September 2015.

About 86.1% of the securities included in the portfolio of the Private Investment Fund have daily liquidity and are marked to fair value on a daily basis against current earnings. This private investment fund does not have significant financial obligations. Any financial obligations are limited to service fees to the asset management company employed to execute investment transactions, audit fees and other similar expenses.

15. BANK OVERDRAFTS AND LOANS

	Interest rate – %	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Unsecured borrowings					
Bank overdrafts	12.4-15.45% p.a.	6,479	227	10,795	395
Total unsecured borrowings		6,479	227	10,795	395
Secured borrowings					
BNDES - FINAME Real	4.5% to 14% p.a.	26,789	5,089	44,636	8,861
BNDES - FMM linked to US Dollar	2.64% to 5% p.a.	198,192	230,563	330,228	401,456
Total BNDES		224,981	235,652	374,864	410,317
IFC - US Dollar	2.99% to 8.49% p.a.	9,813	14,080	16,350	24,516
IFC linked to Real	14.09% p.a.	4,888	5,458	8,145	9,504
Total IFC		14,701	19,538	24,495	34,020
Eximbank - US Dollar	2.43% p.a.	14,818	-	24,690	-
Finimp - US Dollar	2.12% - 2.27% p.a.	4,051	-	6,749	-
BB – FMM linked to US Dollar	3.10% p.a.	49,131	-	81,862	-
Total secured borrowings		307,682	255,190	512,660	444,337
Total		314,161	255,417	523,455	444,732

The breakdown of bank overdrafts and loans by maturity is as follows:

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Within one year	25,565	18,146	42,596	31,596
In the second year	26,194	20,545	43,644	35,773
In the third to fifth years (including)	82,187	60,166	136,941	104,761
After five years	180,215	156,560	300,274	272,602
Total	314,161	255,417	523,455	444,732
Total current	25,565	18,146	42,596	31,596
Total non-current	288,596	237,271	480,859	413,136

The analysis of borrowings by currency is as follows:

	Real US\$	Real linked to US Dollars US\$	US Dollars US\$	Total US\$	Real R\$	Real linked to US Dollars R\$	Dollar R\$	Total R\$
December 31, 2010								
Bank overdrafts	6,479	-	-	6,479	10,795	-	-	10,795
Bank loans	31,677	247,323	28,682	307,682	52,781	412,090	47,789	512,660
Total	38,156	247,323	28,682	314,161	63,576	412,090	47,789	523,455
December 31, 2009								
Bank overdrafts	227	-	-	227	395	-	-	395
Bank loans	10,547	230,563	14,080	255,190	18,365	401,456	24,516	444,337
Total	10,774	230,563	14,080	255,417	18,760	401,456	24,516	444,732

The principal lenders of the Group are discussed as follows:

Brazilian Economic and Social Development Bank (“BNDES”), as an agent of Brazilian Merchant Maritime Fund (“FMM”) finances tug boat and platform supply vessel construction, in the amount outstanding as of December 31, 2010 of US\$198.2 million (R\$330.2 million) (2009: US\$230.6 million (R\$401.5 million)). As of December 31, 2010 the BNDES's FINAME product mainly finances equipment for logistic operations, US\$26.8 million (R\$44.6 million) (2009: US\$5.1 million (R\$8.9 million)).

The amounts outstanding at December 31, 2010 are repayable over periods varying up to 21 years. For the part linked to US Dollars the loans carry fixed interest rates between 2.64% and 5% per year, whereas for the loans denominated in Real, the interest rates are between 4.5% and 14% per year.

The Banco do Brasil (“BB”), as an agent of Brazilian Merchant Maritime Fund (“FMM”) finances platform supply vessel's construction, in the amount outstanding as of December 31, 2010 of US\$49.1 million (R\$81.9 million). This liability was assumed when the Company entered the Joint Venture with Magallanes Navegação Brasileira. All contracts are in a grace period and will be amortized from January 2012 and are repayable over periods varying up to 18 years. These loans are denominated in the U.S. dollar and bear fixed interest rates of 3.1% per year.

The International Finance Corporation (“IFC”) finances both port terminals – Tecon Rio Grande and Tecon Salvador. There are two loan agreements with this bank: one for Tecon Salvador and one for Tecon Rio Grande. The amounts outstanding at December 31, 2010 are repayable over periods varying up to 6 years. These loans are denominated partly in the US Dollar and partly in the Real. For the part linked to the US Dollar, one of the loans has an interest rate fixed at 8.49% per year, while the others bear interest at a variable rate of Libor (6 monthly) plus spread of between 2.5% to 3.5% per year, whereas for the part denominated in Real, the interest rate is fixed at 14.09% per year.

The Export-Import Bank of China (“Eximbank”), finances Tecon Rio Grande’s equipment. The amount is US\$16.66 million, with initial outlay of US\$6.9 million in January 2010 and a second outlay of US\$7.8 million in October 2010. The outstanding amount is repayable over 10 years, including a grace period of 2 years. The amortization and interest payment are 6 monthly. The loan is denominated in US Dollars with a variable rate Libor (6 monthly). The spread is 1.7% per year and there is a payment for Bank Itaú BBA's guarantee of 2% per year.

The Banco Itaú BBA S.A. credit line, Finimp, finances Tecon Rio Grande's equipment. The amount is US\$4.0 million and is repayable up to 5 years, including a grace period of one year. The amortization and interest payment are 6 monthly. The loan is denominated in US Dollars with a variable rate (Libor – 6 month) and carries fixed interest rates of 1.63% per year. The local commission for Banco Itaú BBA S.A. is 1.75% per year.

Bank loans was reduced by US\$12 million (R\$20 million) due to the net assets transferred to the partner on setting up the joint venture.

Guarantees

The loans from BNDES are secured by a pledge over the tug boats and supply vessels financed. Financing of three of the seven platform supply vessels is guarantee by receivables from the client Petrobras.

The loans from BB are secured by a pledge over the supply vessels that are financed, by a “Standby Letter of Credit” and by fiduciary assignment of long-term contracts with Petrobras.

The loans from the IFC are secured by the Group’s shares in Tecon Salvador and Tecon Rio Grande, the projects cash flows, and, in the case of Tecon Rio Grande, equipment and building.

The loan with “The Export-Import Bank of China” is secured by a “Standby Letter of Credit” issued for Tecon Rio Grande, with a financing bank as beneficiary.

As counter-guarantee for the operation, Tecon Rio Grande obtained a formal authorization of the IFC trustee to dispose the equipment funded by “The Export-Import Bank of China” to the bank Itau BBA.

Undrawn borrowing facilities

At December 31, 2010, the Group had available US\$389.4 million of undrawn borrowing facilities. This value includes fifty percent of the loan agreements on September 28, 2010, as described below. For every disbursement there is a set of conditions precedent that should be fulfilled.

Loan agreements signed

On September 28, 2010, the Group signed a US\$ 670 million Financing Agreement. The Financing Agreement is between the joint venture Wilson, Sons Ultratug Offshore and BNDES as agent for the Fundo da Marinha Mercante (FMM). The 18 year financing includes a three year repayment grace period and is intended for the construction of 13 Offshore Support Vessels (OSV’s), to be constructed in the Wilson, Sons’ Shipyards.

The 13 vessels are expected to be delivered between early 2011 and 2015 increasing the joint venture fleet to 24 vessels. Construction has already commenced on three of the vessels.

Fair value

Management estimates the fair value of the Group's borrowings as follows:

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Bank overdrafts	6,479	227	10,794	395
Bank loans				
BNDES	224,981	235,652	374,864	410,317
IFC	15,096	20,160	25,152	35,103
Eximbank	14,818	-	24,690	-
Finimp	4,051	-	6,749	-
BB	49,131	-	81,862	-
Total bank loans	308,077	255,812	513,317	445,420
Total	314,556	256,039	524,111	445,815

Covenants

The subsidiaries Tecon Rio Grande and Tecon Salvador have specific restrictive clauses in their financing contracts with financial institutions related, basically, to the maintenance of liquidity ratios. At December 31, 2010, the Group is in compliance with all clauses of these contracts.

16. DEFERRED TAX

The following are the major deferred tax assets and liabilities recognized by the Group during the current and prior reporting periods:

	Accelerated depreciation US\$	Exchange variance on loans US\$	Timing differences US\$	Non-monetary items US\$	Total US\$
At January 1, 2009	(13,243)	1,906	10,618	(4,024)	(4,743)
(Charge)/Credit to income	(8,351)	(15,156)	741	35,086	12,320
Exchange differences	-	3	1,779	-	1,782
At December 31, 2009	(21,594)	(13,247)	13,138	31,062	9,359
(Charge)/Credit to income	(5,869)	(1,484)	1,415	6,613	675
Deferred tax booked in disposed investment	5,058	2,885	216	(4,686)	3,473
Exchange differences	-	35	308	-	343
At December 31, 2010	(22,405)	(11,811)	15,077	32,989	13,850

	Accelerated depreciation R\$	Exchange variance on loans R\$	Timing differences R\$	Non-monetary items R\$	Total R\$
At January 1, 2009	(30,949)	4,454	24,815	(9,404)	(11,084)
(Charge)/Credit to income	(14,541)	(26,390)	1,290	61,092	21,452
Exchange differences	-	5	3,098	-	3,102
Translation adjustment to Real	7,891	(1,135)	(6,327)	2,397	2,826
At December 31, 2009	(37,599)	(23,066)	22,876	54,085	16,296
(Charge)/Credit to income	(9,779)	(2,473)	2,358	11,019	1,125
Deferred tax booked in disposed investment	8,427	4,806	359	(7,808)	5,784
Exchange differences	-	58	513	-	571
Translation adjustment to Real	1,619	995	(983)	(2,330)	(699)
At December 31, 2010	(37,332)	(19,680)	25,123	54,966	23,077

Certain tax assets and liabilities have been offset on an entity by entity basis. In the consolidated financial statements, a deferred tax asset of one entity in the Group cannot be offset against a deferred tax liability of another entity in the Group as there is no legally enforceable right to offset tax assets and liabilities between Group companies. After offset, deferred tax balances are presented in the balance sheet as follows:

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Deferred tax liabilities	(15,073)	(16,140)	(25,115)	(28,102)
Deferred tax assets	28,923	25,499	48,192	44,398
Total	13,850	9,359	23,077	16,296

At the balance sheet date, the Group has unused tax losses of US\$30,487 (R\$50,797) (2009: US\$23,664 (R\$41,203)) available for offset against future fiscal profits. No deferred tax asset has been recognized in the amount of US\$10,366 (R\$17,272) (2009: US\$ 8,046 (R\$14,009)) due to the unpredictability of future streams of related taxable income.

Deferred tax assets and liabilities arise on Brazilian property, plant and equipment, inventories and prepaid expense held in US Dollar functional currency businesses. Deferred tax is calculated on the difference between the historical US Dollar balances recorded in the Group’s accounts and the Real balances used in the Group’s Brazilian tax calculations.

Deferred tax liabilities arise from exchange gains on the Group’s US Dollar and Real denominated loans linked to the US Dollar that are taxable on settlement and not in the period in which the gains arise.

17. PROVISIONS FOR CONTINGENCIES

	US\$	R\$
At January 1, 2009	8,455	19,759
Addition provision in the year	2,192	3,818
Reversal of provision in the year	(3,846)	(6,697)
Exchange difference	3,030	5,275
Translation adjustment to Real	-	(5,037)
At December 31, 2009	9,831	17,118
Addition provision in the year	4,464	7,437
Reversal of provision in the year	(2,575)	(4,290)
Exchange difference	569	947
Translation adjustment to Real	-	(736)
At December 31, 2010	12,289	20,476

The breakdown of classes of provision is described below as follows:

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Civil cases	1,128	781	1,879	1,360
Tax cases	261	921	435	1,604
Labor claims	10,900	8,129	18,162	14,154
Total	12,289	9,831	20,476	17,118

In the normal course of business in Brazil, the Group continues to be exposed to numerous local legal claims. It is the Group’s policy to vigorously contest such claims, many of which appear to have little substance in merit, and to manage such claims through its legal advisors. There are no material claims outstanding at December 31, 2010 which have not been provided for and which the Group’s legal advisors consider are more likely than not to result in a financial settlement against the Group.

In addition to the cases for which the Group booked the provision for contingencies there are other tax, civil and labor disputes amounting to US\$53,404 (R\$88,981) (2009: US\$60,355 (R\$105,089)), whose probability of loss was estimated by the legal advisors as possible.

The breakdown of possible claims is described below as follows:

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Civil cases	7,259	6,001	12,094	10,449
Tax cases	15,829	12,220	26,375	21,277
Labor claims	30,316	42,134	50,512	73,363
Total	53,404	60,355	88,981	105,089

The main probable and possible claims against the Group are described below:

- › Civil and Environmental cases: Discussions on contractual matters related to a punctual disagreement in transport supply contract and casuals demands based on service contracts, regarding some of its obligations.
- › Labor claims: These lawsuits litigate about salary differences, overtime worked without payments, and other additional.
- › Tax cases: The Group itself litigates against the respective governments in respect of Group considers inappropriate.

18. OBLIGATIONS UNDER FINANCE LEASES

	Minimum lease payments		Present value of minimum lease payments	
	2010 US\$	2009 US\$	2010 US\$	2009 US\$
Amounts payable under finance leases:				
Within one year	5,921	5,263	4,847	3,902
In the second to fifth years, inclusive	7,098	9,950	6,305	8,653
	13,019	15,213	11,152	12,555
Less future finance charges	(1,867)	(2,658)		
Present value of lease obligations	11,152	12,555		
Total current	4,847	3,902	4,847	3,902
Total non-current	6,305	8,653	6,305	8,653

	Minimum lease payments		Present value of minimum lease payments	
	2010 R\$	2009 R\$	2010 R\$	2009 R\$
Amounts payable under finance leases:				
Within one year	9,866	9,164	8,076	6,793
In the second to fifth years inclusive	11,826	17,324	10,505	15,067
	21,692	26,488	18,581	21,860
Less future finance charges	(3,111)	(4,628)		
Present value of lease obligations	18,581	21,860		
Total current	8,076	6,793	8,076	6,793
Total non-current	10,505	15,067	10,505	15,067

It is the Group’s policy to lease certain of its fixtures and equipment under finance leases. The average lease term is forty-seven months, of which, at the end of December 2010, there remained only twenty-six months on average.

For the year ended December 31, 2010 the average effective leasing interest rate was 15.87% per year (2009: 15.21%). Interest rates are fixed at contract date.

All leases include a fixed repayment and a variable finance charge linked to the Brazilian interest rate. The interest rates ranges from 10.05% to 20.39% per year.

Leases are denominated in Reais.

The fair value of the Group’s lease obligations is the present value of the future instalments of each contract calculated with its own interest rate and is approximately equal to their carrying amount.

The Group’s obligations under finance leases are secured by the lessors’ rights over the leased assets.

19. TRADE AND OTHER PAYABLES

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Suppliers	70,353	61,756	117,222	107,530
Taxes	16,657	11,847	27,754	20,628
Share-based payment (provision)	23,795	10,591	39,647	18,441
Accruals and other payables	6,893	5,733	11,485	9,982
Total	117,698	89,927	196,108	156,581

The Group has financial risk management policies in place to ensure that payables are paid within the credit timeframe.

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Construction contracts				
Contracts in progress at the end of each reporting period:				
Contract costs incurred plus recognized revenues less recognized losses to date	41,632	22,807	69,367	39,712
Less billings in process	(58,705)	(35,207)	(97,814)	(61,302)
Net liability included in suppliers	(17,073)	(12,400)	(28,447)	(21,590)

20. CASH-SETTLED SHARE-BASED PAYMENTS

On April 9, 2007, the board of Wilson Sons Limited approved a stock option plan (the “Share-Based Payment” or “Long-Term Incentive Scheme”), which allows for the grant of phantom options to eligible employees to be selected by the board over the next five years. The options will provide cash payments, on exercise, based on the number of options multiplied by the growth in the price of a Brazilian Depositary Receipts (“BDR”) of Wilson Sons Limited between the date of grant (the Base Price) and the date of exercise (the “Exercise Price”). The plan is regulated by the laws of Bermuda.

The changes on the accrual for the plan are as follows:

	US\$	R\$
Liability at January 1, 2009	1,167	2,728
Charge for the year	9,424	16,409
Translation adjustment to Real	-	(696)
Liability at December 31, 2009	10,591	18,441
Charge for the year	13,204	22,001
Translation adjustment to Real	-	(795)
Liability at December 31, 2010	23,795	39,647

The liability above is included in “Share-Based Payment” presented in Note 19.

	2010 Number of share options
Outstanding at the beginning of the year	3,912,760
Granted (surrendered) during the year	(15,000)
Outstanding at the end of the year	3,897,760

The fair value of the recorded liability in the amount of US\$23,795 (R\$39,647) (2009: US\$10,591 (R\$18,441)) was determined using the Binomial model based on the assumptions mentioned below:

	2010	2009
Closing share price (in real)	R\$32.00	R\$21.48
Expected volatility	26-32%	34%
Expected life	10 years	10 years
Risk free rate	8.60%	9.49%
Expected dividend yield	1.80%	2.2%

Expected volatility was determined by calculating the historical volatility of the Group’s share price. The expected life used in the model has been adjusted based on management’s best estimate for exercise restrictions and behavioral considerations.

Options series	Number	Grant date	Vesting date	Expiry date	Exercise price (R\$)
07 ESO – 2 Year	940.690	5/5/2007	5/5/2009	5/5/2017	23.77
07 ESO – 3 Year	940.690	5/5/2007	5/5/2010	5/5/2017	23.77
07 ESO – 4 Year	940.690	5/5/2007	5/5/2011	5/5/2017	23.77
07 ESO – 5 Year	940.690	5/5/2007	5/5/2012	5/5/2017	23.77
08 ESO – 2 Year	33.750	15/8/2008	17/8/2010	17/8/2019	18.70
08 ESO – 3 Year	33.750	15/8/2008	17/8/2011	17/8/2019	18.70
08 ESO – 4 Year	33.750	15/8/2008	17/8/2012	17/8/2019	18.70
08 ESO – 5 Year	33.750	15/8/2008	17/8/2013	17/8/2019	18.70

The options terminate on the Expiry date or within one month of the resignation of the director or senior employee, whichever is earlier.

Share options outstanding at the end of the year had a weighted average exercise price of R\$ 23.59 (2009: R\$23.60) and a weighted average remaining contractual life of 2,346 days (2009: 2,712 days).

The Group, to show the sensitivity of the charge to changes in the share price, considered a 10% increase/decrease in the share price. In each case, the dividend yield was adjusted in line with the change in share price, but all other assumptions were kept unchanged, including the volatility of the share price.

	Actual	(+10%)	(-10%)
Share price at December 31, 2010 - R\$	32.00	35.20	28.80
	US\$	US\$	US\$
Balance sheet liability at December 31, 2010	23,795	28,662	20,071
	R\$	R\$	R\$
Balance sheet liability at December 31, 2010	39,648	47,757	33,442

The sensitivities here are notional and purely for information as the share price on the reporting date is a known fact.

21. EQUITY

Share Capital

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
71,144,000 ordinary shares issued and fully paid	9,905	9,905	16,504	17,247

Dividends

According to the Company's by-laws, an amount of no less than 25% of the Adjusted Net Profit for the current year shall be declared by the Board as a dividend to be paid to the Members before the next Annual General Meeting. The by-laws provided that the dividend will be mandatory unless the Board considers that the payment of such dividends will not be in the interests of the Company. The final dividend is subject to approval by shareholders at the Annual General Meeting.

Amounts recognized as distributions to owners of the Company:

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Dividends	22,551	16,007	37,574	27,871
Total	22,551	16,007	37,574	27,871

In the Board Meeting held on May 11, 2010 the Board of Directors declared the payment of a dividend in the amount of US\$0.317 cents per share (R\$0.528 cents per share) in the total amount of US\$22,551 (R\$37,574) to Shareholders of record as at May 11, 2010 and the payment of such dividend on May 17, 2010.

Earnings per share

The calculation of the basic and diluted earnings per share is based on the following data:

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Profit for the year attributable to owners of the Company	69,996	88,531	116,627	154,149
Weighted average number of ordinary shares	71,144,000	71,144,000	71,144,000	71,144,000
Basic and diluted earnings per share (cents per share)	98.4	124.4	163.9	216.7

Profit reserve

An amount equal to 5% of the Company's net profit for the current year is to be credited to a retained earnings account to be called "Profit Reserve" until such account equals 20% of the Company's paid up share capital. The Company does not recognize any further profit reserve, because it has already reached the limit of 20% of share capital.

Translation reserve

The translation reserve arises from exchange differences on the translation of operations with a functional currency other than the US Dollar.

22. SUBSIDIARIES

The Group acquired the minority 25% share participation in Brasco Logística Offshore Ltda. As a result of this transaction, the Group became the sole owner of 100% of Brasco's total share capital.

The transaction was completed on June 16, 2010, with a consideration of US\$9.0 million (R\$15.0 million) measured by reference to the fair value, for the acquisition of shares equivalent to 25% of the total Brasco share capital. This transaction resulted in additional paid in capital of US\$4.9 million (R\$8.1 million) reported in the consolidated statement of changes in equity.

Created in 1999, Brasco is an integrated port and logistics service provider to the Oil & Gas industry in Brazil. The company has support bases in the cities of Niterói, Rio de Janeiro, and Guaxindiba (Rio de Janeiro); São Luis (Maranhão); and Vitória (Espírito Santo).

Details of the Company's subsidiaries at December 31, 2010 are as follows:

	Place of incorporation and operation	Proportion of ownership interest	Method used to account for investment
Holding company			
Wilson Sons de Administração e Comércio Ltda.	Brasil	100%	Consolidação
Vis Limited	Guernsey	100%	Consolidação
Towage			
Saveiros Camuyrano Serviços Marítimos S.A.	Brasil	100%	Consolidação
Sobrare-Servemar Ltda.	Brasil	100%	Consolidação
Wilson Sons Apoio Marítimo Ltda.	Brasil	100%	Consolidação
Wilson Sons Operações Marítimas Especiais Ltda.	Brasil	100%	Consolidação
Shipyard			
Wilson, Sons S.A. Comércio, Indústria, e Agência de Navegação Ltda.	Brasil	100%	Consolidação
Wilson Sons Estaleiro Ltda.	Brasil	100%	Consolidação
Ship Agency			
Wilson Sons Agência Marítima Ltda.	Brasil	100%	Consolidação
Wilson Sons Navegação Ltda.	Brasil	100%	Consolidação
Transamérica Visas Serviços de Despachos Ltda.	Brasil	100%	Consolidação
Logistics			
EADI Santo André Terminal de Carga Ltda.	Brasil	100%	Consolidação
Wilson, Sons Logística Ltda.	Brasil	100%	Consolidação
Port terminal			
Brasco Logística Offshore Ltda	Brasil	100%	Consolidação
Tecon Rio Grande S.A.	Brasil	100%	Consolidação
Tecon Salvador S.A.	Brasil	100%	Consolidação
Wilport Operadores Portuários Ltda.	Brasil	100%	Consolidação
Wilson, Sons Operadores Portuários Ltda.	Brasil	100%	Consolidação
Wilson, Sons Terminais de Cargas Ltda.	Brasil	100%	Consolidação

The Group also has 100% of ownership interest in a Brazilian Private Investment Fund called the Hydrus Fixed Income Private Credit Investment Fund. This fund is managed by Itaú bank and its policies and objectives are determined by the Group's treasury (Note 14).

In 2010, Wilson, Sons Offshore S.A. and Wilson, Sons Ultratug S.A. became Joint Ventures, ceasing to be subsidiaries.

23. JOINT VENTURES

On 28 May 2010 the Group finalised the offshore joint venture "Wilson, Sons Ultratug Participacoes S.A" with Remolcadores Ultratug Ltda, a subsidiary of Ultratug Ltda, a Chilean Group.

The Group contributed its 50% participation of the joint venture with the issued shares of Wilson, Sons Offshore S.A., the company that owns and operates the Group's offshore supply vessels. The Ultratug Group contributed its 50% participation of the joint venture with the issued shares of Magallanes Navegacao Brasileira S.A., the owner of the Ultratug Group's offshore operations in Brazil and US\$14.3 million in cash.

A gain of US\$20.4 million calculated based on SIC13 was realized on formation of the joint venture as set out below.

	US\$	R\$
Wilsons Sons share of fair value of the assets contributed by Magallanes	16,165	26,935
Less Carrying value of Wilsons Sons Offshore S.A.	(6,208)	(10,344)
Consolidation elimination of intercompany profit	10,450	17,411
Wilsons Sons contribution at net book value	4,242	7,068
Total gain on joint venture formation *	20,407	34,002
* See note 27 for more details for net assets.		

Consolidation elimination of intercompany profit represents profits on the construction of PSVs in the Groups shipyards previously eliminated on consolidation.

The Group has the following significant interests in joint ventures at December 31, 2010:

	Place of incorporation and operation	Proportion of ownership interes t	Method used to account for investment
Towage			
Consórcio de Rebocadores Barra de Coqueiros	Brazil	50%	Proportional Consolidation
Consórcio de Rebocadores Baia de São Marcos	Brazil	50%	Proportional Consolidation
Non-vessel operating common carrier			
Allink Transportes Internacionais Limitada	Brazil	50%	Proportional Consolidation
Offshore			
Wilson, Sons Ultratug Participações S.A.*	Brazil	50%	Proportional Consolidation
* Wilson, Sons Ultratug Participações S.A. controls Wilson, Sons Offshore S.A. and Magallanes Navegação Brasileira S.A.. These latter two companies are indirect joint ventures of the Company.			

The following amounts are included in the Group’s financial statements as a result of proportionate consolidation of joint ventures.

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Current assets	17,991	3,639	29,977	6,336
Non-current assets	127,213	2,297	211,963	4,000
Current liabilities	(31,976)	(4,744)	(53,278)	(8,260)
Non-current liabilities	(109,242)	(21)	(182,020)	(37)
Income	35,817	15,963	59,678	27,795
Expenses	(30,860)	(14,748)	(51,419)	(25,679)

In 2010, Wilson, Sons Offshore S.A. and Wilson, Sons Ultratug S.A. became joint ventures and their proportional contributions are equivalents to eight months results.

24. OPERATING LEASE ARRANGEMENTS

The Group as lessee

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Minimum lease payments under operating leases recognized in income for the year	14,528	12,440	24,207	21,661

At December 31, 2010, the minimum amount due by the Group for future minimum lease payments under cancellable operating leases was US\$13,668 (R\$22,774) (2009: US\$8,390 (R\$14,608)).

Lease commitments for land and buildings with a term of over 5 years are recognized as an expense on a straight-line basis over the lease term. These operating lease arrangements are between Tecon Rio Grande and the Rio Grande port authority, and between Tecon Salvador and the Salvador port authority. The Tecon Rio Grande concession expires in 2022 and the Tecon Salvador concession in 2025.

The Tecon Rio Grande guaranteed payments consist of two elements; a fixed rental, and fee per 1,000 containers moved based on forecast volumes made by the consortium. The amount shown in the accounts is based on the minimum volume forecast. Volumes are forecast to rise in future years. If container volumes moved through the terminal exceed forecast volumes in any given year additional payments will be required.

Tecon Salvador guaranteed payments consists of three elements; a fixed rental, a fee per container moved based on minimum forecast volumes and a fee per ton of non-containerized cargo moved based on minimum forecast volumes.

At the balance sheet date, the Group had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Within one year	2,211	1,453	3,684	2,530
In the second to fifth year inclusive	18,425	13,557	30,700	23,605
Total	20,636	15,010	34,384	26,135

Non-cancellable lease payments represent rental payments by the Group for the bonded warehouse used by EADI Santo Andre. In November, 2008 the Group’s renewed the concession to operate the EADI Santo Andre (a bonded warehouse) for a further ten years. With this, the Group’s management renewed the rental agreement contract of the bonded warehouse used by EADI Santo Andre for the same period. The unexpired lease period at December 31, 2010 is 9 years and 4 months. These rental payments are updated by a Brazilian general inflation index (IGPM - General Market Price Index).

25. FINANCIAL INSTRUMENTS AND RISK ASSESSMENT

a) Capital risk management

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximizing the return to stakeholders through the optimization of the debt and equity balance. The capital structure of the Group consists of debt, which includes the borrowing disclosed in Note 15, cash and cash equivalents. And short term investments disclosed in note 14 and equity attributable to owners of the parent comprising issued capital, reserves and retained earnings as disclosed in Note 21.

b) Categories of financial instruments:

	Fair value		Book value	
	2010 US\$	2009 US\$	2010 US\$	2009 US\$
Financial assets: Loans and receivables (includes: cash and cash equivalents, short term investments and trade and other receivables)	289,862	294,751	289,862	294,751
Financial liabilities: Other financial liabilities (includes: bank loans and overdrafts, obligations under finance leases and trade and other payables)	443,406	358,521	443,411	357,899
	2010 R\$	2009 R\$	2010 R\$	2009 R\$
Financial assets: Loans and receivables (includes: cash and cash equivalents, short term investments and trade and other receivables)	482,967	513,220	482,967	513,220
Financial liabilities: Other financial liabilities (includes: bank loans and overdrafts, obligations under finance leases and trade and other payables)	738,799	624,256	738,144	623,173

c) Financial risk management objectives

The Group’s Structured Operations Department monitors and manages financial risks related to the operations and coordinates access to domestic and international financial markets. These risks include market risk (currency and interest rate variation), credit risk and liquidity risk. The primary objective is to keep a minimum exposure to those risks by using non-derivative financial instruments and by assessing and controlling the credit and liquidity risks.

d) Foreign currency risk management

The operating cash flows are subject to fluctuation in currency, because they are denominated part in Real and part in US Dollars, the proportions of which vary according to the characteristics of each business. In general terms, for operating cash flows, the Group seeks to neutralize the currency risk by matching assets (receivables) and liabilities (payments). Furthermore, the Group seeks to generate an operating cash surplus in the same currency in which the debt service of each business is denominated. Cash flows from investments in fixed assets are mostly denominated in Real and US Dollars. These investments are subject to currency fluctuations within the period between when goods or services are contracted and the price is determined and the actual date of payment of those goods and services. These flows are monitored with the purpose of matching the currencies of sources and uses of funds and their due dates.

The Group has contracted debt that is US Dollar-denominated and Real-denominated, and the cash and cash equivalents balances are also invested in US Dollar-denominated and Real-denominated vehicles. The carrying amounts of the Group’s foreign currency denominated monetary assets and monetary liabilities at the reporting dates are as follows:

	Assets		Liabilities	
	2010 US\$	2009 US\$	2010 US\$	2009 US\$
Amounts denominated in Real	255,565	327,593	159,567	129,292
	2010 R\$	2009 R\$	2010 R\$	2009 R\$
Amounts denominated in Real	425,822	570,405	265,871	225,123

Foreign currency sensitivity analysis

Exchange rates					
Probable Scenario			Possible Scenario (25%)		
R\$1.75 / US\$1.00			R\$2.1875 / US\$1.00		
Operation	Risk	Amount in USD	Result	Probable Scenario	Possible Scenario (25%)
Total assets	BRL	255,565	Exchange effects	(12,238)	(60,903)
Total liabilities	BRL	159,567	Exchange effects	7,641	38,026
			Net effect on results	(4,597)	(22,877)

e) Interest rate risk management

The Group is exposed to interest rate risk as entities within the Group borrow funds at both fixed and floating interest rates. BNDES and Banco do Brasil (“BB”), providing funds from the Brazilian Merchant Maritime Fund (“FMM”), charge fixed interest rates on loans for vessel construction. Since these rates are fixed and they are below market interest rates, the Group understands that the risk for these contracts is low. As for the financing of Port Operations, the Group’s strategy for interest rate management has been to maintain a balanced portfolio of fixed and floating interest rates depending on market conditions and yield curves. The Company’s interest rate risk management strategy may use derivative instruments to reduce debt cost attributable to interest rate volatility. The BNDES’s FINAME product and the financial leasing provide financing for equipment in our Logistics Operations. The interest rate for BNDES’s FINAME product is the Long Term Interest Rate (“TJLP”) and there are no instruments on the market to mitigate fluctuations of this rate. However, the risk is considered low because the rate is determined below market rates, it is lower than the interest rate of the economy (Selic), and has the inflation target as one of the components of its calculation (as well as the Selic). The Real-linked investments yield interest rates that follow the “DI” (Brazilian Interbank interest rates) daily variation for privately-issued securities and/or “Selic-Over” government-issued bonds. The US Dollar-linked investments are time deposits, with short-term maturities.

Interest rate sensitivity analysis

The following analysis considers a notional variation of revenue or expenses associated with the operations and scenarios shown, without any impact on fair value.

	Libor interest rate	
	Probable Scenario	Possible Scenario 25%
Loans	0.78%	0.98%
Investments	0.45%	0.57%

Operation	Risk	Principal US Dollars	Result	Probable Scenario	Possible Scenario 25%
Loan IFC	Libor	6,122	Loan Interest	(14)	(21)
Loan Eximbank	Libor	14,818	Loan Interest	(8)	(34)
Loan Finimp	Libor	4,051	Loan Interest	(5)	(11)
Investments	Libor	68,831	Investment Income	(81)	1
			Net Effect	(108)	(65)

	CDI interest rate	
	Probable Scenario	Possible Scenario 25%
Investimentos	12.44%	15.55%

Operation	Risk	Principal US Dollars	Result	Probable Scenario	Possible Scenario 25%
Investments	CDI	82,983	Investment income	918	3,113
			Net effect	918	3,113

The net effect was obtained by assuming a scenario for the 12 months starting January 1, 2011 in which interest rates and all other variables remain constant. The other loans bear a fixed interest rate and represent 89.0% of the total loans. The investment rate risk mix is 45.3% Libor and 54.7% CDI.

f) Liquidity risk management

The Group manages liquidity risk by maintaining adequate cash reserves, banking facilities and reserve borrowing facilities by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities. The following tables detail the Group’s remaining contractual maturity for its non-derivative financial liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay. The table includes both interest and principal cash flows.

	Weighted average effective interest rate %	Less than 12 months US\$	1-5 years US\$	More than 5 years US\$	Total US\$
2010					
Finance lease liability	15.87%	4,847	6,184	121	11,152
Variable interest rate instruments	4.73%	5,261	19,669	7,851	32,781
Fixed interest rate instruments	3.95%	20,304	88,712	172,364	281,380
		30,412	114,565	180,336	325,313
2009					
Finance lease liability	15.21%	4,895	10,460	-	15,355
Variable interest rate instruments	3.47%	3,402	4,493	1,571	9,466
Fixed interest rate instruments	3.99%	14,744	76,217	154,989	245,950
		23,041	91,170	156,560	270,771

g) Credit Risk

The Group’s credit risk can be attributed mainly to balances such as cash and cash equivalents and trade accounts receivable. The accounts receivable in the balance sheet are shown net of the provision for doubtful receivables. The valuation provision is booked whenever a loss is detected, which, based on past experience, evidences impaired possibility of recovering cash flows. The Group invests surplus temporarily cash in government bonds and in private investment funds with regulations approved by Management which follow Group policy on concentration of credit risk. Credit risk on investments is non-government backed paper is mitigated by investing only in leading financial institutions.

The Group’s sales policy follow the criteria for credit sales set by Management, which seeks to mitigate any loss from customers’ delinquency.

h) Derivatives

The Group may enter into derivatives contracts to hedge risks arising from exchange rate fluctuations and interest. There were no such contracts on December 31, 2009. In 2010, the Group entered into futures contracts for one-day interbank deposits at notional average one day interest rate for the period between the trade date and the final day of the contracted trading period, marked to market against the effective average one day interest rate for the period, as calculated and published daily by CETIP. The result of these contracts was a loss of US\$24 (R\$40), settled during 2010. As of December 31, 2010 there were no such contracts.

i) Fair value of financial instruments

The Group’s financial instruments are recorded in balance sheet accounts at December 31, 2010 and December 31, 2009 at amounts similar to the fair value at those dates. These instruments are managed though operating strategies aimed to obtain liquidity, profitability and security. The control policy consists of an ongoing monitoring of rates agreed versus those in force in the market and confirmation as to whether its short-term financial investments are being properly marked to market by the institutions dealing with its funds. The Group does not make speculative investments in derivatives or in any other risk assets. The determination of estimated realization values of Company’s financial assets and liabilities relies on information available in the market and relevant assessment methodologies. Nevertheless, considerable judgment was required when interpreting market data to derive the most adequate estimated realization value.

j) Criteria, assumptions and limitations used when computing market values

Cash and cash equivalents

The market values of the bank current account balances are consistent with book balances.

Short term investments

The book value of short-term financial investments approximates its fair value.

Trade and other receivables/payables

In the Group management’s view, the book balance of trade and other accounts receivable and payables approximates fair value.

Bank Overdrafts and Loans

Fair value of loans arrangements were calculated at their present value determined by future cash flows and at interest rates applicable to instruments of similar nature, terms and risks or at market quotations of these securities. Fair value of BNDES and Eximbank financing arrangements is similar to book balances since there are no similar instruments, with comparable maturity dates and interest rates. In the loan arrangement with IFC, fair value was obtained using the same spread as in the most recent agreement plus Libor.

26. RELATED PARTY TRANSACTIONS

Transactions between the company and its subsidiaries, which are related parties, have been eliminated on consolidation and are not disclosed in this note. Transactions between the group and its associates, joint ventures, other investments and other parties are disclosed below.

	Current Liabilities US\$	Revenue US\$	Expenses US\$
Joint ventures:			
3. Allink Transportes Internacionais Ltda.	(287)	1,308	3
4. Transamérica Ag. Marítima	1,635	-	114
5. Consórcio de Rebocadores Barra de Coqueiros	(5)	266	26
6. Consórcio de Rebocadores Baía de São Marcos	(1,722)	2,443	20
7. Wilson Sons Ultratug	(8,915)	1,623	590
8. Wilson Sons Offshore	23,575	17,573	2,241
9. Magallanes Navegação Brasileira	(6,630)	17,751	1,792
Other:			
1. Gouvêa Vieira Advogados	-	-	94
2. CMMR Intermediação Comercial Ltda.	-	-	338
At December 31, 2010	7,651	40,964	5,218
At December 31, 2009	(4,770)	4,608	457

	Current Liabilities R\$	Revenue R\$	Expenses R\$
Joint ventures:			
3. Allink Transportes Internacionais Ltda.	(478)	2,181	5
4. Transamérica Ag. Marítima	2,724	-	190
5. Consórcio de Rebocadores Barra de Coqueiros	(9)	444	43
6. Consórcio de Rebocadores Baía de São Marcos	(2,870)	4,071	33
7. Wilson Sons Ultratug	(14,854)	2,704	983
8. Wilson Sons Offshore	39,280	29,280	3,734
9. Magallanes Navegação Brasileira	(11,047)	29,576	2,987
Other:			
1. Gouvêa Vieira Advogados	-	-	157
2. CMMR Intermediação Comercial Ltda.	-	-	564
At December 31, 2010	12,746	68,256	8,696
At December 31, 2009	(8,306)	8,023	795

1. Dr. J.F. Gouvea Vieira is a managing partner in the law firm Gouvea Vieira Advogados. Fees were paid to Gouvea Vieira Advogados for legal services.
2. Mr. C. M. Marote is a shareholder and Director of CMMR Intermediação Comercial Limitada, Fees were paid to CMMR Intermediação Comercial Limitada for consultancy services.
3. Allink Transportes Internacionais Limitada is 50% owned by the Group and rents office space from the Group.
4. Trade and other payables with Transamérica (Interest – 1% per month; with no maturity).
- 5-6. The transactions with the joint ventures are disclosed as a result of proportionate amounts not eliminated on consolidation.
7. Intercompany loan (Interest – 0.3% per month; with no maturity)
- 8-9. Trade payable (receivable) for Wilson Sons shipyards in respect of vessel construction

The Company adopted the policy of netting the assets and liabilities of the group related party transactions.

27. NOTES TO THE CONSOLIDATED STATEMENT OF CASH FLOWS

	Notes	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Profit before tax		101,019	121,088	168,318	210,837
Less: Investment revenues	7	(13,940)	(34,343)	(23,227)	(59,798)
Less: Result on disposal of investment	23	(20,407)	(97)	(34,002)	(169)
Add: Finance costs	7	11,814	9,555	19,684	16,637
Operating profit from operations		78,486	96,203	130,773	167,507
Adjustments for:					
Depreciation and amortization expenses		42,921	32,065	71,515	55,832
Gain on disposal of property, plant and equipment		(90)	(372)	(150)	(647)
Provision for cash-settled share-based payment	20	13,204	9,424	22,000	16,409
Increase/decrease in provisions		2,458	1,376	4,096	2,396
Operating cash flow before walking capital moving		136,979	138,696	228,234	241,497
(Increase)/decrease in inventories		24	(11,285)	41	(19,649)
(Increase) in trade and other receivables		(32,098)	(22,295)	(53,482)	(38,820)
Increase in trade and other payables		16,982	14,847	28,295	25,851
(Increase)/decrease in other non-current assets		3,921	(2,454)	6,533	(4,273)
Investment income		-	14	-	24
Cash generated by operations		125,808	117,523	209,621	204,630
Income taxes paid		(20,908)	(38,377)	(34,837)	(66,822)
Interest paid		(7,887)	(9,238)	(13,141)	(16,085)
Net cash from operating activities		97,013	69,908	161,643	121,723

Non-cash transactions:

During the current year, the Group entered into the following non-cash investing and financing activities which are not reflected in the consolidated statement of cash flows:

- › Equipment acquisition under finance leasing of US\$1,928 (R\$3,213) (2009: US\$8,928 (R\$15,545));
- › Tecon Rio Grande's equipment financing of US\$ 14,700 (R\$ 24,493);
- › Fixed Assets suppliers US\$2,274 (R\$3,788) (2009:US\$1,117 (R\$1,945));
- › Capitalized interest US\$1,683 (R\$2,806) (2009:US\$731 (R\$1,271));
- › Taxes settlement US\$3,454 (R\$5,755) (2009: US\$4,595 (R\$8,001));

Supplemental notes related to Cash Flow Statement:

Effect of joint venture transaction in the cash flow statement:

	2010	
	US\$	R\$
Cash and cash equivalents	5,040	8,398
Property, plant & equipment	(6,386)	(10,640)
Other non-current assets	49	82
Inventories	(515)	(858)
Trade and other receivables	(2,639)	(4,397)
Bank overdrafts and loans	12,002	19,998
Others liabilities	12,856	21,420
Total	20,407	34,002

28. REMUNERATION OF KEY MANAGEMENT PERSONNEL

The remuneration of the directors, who are the key management personnel of the Group, is set out below in aggregate for each of the categories:

	2010 US\$	2009 US\$	2010 R\$	2009 R\$
Short-term employee benefits	11,049	6,866	18,410	13,687
Post-employment benefits and social charges	2,692	1,537	4,486	3,065
Share-based payment provision	13,204	9,424	22,001	16,409
	26,945	17,827	44,897	33,161

29. INSURANCE COVERAGE

The main insurance coverage in December 31, 2010 that the Group contracted:

Risks	Subject	Coverage US\$	Coverage R\$
Managers and directors	Managers' Civil Responsibility	30,008	50,000
Maritime Hull	Tugs	266,813	444,564
Maritime Hull	Platform Supply Vessels	284,473	473,989
Maritime Hull	CR - Protection and loss of income (shipowners)	6,000,000	9,997,200
Maritime Hull	Tugs and boats	31,131	51,870
Port Operator CR	Port Operator Civil Responsibility (including chattels and real estates), Terminals (including chattels and real estates), logistics operations	100,000	166,620
Property (Multiline)	Buildings, machines, furniture and fixtures, goods and raw materials	15,274	25,450
Total		6,727,699	11,209,693

30. SUBSEQUENT EVENT

On January 26, 2011 the Group announced that Intermarítima Terminais Ltda (“Intermarítima”) has exercised a call option granted by the Company to buy 7.5% of the ordinary shares of Tecon Salvador S.A at a price of US\$6,723 (R\$11,202). The right of Intermarítima to exercise this option was subject to the Company gaining the right to operate exclusively in the area of Salvador's Port referred to as “Ponta Norte”.

Intermarítima is an important inland and port logistics operator with activities in the major ports of Bahia state - Salvador, Aratu and Ilhéus. This alliance will facilitate the continued growth of Tecon Salvador as well as the exploration of new general and bulk cargo opportunities in Bahia, the sixth largest Brazilian economy according to data from the Brazilian Institute of Geography and Statistics.

31. APPROVAL OF THE CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statement were approved by the board of directors and authorized for issue on March 24, 2011.

Glossary

- BDR ou BDRs** – Brazilian Depositary Receipts, each one representing an ordinary share.
- Bill of Ladings (BLs)** – shipowner’s document, filled by the shipper and signed by the captain or ship agent, in order to confirm the receipt of a certain cargo aboard (or for boarding) and to specify, among other details, the freight payed or to be payed at the destination. It is at the the same time a receipt of boarding, title of possession, and evidence of transport the contract, in which the terms are integrated.
- EBITDA** – Earnings before interest tax depreciation and amortisation.
- Rubber tyred gantry (RTG) crane** – crane used to move containers in the yard allowing the formation of higher and larger stacks.
- In-house Logistics** – services for movement and storage of material inside the clients’ productive units. Wilson, Sons Logistics offers the following services in this segment: storage either in a dedicated distribution centre (or in the client’s facilities, network analysis and tax analysis for the stock positioning, ancillary services such as tagging, kit assembling, special packaging, picking & packing, planning and despatch control, handling and screening of returns, and seasonal operations of storage and despatch.
- Novo mercado** – special designation BM&FBovespa (Brazilian stock market) that differentiates companies which are committed to adopting elevated practices of corporate governance.
- PSV** – Platform Supply Vessel; a vessel that provides marine support services to platforms for the exploration and production of oil and gas.
- TEU** – Twenty-foot Equivalent Unit: the international unit of measurement for containers, equivalent to twenty feet.
- Tecon – Container Terminal** – port terminal with quay equipped to service container ships. It is specialised in container movement and storage.

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