

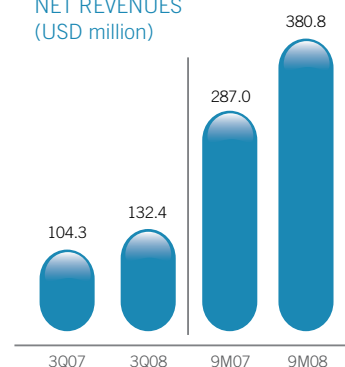
Company Profile

Wilson Sons Limited (“the Company” or “Wilson, Sons”), through its subsidiaries, is one of Brazil’s largest providers of integrated port and maritime logistics and supply chain solutions. With a business track record of over 170 years, the Company provides a comprehensive set of services to participants in domestic and international trade, and has its principal operations divided into the following business segments:

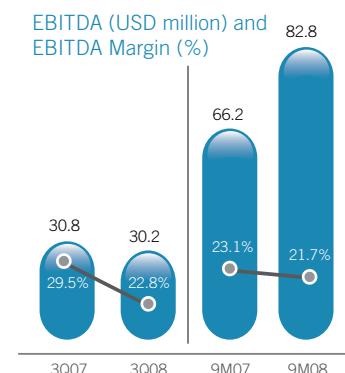
- **Port Terminals.** Wilson, Sons’ port terminals include two container terminals located in Brazil (Tecon Rio Grande and Tecon Salvador), offering assistance in port operations for the loading and unloading of vessels, storage, and auxiliary services. The Company also operates Brasco, a terminal which provides support services to the oil and gas industry.
- **Towage.** Among the leading services provided are harbour towage, ocean towage, rescue assistance through salvage operations, and support to operations in the offshore industry.
- **Logistics.** Logistics services include supply chain solutions and product distribution, including general services in storage, bonded warehousing, distribution systems, road and multimodal transportation, as well as Non Vessel Operating Common Carrier (“NVOCC”).
- **Shipping Agency.** Wilson, Sons acts as the agent for shipowners, offering specific services related to vessel calls, documentation, control of containers, and demurrage control.
- **Offshore.** Wilson, Sons provides support services related to the exploration and production of oil and gas, via platform supply vessels (PSVs) that transport equipment, drilling mud, and cement, among other materials, to and from offshore platforms and the operating shore base.
- **Non-Segmented Activities.** Combining services rendered to third parties at its shipyard, located in Guarujá (São Paulo), with the Company’s ownership interest in the dredging company Dragaport*, Non-Segmented Activities include general management costs related to back-office services, which are provided to all of the Company’s business segments.

(*) At the end of 2007, Dragaport sold its main assets, namely 2 dredges, to a U.S. company.

NET REVENUES
(USD million)



EBITDA (USD million) and
EBITDA Margin (%)



Strategies

- Continuing to grow and expand the quantity and range of services in all segments in which the Company operates
- Exploring new opportunities and strategies to provide the best and most complete set of services to customers
- Strengthening its position as the leading provider of towage services in the Brazilian market
- Increasing economies of scale and productivity, realization of potential synergies and cost savings across business segments

Competitive Advantages

- Operational know-how, reputation and credibility
- Integration and synergies among its different businesses
- Nationwide geographical reach
- Leading volume capacity, superior infrastructure and efficiency
- Solid customer relationships and a diverse, strong customer base
- Experienced and innovative management
- High profitability and financial strength



Social Responsibility

Wilson, Sons is committed to the ethics and quality of life of its collaborators, their families, the community and society as a whole. In Brazil, the Company sponsors social initiatives and encourages its employees to participate in these and in other social actions, aimed at improving people's lives.

Historical and Cultural Responsibility

Wilson, Sons recently created the Wilson, Sons Memory Center, where approximately 4,000 documents were organized, including those from the Wilson, Sons Group, that illustrate the Brazilian history of the segments in which the Company operates.

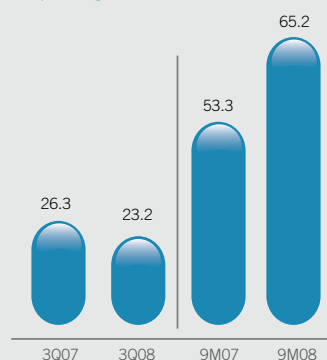
Environmental Responsibility

Wilson, Sons focuses on the issues of environment, health and safety, seeking the sustainable development of its activities, products and services, by making preservation of the environment one of its main priorities.

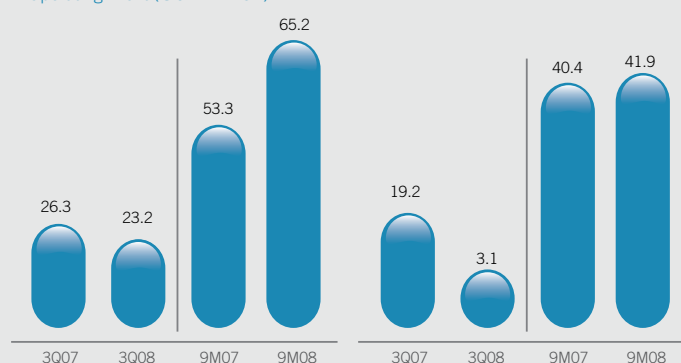
Strong Market Position

Wilson, Sons seeks to continuously realize synergies among its various business segments. The basic elements for the development and soundness of the Company's financial and operating performance are a combination of expertise as to the market in which it operates, high quality infrastructure, and presence nationwide.

Operating Profit (USD million)



Net Income (USD million)



Financial Highlights

	9M07	9M08
Net Revenues (USD million)	287.0	380.8
EBITDA (USD million)	66.2	82.8
EBITDA Margin (%)	23.1	21.7
Net Income (USD million)	40.4	41.9
Net Margin (%)	14.1	11.0
Number of TEUs	662,070	622,803
Number of Manoeuvres	42,807	42,403
Number of Vessel Calls	4,083	4,427

Net Revenues (USD million)

Operating Profit (USD million)

Operational Margin (%)

Net Income (USD million)

EBITDA (USD million)

EBITDA Margin (%)

Number of TEUs

Number of manoeuvres

Number of vessel calls

3Q07

104.3

3Q08

132.4

% Ch.

26.9

26.3

23.2

-11.5

25.2

17.6

-7.6 p.p.

19.2

3.1

-84.0

30.8

30.2

-1.8

29.5

22.8

-6.7 p.p.

242,284

223,723

-7.7

15,044

13,835

-8.0

1,352

1,416

4.7

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