

## Conference Call and Webcast

August 2007



*This presentation may include forward-looking statements about future events or results in accordance with Brazilian and international regulations governing stock markets. Such statements are based on assumptions and analyses made by the Company based on its experience and the economic climate and on market conditions and expected future events, many of which are beyond the Company's control. Important factors which can lead to significant differences between real results and these forward-looking statements include the Company's business strategy, national and international economic conditions, technology, financial strategies, developments in the fertilizer industry, financial market conditions, uncertainty regarding the results of the Company's future operations, plans, objectives, expectations, intentions, and other factors described in "Risk Factors" in the Preliminary Prospectus filed with the Brazilian Securities Commission. Because of these factors, the real results of the Company may differ substantially from those expressed or implied in forward-looking statements.*

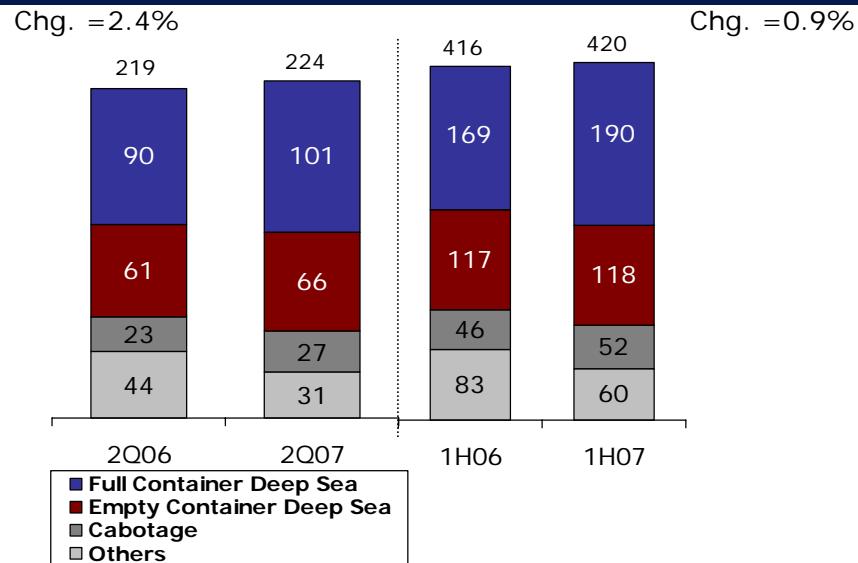


## Consolidated

	2Q06	2Q07	Chg (%)	1H06	1H07	Chg (%)
<b>Revenues (US\$ MM)</b>	73.1	100.1	36.9%	150.3	182.7	21.6%
<b>Operating Profit (US\$ MM)</b>	10.6	12.0	12.8%	24.1	27.0	11.9%
<b>Operational Margin (%)</b>	14.6%	12.0%	-2.6pp	16.1%	14.8%	-1.3pp
<b>EBITDA (US\$ MM)</b>	13.8	16.1	17.3%	28.9	35.3	22.3%
<b>EBITDA Margin (%)</b>	18.8%	16.1%	-2.7pp	19.2%	19.3%	0.1pp
<b>Profit for the Period</b>	8.8	9.2	4.8%	17.0	21.2	24.9%
<b>Net Margin (%)</b>	12.1%	9.2%	-2.8pp	11.3%	11.6%	0.3pp

## OPERATIONAL INDICATORS

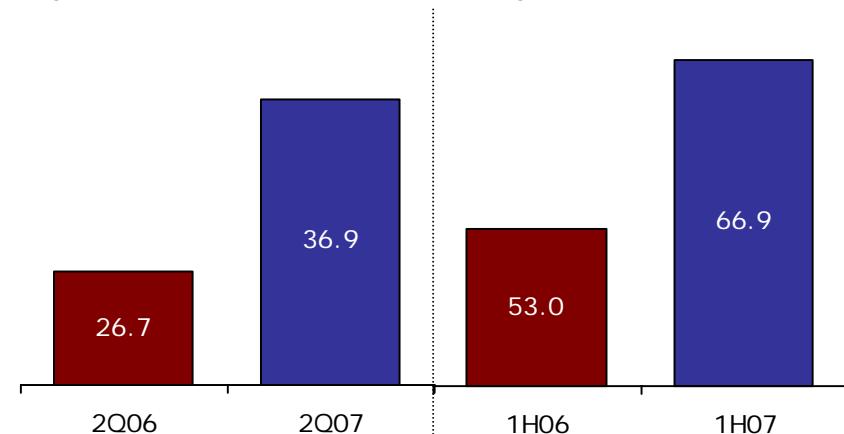
### TEUs ('000)



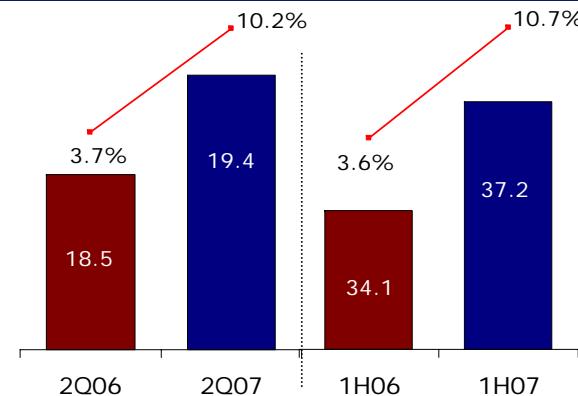
## REVENUES (US\$MM)

Chg. = 38.1%

Chg. = 26.2%



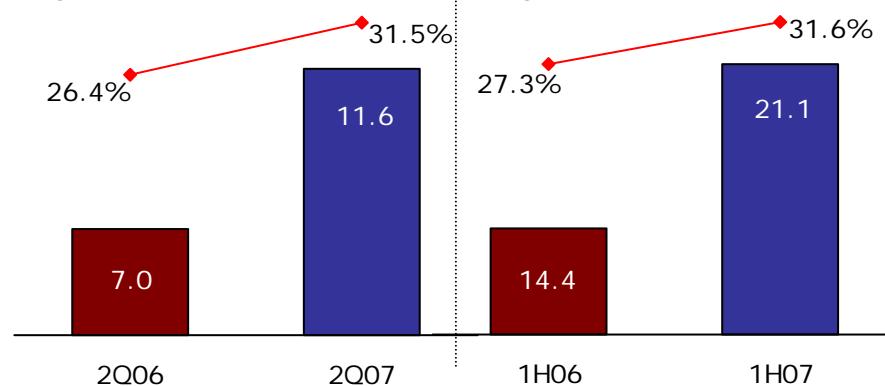
## Revenues (US\$ MM) & Brasco Participation (%)



## EBITDA (US\$MM) & EBITDA MARGIN (%)

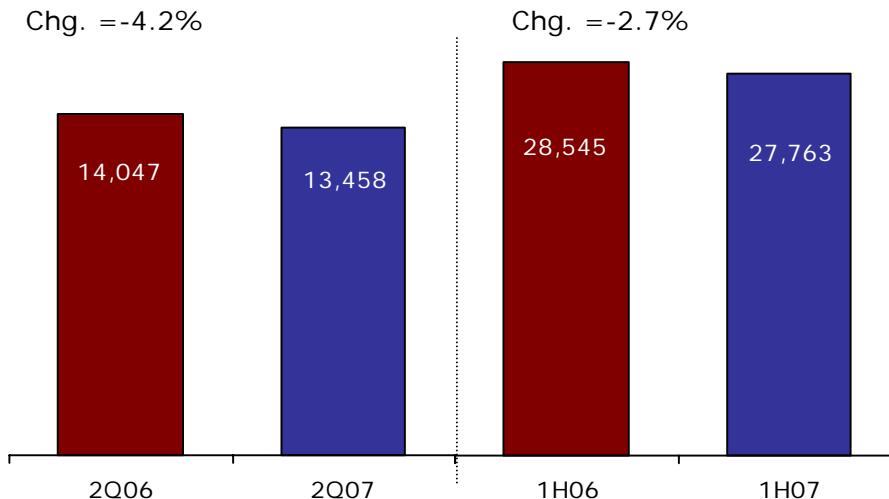
Chg. = 65.3%

Chg. = 46.2%



## OPERATIONAL INDICATORS

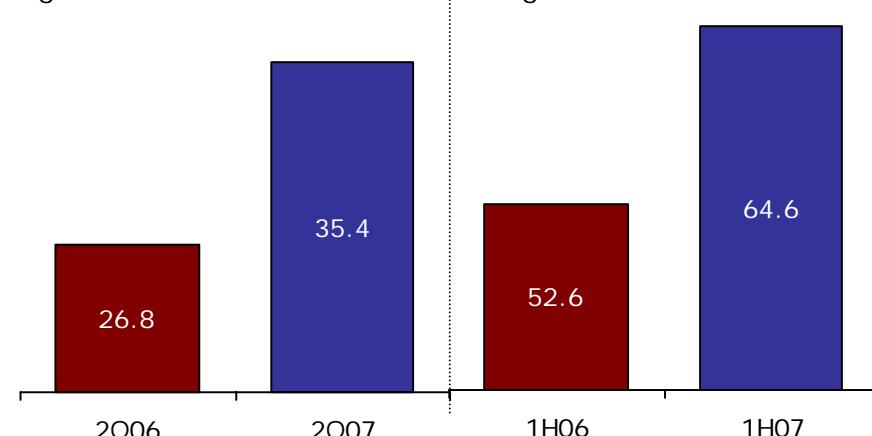
### # Manoeuvres



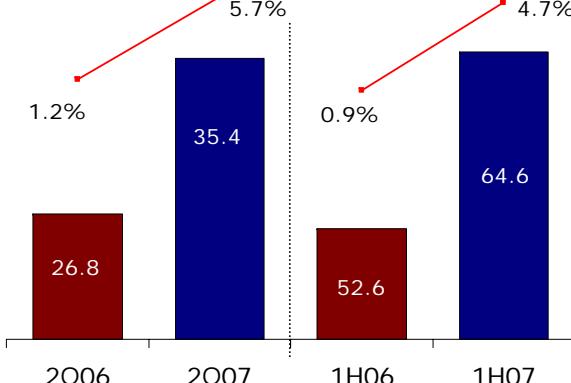
## REVENUES (US\$MM)

Chg. = 31.7%

Chg. = 22.9%



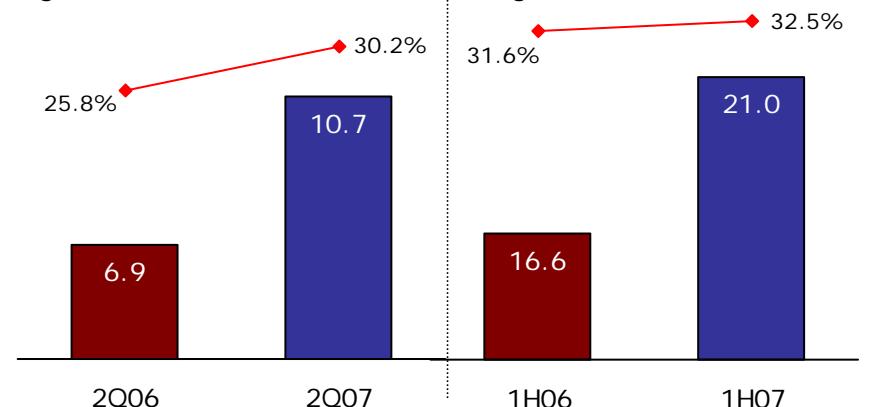
### Revenues (US\$ MM) & Special Operations Participation (%)



### EBITDA (US\$MM) & EBITDA MARGIN (%)

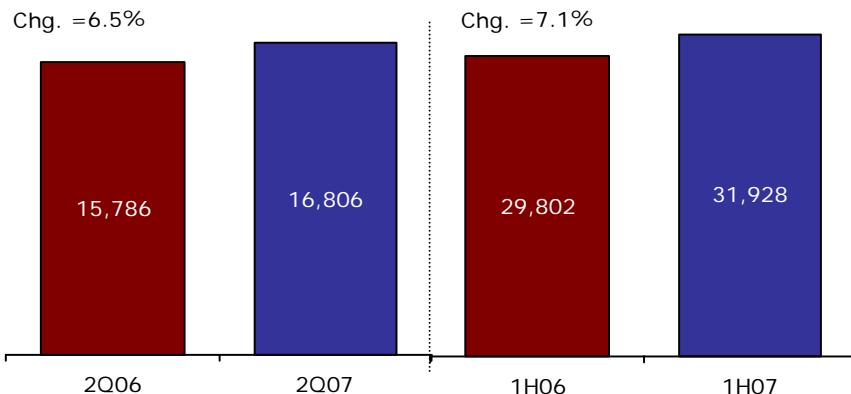
Chg. = 53.7%

Chg. = 26.2%



## OPERATIONAL INDICATORS

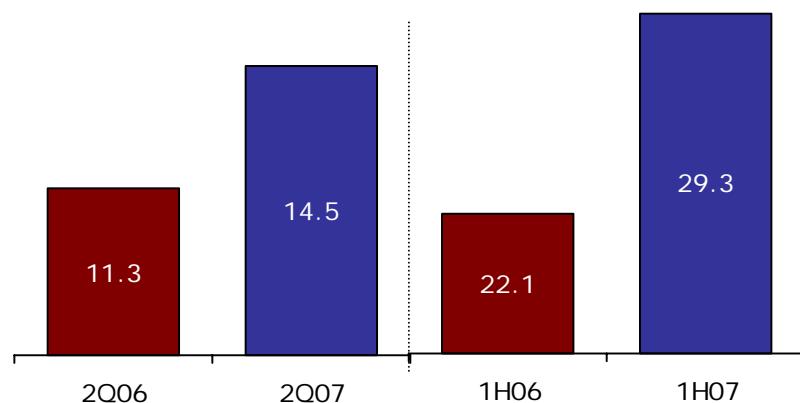
### # Containers Transported



## REVENUES (US\$MM)

Chg. = 28.2%

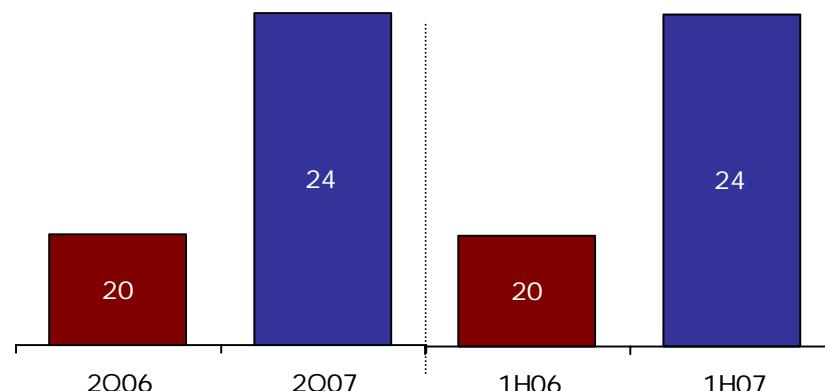
Chg. = 32.3%



### # Operations

Chg. = 20.0%

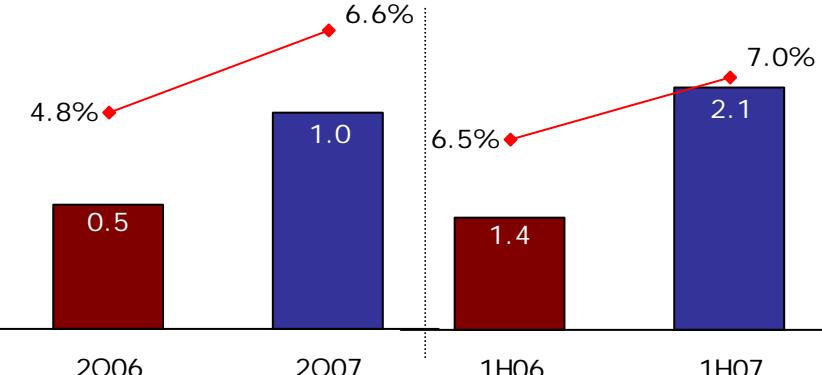
Chg. = 20.0%



## EBITDA (US\$MM) & EBITDA MARGIN (%)

Chg. = 74.6%

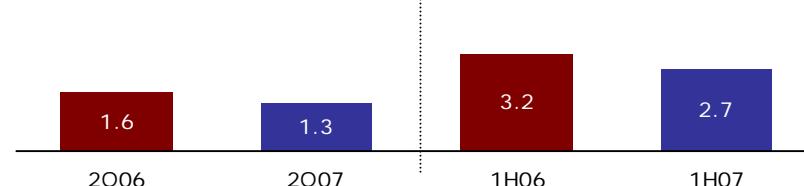
Chg. = 42.2%



## OPERATIONAL INDICATORS

### Vessel Calls ('000)

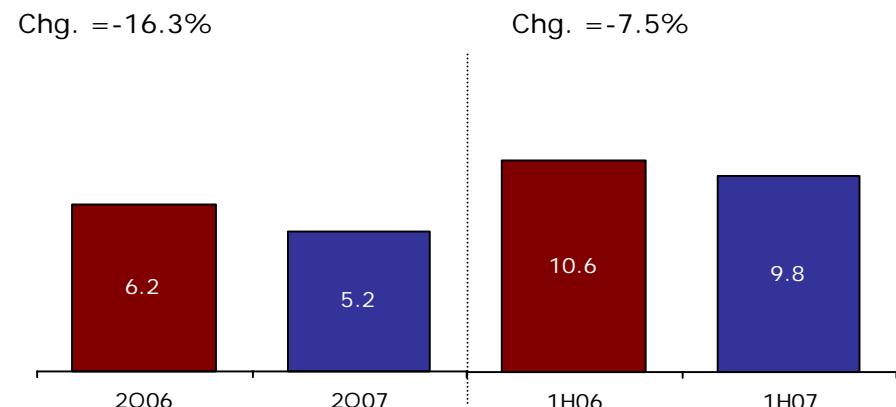
Chg. =-20.3%



## REVENUES (US\$MM)

Chg. =-16.3%

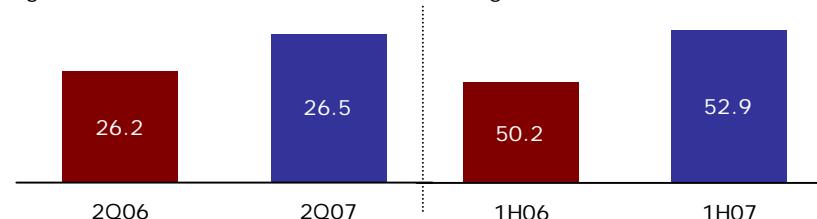
Chg. =-7.5%



### Bills of Lading Issued ('000)

Chg. =1.4%

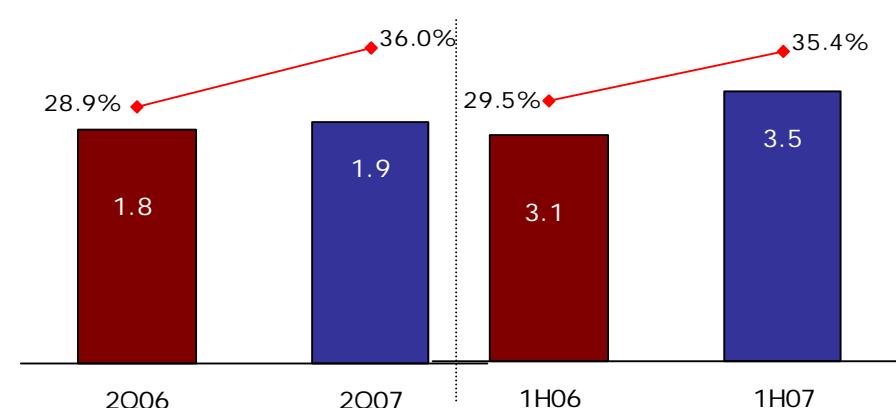
Chg. =5.4%



### EBITDA (US\$MM) & EBITDA MARGIN (%)

Chg. =4.3%

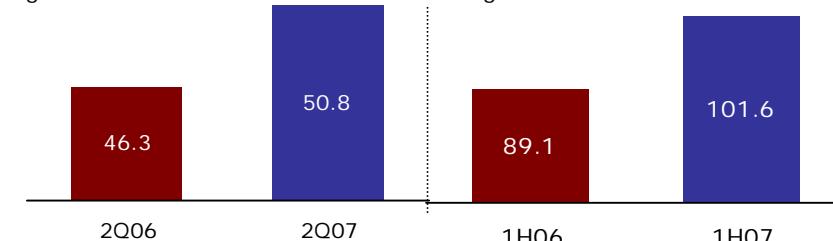
Chg. =11.1%



### Containers Controlled ('000)

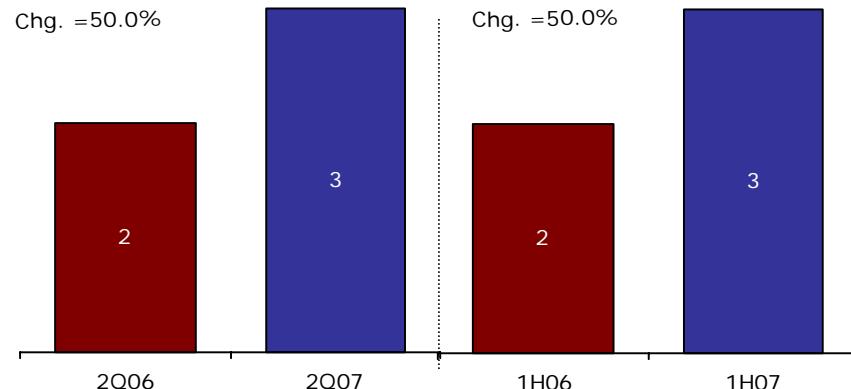
Chg. =9.7%

Chg. =14.0%



## OPERATIONAL INDICATORS

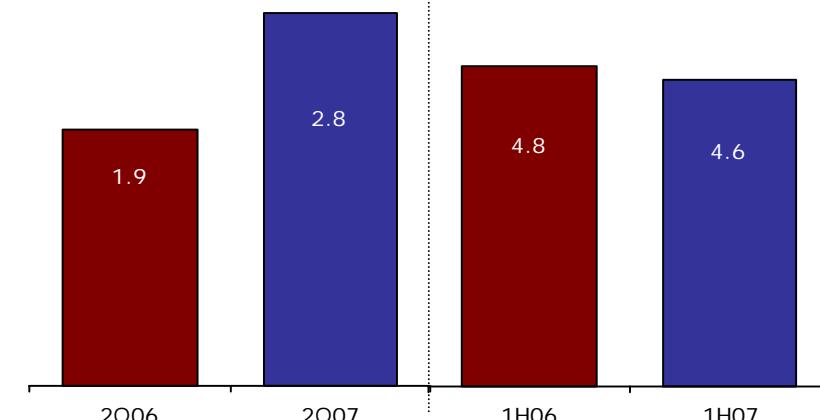
### # PSVs



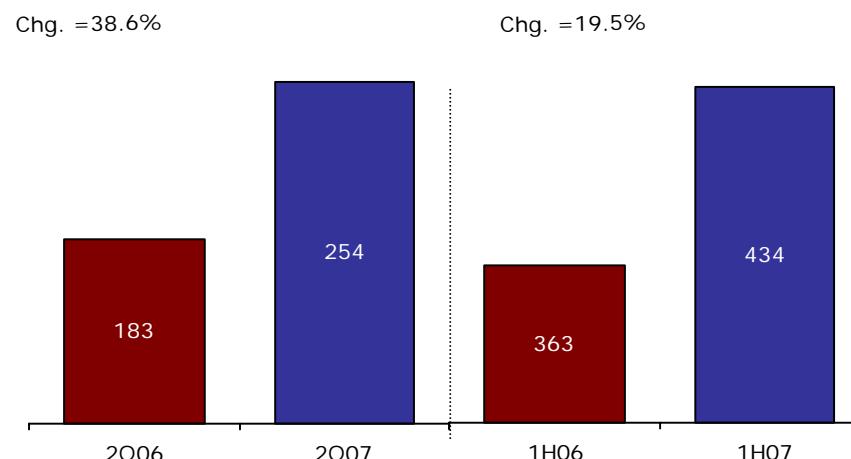
## REVENUES (US\$MM)

Chg. = 45.2%

Chg. = -3.0%



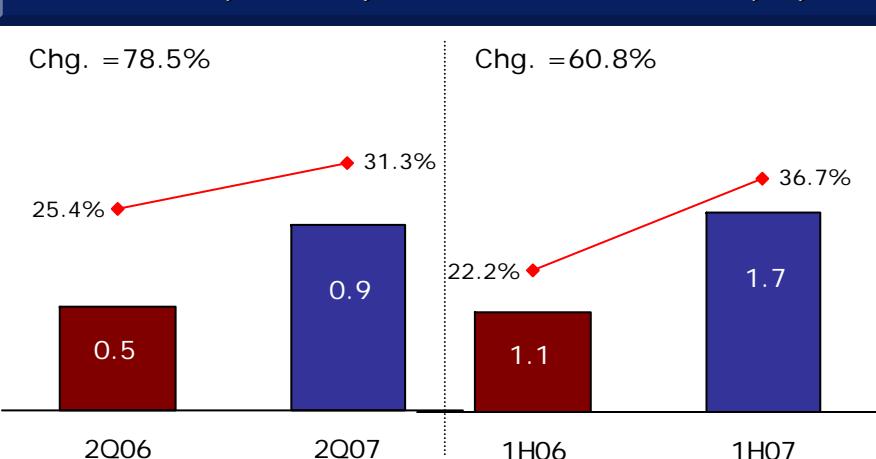
### Days of Operation



### EBITDA (US\$MM) & EBITDA MARGIN (%)

Chg. = 78.5%

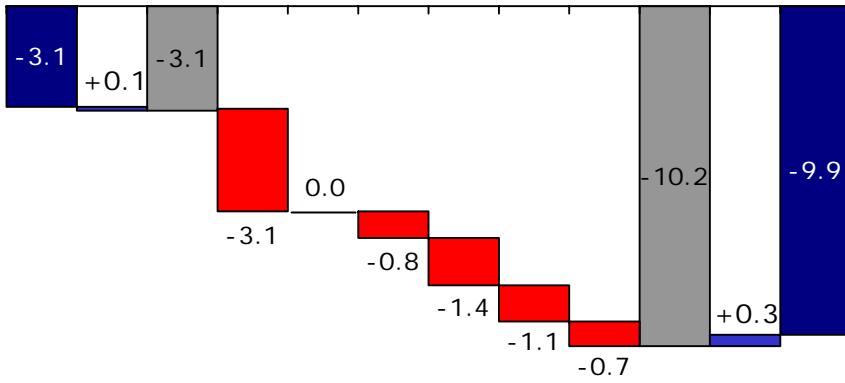
Chg. = 60.8%



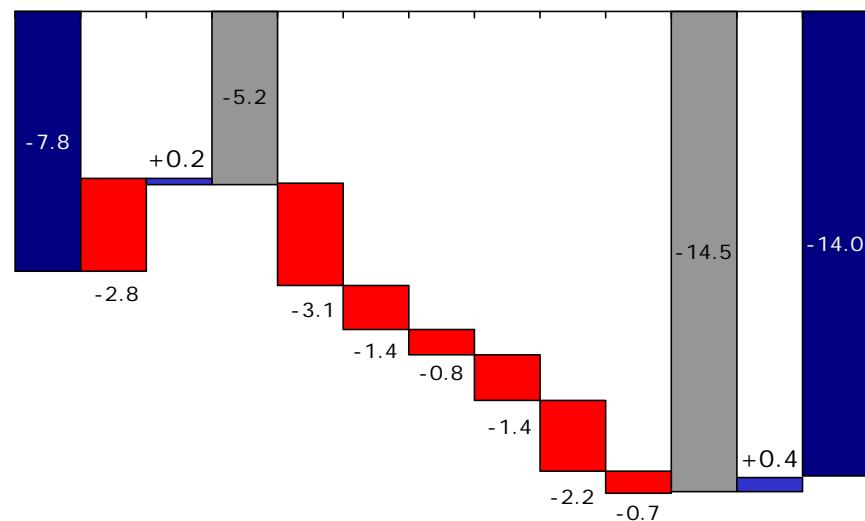


## Non-Segmented Activities - EBITDA

2Q07 (US\$MM)

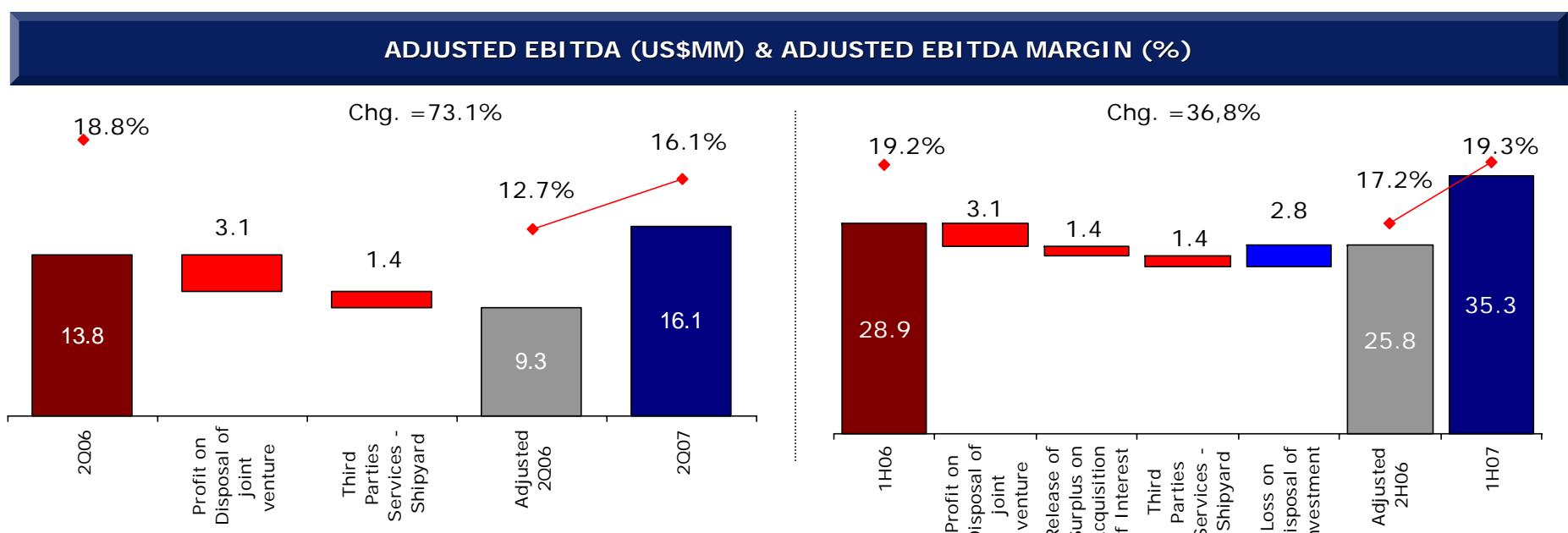
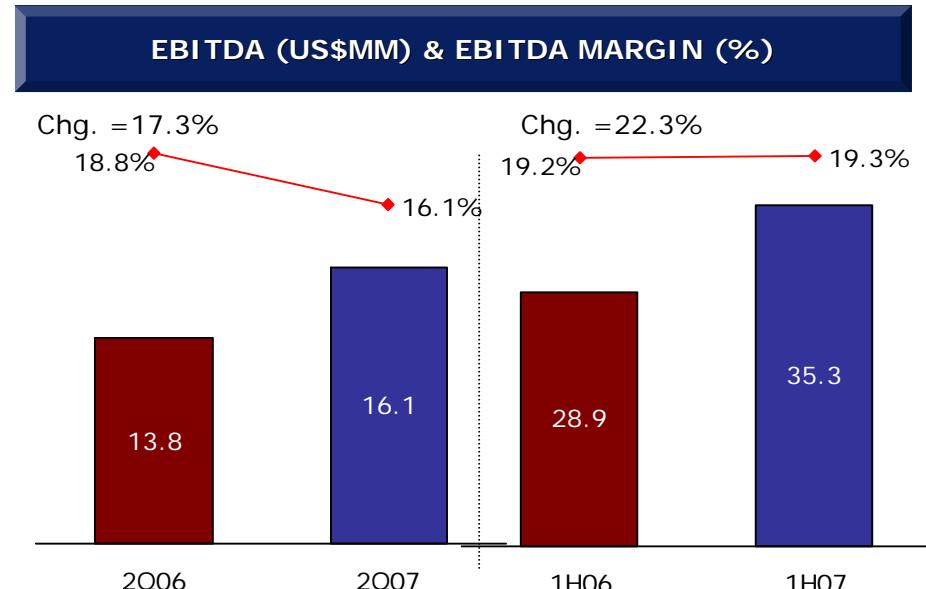
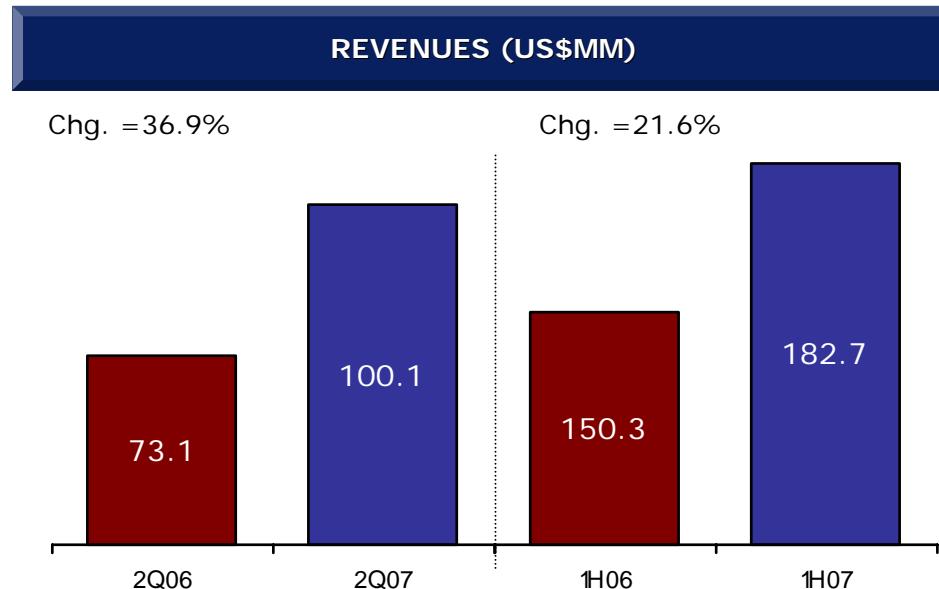


1H07 (US\$MM)





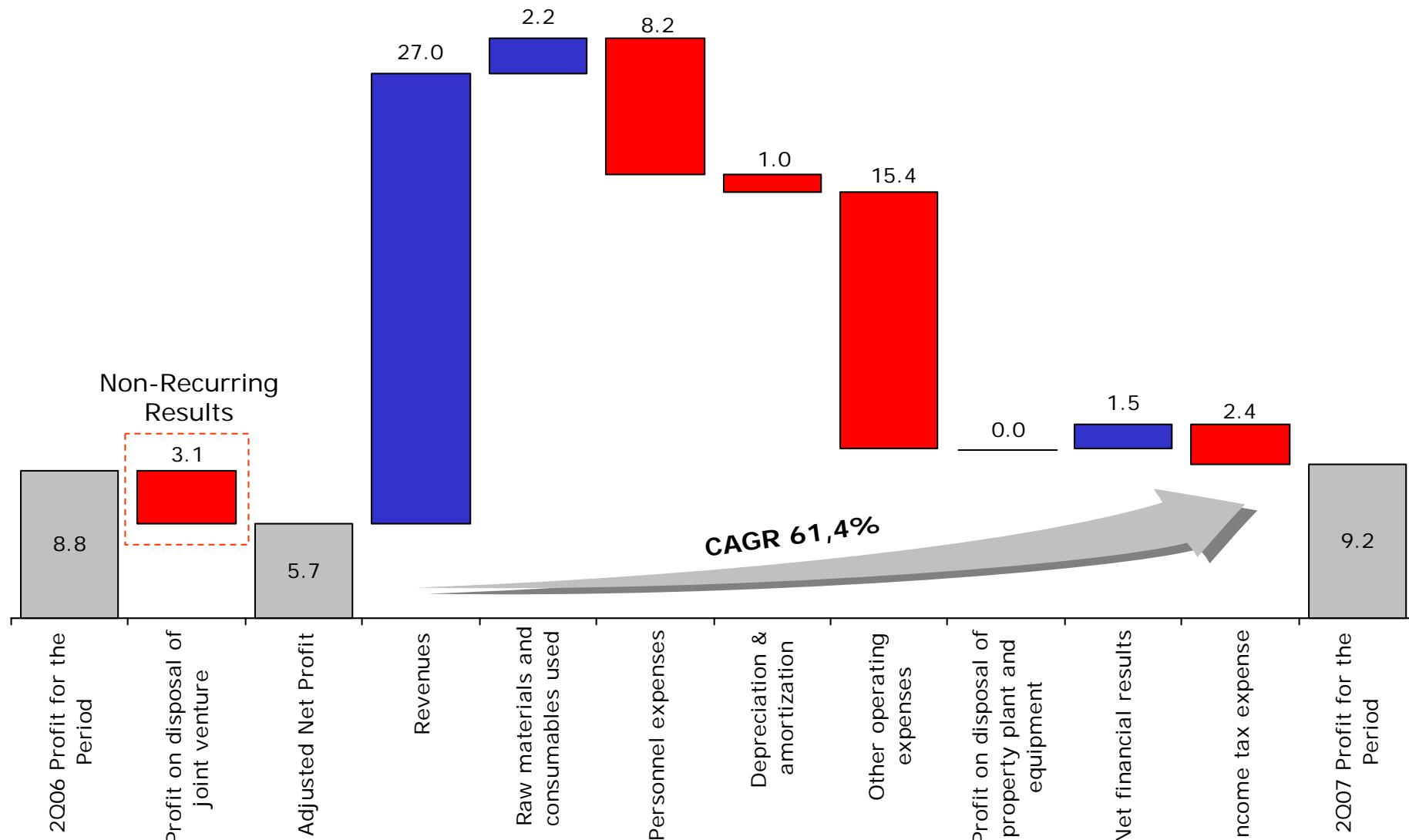
## Revenues, EBITDA & EBITDA Margin



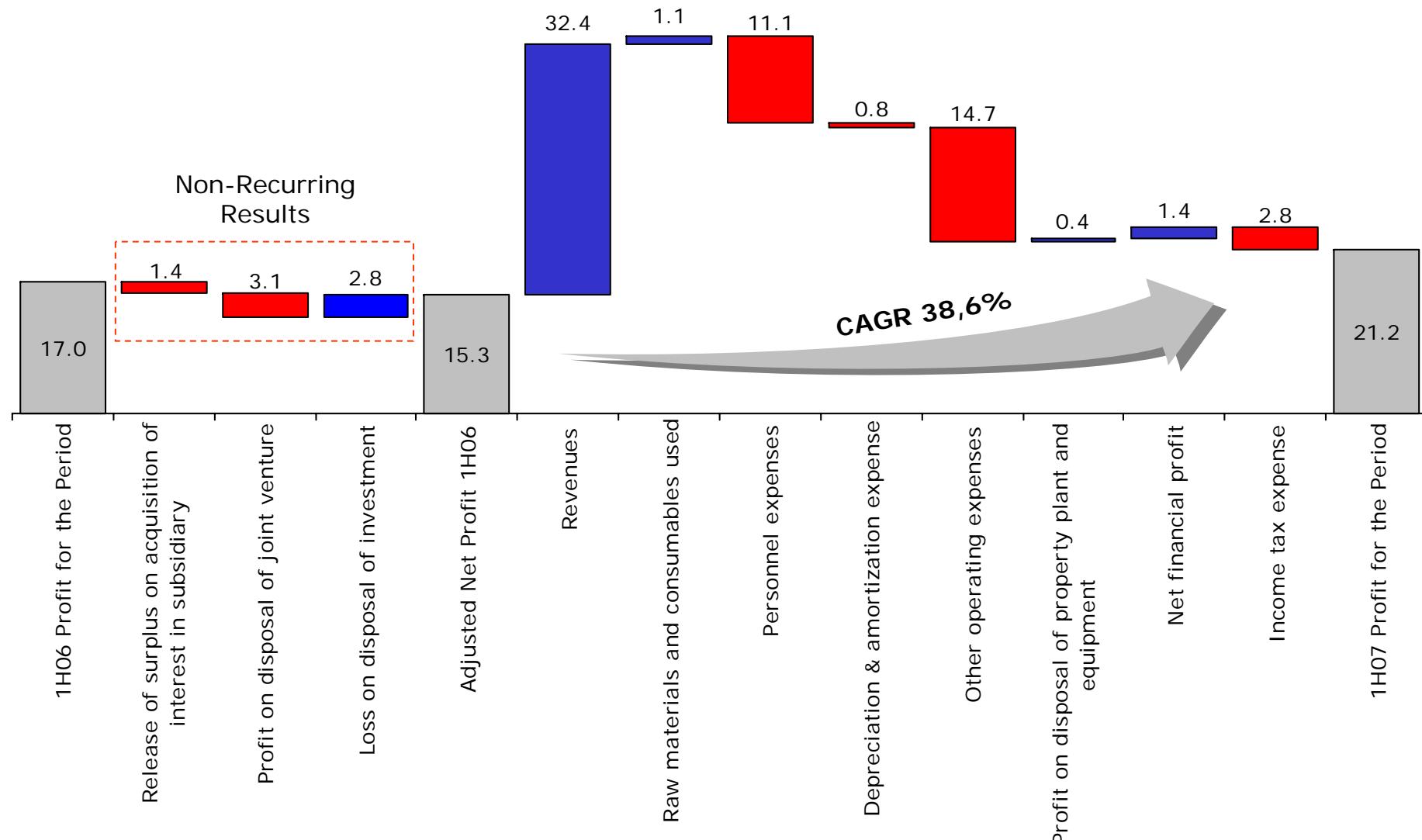


# Profit for the Period – Quarter

US\$ MM



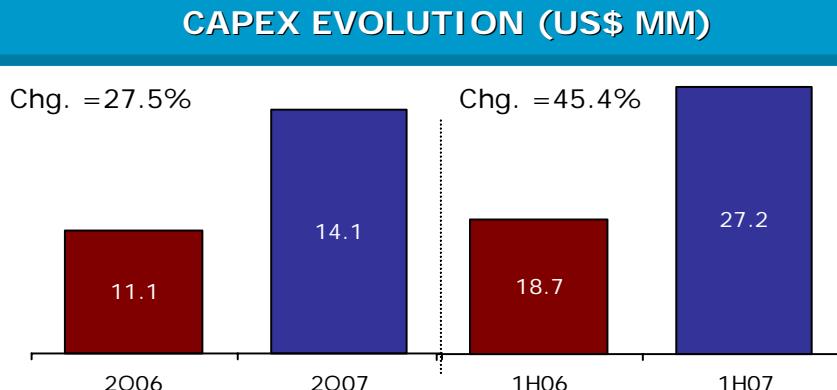
US\$ MM





## Consistent Investment & Low Leverage Ratios

### CAPEX (US\$MM)



### LEVERAGE

### CURRENCY BREAKDOWN

(US\$ MM)	2006/12/31	2007/03/31	2007/06/30
US\$ Denominated	109.9	109.9	123.6
R\$ Denominated	0.8	1.1	1.2
<b>Total Debt</b>	<b>110.2</b>	<b>111.0</b>	<b>124.9</b>

### CAPEX BREAKDOWN (US\$ MM)

	2Q06	2Q07	1H06	1H07
Port Terminal	3.6	3.8	7.9	8.7
Towage	0.7	5.5	2.1	7.9
Logistics	0.0	0.4	0.1	0.4
Ship Agency	0.1	0.4	0.2	0.4
Offshore	6.6	3.8	8.1	9.2
Non-Segmented Activities	0.1	0.2	0.2	0.5
<b>Wilson Sons</b>	<b>11.1</b>	<b>14.1</b>	<b>18.7</b>	<b>27.2</b>

### LEVERAGE INDICATORS

(US\$ MM)	2006/12/31	2007/03/31	2007/06/30
Short Term	14.9	15.5	16.1
Long Term	95.2	95.5	108.8
<b>Total Debt</b>	<b>110.2</b>	<b>111.0</b>	<b>124.9</b>
Cash & Equivalents	(54.6)	(49.7)	(175.7)
<b>Net Debt</b>	<b>55.6</b>	<b>61.3</b>	<b>(50.9)</b>



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