



2Q Operational Data
2013 July, 8th, 2013

Following Corporate Governance best practices, Wilson Sons Limited, traded on the BM&FBovespa under ticker symbol WSON11, announces its Earnings Schedule and volumes handled for the Second Quarter of 2013 ("2Q13") and the First Half of the Year ("1H13").

Wilson Sons Earnings Schedule for 2Q13

Release Date

August 13th, 2013, Tuesday (after the market close)
Information will be available at Wilson Sons IR website

Conference Call Details

August 20th, 2013, Tuesday

English

Time: 11 am (NY) / 4 pm (London) / 12 pm (Brasilia) Webcast: http://webcall.riweb.com.br/wilsonsons/english/

Dial-in access: +1 646 843 6054

Portuguese

Time: 9 am (NY) / 2 pm (London) / 10 am (Brasilia) Webcast: http://webcall.riweb.com.br/wilsonsons/

Dial-in access: +55 11 2188-0155

Participants of the Conference Call

Mr. Cezar Baião

CEO of Operations in Brazil

Mr. Felipe Gutterres

CFO of the Brazilian subsidiary & Investor Relations

Mr. Arnaldo Calbucci

COO of Towage, Offshore, Shipyards, and Shipping Agency

Investor Relations Information

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Container Terminals	2Q13	2Q12	Chg. (%)	1H13	1H12	Chg. (%)
Tecon Rio Grande (TEU '000)						
Full	101.2	104.6	-3.2	189.7	199.6	-5.0
Export	53.6	50.9	5.3	98.1	101.4	-3.2
Import	23.1	18.7	23.3	44.1	38.7	13.9
Cabotage	10.0	8.4	19.1	17.8	15.0	18.7
Others*	14.5	26.5	-45.5	29.7	44.5	-33.3
Empty	58.3	49.0	19.0	103.9	100.6	3.3
Total	159.5	153.6	3.9	293.6	300.1	-2.2
Tecon Salvador (TEU '000)						
Full	49.1	45.2	8.7	94.6	91.1	3.9
Export	18.3	19.9	-8.5	37.5	41.1	-8.7
Import	15.1	12.0	25.9	27.9	24.6	13.2
Cabotage	12.2	10.3	18.3	22.4	20.2	10.8
Others*	3.6	2.9	21.1	6.8	5.1	33.5
Empty	20.6	17.6	17.4	36.8	35.2	4.6
Total	69.7	62.8	11.1	131.5	126.3	4.1
Grand Total	229.3	216.3	6.0	425.0	426.4	-0.3

^{*} Shifting, Transshipment, and Inland Navigation

Towage	2Q13	2Q12	Chg. (%)	1H13	1H12	Chg. (%)
# of Harbour Manoeuvres	13,193	12,483	5.7	25,707	25,907	-0.8
Avg. Deadweights ('000 tons) *	56.7	52.0	9.1	56.6	50.4	12.4

^{*} Does not include São Luis and Barra dos Coqueiros calls

Offshore Vessels	2Q13	2Q12	Chg. (%)	1H13	1H12	Chg. (%)
# OSVs (end of period) *	18	16	12.5	18	16	12.5
# own OSVs (end of period)	15	13	15.4	15	13	15.4
# of third party OSVs (end of period)	3	3	0.0	3	3	0.0
# Days in Operation *	1,546	1,445	7.0	2,951	2,717	8.6
# own OSVs	1,273	1,172	8.6	2,408	2,176	10.7
# of third party OSVs	273	273	0.0	543	541	0.3

Considering total number of WSUT, of which Wilson Sons owns 50%

Analyst Coverage		
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About Wilson Sons: Wilson Sons Limited, through its subsidiaries, is one of Brazil's largest providers of integrated port and maritime logistics solutions. With a business track record of over 175 years, the Company has developed an extensive national network and provides a comprehensive set of services related to domestic and international trade, as well as to the oil and gas industry. Its principal operating activities are divided into the following lines of business: Port Terminals, Towage, Logistics, Shipping Agency, Offshore Vessels, and Shipyards.