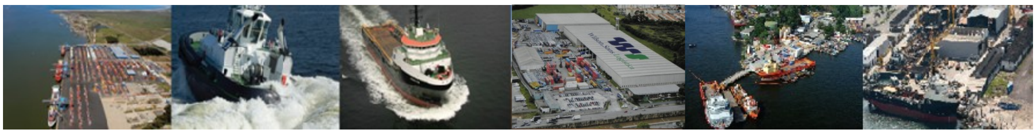
Wilson, Sons



Q4 2012 | **Operational Data** | **Jan, 10th, 2013**

Following Corporate Governance best practices, Wilson Sons Limited, traded on the BM&FBovespa under ticker symbol WSON11, announces its earnings schedule and volumes handled for the Fourth Quarter of 2012 (“4Q12”) and Full Year 2012 (“2012”).

Wilson Sons Earnings Schedule for 4Q12

Release Date

March 19th, 2013, Tuesday (after the market close)

Information will be available on the Wilson Sons IR website

Conference Call Details

March 22nd, 2013, Friday

English
Time: 11 am (NY) / 3 pm (London) / 12 pm (Brasilia)
Webcast: http://webcall.riweb.com.br/wilsonsons/english/
Dial-in access: +1 646 843 6054

Portuguese
Time: 9 am (NY) / 1 pm (London) / 10 am (Brasilia)
Webcast: http://webcall.riweb.com.br/wilsonsons/
Dial-in access: +55 11 2188-0155

Participants of the Conference Call

Mr. Cezar Baião
CEO of Operations in Brazil

Mr. Felipe Gutterres
CFO of the Brazilian subsidiary & Investor Relations

Container Terminals	4Q12	4Q11	Chg. (%)	3Q12	Chg. (%)	2012	2011	Chg. (%)
Tecon Rio Grande (TEU '000)								
Deep Sea	**118.5**	**119.2**	-0.6	**131.4**	-9.8	**476.1**	**492.3**	-3.3
Full	**76.5**	**74.7**	2.4	**79.8**	-4.1	**296.4**	**291.0**	1.9
Empty	**42.0**	**44.5**	-5.6	**51.6**	-18.7	**179.7**	**201.3**	-10.7
Cabotage	**19.0**	**10.9**	74.2	**23.0**	-17.3	**67.2**	**49.2**	36.5
Full	**9.2**	**8.6**	7.7	**9.0**	3.0	**33.2**	**35.6**	-6.6
Empty	**9.8**	**2.3**	319.5	**14.0**	-30.3	**34.0**	**13.7**	148.8
Others *	**17.6**	**19.0**	-7.6	**26.4**	-33.3	**92.7**	**97.6**	-5.1
Full	**16.3**	**16.9**	-3.5	**25.1**	-34.9	**85.8**	**89.6**	-4.2
Empty	**1.3**	**2.1**	-40.2	**1.3**	-3.9	**6.8**	**8.0**	-14.8
Total	**155.1**	**149.1**	4.0	**180.8**	-14.2	**636.0**	**639.1**	-0.5
Tecon Salvador (TEU '000)								
Deep Sea	**44.2**	**40.3**	9.7	**41.7**	6.1	**160.0**	**156.9**	2.0
Full	**39.7**	**37.0**	7.2	**36.8**	7.7	**142.2**	**138.2**	2.8
Empty	**4.6**	**3.3**	37.3	**4.9**	-5.7	**17.8**	**18.7**	-4.6
Cabotage	**21.8**	**16.7**	30.6	**27.2**	-19.6	**94.9**	**85.7**	10.7
Full	**8.6**	**9.6**	-10.1	**9.5**	-9.3	**38.4**	**37.1**	3.3
Empty	**13.2**	**7.1**	85.5	**17.6**	-25.2	**56.5**	**48.6**	16.4
Others *	**5.4**	**4.3**	26.4	**5.7**	-4.3	**17.4**	**19.6**	-10.9
Full	**3.9**	**3.0**	28.6	**5.0**	-22.3	**14.0**	**13.9**	0.8
Empty	**1.5**	**1.3**	21.2	**0.7**	132.5	**3.4**	**5.7**	-39.6
Total	**71.5**	**61.4**	16.5	**74.5**	-4.1	**272.3**	**262.2**	3.9
Grand Total	**226.6**	**210.4**	7.7	**255.3**	-11.3	**908.3**	**901.3**	0.8

* Shifting, Transhipment, and Inland Navigation

Towage	4Q12	4Q11	Chg. (%)	3Q12	Chg. (%)	2012	2011	Chg. (%)
# of Harbour Manoeuvres	**13,160**	**14,723**	-10.6	**13,138**	0.2	**52,204**	**54,661**	-4.5
Avg. Deadweights Attended ('000 tons) *	**54.6**	**51.0**	7.1	**54.6**	-0.1	**52.8**	**51.0**	3.7

* Does not include São Luis and Barra dos Coqueiros calls

Offshore Vessels	4Q12	4Q11	Chg. (%)	3Q12	Chg. (%)	2012	2011	Chg. (%)
# OSVs (end of period) *	**17**	**17**	0.0	**17**	0.0	**17**	**17**	0.0
# own OSVs (end of period) *	**14**	**12**	16.7	**14**	0.0	**14**	**12**	16.7
# of third party OSVs (end of period) *	**3**	**5**	-40.0	**3**	0.0	**3**	**5**	-40.0
# Days in Operation	**1,594**	**1,617**	-1.4	**1,484**	7.4	**5,796**	**4,971**	16.6
Own OSVs *	**1,318**	**1,122**	17.4	**1,208**	9.1	**4,702**	**3,969**	18.5
Third Party OSVs *	**276**	**494**	-44.2	**276**	0.0	**1,093**	**1,002**	9.1

* Considering total number of WSUT, of which Wilson Sons owns 50%

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About Wilson Sons: Wilson Sons Limited, through its subsidiaries, is one of Brazil’s largest providers of integrated port and maritime logistics solutions. With a business track record of over 175 years, the Company has developed an extensive national network and provides a comprehensive set of services related to domestic and international trade, as well as to the oil and gas industry. Its principal operating activities are divided into the following lines of business: Port Terminals, Towage, Logistics, Shipping Agency, Offshore Vessels, and Shipyards.