



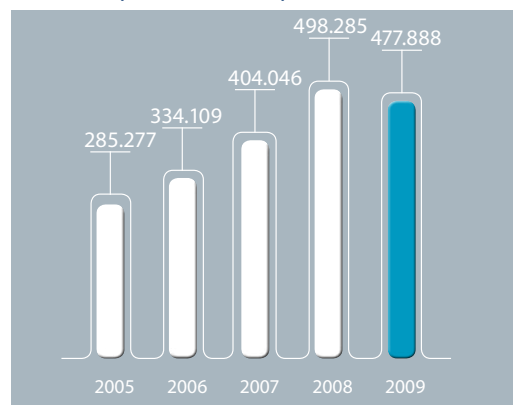
Corporate Profile

Wilson, Sons is one of Brazil's largest providers of integrated maritime, port and logistics services. With a history of more than 170 years, the Company is well prepared to provide specialised services, using cutting edge technology, in the segments of: Port Terminals; Towage; Offshore; Logistics; Shipping Agency; Shipbuilding.

With a presence in the main ports of Brazil, Wilson, Sons has more than 4,000 employees. Its diverse business segments, which operate in a synergistic manner, include 16 branches, 23 logistics operations, two container terminals, a shipyard, as well as facilities distributed throughout several Brazilian state capitals. Ship agencies, importers and exporters in industries such as food, pharmaceutical, petrochemical, oil and gas; and several industries of the economy such as steel and pulp & paper compose a portfolio of more than 7000 clients, with whom the Company maintains sound and long-term relations.

Incorporated as a publicly-traded company, Wilson, Sons has its headquarters in Bermuda and shares listed on the Luxemburg Stock Exchange. The Company is controlled by Ocean Wilsons Holdings Limited, also a public company, which has been listed on the London Stock Exchange for more than one hundred years. Wilson, Sons started activities in Brazil in 1837. Brazil is also the country where the Company performs its operations, and is the location of the leading market for its securities, which have been listed on the BM&FBovespa since 2007, in the form of Brazilian Depositary Receipts (BDRs).

Net Revenue (USD million)



EBITDA (USD million) and EBITDA margin (%)



Mission: To develop and provide high valued added solutions which are perceived by our clients in port, maritime, and logistics activities, in a sustainable and innovative way, motivating the development of our staff.

Vision: To be the first choice of our employees, clients, and investors in port, maritime, and logistic segments, growing in a bold, synergetic, and sustainable way.

COMPETITIVE ADVANTAGES

- Operational know-how, reputation and credibility
- Integration and synergies among its different businesses
- Nationwide geographical reach
- Leading volume capacity, superior infrastructure and productivity
- Solid customer relationships and a diverse, strong customer base
- Experienced and innovative management

Business Segmentation



Wilson, Sons Terminals: Wilson, Sons operates two of the most important container terminals in Brazil, located in the ports of Rio Grande (Rio Grande do Sul) and Salvador (Bahia), under a 25-year concession, renewable for the same period, granted by the Port Authority, in 1997 and 2000, respectively. Through its subsidiary Brasco, located in the city of Niterói (Rio de Janeiro), the Company also operates the second largest port terminal providing support services to offshore platforms.



Wilson, Sons Towage: Offers support services for manoeuvres such as berthing and un-berthing ships in ports. At the end of 2009, the segment had 71 tugboats, of which 37 were equipped with azimuth thrusters, forming the largest tugboat fleet in Latin America. It also offers special services such as support to salvage operations that can involve fire fighting and refloating vessels, as well as port and ocean towage and support to offloading operations.



Wilson, Sons Ultra Tug Offshore: With a growing fleet of PSVs, offers maritime support to oil and gas exploration and production platforms. The Company's PSVs transport equipment, drilling mud, pipes, cement and food, amongst other materials used by clients in the oil and gas industry; the PSVs bring back to land the waste generated on the platforms.



Wilson, Sons Logistics: provides logistics services to large companies, offering integrated and customized solutions along the whole supply chain. It holds a Dry Port located in the municipality of Santo André, São Paulo State, and is involved in all stages of corporate logistics, which include warehousing, distribution and multimodal transportation (maritime, rail, and road).



Wilson, Sons Shipyards: located in the city of Guarujá (São Paulo), where state-of-the-art vessels are built, mostly for own use, but also for third parties. The shipyard is equipped to build small and medium-sized vessels, and specialises in the construction of tugboats and PSVs. The unit is also responsible for maintenance on most of the Company's tugboats and PSV



Wilson, Sons Shipping Agency: The oldest independent shipping agency in Brazil, Wilson, Sons Agency acts on behalf of the ship-owners, rendering commercial representation services in the main ports of Brazil.

Main Indicators

Financial Highlights	2007	2008	2009
Net Revenue (USD million)	404.0	498.3	477.9
EBITDA (USD million)	91.4	122.7	128.4
EBITDA margin (%)	22.6	24.6	26.9
Operating Profit (USD million)	72.3	96.4	96.3
Net Income (USD million)	57.8	46.9	90.0
CAPEX (USD million)	99.2	93.5	149.6
Operating Indicators	2007	2008	2009
Number of TEUs (Port Terminals)	899,483	865,114	888,266
Number of Manoeuvres (Towage)	58,245	55,655	50,065
Number of Days in Operation (Offshore)	962	1,359	2,045
Number of Operations (Logistics)	24	25	23
Number of vessels delivered (Shipyard)	3	4	9
Number of vessel calls (Shipping Agency)	5,538	5,824	6,527



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