Condensed consolidated interim financial information at 30 September 2016

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# Independent accountants' review report on the condensed consolidated interim financial information

То

The Board of Directors and Shareholders' of Wilson Sons Limited Hamilton, Bermuda

#### Introduction

We have reviewed the condensed consolidated interim financial information of Wilson Sons Limited ("the Company"), contained in the quarterly information form for the quarter ended September 30, 2016, which comprises the condensed consolidated statement of financial position as at September 30, 2016 and the respective condensed consolidated statements of profit or loss and other comprehensive income for the three and nine-month periods ended at that date and changes in equity and cash flows for the nine-month period then ended, as well as the explanatory notes.

Management is responsible for the preparation of the interim financial information in accordance with the IAS 34 - Interim Financial Reporting, as issued by the International Accounting Standard Board (IASB), applicable to the preparation of quarterly information. Our responsibility is to express our conclusion on this condensed consolidated interim financial information based on our review.

#### Scope of the review

We have conducted our review in accordance with the international interim information review standards (ISRE 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity). A review of interim information consists of making inquiries primarily to persons responsible for financial and accounting matters and applying analytical and other review procedures. The scope of a review is significantly less than that of an audit conducted in accordance with International Standards on Auditing and, accordingly, we were unable to obtain reasonable assurance that we were aware of all the material issues that would have been identified in an audit. Therefore, we do not express an audit opinion.



#### Conclusion on the condensed consolidated interim financial information

Based on our review, we are not aware of any fact that might lead us to believe that the condensed consolidated interim financial information included in the aforementioned quarterly information was not prepared, in all material respects, in accordance with IAS 34 applicable to the preparation of the interim information.

Rio de Janeiro, November 10, 2016

KPMG Auditores Independentes CRC SP-014428/O-6 F-RJ

Marcelo Luiz Ferreira Accountant CRC RJ-087095/O-7

## Condensed consolidated interim statements of profit or loss and other comprehensive income

#### For the period ended 30 September 2016 and 2015 (Unaudited)

## (Amounts expressed in thousands of U.S. Dollars and Brazilian Reais, unless otherwise noted)

		Three-n	onth period ended	Nine-mo	nth periods ended	Three-m	onth period ended	Nine-mo	nth periods ended
	Notes	30 September 2016 US\$	30 September 2015 US\$	30 September 2016 US\$	30 September 2015 US\$	30 September 2016 R\$	30 September 2015 R\$	30 September 2016 R\$	30 September 2015 R\$
Revenue	4	125,546	122,399	340,216	391,298	407,477	432,705	1,200,735	1,229,920
Raw materials and consumables used Employee benefits expense Depreciation and amortisation expenses Other operating expenses Profit on disposal of property, plant and	5 6	(11,628) (34,983) (13,964) (33,230)	(10,325) (33,162) (11,434) (34,067)	(27,941) (102,743) (38,368) (92,623)	(43,611) (114,761) (40,337) (103,317)	(37,741) (113,599) (45,501) (107,867)	(36,975) (117,976) (40,028) (118,971)	(98,439) (363,075) (135,451) (327,104)	(135,024) (359,425) (125,245) (324,785)
equipment		541	(252)	608	(111)	1,737	(818)	1,873	(384)
Results from operating activities		32,282	33,159	79,149	89,161	104,506	117,937	278,539	285,057
Share of result of joint ventures		2,864	500	5,745	2,593	9,290	1,846	18,852	8,546
Finance income Finance costs Exchange gain (loss) on translation	7 7 7	1,730 (3,468) 1,456	4,206 (23,127) (10,313)	16,312 (9,536) 8,284	9,869 (43,535) (17,075)	5,605 (11,260) 4,785	14,830 (81,764) (41,973)	58,287 (33,683) 28,697	31,552 (142,553) (56,405)
Profit before tax		34,864	4,425	99,954	41,013	112,926	10,876	350,692	126,197
Income tax expense	8	(12,125)	(10,729)	(29,344)	(31,442)	(39,276)	(38,857)	(104,291)	(101,028)
Profit for the period		22,739	(6,304)	70,610	9,571	73,650	(27,981)	246,401	25,169
Profit for the period attributable to: Owners of the Company No-controlling interests		22,726 13	(6,207) (97)	70,465 145	8,683 888	73,610 40	(27,643) (338)	245,893 508	22,608 2,561
		22,739	(6,304)	70,610	9,571	73,650	(27,981)	246,401	25,169
Other comprehensive income Items that are or may be reclassified to profit or loss									
Exchange differences on translating Effective portion of changes in fair value o	f	(3,243)	(48,227)	33,653	(83,748)	8,884	216,635	(175,989)	330,842
cash flow hedges		649	(990)	1,076	(1,842)	1,086	(3,636)	2,440	(6,089)
Total comprehensive income for the period		20,145	(55,521)	105,339	(76,019)	83,620	185,018	72,852	349,922
Total comprehensive income for the period attributable to: Owners of the Company Non-controlling interests		20,183 (38)	(54,901) (620)	105,075 264	(75,869) (150)	83,697 (77)	185,627 (609)	72,499 353	347,816 2,106
č		20,145	(55,521)	105,339	(76,019)	83,620	185,018	72,852	349,922
Earnings per share from continuing operations Basic (cents per share) Diluted (cents per share)	21 21	31.94c 30.71c	(8.72c) (8.38c)	99.05c 95.21c	12.20c 11.72c	103.47c 99.46c	(38.86c) (37.31c)	345.63c 332.26c	31.78c 30.51c

The accompanying notes are an integral part of the condensed consolidated interim financial information.

Condensed consolidated interim statements of financial position

For the period ended 30 September 2016 and year ended 31 December 2015

(Amounts expressed in thousands of U.S. Dollars and Brazilian Reais, unless otherwise noted)

umess otherwise notedy	Notes	30 September 2016 US\$ (Unaudited)	31 December 2015 US\$	30 September 2016 R\$ (Unaudited)	31 December 2015 R\$
Assets					
Non-current assets Goodwill Other intangible assets Property, plant and equipment Deferred tax assets Investment in joint ventures Other receivables Other non-current assets	9 10 11 16 23 13	30,684 30,792 644,467 29,540 21,017 46,849 12,495	27,389 26,274 557,185 32,128 18,301 44,328 8,018	99,606 99,957 2,092,069 95,893 68,225 152,081 40,561	106,950 102,595 2,175,696 125,453 71,462 173,092 31,309
Total non-current assets		815,844	713,623	2,648,392	2,786,557
Current assets Inventories Operational trade receivables Other receivables Short-term investments Cash and cash equivalents Total current assets	12 13 13 14 14	24,987 45,893 34,096 30,500 60,072 195,548	28,285 43,540 36,660 40,723 90,401 239,609	81,113 148,977 110,684 99,010 195,005 634,789	110,447 170,016 143,150 159,015 352,998 935,626
Total assets		1,011,392	953,232	3,283,181	3,722,183
Equity and liabilities					
Capital and reserves Share capital Capital reserves Profit reserve and derivatives Share Options Retained earnings Translation reserve	21	9,905 89,196 (403) 8,898 447,537 (55,355)	9,905 94,324 (1,490) 6,380 412,644 (88,851)	26,815 187,817 (3,340) 21,338 1,011,764 377,988	26,815 208,550 (5,852) 15,346 891,601 553,977
Equity attributable to owners of the Company Non-controlling interests		499,778 704	432,912 1,096	1,622,382 2,286	1,690,437 4,279
Total equity		500,482	434,008	1,624,668	1,694,716
Non-current liabilities Bank loans Deferred tax liabilities Derivatives Post-employment benefits Provisions for tax, labour and civil risks Obligations under finance leases	15 16 25 20.2 17 18	309,899 51,937 1,478 1,732 17,763 1,330	322,265 52,631 1,547 1,308 13,922 1,536	1,005,994 168,597 4,796 5,623 57,662 4,317	1,258,380 205,513 6,040 5,108 54,363 5,998
Total non-current liabilities		384,139	393,209	1,246,989	1,535,402
Current liabilities Operational trade payables Other payables Derivatives Current tax liabilities Obligations under finance leases Bank loans	19 19 25 18 15	51,967 20,836 580 3,143 1,206 49,039	57,631 20,631 1,339 3,732 1,192 41,490	168,697 67,637 1,884 10,201 3,915 159,190	225,038 80,560 5,228 14,574 4,655 162,010
Total current liabilities		126,771	126,015	411,524	492,065
Total liabilities		510,910	519,224	1,658,513	2,027,467
Total equity and liabilities		1,011,392	953,232	3,283,181	3,722,183

The accompanying notes are an integral part of the condensed consolidated interim financial information.

#### Condensed consolidated interim statements of changes in equity

#### For the period ended 30 September 2016 and 2015(Unaudited)

#### (Amounts expressed in thousands of U.S. Dollars and Brazilian Reais, unless otherwise noted)

				Capital rese							Attributable	Non-	
	Notes	Share capital US\$	Share premium US\$	Others US\$	Additional paid- in capital US\$	Derivatives US\$	Profit reserve US\$	Share Options US\$	Retained earnings US\$	Translation Reserve US\$	to owners of the Company US\$	controlling interests US\$	Total US\$
Balance at 1 January 2015		9,905	67,951	28,383	(2,010)	(2,574)	1,981	3,066	411,595	(7,845)	510,452	2,880	513,332
Profit for the period Effective portion of changes in fair value of cash		-	-	-	-	-	-	-	8,683	-	8,683	888	9,571
flow hedges Other comprehensive loss	_	-	-	-	-	(1,704)	-	-	-	(82,848)	(1,704) (82,848)	(138) (900)	(1,842) (83,748)
Total comprehensive income (loss) for the period Derivatives		-	-	-	-	(1,704) 486	-	-	8,683	(82,848)	(75,869) 486	(150)	(76,019) 486
Share Options Dividends	-	-		- -			- 	2,484	(29,027)	-	2,484 (29,027)	(1,218)	2,484 (30,245)
Balance at 30 September 2015	21	9,905	67,951	28,383	(2,010)	(3,792)	1,981	5,550	391,251	(90,693)	408,526	1,512	410,038
Balance at 1 January 2016	21	9,905	67,951	28,383	(2,010)	(3,471)	1,981	6,380	412,644	(88,851)	432,912	1,096	434,008
Profit for the period Effective portion of changes in fair value of cash		-	-	-	-	-	-	-	70,465	-	70,465	145	70,610
flow hedges Other comprehensive income		-	-	-	-	1,114	-	-	-	- 33,496	1,114 <u>33,496</u>	(38) 157	1,076 33,653
Total comprehensive income for the period Derivatives	-	-	-	-	-	1,114 (27)	-	-	70,465	33,496	105,075 (27)	264	105,339 (27)
Share Options Purchase of non-controlling interest (Tecon SSA) Dividends	22		-	- -	(5,128)		- -	2,518 - -	- - (35,572)	-	2,518 (5,128) (35,572)	- (271) (385)	2,518 (5,399) (35,957)
Balance at 30 September 2016	21	9,905	67,951	28,383	(7,138)	(2,384)	1,981	8,898	447,537	(55,355)	499,778	704	500,482

(continues)

#### Condensed consolidated interim statements of changes in equity

For the period ended 30 September 2016 and 2015 (Unaudited)

#### (Amounts expressed in thousands of U.S. Dollars and Brazilian Reais, unless otherwise noted)

		Capital reserves									Attributable	Non-	
	Notes	Share capital R\$	Share premium R\$	Others R\$	Additional paid- in capital R\$	Derivatives R\$	Profit reserve R\$	Share Options R\$	Retained earnings R\$	Translation Reserve R\$	to owners of the Company R\$	controlling interests R\$	Total R\$
Balance at 1 January 2015		26,815	136,396	76,018	(3,864)	(5,994)	3,342	7,453	874,651	241,044	1,355,861	7,650	1,363,511
Profit for the period Effective portion of changes in fair value of cash		-	-	-	-	-	-	-	22,608	-	22,608	2,561	25,169
flow hedges Other comprehensive income		-	-	-	-	(5,634)	-	-	-	- 330,842	(5,634) 330,842	(455)	(6,089) 330,842
Total comprehensive income (loss) for the period Derivatives		-		-		(5,634) 1,192	-	-	22,608	330,842	347,816 1,192	2,106	349,922 1,192
Share Options Dividends		-	-	-	-		-	5,915 -	- (87,748)	-	5,915 (87,748)	(3,750)	5,915 (91,498)
Balance at 30 September 2015	21	26,815	136,396	76,018	(3,864)	(10,436)	3,342	13,368	809,511	571,886	1,623,036	6,006	1,629,042
Balance at 1 January 2016	21	26,815	136,396	76,018	(3,864)	(9,194)	3,342	15,346	891,601	553,977	1,690,437	4,279	1,694,716
Profit for the period Effective portion of changes in fair value of cash		-	-	-	-	-	-	-	245,893	-	245,893	508	246,401
flow hedges Other comprehensive loss		-	-	-	-	2,595	-	-	-	- (175,989)	2,595 (175,989)	(155)	2,440 (175,989)
Total comprehensive income (loss) for the period Derivatives		-				2,595 (83)	-		245,893	(175,989)	72,499 (83)	353	72,852 (83)
Share Options Purchase of non-controlling interest (Tecon SSA)	22	-	-	-	- (20,733)		-	5,992	-	-	(00) 5,992 (20,733)	- (1,096)	5,992 (21,829)
Dividends		-							(125,730)		(125,730)	(1,250)	(126,980)
Balance at 30 September 2016	21	26,815	136,396	76,018	(24,597)	(6,682)	3,342	21,338	1,011,764	377,988	1,622,382	2,286	1,624,668

The accompanying notes are an integral part of the condensed consolidated interim financial information.

#### Condensed consolidated interim statements of cash flows

#### For the period ended 30 September 2016 and 2015 (Unaudited)

## (Amounts expressed in thousands of U.S. Dollars and Brazilian Reais, unless otherwise noted)

	Note	30 September 2016 US\$	30 September 2015 US\$	30 September 2016 R\$	30 September 2015 R\$
Net cash generated by operating activities	27	74,563	131,035	260,096	415,293
Cash flow from investing activities					
Interest received Proceeds on disposal of property, plant		5,444	8,457	19,471	27,383
and equipment Purchases of property, plant and		2,067	702	7,460	2,297
equipment		(80,913)	(53,486)	(284,333)	(165,328)
Other intangible assets		(4,248)	(486)	(15,516)	(1,583)
Short-term investment		10,223	8,380	33,290	26,550
Acquisition of non controlling interest		(1,855)		(7,500)	
Net cash used in investing activities		(69,282)	(36,433)	(247,128)	(110,681)
Cash flow from financing activities					
Dividends paid		(35,572)	(29,027)	(125,730)	(87,748)
Dividends paid - non controlling interest		(385)	(1,218)	(1,250)	(3,750)
Repayments of borrowings Repayments of obligation under finance		(34,520)	(44,365)	(121,390)	(142,139)
leases		(873)	(801)	(3,061)	(2,554)
Derivative paid		(638)	(152)	(2,291)	(513)
New borrowings obtained		24,039	19,698	82,544	64,618
Net cash used in financing activities		(47,949)	(55,865)	(171,178)	(172,086)
Net increase (decrease) in cash and cash equivalents		(42,668)	38,737	(158,210)	132,526
Cash and cash equivalents at the beginning of the period		90,401	85,533	352,998	227,193
Effect of foreign exchange rate changes		12,339	(28,621)	217	20,283
Cash and cash equivalents at the end of the period		60,072	95,649	195,005	380,002

The accompanying notes are an integral part of the condensed consolidated interim financial information.

## Notes to the condensed consolidated interim financial information

## (Amounts expressed in thousands of U.S. Dollars and Brazilian Reais, unless otherwise noted) - Unaudited

#### 1 General information

Wilson Sons Limited (the "Group" or "Company") is a limited company incorporated in Bermuda under the Companies Act 1981. The address of the registered office is Clarendon House, 2 Church Street, Hamilton, HM11, Bermuda. The Group is one of the largest providers of integrated port and maritime logistics and supply chain solutions in Brazil. With over 179 years in the Brazilian market, the Company has developed a nation-wide network and provides a variety of services related to international trade and the oil and gas industry, particularly in the port and maritime sectors. The Company's principal activities are divided into the following segments: towage and agency services, port terminals, offshore vessels, logistics and shipyards.

#### 2 Significant accounting policies and critical accounting judgements

#### Statement of compliance

The condensed consolidated interim financial information has been prepared in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board - IASB.

#### Basis of preparation

The condensed consolidated interim financial information is presented in US Dollars, which is the Company's functional currency, because that is the currency of the primary economic environment in which the Group operates. Entities with a functional currency other than US Dollars are included in accordance with the accounting policies described below. All financial information presented in dollar has been rounded to the nearest thousands, except when otherwise indicated.

The condensed consolidated interim financial information has been prepared on the historical cost basis except for derivatives that are measured at fair values, as explained in the accounting policies.

The accounting policies and most significant judgments adopted by the Group's management were not modified in relation to those presented in the consolidated financial statements for the year ended 31 December 2015 approved on 20 March 2016.

As allowed by IAS 21 - The Effects of Changes in Foreign Exchange Rates, the Company also presents condensed consolidated interim financial information considering the Brazilian Real (R\$) as presentation currency. The following procedures have been applied:

- Assets and liabilities for each statement of financial position presented have been translated at the closing, exchange rate at the date of that statement of financial position;
- Income and expenses for each statement of comprehensive income or separate income statement presented have been translated at average rate for the period, and
- All resulting exchange differences have been recognized as foreign currency translation in other comprehensive income.

#### Estimates

The preparation of condensed consolidated interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

In preparing this condensed consolidated interim financial information, significant judgments were made by management in applying the Group's accounting policies and the key source of estimation uncertainty were the same as those applied to the consolidated financial statements as at and for the year ended 31 December 2015.

#### Reclassification

In order to improve the quality of the financial statements, the Company's management has decided to reclassify contingencies to employee benefits expense, income tax expense, and revenue according to the nature of the legal claims. They were previously allocated in other operating expenses.

Previous financial figures and those reclassified are as follows:

	As presented 30 September 2015 US\$	Reclassified 30 September 2015 US\$	As presented 30 September 2015 R\$	Reclassified 30 September 2015 R\$
Revenue	-	(569)	-	(2,260)
Employee benefits expense	-	(1,998)	-	(7,939)
Other operating expenses	(4,782)	(1,318)	(18,999)	(5,236)
Income tax expense		(897)	-	(3,564)
Total	(4,782)	(4,782)	(18,999)	(18,999)

The previous condensed consolidated interim statements of cash flows were also reclassified to reflect the nature of the legal claims according to the figure above.

#### 3 Segment information

#### Reportable segments

For management purposes, the Group is currently organized into five reportable segments: towage and agency services, port terminals, offshore vessels, logistics and shipyards. These divisions are reported for the purposes of resource allocation and assessment of segment performance.

Finance costs relating to liabilities were allocated to reporting segments based on the loans taken to finance the acquisition or the construction of fixed assets in that segment.

Finance income arising from bank balances held by Brazilian operating segments, including foreign exchange differences on such balances, were not allocated to the reporting segments as cash management is performed centrally by the corporate function. Administrative expenses are presented as non-segment activities.

Segment information relating to these businesses is presented below:

					2016			
30 September 2016	Towage and agency services US\$	Port terminals US\$	Offshore US\$	Logistics US\$	Shipyard US\$	Non segmented activities US\$	Elimination US\$	Consolidated US\$
(Three-month period ended)								
Revenue	57,737	47,564		10,925	27,853		(18,533)	125,546
Operating profit Finance costs	23,040 (1,817)	14,409 (1,959)	-	(1,266) (44)	3,015 (219)	(5,565) 571	(1,351)	32,282 (3,468)
Operating profit adjusted by finance cost	21,223	12,450		(1,310)	2,796	(4,994)	(1,351)	28,814
Share of result of joint ventures	-	-	2,864	-	-	-	-	2,864
Finance income Exchange gain on translation Profit before tax	-	-	-	-	-	- -	-	1,730 1,456 34,864
Other information: Capital expenditures Depreciation and amortisation	(6,373) (6,147)	(3,579) (6,134)	-	(357) (458)	(163) (356)	(346) (869)	-	(10,818) (13,964)
					2015			
30 September 2015	Towage and agency services US\$	Port terminals US\$	Offshore US\$	Logistics US\$	Shipyard US\$	Non segmented activities US\$	Elimination US\$	Consolidated US\$
(Three-month period ended)								
Revenue	58,048	43,469		11,193	23,724		(14,035)	122,399
Operating profit Finance costs	21,997 (1,542)	15,298 (21,864)	-	109 (154)	432 (242)	(6,210) 675	1,533 	33,159 (23,127)
Operating profit adjusted by finance cost	20,455	(6,566)		(45)	190	(5,535)	1,533	10,032
Share of result of joint ventures	-	-	500	-	-	-	-	500
Finance income	-	-	-	-	-	-	-	4,206
Exchange gain on translation Profit before tax	:	-	-	-	-	-	:	(10,313) 4,425
Other information: Capital expenditures Depreciation and amortisation	(14,217) (4,397)	(6,441) (4,791)	-	(206) (571)	(556) (163)	(46) (1,512)	-	(21,466) (11,434)

9,869 (17,075) 41,013

(55,188) (40,337)

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Condensed consolidated interim financial information at 30 September 2016

					2016			
30 September 2016	Towage and agency services US\$	Port terminals US\$	Offshore US\$	Logistics US\$	Shipyard US\$	Non segmented activities US\$	Elimination US\$	Consolidated US\$
(Nine-month period ended)								
Revenue	163,785	124,755		31,369	61,764		(41,457)	340,216
Operating profit Finance costs	61,650 (4,915)	33,774 (5,329)	-	(2,639) (167)	6,172 (658)	(16,880) 1,533	(2,928)	79,149 (9,536)
Operating profit adjusted by finance cost	56,735	28,445		(2,806)	5,514	(15,347)	(2,928)	69,613
Share of result of joint ventures	-	-	5,745	-	-	-	-	5,745
Finance income Exchange gain on translation Profit before tax	- -	-	-	-	-	- - -	-	16,312 8,284 99,954
Other information: Capital expenditures Depreciation and amortisation	(46,993) (17,354)	(34,448) (15,963)	-	(529) (1,230)	(399) (547)	(2,419) (3,274)	-	(84,788) (38,368)
					2015			
30 September 2015	Towage and agency services US\$	Port terminals US\$	Offshore US\$	Logistics US\$	Shipyard US\$	Non segmented activities US\$	Elimination US\$	Consolidated US\$
(Nine-month period ended)								
Revenue	172,807	136,143		39,470	76,581		(33,703)	391,298
Operating profit Finance costs	62,213 (4,668)	38,733 (39,896)	-	2,085 (653)	3,328 (726)	(20,190) 2,408	2,992	89,161 (43,535)
Operating profit adjusted by finance cost	57,545	(1,163)		1,432	2,602	(17,782)	2,992	45,626
Share of result of joint ventures	-	-	2,593	-	-	-	-	2,593

Finance income Exchange loss on translation Profit before tax

Other information: Capital expenditures Depreciation and amortisation -

-

(38,740) (15,296) -

(14,324) (17,803) -

-

-

-

(771) (2,089) -

(176) (4,750)

(1,177) (399)

					2016			
30 September 2016	Towage and agency services R\$	Port terminals R\$	Offshore R\$	Logistics R\$	Shipyard R\$	Non segmented activities R\$	Elimination R\$	Consolidated R\$
(Three-month period ended)								
Revenue	187,426	154,363		35,451	90,414		(60,177)	407,477
Operating profit Finance costs	74,773 (5,900)	46,707 (6,364)	-	(4,131) (145)	9,747 (711)	(18,072) 1,860	(4,518)	104,506 (11,260)
Operating profit adjusted by finance cost	68,873	40,343		(4,276)	9,036	(16,212)	(4,518)	93,246
Share of result of joint ventures	-	-	9,290	-	-	-	-	9,290
Finance income Exchange gain on translation Profit before tax	- -	- -	- -	-	- -	- -	-	5,605 4,785 112,926
Other information: Capital expenditures Depreciation and amortisation	(20,504) (19,958)	(11,605) (19,925)	-	(1,125) (1,486)	(607) (1,312)	(1,109) (2,820)	-	(34,950) (45,501)
					2015			

30 September 2015	Towage and agency services R\$	Port terminals R\$	Offshore R\$	Logistics R\$	Shipyard R\$	Non segmented activities R\$	Elimination R\$	Consolidated R\$
(Three-month period ended)								
Revenue	204,671	153,695		39,433	85,012		(50,106)	432,705
Operating profit Finance costs	78,124 (5,459)	54,156 (77,312)		(63) (524)	1,541 (857)	(21,187) 2,388	5,366	117,937 (81,764)
Operating profit adjusted by finance cost	72,665	(23,156)		(587)	684	(18,799)	5,366	36,173
Share of result of joint ventures	-	-	1,846	-	-	-	-	1,846
Finance income	-	-	-	-	-	-	-	14,830
Exchange gain on translation Profit before tax	-	-	-	-	-	-	-	(41,973) 10,876
Other information: Capital expenditures Depreciation and amortisation	(49,042) (15,063)	(21,413) (16,898)	-	(726) (2,018)	(1,825) (685)	(161) (5,364)		(73,167) (40,028)

Condensed consolidated interim financial information at 30 September 2016

					2016			
30 September 2016	Towage and agency services R\$	Port terminals R\$	Offshore R\$	Logistics R\$	Shipyard R\$	Non segmented activities R\$	Elimination R\$	Consolidated R\$
(Nine-month period ended)								
Revenue	579,996	438,569		111,465	214,301		(143,596)	1,200,735
Operating profit Finance costs	218,099 (17,377)	118,023 (18,746)	-	(8,462) (604)	20,182 (2,342)	(59,986) 5,386	(9,317)	278,539 (33,683)
Operating profit adjusted by finance cost	200,722	99,277		(9,066)	17,840	(54,600)	(9,317)	244,856
Share of result of joint ventures	-	-	18,852	-	-	-	-	18,852
Finance income Exchange gain on translation Profit before tax	- - -	-	-	-	-	-	-	58,287 28,697 350,692
Other information: Capital expenditures Depreciation and amortisation	(168,091) (61,314)	(123,423) (56,128)	-	(1,790) (4,321)	(1,367) (1,821)	(8,430) (11,867)	-	(303,101) (135,451)
					2015			

30 September 2015	Towage and agency services R\$	Port terminals R\$	Offshore R\$	Logistics R\$	Shipyard R\$	Non segmented activities R\$	Elimination R\$	Consolidated R\$
(Nine-month period ended)								
Revenue	546,102	428,349		122,616	241,555		(108,702)	1,229,920
Operating profit Finance costs	198,114 (14,731)	124,161 (131,047)		5,674 (2,000)	10,382 (2,292)	(62,944) 7,517	9,670	285,057 (142,553)
Operating profit adjusted by finance cost	183,383	(6,886)		3,674	8,090	(55,427)	9,670	142,504
Share of result of joint ventures	-	-	8,546	-	-	-	-	8,546
Finance income	-	-	-	-	-	-	-	31,552
Exchange loss on translation Profit before tax	-	-	-	-	-	-	-	(56,405) 126,197
Other information: Capital expenditures Depreciation and amortisation	(119,464) (47,538)	(44,805) (54,880)	-	(2,326) (6,481)	(3,604) (1,285)	(558) (15,061)	-	(170,757) (125,245)

#### **Geographical information**

The Group's operations are mainly located in Brazil where it earns income and incurs expenses. The Group earns income on cash and cash equivalents and short-term investments in Bermuda and in Brazil. The Group, through its participation in an Offshore Vessel Joint Venture in Panama, earns income in that country and in Uruguay.

407,477 432,705 1,200,735 1,229,920

#### 4 Revenue

Total

The following is an analysis of the Group's revenue from continuing operations for the period (excluding investment income - Note 7).

	Three-mont	th period ended	Nine-month	n period ended
	30 September 2016 US\$	30 September 2015 US\$	30 September 2016 US\$	30 September 2015 US\$
Sales of services	116,226	112,710	319,909	348,420
Revenue from construction contracts	9,320	9,689	20,307	42,878
Total	125,546	122,399	340,216	391,298
	Three-mont	th period ended	Nine-month	n period ended
	30 September	30 September	30 September	30 September
	2016	2015	2016	2015
	R\$	R\$	R\$	R\$
	077.040	007 700	4 400 000	4 007 007
Sales of services	377,240	397,799	1,130,030	1,097,067
Revenue from construction contracts	30,237	34,906	70,705	132,853

#### 5 Employee charges and benefits expenses

	Three-mon	th period ended	Nine-montl	h period ended
	30 September 2016 US\$	30 September 2015 US\$	30 September 2016 US\$	30 September 2015 US\$
Salaries and benefits Payroll taxes Pension costs Long-term incentive plan	29,382 4,467 265 869	26,388 5,711 232 831	84,724 14,785 716 2,518	94,868 16,663 746 2,484
Total	34,983	33,162	102,743	114,761
	Three-mon 30 September 2016 R\$	th period ended 30 September 2015 R\$		h period ended 30 September 2015 R\$
Salaries and benefits Payroll taxes Pension costs Long-term incentive plan	30 September 2016	30 September 2015	30 September 2016	30 September 2015

#### 6 Other operating expenses

	Three-mont	h period ended	Nine-mont	h period ended
-	30 September	30 September	30 September	30 September
	2016	2015	2016	2015
	US\$	US\$	US\$	US\$
Service cost	8,676	7,868	24,720	26,762
Rent of tugs	5,872	8,441	19,394	22,703
Container handling	5,032	2,526	12,260	7,522
Energy, water and communication	3,875	3,794	11,017	12,302
Other rentals	3,515	3,769	8,804	13,017
Other taxes	2,094	1,693	5,784	6,646
Freight	1,697	1,858	5,333	5,064
Insurance	1,054	1,463	2,907	3,912
Other expenses	1,415	2,655	2,404	5,389
Total	33,230	34,067	92,623	103,317

	Three-mont	h period ended	Nine-mont	h period ended
-	30 September 2016 R\$	30 September 2015 R\$	30 September 2016 R\$	30 September 2015 R\$
Service cost	28,153	27,715	87,107	83,833
Rent of tugs	19,070	30,009	69,215	72,441
Container handling	16,335	8,956	42,873	23,912
Energy, water and communication	12,582	13,383	38,963	38,583
Other rentals	11,409	13,321	30,988	40,787
Other taxes	6,798	5,951	20,352	20,473
Freight	5,512	6,512	19,031	16,039
Insurance	3,418	5,158	10,260	12,410
Other expenses	4,590	7,966	8,315	16,307
Total	107,867	118,971	327,104	324,785

#### 7 Finance income and finance costs

	Three-mont	h period ended	Nine-mont	h period ended
	30 September 2016 US\$	30 September 2015 US\$	30 September 2016 US\$	30 September 2015 US\$
Interest on investments Exchange gain (loss) on	2,088	3,737	4,991	7,887
investments	221	218	(3,094)	308
Exchange gain (loss) on loans	(931)	-	12,989	-
Other interest income	352	251	1,426	1,674
Total finance income	1,730	4,206	16,312	9,869
Interest on bank loans Exchange loss on loans Interest on obligations under finance	(3,277)	(2,845) (20,150)	(8,953) -	(9,324) (33,961)
leases	(108)	(134)	(327)	(448)
Total borrowing costs	(3,385)	(23,129)	(9,280)	(43,733)
Other interest	(83)	2	(256)	198
Total finance costs	(3,468)	(23,127)	(9,536)	(43,535)
Exchange gain (loss) on translation	1,456	(10,313)	8,284	(17,075)
	Three-mont	h period ended	Nine-mont	h period ended

	Three-mont	h period ended	Nine-mont	h period ended
	30 September 2016 R\$	30 September 2015 R\$	30 September 2016 R\$	30 September 2015 R\$
Interest on investments Exchange gain (loss) on	6,782	13,132	17,858	25,516
investments	723	825	(10,620)	857
Exchange gain (loss) on loans	(3,045)	-	45,942	-
Other interest income	1,145	873	5,107	5,179
Total finance income	5,605	14,830	58,287	31,552
Interest on bank loans Exchange loss on loans Interest on obligations under finance	(10,642) -	(10,025) (71,280)	(31,587) -	(29,226) (112,519)
leases	(350)	(472)	(1,162)	(1,405)
Total borrowing costs	(10,992)	(81,777)	(32,749)	(143,150)
Other interest	(268)	13	(934)	597
Total finance costs	(11,260)	(81,764)	(33,683)	(142,553)
Exchange gain (loss) on translation	4,785	(41,973)	28,697	(56,405)

#### 8 Income tax expense

Income tax recognized in profit or loss:

	Three-mont	th period ended	Nine-mont	th period ended
	30 September 2016 US\$	30 September 2015 US\$	30 September 2016 US\$	30 September 2015 US\$
Current				
Brazilian taxation				
Income tax	7,518	7,246	19,897	21,803
Social contribution	3,082	2,549	8,070	8,446
Total Brazilian current tax	10,600	9,795	27,967	30,249
Deferred tax				
Total deferred tax	1,525	934	1,377	1,193
Total income tax expense	12,125	10,729	29,344	31,442
	Three-mon	th period ended	Nine-mont	h period ended

	Three-month period ended Nine-month period end		h period ended	
	30 September 2016	30 September 2015	30 September 2016	30 September 2015
	R\$	R\$	R\$	R\$
Current				
Brazilian taxation				
Income tax	24,368	26,989	70,369	70,796
Social contribution	9,996	9,228	28,451	26,948
Total Brazilian current tax	34,364	36,217	98,820	97,744
Deferred tax				
Total deferred tax	4,912	2,640	5,471	3,284
Total income tax expense	39,276	38,857	104,291	101,028

Brazilian income tax is calculated at 25% of the taxable profit for the period. Brazilian social contribution taxis calculated at 9% of the taxable profit for the period.

The income tax expense for the period can be reconciled to the accounting profit as follows:

	Three-mor	nth period ended	Nine-mor	nth period ended
	30 September 2016	30 September 2015	30 September 2016	30 September 2015
	US\$	US\$	US\$	US\$
Profit before tax	34,864	4,425	99,954	41,013
Tax at statutory Brazilian tax rate (34%)	11,854	1,505	33,984	13,944
Effect of exchange differences arising on translation - IAS 21	913	18,752	(21,322)	31,204
Reversal of exchange variation in loans	(677)	(12,659)	12,238	(21,516)
on US Dollar				
Long-term incentive plan	296	234	856	844
Effect of different tax rates in other jurisdictions	43	81	140	237
Effect of tax losses unrecognized in deferred tax assets	304	(165)	3,830	3,144
Equity in subsidiaries	(973)	(169)	(1,953)	(881)
Others	365	3,150	1,571	4,466
Income tax expense	12,125	10,729	29,344	31,442

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	Three-mor	nth period ended	Nine-mor	nth period ended
	30 September 2016	30 September 2015	30 September 2016	30 September 2015
	R\$	R\$	R\$	R\$
Profit before tax	112,926	10,876	350,692	126,197
Tax at statutory Brazilian tax rate (34%)	38,395	3,698	119,235	42,907
Effect of exchange differences arising on translation - IAS 21	2,995	66,114	(75,783)	103,204
Reversal of exchange variation in loans on US Dollar	(3,851)	(42,995)	41,795	(71,651)
Long-term incentive plan	959	853	3,038	2,674
Effect of different tax rates in other jurisdictions	139	2,504	508	2,988
Effect of tax losses unrecognized in deferred tax assets	1,115	1,122	12,434	11,401
Equity in subsidiaries	(3,159)	(628)	(6,410)	(2,906)
Others	2,683	8,189	9,474	12,411
Income tax expense	39,276	38,857	104,291	101,028

#### 9 Goodwill

	30 September 2016	31 December 2015
	US\$	US\$
Cost and carrying amount attributed to:		
Brasco	15,883	13,205
Tecon Rio Grande	12,321	11,704
Tecon Salvador	2,480	2,480
Total	30,684	27,389
	30 September	31 December
	30 September 2016	31 December 2015
Cost and carrying amount attributed to:	2016	2015
Cost and carrying amount attributed to: Brasco	2016	2015
	2016 R\$	2015 R\$
Brasco	<b>2016</b> <b>R\$</b> 51,561	<b>2015</b> <b>R\$</b> 51,561
Brasco Tecon Rio Grande	<b>2016</b> <b>R\$</b> 51,561 39,994	<b>2015</b> <b>R\$</b> 51,561 45,703
Brasco Tecon Rio Grande	<b>2016</b> <b>R\$</b> 51,561 39,994	<b>2015</b> <b>R\$</b> 51,561 45,703

The goodwill associated with each cash-generating unit (Brasco, Tecon Salvador and Tecon Rio Grande) is attributed to the Terminals segment.

As part of the annual impairment test, the carrying value of goodwill has been assessed with reference to its value in use reflecting the projected discounted cash flows of each cash-generating unit to which goodwill has been allocated. The cash-flows are based on the remaining life of the concession. Future cash flows are derived from the most recent financial budget and for the period of concession remaining.

The key assumptions used in determining value in use relate to growth rate, discount rate, inflation and interest rate. Further projections include sales and operating margins, which are based on past experience, taking into account the effect of known or likely changes in market or operating conditions.

Each cash-generating unit is assessed for impairment annually and whenever there is an indication of impairment.

The estimated average growth rate used does not exceed the historical average for Tecon Rio Grande and Tecon Salvador. Growth rate of 5.5% has been estimated for Brasco, and a discount rate of 9.5% for all business units has been used. These growth rates reflect the products, industries and countries in which the businesses operate. These medium to long-term growth rates have been reviewed by management during the annual impairment test for 2015 and are considered to be appropriate for the period.

The goodwill of Tecon Rio Grande relates to both the acquisition of that subsidiary, and the merger of other subsidiaries with Tecon Rio Grande. As the Tecon Rio Grande subsidiary has Brazilian Real as its functional currency, the part of the goodwill resulting from the merger of Tecon Rio Grande with other subsidiaries is subject to exchange rate effects.

#### 10 Other intangible assets

	US\$	R\$
Cost		
At 1 January 2015	64,348	170,921
Additions	2,238	8,404
Disposals	(58)	(215)
Exchange differences	(12,579)	-
Foreign currency gain in respect of translation into Brazilian Real	-	31,550
At 31 December 2015	53,949	210,660
Additions	4,248	15,516
Disposals	(15)	(58)
Exchange differences	6,129	-
Foreign currency loss in respect of translation into Brazilian Real		(17,352)
At 30 September 2016	64,311	208,766
Accumulated amortisation		
At 1 January 2015	25,783	68,485
Charge for the year	5,651	18,667
Disposals	(52)	(191)
Exchange differences	(3,707)	-
Foreign currency gain in respect of translation into Brazilian Real		21,104
At 31 December 2015	27,675	108,065
Charge for the period	3,968	14,091
Disposals	(14)	(55)
Exchange differences	1,890	-
Foreign currency loss in respect of translation into Brazilian Real	-	(13,292)
At 30 September 2016	33,519	108,809
Carrying amount		
30 September 2016	30,792	99,957
31 December 2015	26,274	102,595

The breakdown of intangibles by type is as follows:

	30 September 2016 US\$	31 December 2015 US\$
Lease right - Brasco Caju	14,039	11,998
Lease right - Tecon Salvador	5,142	4,624
Computer software - SAP	1,586	3,025
Other	10,025	6,627
Total	30,792	26,274
	30 September	31 December
	30 September 2016 R\$	31 December 2015 R\$
Lease right - Brasco Caju	2016	2015
Lease right - Brasco Caju Lease right - Tecon Salvador	2016 R\$	2015 R\$
<b>c</b>	<b>2016</b> <b>R\$</b> 45,573	<b>2015</b> <b>R\$</b> 46,850
Lease right - Tecon Salvador	<b>2016</b> <b>R\$</b> 45,573 16,692	<b>2015</b> <b>R\$</b> 46,850 18,056

#### Property, plant and equipment 11

	Land and buildings US\$	Vessels US\$	Vehicles, plant and equipment US\$	Assets under construction US\$	Total US\$
Cost or valuation At 1 January 2015	326,663	369,587	241,961	11,470	949,681
Additions	15.296	12,394	8,665	31,296	67,651
Transfers	59	13,440	(59)	(13,440)	
Exchange differences	(86,226)	-	(68,686)	-	(154,912)
Disposals and impairment	(98)	(3,264)	(4,694)	-	(8,056)
At 31 December 2015	255,694	392,157	177,187	29,326	854,364
Additions	3,987	28,264	30,296	17,993	80,540
Transfers	(39)	37,682	(16)	(37,627)	-
Exchange differences	39,467	-	30,854	-	70,321
Disposals	(63)	(15,155)	(8,761)		(23,979)
At 30 September 2016	299,046	442,948	229,560	9,692	981,246
Accumulated depreciation					
At 1 January 2015	75,344	124,499	110,368	-	310,211
Charge for the year	12,095	15,434	20,033	-	47,562
Elimination on construction contracts	-	2,553	-	-	2,553
Exchange differences	(23,755)	-	(33,750)	-	(57,505)
Disposals and impairment	(88)	(2,655)	(2,899)		(5,642)
At 31 December 2015	63,596	139,831	93,752	-	297,179
Charge for the period	8,089	14,077	12,234	-	34,400
Elimination on construction contracts	-	1,014	-	-	1,014
Exchange differences	11,626	-	15,153	-	26,779
Disposals	(23)	(14,736)	(7,834)		(22,593)
At 30 September 2016	83,288	140,186	113,305	-	336,779
Carrying amount					
30 September 2016	215,758	302,762	116,255	9,692	644,467
31 December 2015	192,098	252,326	83,435	29,326	557,185
		,00	00,100	20,020	

Condensed consolidated interim financial information at 30 September 2016

	Land and buildings R\$	Vessels R\$	Vehicles, plant and equipment R\$	Assets under construction R\$	Total R\$
Cost or valuation					
At 1 January 2015 Additions Transfers	867,683 53,125 144	981,697 38,388 51,115	642,697 29,021 (144)	30,467 100,930 (51,115)	2,522,544 221,464 -
Disposals and impairment Foreign currency gain in respect of translation into Brazilian Real	(371) 77,853	(11,415) 471,508	(17,385) 37.695	34,230	(29,171) 621,286
At 31 December 2015	998,434	1,531,293	691,884	114,512	3,336,123
Additions Transfers Disposals	13,920 (157) (247)	98,997 134,985 (52,132)	108,147 (41) (34,193)	66,521 (134,787)	287,585 - (86,572)
Foreign currency loss in respect of translation into Brazilian Real At 30 September 2016	<u>(41,189)</u> 970,761	(275,247) 1,437,896	<u>(20,599)</u> 745,198	<u>(14,781)</u> 31,465	<u>(351,816)</u> 3,185,320
Accumulated depreciation	000 400		000 400		000.004
At 1 January 2015	200,130	330,694	293,160	-	823,984
Charge for the year Elimination on construction contracts Disposals and impairment Foreign currency gain in respect of	39,053 - (332)	50,423 8,601 (9,435)	66,644 - (10,492)	-	156,120 8,601 (20,259)
translation into Brazilian Real	9,481	165,726	16,774		191,981
At 31 December 2015	248,332	546,009	366,086	-	1,160,427
Charge for the period Elimination on construction contracts Disposals Foreign currency loss in respect of	28,556 - (87)	49,585 3,779 (50,536)	43,219 - (30,920)	- - -	121,360 3,779 (81,543)
translation into Brazilian Real At 30 September 2016	<u>(6,433)</u> 270,368	(93,765) 455,072	<u>(10,574)</u> 367,811		(110,772) 1,093,251
Carrying amount					
30 September 2016 31 December 2015	700,393 750,102	982,824 985,284	<u>377,387</u> 325,798	<u>31,465</u> 114,512	2,092,069 2,175,696

The cost balance of the Group's vehicles, plant and equipment includes an amount of US\$11.7 million (R\$38.1 million) (2015: US\$12.9 million (R\$50.2 million)) in respect of assets held under finance leases.

Land and buildings with a net carrying amount of US\$0.2 million (R\$0.8 million) (2015: US\$0.2 million (R\$0.8 million)) and Plant and Equipment with a net carrying amount of US\$0.3 million (R\$1.1 million) (2015: US\$0.5 million (R\$2.0 million)) have been pledged as guarantee for various tax lawsuits.

The Group has pledged assets with a carrying amount of approximately US\$286.9 million (R\$931.3 million) (2015: US\$254.1 million (R\$992.2 million)) to secure loans granted to the Group.

The amount of borrowing costs capitalized in 2016 is US\$0.7 million (R\$2.6 million) (2015: US\$1.5 million (R\$5.2 million)), at an average interest rate of 3.12% (2015: 3.00%).

On 30 September 2016, the Group had contractual commitments to suppliers for the acquisition and construction of property, plant and equipment amounting to US\$12.0 million (R\$38.8 million) (2015: US\$13.5 million (R\$52.9 million)). The amount mainly refers to the expansion of Brasco Caju, investments in Tecon Salvador and Tecon Rio Grande and purchase of raw materials for shipyard's production.

As part of the continuing review the economic useful life of its assets, the Group concluded the research of the economic useful life of the quay and the improvements to the buildings of Tecon Rio Grande in 2015. Based on the management experience and supported by technical evidence presented in a report prepared by a specialized engineer, the original useful life of the quay (25 years), estimated in the outset of the concession contract, was adjusted to 30 years (berth 1), 35 years (berth 2) and 40 years (berth 3) from 2015 up forward, due to the modernization and maintenance performed by local management, and the improvements related to the concession buildings was adjusted to 25 years. As a result of this change in estimated useful lives, the depreciation expense of Tecon Rio Grande, on 31 December 2015, was US\$4.4 million (R\$14.3 million) (against US\$7.2 million (R\$23.5 million) that would have been recorded if the change had not occurred).

In 2015 the Group also reviewed the economic useful life of the dry docking of tugboats in accordance with the frequency conducted by the Company, and supported by the technical rules issued by the Brazilian Navy. On 1 July 2015 the management adjusted the useful life of the docking costs of its tugboats (from 2.5 years to 5 years), and as result of this change the depreciation expense, on 31 December 2015, was US\$1.7 million (R\$4.0 million) (against US\$4.4 million (R\$9.9 million) that would have been recorded if there were no change).

In December 2015, management considered a number of pieces of property, plant and equipment to be discontinued in the logistics segment. Local management hired an independent firm to measure the market value of the remaining asset related to dedicated operations amounting US\$0.9 million (R\$3.4 million), and an impairment loss of US\$0.7 million (R\$2.8 million) was recognized for write-downs to the lower of its carrying amount and its fair value less cost to sell. The impairment loss had been applied to reduce the carrying amount of property, plant and equipment, and it had been included in Profit (loss) on disposal and impairment of property, plant and equipment.

#### 12 Inventories

	30 September 2016 US\$	31 December 2015 US\$
Operating materials Raw materials for construction contracts (external customers)	9,730 15,257	8,657 19,628
Total	24,987	28,285
	30 September 2016 R\$	31 December 2015 R\$
Operating materials Raw materials for construction contracts (external customers)	2016	2015

#### 13 Trade and other receivables

	30 September 2016 US\$	31 December 2015 US\$
Operational trade receivables		
Receivable for services rendered	47,147	44,386
Allowance for doubtful debts	(1,254)	(846)
Total operational trade and other receivables	45,893	43,540
Other receivables		
Income tax recoverable	6,645	5,728
Recoverable taxes and levies	32,653	25,340
Intergroup loans	28,847	28,392
Prepayment	4,220	11,360
Other receivables	8,580	10,168
Total other receivables	80,945	80,988
Total	126,838	124,528
Total Operational trade receivables current	45,893	43,540
Total Other receivables current	34,096	36,660
Total Other receivables non-current	46,849	44,328
	30 September	31 December
	30 September 2016	31 December 2015
	-	
Operational trade receivables	2016 R\$	2015 R\$
Receivable for services rendered	<b>2016</b> <b>R\$</b> 153,049	<b>2015</b> <b>R\$</b> 173,319
•	2016 R\$	2015 R\$
Receivable for services rendered	<b>2016</b> <b>R\$</b> 153,049	<b>2015</b> <b>R\$</b> 173,319
Receivable for services rendered Allowance for doubtful debts	<b>2016</b> <b>R\$</b> 153,049 (4,072)	<b>2015</b> <b>R\$</b> 173,319 (3,303)
Receivable for services rendered Allowance for doubtful debts Total operational other receivables	<b>2016</b> <b>R\$</b> 153,049 (4,072) 148,977	2015 R\$ 173,319 (3,303) 170,016
Receivable for services rendered Allowance for doubtful debts Total operational other receivables Other receivables	2016 R\$ 153,049 (4,072) 148,977 21,573	2015 R\$ 173,319 (3,303) 170,016 22,366
Receivable for services rendered Allowance for doubtful debts Total operational other receivables Other receivables Income tax recoverable Recoverable taxes and levies	<b>2016</b> <b>R\$</b> 153,049 (4,072) 148,977	2015 R\$ 173,319 (3,303) 170,016
Receivable for services rendered Allowance for doubtful debts Total operational other receivables Other receivables Income tax recoverable Recoverable taxes and levies Intergroup loans	2016 R\$ 153,049 (4,072) 148,977 21,573 105,998	2015 R\$ 173,319 (3,303) 170,016 22,366 98,948
Receivable for services rendered Allowance for doubtful debts Total operational other receivables Other receivables Income tax recoverable Recoverable taxes and levies	2016 R\$ 153,049 (4,072) 148,977 21,573 105,998 93,643	2015 R\$ 173,319 (3,303) 170,016 22,366 98,948 110,865
Receivable for services rendered Allowance for doubtful debts Total operational other receivables Other receivables Income tax recoverable Recoverable taxes and levies Intergroup loans Prepayment	2016 R\$ 153,049 (4,072) 148,977 21,573 105,998 93,643 13,699	2015 R\$ 173,319 (3,303) 170,016 22,366 98,948 110,865 44,359
Receivable for services rendered Allowance for doubtful debts Total operational other receivables Other receivables Income tax recoverable Recoverable taxes and levies Intergroup loans Prepayment Other receivables	2016 R\$ 153,049 (4,072) 148,977 21,573 105,998 93,643 13,699 27,852 262,765	2015 R\$ 173,319 (3,303) 170,016 22,366 98,948 110,865 44,359 39,704 316,242
Receivable for services rendered Allowance for doubtful debts Total operational other receivables Other receivables Income tax recoverable Recoverable taxes and levies Intergroup loans Prepayment Other receivables Total other receivables	2016 R\$ 153,049 (4,072) 148,977 21,573 105,998 93,643 13,699 27,852 262,765 411,742	2015 R\$ 173,319 (3,303) 170,016 22,366 98,948 110,865 44,359 39,704 316,242 486,258
Receivable for services rendered Allowance for doubtful debts Total operational other receivables Other receivables Income tax recoverable Recoverable taxes and levies Intergroup loans Prepayment Other receivables Total other receivables Total Operational trade receivables current	2016 R\$ 153,049 (4,072) 148,977 21,573 105,998 93,643 13,699 27,852 262,765 411,742 148,977	2015 R\$ 173,319 (3,303) 170,016 22,366 98,948 110,865 44,359 39,704 316,242 486,258 170,016
Receivable for services rendered Allowance for doubtful debts Total operational other receivables Other receivables Income tax recoverable Recoverable taxes and levies Intergroup loans Prepayment Other receivables Total other receivables	2016 R\$ 153,049 (4,072) 148,977 21,573 105,998 93,643 13,699 27,852 262,765 411,742	2015 R\$ 173,319 (3,303) 170,016 22,366 98,948 110,865 44,359 39,704 316,242 486,258

Trade receivables disclosed are classified as financial assets measured at amortised cost.

Non-current trade receivables with maturities over 365 days refer principally to: (i) recoverable taxes related to PIS, COFINS, ISS, ICMS and INSS; and (ii) Intergroup loans. There is no impairment evidence related to these receivables.

As a matter of routine, the Group reviews taxes and levies impacting its business to ensure that payments of such amounts are correctly made and that no amounts are paid unnecessarily. The Group is developing a plan to use its tax credits, respecting the legal term for use of tax credits from prior years and, if the inability to recover by compensation is evidenced, requesting reimbursement of these values from the *Receita Federal do Brasil* (Brazilian Revenue Service).

The aging list of receivables for services rendered is as follows:

	30 September 2016 US\$	31 December 2015 US\$
Current	35,476	34,522
Overdue but not impaired: 01 to 30 days 31 to 90 days 91 to 180 days	6,027 2,539 1,851	6,004 1,491 1,523
Impaired: More than 180 days	1,254	846
Total	47,147	44,386
	30 September 2016	31 December 2015

	R\$	R\$
Current	115,162	134,803
Overdue but not impaired:		
01 to 30 days	19,564	23,444
31 to 90 days	8,243	5,821
91 to 180 days	6,008	5,948
Impaired:		
More than 180 days	4,072	3,303
Total	153,049	173,319

Generally, interest of one percent per month plus a two-percent penalty is charged on overdue balances. The Group has recognised an allowance for doubtful debts taking into account all receivables over 180 days because historical experience shows that receivables that are past due beyond 180 days are not recoverable. Allowances for doubtful debts are recognized as a reduction of receivables, and are recognized whenever a loss is identified.

Changes in allowance for doubtful debts are as follows:

	US\$	R\$
At 1 January 2015	1,154	3,065
Increase in allowance	76	238
Exchange difference	(384)	
At 31 December 2015	846	3,303
Increase in allowance	221	769
Exchange difference	187	
At 30 September 2016	1,254	4,072

Management believes that no additional accrual is required for the allowance for doubtful debts.

#### 14 Cash and cash equivalents and short-term investments

#### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, bank accounts and short-term investments that are highly liquid and readily convertible to known amounts of cash, and which are subject to an immaterial risk of changes in value.

US dollar-denominated cash and cash equivalents refer principally to investments in deposit certificates placed with major financial institutions, Real-denominated cash and cash equivalents refer principally to investments in deposit certificates and Brazilian treasury bonds.

#### Short-term investments

Short-term investments comprise investments with maturity dates of more than 90 days but less than 365 days.

The breakdown of cash and cash equivalentsand short-term investments is as follows:

	30 September 2016 US\$	31 December 2015 US\$
Denominated in US dollar:		
Cash and cash equivalents	9,486	7,059
Short-term investments	30,500	40,723
Total	39,986	47,782
Denominated in Brazilian Real:		
Cash and cash equivalents	50,586	83,342
Total	90,572	131,124
Total cash and cash equivalents	60,072	90,401
Total short-term investments	30,500	40,723

	30 September 2016 R\$	31 December 2015 R\$
Denominated in US dollar:		
Cash and cash equivalents	30,791	27,564
Short-term investments	99,010	159,015
Total	129,801	186,579
Denominated in Brazilian Real: Cash and cash equivalents	164,214	325,434
Total	294,015	512,013
Total cash and cash equivalents	195,005	352,998
Total short-term investments	99,010	159,015

#### Private investment fund

The Group has investments in a private investment fund called the Hydrus Fixed Income Private Credit Investment Fund that is consolidated in this financial information. This fund comprises deposit certificates, financial notes and debentures, with final maturities ranging from September 2016 to September 2021. The fund portfolio is marked to fair value on a daily basis against current earnings. The fund's financial obligations are limited to service fees to the asset management company employed to execute investment transactions, audit fees and other similar expenses. The fund's investments are highly liquid which are readily convertible to known amounts of cash and which is subjected to as insignificant risk of changes in value.

Additionally, US Dollar linked investments are made through Itaú Cambial FICFI, the purpose of which is to preserve the US dollar value of the investment.

#### 15 Bank loans

Secured borrowings	Interest rate - % p.a.	30 September 2016 US\$	31 December 2015 US\$
BNDES - FMM linked to US Dollar <sup>1</sup> BNDES - FMM linked to US Dollar <sup>1</sup> BNDES - Real BNDES - linked to US Dollar BNDES - FMM Real <sup>1</sup> BNDES - FINAME Real	2.07% - 4.13% 5.00% - 6.00% 7.50% - 9.69% 5.07% - 5.36% 8.90% - 11.21% 4.50% - 13.40%	165,858 6,304 26,569 5,611 1,890 1,214	176,792 7,291 23,232 7,239 1,684 1,952
Total BNDES		207,446	218,190
BB - FMM linked to US Dollar <sup>1</sup> IFC - US Dollar China Construction Bank - US Dollar Eximbank - US Dollar Finimp - US Dollar IFC - Real	2.00% - 3.00% 5.25% 4.36% 2.71% 4.81% 14.09%	77,775 48,080 19,247 5,234 1,156 -	75,387 58,971 - 7,356 3,503 348
Total others		151,492	145,565
Total		358,938	363,755

Secured borrowings	Interest rate - % p.a.	30 September 2016 R\$	31 December 2015 R\$
BNDES - FMM linked to US Dollar <sup>1</sup> BNDES - FMM linked to US Dollar <sup>1</sup> BNDES - Real BNDES - linked to US Dollar BNDES - FMM Real <sup>1</sup> BNDES - FINAME Real	2.07% - 4.13% 5.00% - 6.00% 7.50% - 9.69% 5.07% - 5.36% 8.90% - 11.21% 4.50% - 13.40%	538,408 20,464 86,249 18,215 6,134 3,941	690,337 28,470 90,718 28,265 6,576 7,620
Total BNDES		673,411	851,986
BB - FMM linked to US Dollar <sup>1</sup> IFC - US Dollar China Construction Bank - US Dollar Eximbank - US Dollar Finimp - US Dollar IFC - Real	2.00% - 3.00% 5.25% 4.36% 2.71% 4.81% 14.09%	252,474 156,077 62,478 16,991 3,753	294,373 230,270 - 28,725 13,678 1,358
Total others		491,773	568,404
Total		1,165,184	1,420,390

As agents of Fundo da Marinha Mercante (FMM), BNDES and BB finance the construction of tugboats and shipyard facilities. (<sup>1</sup>)

The breakdown of bank overdrafts and loans by maturity is as follows:

	30 September 2016 US\$	31 December 2015 US\$
Within one year In the second year In the third to fifth years (including) After five years	49,039 48,779 98,492 162,628	41,490 40,231 107,996 174,038
Total	358,938	363,755
Total current Total non-current	<u>49,039</u> <u>309,899</u>	41,490 322,265
	30 September 2016 R\$	31 December 2015 R\$
Within one year In the second year In the third to fifth years (including) After five years	2016	2015
In the second year In the third to fifth years (including)	<b>2016</b> <b>R\$</b> 159,190 158,348 319,723	<b>2015</b> <b>R\$</b> 162,010 157,094 421,701

The analysis of borrowings by currency is as follows:

	Real US\$	Real linked to US Dollars US\$	US Dollars US\$	Total US\$
30 September 2016				
Bank loans	29,673	255,548	73,717	358,938
Total	29,673	255,548	73,717	358,938
31 December 2015				
Bank loans	27,216	266,709	69,830	363,755
Total	27,216	266,709	69,830	363,755
		Real linked	US	
	Real	to US Dollars	Dollars	Total
	Real R\$			Total R\$
30 September 2016		to US Dollars	Dollars	
<b>30 September 2016</b> Bank loans		to US Dollars	Dollars	
-	R\$	to US Dollars R\$	Dollars R\$	R\$
Bank loans	<b>R\$</b> 96,324	to US Dollars R\$ 829,561	Dollars R\$ 239,299	<b>R\$</b> 1,165,184
Bank loans Total	<b>R\$</b> 96,324	to US Dollars R\$ 829,561	Dollars R\$ 239,299	<b>R\$</b> 1,165,184

#### Guarantees

Loans with BNDES rely on a corporate guarantee from Wilson Sons de Administração e Comércio Ltda. For some contracts, the corporate guarantee is additional to: (i) pledge of the respective financed tug boat, (ii) lien of the logistics and port operations equipment financed.

Loans with Banco do Brasil rely on a corporate guarantee from Wilson, Sons de Administração e Comércio Ltda., and pledge of the respective financed boats.

Loan agreements Tecon Salvador has with IFC are guaranteed by the totality of its shares, along with receivables, plant and equipment.

The loan agreement between Tecon Rio Grande and the Export-Import Bank of China for equipment acquisition is guaranteed by a standby letter of credit issued by Itaú BBA S.A, which in turn has a the pledge on the financed equipment.

#### Undrawn credit facilities

At 30 September 2016, the Group had available US\$37.7 million (R\$122.5 million) of undrawn borrowing facilities. For each disbursement, there is a set of conditions precedent that must be satisfied.

In October 2016, the subsidiary Tecon Rio Grande S/A signed a financing agreement with Santander Bank in the amount of US\$34.0 million (R\$ 110.4 million) to finance the acquisition of 8 Electric Rubber Tyred Gantry Cranes ("RTG") and 3 Ship to Shore Container Gantry Cranes ("STS"). The financing is secured by the China Export & Credit Insurance Corporation ("Sinosure").

#### Fair value

Management estimates the fair value of the Group's borrowings as follows:

	30 September 2016 US\$	31 December 2015 US\$
Bank loans BNDES BB IFC CCB Eximbank Finimp	207,446 77,775 48,080 19,247 5,234 1,156	218,190 75,387 59,319 - 7,356 3,503
Total	358,938	363,755
	30 September 2016 R\$	31 December 2015 R\$
Bank loans BNDES BB IFC CCB Eximbank Finimp	673,411 252,474 156,077 62,478 16,991 3,753	851,986 294,373 231,628 - 28,725 13,678
Total	1,165,184	1,420,390

#### Covenants

The Wilson, Sons de Administração e Comércio Ltda. ("WSAC") holding company, as corporate guarantor, has to comply with financial covenants in both Wilson Sons Estaleiros and Brasco Logística Offshore loan agreements signed with BNDES.

The subsidiary Tecon Rio Grande has to comply with financial covenants in its loan agreement with BNDES, such as a minimum liquidity ratio and capital structure.

The subsidiary Tecon Salvador has to observe affirmative and negative covenants stated in its loan agreement with the International Finance Corporation - IFC, including the maintenance of specific liquidity and capital structure ratios.

At 30 September 2016, the Company was in compliance with all clauses in the above mentioned loan contracts.

#### 16 Deferred taxes

The following deferred tax assets and liabilities were recognized by the Group during the current and prior reporting periods:

	Accelerated depreciation US\$	Exchange differences on loans US\$	Timing differences US\$	Non- monetary items US\$	Total US\$
At 1 January 2015	(19,910)	24,600	23,463	(41,685)	(13,532)
(Charge) credit to income	4,070	24,999	(3,711)	(27,003)	(1,645)
Deferred tax transferred to current					
taxes	-	(3,859)	-	-	(3,859)
Exchange differences	43	(4,693)	3,183		(1,467)
At 31 December 2015	(15,797)	41,047	22,935	(68,688)	(20,503)
(Charge) credit to income	(5,545)	(14,563)	(2,591)	21,322	(1,377)
Exchange differences		1,444	(1,961)		(517)
At 30 September 2016	(21,342)	27,928	18,383	(47,366)	(22,397)

	Accelerated depreciation R\$	Exchange differences on loans R\$	Timing differences R\$	Non- monetary items R\$	Total R\$
At 1 January 2015	(52,885)	65,342	62,324	(110,724)	(35,943)
(Charge) credit to income	13,303	80,789	(12,107)	(86,999)	(5,014)
Deferred tax transferred to current					
taxes	-	(12,115)	-	-	(12,115)
Translation adjustment to real	(22,103)	26,265	22,266	(53,416)	(26,988)
At 31 December 2015	(61,685)	160,281	72,483	(251,139)	(80,060)
(Charge) credit to income	(19,543)	(51,373)	(10,338)	75,783	(5,471)
Translation adjustment to real	11,947	(18,246)	(13,637)	32,763	12,827
At 30 September 2016	(69,281)	90,662	48,508	(142,593)	(72,704)

Certain tax assets and liabilities have been offset on an entity-by-entity basis. After offset, deferred tax balances are disclosed in the balance sheet as follows:

	30 September 2016 US\$	31 December 2015 US\$
Deferred tax liabilities Deferred tax assets	(51,937) 29,540	(52,631) 32,128
Total	(22,397)	(20,503)

	30 September 2016 R\$	31 December 2015 R\$
Deferred tax liabilities	(168,597)	(205,513)
Deferred tax assets	95,893	125,453
Total	(72,704)	(80,060)

At the end of the reporting period, the Group has unutilized tax loss carry forwards of US\$33.4 million (R\$108.5 million) (2015: US\$17.9 million (R\$69.9 million)) available for offset against future taxable income.

A deferred tax asset in the amount of US\$11.4 million (R\$36.9 million) (2015: US\$6.1 million (R\$23.8 million)) has not been recognized due to the unpredictability of this portion of future flows of related taxable income.

Deferred tax assets and liabilities arise on Brazilian property, plant and equipment, inventories and prepaid expense held in US Dollar functional currency businesses. Deferred taxes are calculated on the difference between the historical US Dollar balances recorded in the Group's accounts and the Real balances used in the Group's Brazilian tax calculations.

Deferred tax liabilities arise from exchange gains on the Group's US dollar-denominated borrowings and the real-denominated loans pegged to the US dollar that are taxable when settled and not in the period in which the gains arise.

#### 17 Provisions for tax, labour and civil risks

	US\$	R\$
At 1 January 2015	15,702	41,708
Addition to provision	3,706	12,655
Exchange difference	(5,486)	-
At 31 December 2015	13,922	54,363
Addition to provision	983	3,299
Exchange difference	2,858	-
At 30 September 2016	17,763	57,662

The breakdown of the provision by type of risk is as follows:

	30 September 2016 US\$	31 December 2015 US\$
Labour claims Tax cases	13,055 3,134	9,211 2,492
Civil cases	1,574	2,219
Total	17,763	13,922

	30 September 2016 R\$	31 December 2015 R\$
Labour claims	42,378	35,966
Tax cases	10,174	9,731
Civil cases	5,110_	8,666
Total	57,662	54,363

In the normal course of business in Brazil, the Group is exposed to numerous local legal claims. It is the Group's policy to vigorously contest such claims, many of which appear to have little substance or merit, and to manage such claims through its lawyers.

In addition to the cases for which the Group booked the provision there are other tax, civil and labour disputes amounting to US\$129.6 million (R\$420.6 million) (2015: US\$84.1 million (R\$328.5 million)) with probability of loss estimated by the legal counsels as possible.

The breakdown of possible claims is described as follows:

	30 September 2016 US\$	31 December 2015 US\$
Tax cases	95,575	63,056
Labour claims	23,583	16,609
Civil cases	10,410	4,453
Total	129,568	84,118
	30 September	31 December
	2016	2015
	•	
Tax cases	2016	2015
Tax cases Labour claims	2016 R\$	2015 R\$
	<b>2016</b> <b>R\$</b> 310,255	<b>2015</b> <b>R\$</b> 246,220

The main probable and possible claims against the Group are described below:

**Tax cases** - The Group litigates against governments in respect of assessments considered inappropriate.

Labour claims - Most claims involve payment of health risks, additional overtime and other allowances.

**Civil and environmental cases** - Indemnification claims involving material damages, environmental and shipping claims and other contractual disputes.

Procedure for classification of legal liabilities identifies claims as probable, possible or remote through evaluation by the external lawyers:

Upon receipt of the notification of new judicial lawsuits, external lawyers generally classify the claim as possible, recorded at the total amount involved. Wilson Sons uses the criteria of the estimated value at risk and not the total order value involved in each process.

Exceptionally, if there is sufficient knowledge from the beginning that there is very high or very low risk of loss, the lawyers may classify the claim as a probable loss or remote loss.

During the course of the lawsuit and considering, for instance, its first judicial decision, legal precedents, arguments of the claimant, thesis under discussion, applicable laws, documentation for the defense and other variables, the lawyers may re-classify the claim as a probable loss or remote loss.

When classifying the claim as a probable loss, the lawyers estimate the amount at risk for such claim.

The Group considers as relevant processes involving amounts, assets or rights over US\$1.5 million (R\$5.0 million).

#### 18 Obligations under finance leases

	Minimum lease payments		Present value of minimum lease payments	
	30 September 2016 US\$	31 December 2015 US\$	30 September 2016 US\$	31 December 2015 US\$
Amounts payable under finance leases:				
Within one year From second to fifth years	1,693	1,517	1,206	1,192
(including)	2,068	2,399	1,330	1,536
	3,761	3,916	2,536	2,728
Less future finance charges	(1,225)	(1,188)		
Present value of lease obligations	2,536	2,728		
Total current	1,206	1,192		
Total non-current	1,330	1,536		-

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	Minimum lease payments		Present value of minimum lease payments	
	30 September 2016 R\$	31 December 2015 R\$	30 September 2016 R\$	31 December 2015 R\$
Amounts payable under finance leases: Within one year	5,496	5,924	3,915	4,655
From second to fifth years (including)	<u> </u>	<u> </u>	4,317 8,232	<u> </u>
Less future finance charges	(3,976)	(4,639)	<u> </u>	
Present value of lease obligations	8,232	10,653		<u> </u>
Total current	3,915	4,655		
Total non-current	4,317	5,998		

It is the Group's policy to lease certain of its vehicles and equipment under finance leases. The average original lease term is 60 months, of which an average of 31 months remained outstanding at the 30 September 2016.

For the period ended 30 September 2016, the average effective leasing interest rate was 16.92% (31 December 2015: 16.75%). Interest rates are set at contract date.

All leases include a fixed repayment and a variable finance charge linked to the Brazilian interest rate. The interest rates range from 16.36% p.a. to 18.53% p.a. Leases are denominated in Reais.

There is a no significant difference between the fair value and the present value of the Group's lease obligations. The present value is calculated with its own interest rate over the future installments of each contract.

The Group's obligations under finance leases are secured by the lessors' rights to the leased assets.

#### **19** Trade and other payables

	30 September 2016 US\$	31 December 2015 US\$
Operational trade payables Trade payables Advance from customers for construction contracts	42,545 9,422	39,773 17,858
Total operational trade payables	51,967	57,631
Other payables Taxes Advances from customers Accruals and other payables	6,495 6,858 7,483	7,704 5,241 7,686
Total other payables	20,836	20,631
Total	72,803	78,262

	30 September 2016 R\$	31 December 2015 R\$
Operational trade payables Trade payables Advance from customers for construction contracts	138,112 30,585	155,306 69,732
Total operational trade payables	168,697	225,038
Other payables Taxes Advances from customers Accruals and other payables	21,084 22,262 24,291	30,083 20,465 30,012
Total other payables	67,637	80,560
Total	236,334	305,598

Construction contracts in progress at the end of each reporting period:

	30 September 2016 US\$	31 December 2015 US\$
Contract costs incurred plus recognized revenues less recognized	•	•
losses to date	41,247	72,019
Less unbilled services	(50,669)	(89,877)
Net liability included in suppliers	(9,422)	(17,858)
	30 September	31 December
	30 September 2016 R\$	31 December 2015 R\$
Contract costs incurred plus recognized revenues less recognized	2016	2015
Contract costs incurred plus recognized revenues less recognized losses to date	2016	2015
	2016 R\$	2015 R\$

### 20 Stock options plan and post-employment benefits

### 20.1. Stock option plan

On 13 November 2013, the board of Wilson Sons Limited approved a Stock Option Plan, which allowed for the grant of options to eligible participants to be selected by the board. The shareholders in special general meeting approved such plan on the 8 January 2014 including increase in the authorized capital of the Company through the creation of up to 4,410,927 new shares. The options provide participants with the right to acquire shares via Brazilian Depositary Receipts ("BDR") in Wilson Sons Limited at a predetermined fixed price not less than the three day average mid price for the days preceding the date of option issuance. The Stock Option Plan is detailed below:

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Options series Gr	ant date	Original vesting date	Expiry date	Exercise price (R\$)	Number	Expired	Vested	Outstanding not Vested	Total Subsisting
07 ESO - 3 Year 10/	/01/2014	10/01/2017	10/01/2024	31.23	961,653	(133,353)	13,497	814,803	828,300
07 ESO - 4 Year 10/	/01/2014	10/01/2018	10/01/2024	31.23	961,653	(133,353)	13,497	814,803	828,300
07 ESO - 5 Year 10/	/01/2014	10/01/2019	10/01/2024	31.23	990,794	(137,394)	13,906	839,494	853,400
07 ESO - 3 Year 13/	/11/2014	13/11/2017	13/11/2024	33.98	45,870	(11,880)	-	33,990	33,990
07 ESO - 4 Year 13/	/11/2014	13/11/2018	13/11/2024	33.98	45,870	(11,880)	-	33,990	33,990
07 ESO - 5 Year 13/	/11/2014	13/11/2019	13/11/2024	33.98	47,260	(12,240)	-	35,020	35,020
07 ESO - 3 Year 11/	/08/2016	11/08/2019	11/08/2026	34.03	82,500	-	-	82,500	82,500
07 ESO - 4 Year 11/	/08/2016	11/08/2020	11/08/2026	34.03	82,500	-	-	82,500	82,500
07 ESO - 5 Year 11/	/08/2016	11/08/2021	11/08/2026	34.03	85,000			85,000	85,000
Total					3.303.100	(440,100)	40,900	2,822,100	2,863,000
				=	0,000,100	(440,100)	40,000	2,022,100	2,000,000

The options terminate on the expiry date or immediately on the resignation of the director or senior employee, whichever is earlier. Options lapse if not exercised within 6 months of the date that the participant ceases to be employed or hold office within the Group by reason of, amongst others: injury, disability or retirement; or dismissal without just cause.

The following Fair Value expense of the grant to be recorded as a liability in the respective accounting periods was determined using the Binomial model based on the assumptions detailed below:

Period commencing	Projected IFRS2 Fair Value expense R\$	Projected IFRS2 Fair Value expense US\$
10 January 2014	7,507	2,826
10 January 2015	7,848	3,296
10 January 2016	8,234	3,409
10 January 2017	5,606	2,255
10 January 2018	3,061	1,192
10 January 2019	788	256
10 January 2020	386	123
10 January 2021	133	42
Total	33,563	13,399

### 10 January 2014

Closing share price (in Real) Expected volatility	R\$30.05 28%
Expected life	10 years
Risk free rate	10.8%
Expected dividend yield	1.7%

Expected volatility was determined by calculating the historical volatility of the Group's share price. The expected life used in the model has been adjusted based on management's best estimate for exercise restrictions and behavioral considerations.

### 20.2. Post-employment benefits

The Group operates a private medical insurance scheme for its employees which require the eligible employees to pay fixed monthly contributions. In accordance with regulation of the Brazilian law, eligible employees with greater than ten years service acquire the right to remain in the plan following retirement or termination of employment, generating a post-employment commitment for the Group. Ex-employees remaining in the plan will be liable for paying the full cost of their continued scheme membership. The present value of actuarial liabilities in 30 September 2016 is US\$1.7 million (R\$5.6 million) (2015: US\$1.3 million (R\$5.1 million). The future actuarial liability for the Group relates to the potential increase in plan costs resulting from additional claims as a result of the expanded membership of the scheme.

### Actuarial assumptions

The calculation of the liability generated by the post-employment commitment involves actuarial assumptions. The following are the principal actuarial assumptions at the reporting date:

### Economic and Financial Assumptions

	30 September 2016	31 December 2015
Annual interest rate	14.17%	14.17%
Estimated inflation rate in the long-term	6.50%	6.50%
Aging Factor	2.50% p.a.	2.50% p.a.
Medical cost trend rate	2.50% p.a.	2.50% p.a.

### Biometric and Demographic Assumptions

	30 September	31 December
	2016	2015
Employee turnover	22.7%	22.7%
Mortality table	AT-2000	AT-2000
Mortality table for disabled	IAPB-1957	IAPB-1957
Disability table	Álvaro Vindas	Álvaro Vindas
Retirement Age Employees who opt to keep the health plan after retirement and termination	100% at 62 23%	100% at 62 23%
Family composition before retirement		
Probability of marriage	90% of the participants	90% of the participants
Age difference for active participants	Men 4 years older than the woman	Men 4 years older than the woman
Family composition after retirement	Composition of the family group	Composition of the family group

### Sensitivity analysis

The present value of future liabilities may change depending on market conditions and actuarial assumptions. Changes on a relevant actuarial assumption, keeping the other assumptions constant, would have affected the defined benefit obligation as shown below:

	30 September	31 December	30 September	31 December
	2016	2015	2016	2015
	US\$	US\$	R\$	R\$
CiPBO(*) - discount rate + 0.5%	(115)	(96)	(374)	(374)
CiPBO(*) - discount rate - 0.5%	130	108	421	421
CiPBO(*) - Health Care Cost Trend Rate + 1.0%(*)	287	239	933	933
CiPBO(*) - Health Care Cost Trend Rate - 1.0% (*) CiPBO means Change in projected benefit obligation	(228)	(190)	(741)	(741)

### 21 Equity

### Share Capital

	30 September 2016 US\$	31 December 2015 US\$
71,144,000 common shares issued and fully paid	9,905	9,905
	30 September	31 December
	2016	2015
	R\$	R\$
71,144,000 common shares issued and fully paid	26,815	26,815

### Dividends

At the meeting held on 20 and 21 March 2016, the Board approved the continuation of the dividend policy defined in 2014 proposing a distribution of an amount of approximately 50% of the Company's net profit, provided that:

- The dividend policy will not compromise the policy for growth of the Company whether it be, through acquisition of other companies, or by reason of development of new business.
- The Board of Directors considers that the payment of such dividend would be in the interests of the Company and in compliance with the laws to which the Company is subject.

	30 September	31 December
	2016	2015
	US\$	US\$
Amounts recognized as distributions to equity holders in the period:		
Final dividend paid for the period of US\$0.50 (2015: US\$0.408) per		
share	35,572	29,027

### Earnings per share

The calculation of the basic and diluted earnings per share is based on the following data:

	30 September 2016 US\$	30 September 2015 US\$	30 September 2016 R\$	30 September 2015 R\$
Profit for the period attributable to owners of the Company	70,465	8,683	245,893	22,608
Weighted average number of common shares	71,144,000	71,144,000	71,144,000	71,144,000
Basic earnings per share (cents per share)	99.05	12.20	345.63	31.78
Weighted average number of common shares	74,007,000	74,093,000	74,007,000	74,093,000
Diluted earnings per share (cents per share)	95.21	11.72	332.26	30.51

### **Capital reserves**

The capital reserves arise principally from transfers from revenue which in prior periods were required by law to be transferred to capital reserves and other profits not available for distribution, share premium on incoming IPO issues and gains/losses on purchase and sale of non-controlling interest.

### Profit reserve

An amount equal to 5% of the Company's net profit for the current year is to be credited to a retained earnings account to be called "Profit Reserve" until such account equals 20% of the Company's paid up share capital. The Company does not recognize any further profit reserve, because it has already reached the limit of 20% of share capital.

### Additional paid in capital

The additional paid in capital arises from purchase of non-controlling interests in Brasco, sales of shares to non-controlling interests of Tecon Salvador in 2011 and the purchase of non-controlling interests in Tecon Salvador in 2016.

### **Translation reserve**

The translation reserve arises from exchange differences on the translation of operations with a functional currency other than the US Dollar.

### 22 Subsidiaries

Details of the Company's subsidiaries, and other entities and operations under its control, at the end of the reporting period are as follows:

		of owne	Proportion ership interest
	Place of incorporation		
Holding company	and operation	2016	2015
Wilson, Sons de Administração e Comércio Ltda.	Brazil	100%	100%
Vis Limited	Guernsey	100%	100%
WS Participações S.A.	Brazil	100%	100%
WS Participaciones S.A.	Uruguay	100%	100%
Wilson, Sons Administração de Bens Ltda.	Brazil	100%	100%
Towage			
Saveiros Camuyrano Serviços Marítimos S.A.	Brazil	100%	100%
Shipyard			
Wilson, Sons Comércio, Indústria, e Agência de Navegação Ltda.	Brazil	100%	100%
Wilson, Sons Estaleiro Ltda.	Brazil	100%	100%
Ship Agency			
Wilson, Sons Agência Marítima Ltda.	Brazil	100%	100%
Transamérica Visas Serviços de Despachos Ltda.	Brazil	100%	100%
Logistics			
Wilson, Sons Logística Ltda.	Brazil	100%	100%
EADI Santo André Terminal de Carga Ltda.	Brazil	100%	100%
Consórcio EADI Santo André	Brazil	100%	100%
AllinkTransportes Internacionais Ltda. (1)	Brazil	50%	50%
Port terminal			
Brasco Logística Offshore Ltda.	Brazil	100%	100%
Tecon Rio Grande S.A.	Brazil	100%	100%
Tecon Salvador S.A.	Brazil	100%	92.5%
Wilport Operadores Portuários Ltda.	Brazil	100%	100%

(1) The Group considers that it controls the subsidiary Allink Transportes Internacionais Ltda, despite having 50% of shares. Allink Transportes Internacionais Ltda controls 100% of Allink Serviços e Gerenciamento de Cargas Ltda.

On 2 February 2016, Wilson Sons, through its subsidiaries, completed the acquisition of the 7.5% of the ordinary shares of Tecon Salvador S.A. for consideration of US\$5.1 million (R\$20.7 million) from Intermaritima Terminais Ltda. The consideration included US\$1.9 million (R\$7.5 million) in cash and the settlement of US\$2.8 million (R\$11.3 million) in debt. The transaction also includes an additional US\$0.7 million (R\$3.0 million) that is conditional upon future contractual events. Following completion of the transaction Wilson Sons now holds 100% of the shares of the subsidiary.

On 17 October Wilson Sons Limited passed special resolution to voluntarily liquidate the subsidiary Vis Limited passing all of its assets directly to Wilson Sons Limted.

The Group also holds 100% of ownership interest in a Brazilian Private Investment Fund called the Hydrus Fixed Income Private Credit Investment Fund. This fund is managed by Itaú bank and its policies and objectives are determined by the Group's treasury (Note 14).

#### 23 **Joint ventures and Joint Operations**

The Group holds the following significant interests in joint operations and joint ventures at the end of the reporting period:

		Proportion of ownership intere		
	Place of incorporation and operation	30 September 2016	31 December 2015	
Towage				
Consórcio de Rebocadores Barra de Coqueiros (1)	Brazil	50%	50%	
Consórcio de Rebocadores Baia de São Marcos (1)	Brazil	50%	50%	
Logistics				
Porto Campinas, Logística e Intermodal Ltda. (1)	Brazil	50%	50%	
Offshore				
Wilson, Sons Ultratug Participações S.A.( <sup>2</sup> )	Brazil	50%	50%	
Atlantic Offshore S.A. ( <sup>3</sup> )	Panama	50%	50%	

Joint Operations.

(1) (2) Wilson, Sons Ultratug Participações S.A. controls Wilson, Sons Offshore S.A. and Magallanes Navegação Brasileira S.A.. These latter two companies are indirect joint ventures of the Company.

(<sup>3</sup>) Atlantic Offshore S.A. controls South Patagonia S.A. This company is indirect joint venture of Wilson Sons Limited.

#### 23.1 Joint operations

The following amounts are included in the Group's financial information as a result of proportionate consolidation of joint operations listed in the previous chart:

	Three-mon	th period ended	Nine-month period end		
	30 September 2016 US\$	30 September 2015 US\$	30 September 2016 US\$	30 September 2015 US\$	
Income	3,746	3,583	10,429	10,699	
Expenses	(1,801)	(970)	(5,320)	(3,771)	
Net income	1,945	2,613	5,109	6,928	
	Three-mon	th period ended	Nine-month period ended		
	30 September 2016 R\$	30 September 2015 R\$	30 September 2016 R\$	30 September 2015 R\$	
Income Expenses Net Income	12,156 (5,848) 6,308	12,768 (3,389) 9,379	36,840 (18,749) 18,091	33,988 (11,681) 22,307	

### Wilson Sons Limited Condensed consolidated interim

financial information at 30 September 2016

	30 September	31 December	30 September	31 December
	2016	2015	2016	2015
	US\$	US\$	R\$	R\$
Intangible assets	49	57	160	221
Property, plant &equipment	2,520	2,448	8,181	9,559
Inventories	297	258	964	1,009
Trade and other receivables	1,947	1,608	6,321	6,282
Cash and cash equivalents	987	1,139	3,202	4,446
Total assets	5,800	5,510	18,828	21,517
Trade and other payables	(5,727)	(5,153)	(18,590)	(20,123)
Deferred tax liabilities	(73)	(357)	(238)	(1,394)
Total liabilities	(5,800)	(5,510)	(18,828)	(21,517)

### 23.2 Joint ventures

The following amounts are not consolidated in the Group's financial information as they are considered as joint ventures. The Group's interests on joint ventures are equity accounted.

	Three-mor	th period ended	Nine-month period ended		
	30 September	30 September	30 September	30 September	
	2016	2015	2016	2015	
	US\$	US\$	US\$	US\$	
Revenue	38,144	36,018	101,306	108,253	
Raw materials and consumable used	(1,968)	(1,070)	(5,422)	(3,602)	
Employee benefits expense	(10,995)	(9,348)	(29,807)	(31,432)	
Depreciation and amortisation					
expenses	(8,391)	(8,490)	(25,762)	(26,108)	
Other operating expenses	(4,678)	(3,641)	(12,476)	(11,417)	
Profit on disposals of property, Plant &					
Equipment	(54)	(32)	(2,190)	(253)	
Results from operating activities	12,058	13,437	25,649	35,441	
Investment income	1,104	3,192	1,991	6,542	
Finance costs	(5,246)	(4,329)	(16,118)	(14,051)	
Exchange gain (loss) on translation	(339)	(14,499)	9,886	(24,922)	
Profit before tax	7,577	(2,199)	21,408	3,010	
Income tax expense	(1,849)	3,198	(9,918)	2,174	
Profit for the period	5,728	999	11,490	5,184	
Participation	50%	50%	50%	50%	
Equity result	2,864	500	5,745	2,593	

### Wilson Sons Limited

Condensed consolidated interim financial information at 30 September 2016

	Three-mo	onth period ended	Nine-mo	nth period ended
	30 September 2016 R\$	30 September 2015 R\$	30 September 2016 R\$	30 September 2015 R\$
Revenue	123,819	127,562	356,858	342,380
Raw materials and consumable used	(7,240)	(3,708)	(20,033)	(11,181)
Employee benefits expense Depreciation and amortisation	(35,702)	(33,015)	(105,168)	(98,416)
expenses	(27,252)	(30,092)	(91,796)	(82,342)
Other operating expenses Profit on disposals of property, Plant	(14,349) &	(12,864)	(43,127)	(35,745)
Equipment	(172)	(126)	(8,824)	(742)
Results from operating activities	39,104	47,757	87,910	113,954
Investment income	3,595	11,344	6,965	21,117
Finance costs	(17,036)	(15,333)	(57,224)	(44,226)
Exchange gain (loss) on translation	(1,109)	(50,978)	34,938	(81,816)
Profit before tax	24,554	(7,210)	72,589	9,029
Income tax expense	(5,975)	10,902	(34,885)	8,063
Profit for the period	18,579	3,692	37,704	17,092
Participation	50%	50%	50%	50%
Equity result	9,290	1,846	18,852	8,546
	30 September 2016 US\$	31 December 2015 US\$	30 September 2016 R\$	31 December 2015 R\$
Property, plant and equipment	677,814	666,656	2,200,320	2,603,154
Long-term investment	2,064	2,041	6,700	7,970
Other assets	3,609	2,470	11,716	9,645
Trade and other receivables	40,936	32,415	132,886	126,574
Cash and cash equivalents	15,956	21,011	51,796	82,044
Total assets	740,379	724,593	2,403,418	2,829,387
Bank overdrafts and loans	532,475	547,550	1,728,520	2,138,073
Other non-current liabilities	27,535	21,819	89,384	85,199
Trade and other payables	96,692	81,126	313,882	316,781
Equity	83,677	74,098	271,632	289,334
Total liabilities	740,379	724,593	2,403,418	2,829,387

### Guarantees

Loan agreements of Wilson, Sons Offshore S.A. (subsidiary of Wilson, Sons Ultratug Participações S.A.) with BNDES are guaranteed by a lien on the financed supply vessels, and in the majority of the contracts, a corporate guarantee from both Wilson Sons Adminisração e Comércio and Remolcadores Ultratug Ltda, each guaranteeing 50% of its subsidiary's debt balance with BNDES.

Magallanes Navegação Brasileira's (subsidiary of Wilson, Sons Ultratug Participações S.A.) loan agreement with Banco do Brasil is guaranteed by a pledge on the financed supply vessels. The security package also includes a standby letter of credit issued by Banco de Crédito e Inversiones - Chile for part of the debt balance, assignment of Petrobras' long-term contracts and a corporate guarantee issued by Inversiones Magallanes Ltda - Chile. A cash reserve account, accounted for

under long term investments, funded with US\$2.1 million (R\$6.7 million) should be maintained until full repayment of the loan agreement.

The loan agreement that Atlantic Offshore has with Deutsche Verkehrs-Bank "DVB" and Norddeutsche Landesbank Girozentrale Trade "Nord/LB" for the financing of the offshore support vessel "Pardela" is guaranteed by a pledge on the vessel, the shares of Atlantic Offshore and a corporate guarantee for half of the credit from Wilson Sons de Administração e Comércio. Remolcadores Ultratug Ltda which is the partner in the business, guarantee the other half of the loan.

### Covenants

Annually, the joint venture subsidiary Magallanes Navegação Brasileira S.A. has to comply with specific financial covenants. As at 31 December 2015, the company was in compliance with all clauses in the loans contracts.

Atlantic Offshore S.A. has to comply with specific financial covenants on its two loan agreements with Deutsche Verkehrs-Bank "DVB" and Norddeutsche Landesbank Girozentrale Trade "Nord/LB". Atlantic Offshore S.A. received a temporary waiver of non-compliance with Debt Service Coverage Ratio for both loans up to 31 March 2017, and is in compliance with the remaining covenants.

### Provisions for tax, labour and civil risks

In the normal course of business in Brazil, the Wilson Sons Ultratug Offshore S.A. (WSUT) remains exposed to numerous local legal claims. It is the WSUT policy to vigorously contest such claims, many of which appear to have little substance in merit, and to manage such claims through its legal counsel.

WSUT booked provisions related to labour claims amounting to US\$0.1 million (R\$0.3 million) (2015: US\$0.1 million (R\$0.3 million)), whose probability of loss was estimated as probable.

In addition to the cases for which WSUT booked the provision, there are other tax, civil and labour disputes amounting to US\$13.6 million (R\$44.3 million) (2015: US\$9.7 million (R\$37.8 million)), whose probability of loss was estimated by the legal counsel as possible.

The breakdown of possible losses is described as follows:

	30 September 2016 US\$	31 December 2015 US\$
Tax cases Labour claims Civil cases	9,873 3,768 	7,600 2,089 1
Total	13,641	9,690
	30 September 2016 R\$	31 December 2015 R\$
Tax cases Labour claims Civil cases	2016	2015

### 23.3

**Investment in joint ventures** The investments valued by using the equity accounting method are shown as follows:

	30 September 2016								
	Currency	Number of shares	Ownership interest - %	Share capital	Investee's adjusted shareholders' equity	Elimination of profit on Construction Contracts	Investee's adjusted profit or loss	Equity in subsidiaries	Book value of investment
Wilson, Sons Ultratug Participações S.A. Atlantic Offshore S.A.	US\$ US\$	45,816,550 10,000	50.00 50.00	25,131 8,010	77,171 6,506	(41,645)	17,118 (5,628)	8,559 (2,814)	17,763 3,254
Total					83,677	(41,645)	11,490	5,745	21,017
Wilson, Sons Ultratug Participações S.A. Atlantic Offshore S.A.	R\$ R\$	45,816,550 10,000	50.00 50.00	45,817 18,345	250,513 21,119	(135,188)	58,879 (21,175)	29,440 (10,588)	57,665 10,560
Total				_	271,632	(135,188)	37,704	18,852	68,225

	31 December 2015								
	Currency	Number of shares	Ownership interest - %	Share capital	Investee's adjusted shareholders' equity	Elimination of profit on Construction Contracts	Investee's adjusted profit or loss	Equity in subsidiaries	Book value of investment
Wilson, Sons Ultratug Participações S.A. Atlantic Offshore S.A.	US\$ US\$	45,816,550 10,000	50.00 50.00	25,131 8,010	61,911 12,187	(37,499)	6,876 2,811	3,438 1,405	12,207 6,094
Total				_	74,098	(37,499)	9,687	4,843	18,301
Wilson, Sons Ultratug Participações S.A. Atlantic Offshore S.A.	R\$ R\$	45,816,550 10,000	50.00 50.00	45,817 18,345	241,747 47,587	(146,426)	25,612 8,809	12,806 4,405	47,666 23,796
Total				_	289,334	(146,426)	34,421	17,211	71,462

The reconciliation of the investment in joint ventures balance, including the impact of profit recognized by joint ventures:

		Investment
	US\$	R\$
At 1 January 2015	11,500	30,546
Share of result of joint ventures	4,843	17,211
Elimination on Construction Contracts	1,472	4,749
Derivatives	486	1,192
Foreign currency gains/(loss) in respect of translation into Brazilian Reais	-	17,764
At 31 December 2015	18,301	71,462
Share of result of joint ventures	5,745	18,852
Elimination on Construction Contracts	(3,002)	(9,721)
Derivatives	(27)	(83)
Foreign currency gains/(loss) in respect of translation into Brazilian Reais		(12,285)
At 30 September 2016	21,017	68,225

### 24 Operating lease arrangements and other obligations

### The Group as lessee

The minimum lease payments under operating leases recognized in net income at 30 September 2016 was US\$1.2 million (R\$4.3 million) (2015 US\$4.8 million (R\$18.6 million)).

On 30 September 2016, the minimum amount due by the Group for future lease payments under cancellable operating leases was US\$8.6 million (R\$27.9 million) (2015: US\$8.1 million (R\$31.7 million)).

Lease commitments for land and buildings with a term of over 5 years are recognized as an expense on a straight-line basis over the lease term. These operating lease arrangements are mainly concluded between Tecon Rio Grande and the Rio Grande port authority, and between Tecon Salvador and the Salvador port authority. The Tecon Rio Grande minimum period extends to 2022 and the Tecon Salvador minimum period extends to 2025. Both have an option to renew the concession for a maximum period of 25 years.

In respect of the option to renew the lease of Tecon Rio Grande, the port authority of Rio Grande has, in consideration of investments made, ensured the Company the right to renew the contract, provided the State government remains the delegated authority of the area or has in other legal way, ownership of the same.

In respect of the option to renew the lease of Tecon Salvador, Wilson Sons has requested renewal in consideration of an investment project currently awaiting contractual agreement.

The Tecon Rio Grande guaranteed payments consist of two elements: a fixed rental, and fee per 1,000 containers moved based on minimum forecast volumes.

Tecon Salvador guaranteed payments consist of three elements: a fixed rental, a fee per container handled based on minimum forecast volumes and a fee per ton of non-containerized cargo handled based on minimum forecast volumes.

At the end of the reporting period, the Group had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	30 September	31 December	30 September	31 December
	2016	2015	2016	2015
	US\$	US\$	R\$	R\$
Within one year	19,107	15,655	62,025	61,130
In the second to fifth year inclusive	59,125	51,660	191,932	201,722
Greater than five years	46,591	47,751	151,244	186,458
Total	124,823	115,066	405,201	449,310

### The Group as lessor

The Group leases out part of assets and machinery related to dedicated operations, which were discontinued in the logistics segment. At the end of the reporting period, the future minimum lease payments under non-cancellable operating leases were less than US\$0.1 million for the period end at 30 September 2016 (2015: US\$0.2 million (R\$0.5 million)), fully receivable within one year. Also, the rental related to these non-cancellable operating leases were recognized in profit or loss amounting to US\$0.1 million (R\$0.5 million) (2015: US\$0.9 million (R\$3.1 million)).

### 25 Financial instruments and risk assessment

### a. Capital risk management

The Group manages its capital to ensure that its entities will be able to continue as going concerns, while maximizing the return to stakeholders through the optimization of the debt and equity balance. The Group's capital structure consists of debt (which includes the borrowing disclosed in Note 15), cash and cash equivalents and short-term investments disclosed in Note 14, and equity attributable to owners of the parent company comprising issued capital, reserves, and retained earnings as disclosed in Note 21.

### b. Categories of financial instruments

		Fair value		Book value
	30 September 2016 US\$	31 December 2015 US\$	30 September 2016 US\$	31 December 2015 US\$
Financial instruments classified as loans and receivables				
Cash and cash equivalents	60,072	90,401	60,072	90,401
Short-term Investments	30,500	40,723	30,500	40,723
Operational trade receivables	45,893	43,540	45,893	43,540
Other receivables	80,945	80,636	80,945	80,636
Total financial instruments - loans and				
receivables	217,410	255,300	217,410	255,300
Financial instruments classified as amortized cost				
Bank loans and overdrafts	358,938	363,755	358,938	363,755
Operational trade payables	51,967	57,631	51,967	57,631
Other payables	20,836	20,631	20,836	20,631
Total financial instruments - amortized				
cost	431,741	442,017	431,741	442,017
Financial instruments classified as cash flow hedge				
Derivatives	2,058	2,886	2,058	2,886
Total	433,799	444,903	433,799	444,903

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		Fair value		Book value
	30 September 2016 R\$	31 December 2015 R\$	30 September 2016 R\$	31 December 2015 R\$
Financial instruments classified as loans and receivables				
Cash and cash equivalents	195,005	352,998	195,005	352,998
Short-term investments	99,010	159,015	99,010	159,015
Operational trade receivables	148,977	170,016	148,977	170,016
Other receivables	262,765	314,867	262,765	314,867
Total financial instruments - loans and receivables	705,757	996,896	705,757	996,896
Financial instruments classified as amortized cost				
Bank loans and overdrafts	1,165,184	1,420,390	1,165,184	1,420,390
Operational trade payables	168,697	225,038	168,697	225,038
Other payables	67,637	80,560	67,637	80,560
Total financial instruments - amortized cost	1,401,518	1,725,988	1,401,518	1,725,988
Financial instruments classified as cash flow hedge				
Derivatives	6,680	11,268	6,680	11,268
Total	1,408,198	1,737,256	1,408,198	1,737,256

### c. Financial risk management objectives

The Group's Structured Finance department monitors and manages financial risks related to the operations. A financial risk committee meets regularly to assess financial risks and decide mitigation based on guidelines stated in the Group's financial risk policy.

These risks include market risk, credit risk and liquidity risk. The primary objective is to minimize exposure to those risks by using financial instruments and by assessing and controlling the credit and liquidity risks. The Group may use derivatives and other financial instruments for hedging purposes only.

### d. Foreign currency risk management

The operating cash flows are exposed to currency fluctuations because they are denominated partially in Brazilian Real. These proportions vary according to the characteristics of each business.

Cash flows from investments in fixed assets are denominated partly in Brazilian Real. These investments are subject to currency fluctuations between the moment when the prices of those goods or services are settled and the actual payment date. Funding and its application is monitored with the purpose of matching the currency cash flows and due dates.

The Group has undertaken part of its debt denominated in Brazilian Real. Cash and cash equivalents are denominated part in Brazilian Real and part in US Dollar.

In general terms, the Group seeks to neutralize the currency risk of operating cash flows by matching revenues and expenses. Furthermore, the Group seeks to generate an operating cash surplus in the same currency in which the debt service of each business is denominated.

The carrying amounts of the Group's foreign currency denominated monetary assets and monetary liabilities at the reporting dates are as follows:

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		Assets		Liabilities
	30 September	31 December	30 September	31 December
	2016	2015	2016	2015
	US\$	US\$	US\$	US\$
Amounts denominated in Real	291,275	370,096	260,691	315,553
		Assets		Liabilities
	30 September	31 December	30 September	31 December
	2016	2015	2016	2015
	R\$	R\$	R\$	R\$
Amounts denominated in Real	945,536	1,445,151	846,256	1,232,171

## Foreign currency sensitivity analysis

The sensitivity analysis presented in the following sections, which refer to the position on 30 September 2016, estimates the impacts of the Brazilian Real devaluation against the US Dollar. Three exchange rate scenarios are contemplated: the likely scenario (Probable) and two possible scenarios of deterioration of 25% (Possible) and 50% (Remote) in the exchange rate. The Group uses the Brazilian Central Bank's "Focus" report to determine the probable scenario.

					30 Sept	tember 2016
					Excha	nge rates (i)
	i <b>ble scenar</b> 100 / US\$1.0		Possible scenario (2 R\$4.1250 / US\$			enario ( <b>50%)</b> 00 / US\$1.00
Operation	Risk	Amount US\$	Result	Probable scenario	Possible scenario (25%)	Remote scenario (50%)
Total assets	R\$	291,275	Exchange Effects	(4,749)	(62,054)	(100,257)
Total liabilities	R\$	260,691	Exchange Effects	4,250	55,538	89,730
				(499)	(6,516)	(10,527)
Operation	Risk	Amount R\$	Result	Probable scenario	Possible scenario (25%)	Remote scenario (50%)
Total assets	R\$	945,536	Exchange Effects	(15,415)	(201,439)	(325,455)
Total liabilities	R\$	846,256	Exchange Effects	13,797	180,288	291,283
Information source: F		I roport from a	14 October 2016	(1,618)	(21,151)	(34,172)

(i) Information source: Focus BACEN, report from 14 October 2016.

### 31 December 2015

### Exchange rates (i)

	Probable scena R\$4.3000 / US\$1		Possible scenario (2 R\$5.3750 / US\$	,		enario (50%) 500 / US\$1.00
Operation	Risk	Amount US\$	Result	Probable scenario	Possible scenario (25%)	Remote scenario (50%)
Total asset		370,096	Exchange Effects	(34,014)	(101,231)	(146,042)
Total liabilit	ties R\$	315,553	Exchange Effects	29,001	86,312	124,519
				(5,013)	(14,919)	(21,523)
Operation	Risk	Amount R\$	Result	Probable scenario	Possible scenario (25%)	Remote scenario (50%)
Total asset	s R\$	1,445,151	Exchange Effects	(132,818)	(395,287)	(570,265)
Total liabilit	ties R\$	1,232,171	Exchange Effects	113,243	337,031	486,222
				(19,575)	(58,256)	(84,043)

(ii) Information source: Focus BACEN, report from 22 January 2016

### Interest rate risk management

The Group holds most of its debt linked to fixed rates. Most of the Group's fixed rate loans are with the FMM.

Other loans exposed to floating rates are as follows:

- TJLP (Brazilian Long Term Interest Rate) for Brazilian Real-denominated funding through FINAME credit line to port and logistics operations;
- DI (Brazilian Interbank Interest Rate) for Brazilian Real-denominated funding of logistics operations, and
- 6-month Libor (London Interbank Offered Rate) for US Dollar-denominated funding of port operations (Eximbank).

The Brazilian Real-denominated investments yield interest rates corresponding to the DI daily fluctuation for privately-issued securities and/or "Selic-Over" government-issued bonds. The US Dollar-denominated investments are time deposits, with short-term maturities.

### Interest rate sensitivity analysis

The Group does not account for any financial asset or liability interest rate at fair value through profit or loss. Therefore, a change in interest rates at the reporting date would not change the result. The Group uses two important information sources to estimate the probable scenario, BM&F (*Bolsa de Mercadorias e Futuros*) and Bloomberg.

The following analysis concerns a possible fluctuation of revenue or expenses linked to the transactions and scenarios shown, without considering their fair value.

### 30 September 2016

### Libor(i), CDI(ii) and TJLP

Transaction				Probable scenario	Possible scenario 25%	Remote scenario 50%
Loans - Libor Loans - CDI Loans - TJLP Investments - Libo Investments - CDI	r			0.80% 11.98% 7.50% 1.24% 11.98%	1.00% 14.98% 9.38% 1.44% 14.98%	1.20% 17.97% 11.25% 1.64% 17.97%
Transaction	Risk	Amount US\$	Result	Probable scenario	Possible scenario (25%)	Remote scenario (50%)
Loans - Libor Loans - TJLP Loans - Fixed Total Loans	Libor TJLP None _	73,600 28,604 256,617 358,821	Interest Interest None _	127  127	49 (339)  (290)	(28) (673) - (701)
Investments Investments Total Investments	Libor CDI _	35,628 48,153 83,781	Income Income	- 788 788	118 <u>2,722</u> 2,840	235 <u>4,655</u> 4,890
			Net Income	915	2,550 <b>Possible</b>	4,189 <b>Remote</b>
Transaction	Risk	Amount R\$	Result	Probable scenario	scenario (25%)	scenario (50%)
Loans - Libor Loans - TJLP Loans - Fixed Total Loans	Libor TJLP None _	238,919 92,857 833,030 1,164,806	Interest Interest None _	413 - - 413	160 (1,101) 	(92) (2,185) 
Investments Investments Total Investments	Libor CDI _	115,657 <u>156,315</u> 271,972	Income Income	- 2,557 2,557	382 <u>8,835</u> 9,217	764 <u>15,113</u> 15,877
			Net Income	2,970	8,276	13,600

(i) Information source: Bloomberg, report from 14 October 2016

(ii) Information source: BM&F (Bolsa de Mercadorias e Futuros), report from 14 October 2016

The net effect was obtained by assuming a 12 month period starting 30 September 2016 in which interest rates vary and all other variables are held constant. The scenarios express the difference between the scenario rate and actual rate.

The interest rate risk mix is 40.42% of Libor and 54.63% of CDI.

### 31 December 2015

### Libor(i), CDI(ii)and TJLP

Transaction				Probable scenario	Possible scenario 25%	Remote scenario 50%
Loans - Libor Loans - CDI Loans - TJLP Investments - Libo Investments - CDI	r			1.03% 15.20% 7.50% 1.04% 15.20%	1.29% 19.00% 9.38% 1.30% 19.00%	1.55% 22.80% 11.25% 1.56% 22.80%
Transaction	Risk	Amount US\$	Result	Probable scenario	Possible scenario (25%)	Remote scenario (50%)
Loans - Libor Loans - TJLP Loans - Fixed Total Loans	Libor TJLP None	69,830 25,329 <u>268,596</u> 363,755	Interest Interest None	(239) 	(362) (303) 	(485) (601) - (1,086)
Investments Investments Total Investments	Libor CDI	43,639 80,387 124,026	Income Income	<u>1,420</u> 1,420	108 <u>4,650</u> 4,758	217 7,880 8,097
			Net Income	1,181	4,093	7,011
Transaction	Risk	Amount R\$	Result	Probable scenario	Possible scenario (25%)	Remote scenario (50%)
Loans - Libor Loans - TJLP Loans - Fixed	Libor TJLP None	272,673 98,904 1,048,813	Interest Interest None	(933) - -	(1,414) (1,183) 	(1,895) (2,348) 
Total Loans	Libor	1,420,390 170,403	Income	(933)	(2,597) 423	(4,243) 847
Investments Total Investments	CDI	<u>313,894</u> 484,297	Income	5,543 5,543	18,156 18,579	<u>30,769</u> 31,616
			Net Income	4,610	15,982	27,373

(i) (ii)

Information source: Bloomberg, report 15 January 2016 Information source: BM&F (Bolsa de Mercadorias e Futuros), report 15 January 2016

The net effect was obtained by assuming a 12 month period starting 31 December 2015 in which interest rates vary and all other variables are held constant. The scenarios express the difference between the scenario rate and actual rate.

The interest rate risk mix is 37.28% of Libor and 62.72% of CDI.

### Derivative financial instruments

The Group may enter into derivative contracts to manage risks arising from interest rate fluctuations. All such transactions are carried out within the guidelines set by the Risk Management Committee. Generally the Group seeks to apply hedge accounting in order to manage volatility in profit or loss.

The Group uses cash flow hedges to limit its exposure that may result from the variation of floating interest rates. On 16 September 2013, Tecon Salvador, entered into an interest rate swap agreement with an initial notional amount of US\$74.4 million to hedge a portion of its outstanding floating-rate debt with IFC. On 30 September 2016 the notional amount was US\$48.1 million, equivalent to the outstanding debt amount on that date. This swap converts floating interest rate based on the London Interbank Offered Rate, or LIBOR, into fixed-rate interest and expires in March 2020. The derivatives were entered into with Santander Brasil as counterparty and its credit rating was AA, as of 30 September 2016, according to Standard & Poor's Brazilian local rating scale.

Tecon Salvador is required to pay the counterparty a stream of fixed interest payments at rates fixed from 0.553% to 4.250%, according to the schedule agreement, and in turn, receives variable interest payments based on 6-month LIBOR. The net receipts or payments from the swap are recorded as financial expense.

	US\$ Outflows	R\$ Outflows
Within one year In the second year In the third to fifth years (including) After five years	(580) (923) (555) -	(1,884) (2,993) (1,803) -
Fair value	(2,058)	(6,680)

### Fair Value

The swap fair value was estimated based on the yield curve as of 30 September 2016, and represents its carrying value. As of 30 September 2016, the interest rate swap balance in liabilities was US\$2.1 million; and the balance in accumulated other comprehensive income on the consolidated balance sheet was US\$2.7 million. The net change in fair value of the interest rate swap recorded as other comprehensive income for the period ended 30 September 2016 was an after tax loss of US\$1.1 million.

30 September 2016	Notional Amount US\$	Maturity	US\$ Fair Value	R\$ Fair Value
Financial Assets				
Interest Rates Swap	48.080	Mar/2020	(2,058)	(6,680)
Total			(2,058)	(6,680)

### **Derivative Sensitivity Analysis**

This analysis is based on 6-month Libor interest rate variances that the Group considered to be reasonably possible at the end of the reporting period. The analysis assumes that all other variables, in particular foreign exchange rates, remain constant and ignores any impact of forecast sales and purchases. Three scenarios were simulated: the likely scenario (Probable) and two possible scenarios of reduction of 25% (Possible) and 50% (Remote) in the interest rate.

				30	September 2016
Probable scenario US\$	Possible scenario (25%) US\$	Remote scenario (50%) US\$	Probable scenario R\$	Possible scenario (25%) R\$	Remote scenario (50%) R\$
(2,076)	(2,326)	(2,590)	(6,738)	(7,552)	(8,407)

### Cash Flow Hedge

The Group applies hedge accounting for transactions in order to manage the volatility in earnings. If a swap is designated and qualifies as a cash flow hedge the swap is accounted for as an asset or a liability in the accompanying consolidated balance sheets at fair value. The effective portion of changes in fair value of the derivative is recognized in other comprehensive income and presented as an asset revaluation reserve in equity. Any ineffective portion of changes in fair value of the derivative is recognized in the profit or loss.

If the hedging instrument no longer meets the criteria for hedge accounting operations, expires or is sold, terminated or exercised, or the designation is revoked, the hedge accounting is discontinued prospectively when there is no further expectation for the forecast transaction, and then the amount stated in the equity is reclassified to the profit or loss.

On the initial designation of the derivative as a hedging instrument, the Group formally documents the relationship between the hedging instrument and the hedged transaction, including the risk management objective and strategy on the implementation of the hedge and the hedged risk, together with the methods that will be used to evaluate the effectiveness of the hedging relationship. The Group utilizes the dollar offset method to assess the effectiveness of swaps, analyzing whether the hedging instruments are highly effective in offsetting changes in fair values or cash flows of the respective hedged items attributable to the hedged risk, and if the actual results for each coverage are within the range from 80 - 125 percent.

Under this methodology, the swap was deemed to be highly effective for the period ended 30 September 2016. There was no hedge ineffectiveness recognized in profit or loss for the year ended 30 September 2016.

### e. Liquidity risk management

The Group manages liquidity risk by maintaining adequate cash reserves, banking facilities and reserve borrowing facilities, continuously monitoring forecast and actual cash flows, and matching the maturity profiles of financial assets and liabilities.

Liquidity risk is the risk that the Group will encounter difficulty in fulfilling obligations associated with its financial liabilities that are settled with cash payments or other financial assets. The Group's approach in managing liquidity is to ensure that the Group always has sufficient liquidity to fulfill the obligations that expire, under normal and stress conditions, without causing unacceptable losses or risk damage to the reputation of the Group.

Group ensures it has sufficient cash reserves to meet the expected operational expenses, including financial obligations. This practice excludes the potential impact of extreme circumstances that cannot be reasonably foreseen, such as natural disasters.

The following tables detail the Group's remaining contractual maturity for its non-derivative financial liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay. The table includes both interest and principal cash flows.

	Weighted average effective	Less than		More than	
	interest rate	12 months	1-5 years	5 years	Total
30 September 2016	%	US\$	US\$	US\$	US\$
Variable interest rate instruments	3.74%	27,416	68,529	6,376	102,321
Fixed interest rate instruments	2.87%	21,623	78,742	156,252	256,617
		49,039	147,271	162,628	358,938
	Weighted				
	average effective	Less than		More than	
	interest rate	12 months	1-5 years	5 years	Total
30 September 2016	%	R\$	R\$	R\$	R\$
Variable interest rate instruments	3.74%	88,999	222,459	20,697	332,155
Fixed interest rate instruments	2.87%	70,191	255,612	507,227	833,030
		159,190	478,071	527,924	1,165,185
	Weighted				
	average effective	Less than		More than	
	interest rate	12 months	1-5 years	5 years	Total
31 December 2015	%	US\$	US\$	US\$	US\$
Variable interest rate instruments	3.22%	17,292	68,460	9,407	95,159
Fixed interest rate instruments	2.91%	24,198	79,767	164,631	268,596
		41,490	148,227	174,038	363,755
	Weighted				
	average effective	Less than		More than	
	interest rate	12 months	1-5 years	5 years	Total
31 December 2015	%	R\$	R\$	R\$	R\$
Variable interest rate instruments	3.22%	67,523	267,323	36,731	371,577
Fixed interest rate instruments	2.91%	94,487	311,472	642,854	1,048,813
		162,010	578,795	679,585	1,420,390

### f. Credit risk

The Group's credit risk can be attributed mainly to balances such as cash and cash equivalents and trade receivables. Trade and other receivables disclosed in the balance sheet are shown net of the allowance for doubtful debts.

The Group invests temporary cash surpluses in government and private bonds, according to regulations approved by the management, which follow the Group policy on credit risk concentration. Credit risk on investments in non-government backed bonds is mitigated by investing only in assets issued by leading financial institutions.

The Group's sales policy follows the criteria for credit sales set by management, which seeks to mitigate any loss due to customer default.

			US\$		R\$
	Note	30 September 2016	31 December 2015	30 September 2016	31 December 2015
Cash and cash equivalents	14	60,072	90,401	195,005	352,998
Short-term investments	14	30,500	40,723	99,010	159,015
Operational trade receivables	13	45,893	43,540	148,977	170,016
Other receivables	13	80,945	80,636	262,765	314,867
Exposed to credit risk		217,410	255,300	705,757	996,896

### g. Fair value of financial instruments

The Group's financial instruments are recorded in balance sheet accounts at 30 September 2016 and 31 December 2015 at amounts similar to the fair value at those dates. These instruments are managed though operating strategies aimed to obtain liquidity, profitability and security. The control policy consists of ongoing monitoring of rates agreed versus those in force in the market, and confirmation of whether its short-term financial investments are being properly marked to market by the institutions dealing with its funds.

The determination of estimated realization values of Company's financial assets and liabilities relies on information available in the market and relevant assessment methodologies. Nevertheless, considerable judgment is required when interpreting market data to derive the most adequate estimated realization value.

IFRS 7 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

All the Group's financial instruments (as disclosed in note 25 b) are considered as level 2. There were no amounts related to levels 1 and 3 at 30 September 2016 and 31 December 2015.

### h. Criteria, assumptions and limitations used when computing market values

### Cash and cash equivalents

The market values of the bank current account balances are consistent with book balances.

### Investments

The carrying amounts of short-term investments approximate their fair value.

### Trade and other receivables/payables

According to the Group's management the book balances of trade and other receivables and payables approximate fair values.

### Bank and loans

Fair value of loan arrangements were calculated at their present value determined by future cash flows and at interest rates applicable to instruments of similar nature, terms and risks or at market quotations of these securities. Fair value measurements recognized in the consolidated financial information are grouped into levels based on the degree to which the fair value is observable.

The fair values of BNDES, BB, IFC, Finimp and Eximbank financing arrangements are similar to their carrying amounts since there are no similar instruments, with comparable maturity dates and interest rates.

#### 26 **Related-party transactions**

Transactions between the Company and its related party subsidiaries have been eliminated on consolidation and are not disclosed in this note. Transactions between the Group and its associates, joint ventures, other investments, and other related parties are disclosed below.

Joint ventures:       1. Allink Transportes Internacionais Ltda.       (28)       8       58         2. Consórcio de Rebocadores Baía de São Marcos       1.45       -       -         3. Consórcio de Rebocadores Baía de São Marcos       2.251       4.78       5         4. Wilson Sons Ultratug and subsidiaries       14,208       16,421       -         5. Atlantic Offshore S.A.       9,107       -       -         Other:       6. Gouvêa Vieira Advogados       -       -       30         7. CMMR Intermediação Comercial Ltda.       -       -       134         Nine-month period ended 30 September 2016       25,683       16,907       227         Three-month period ended 30 September 2016       11,079       7,553       93         At 31 December 2015       6.752       22,176       315         Nine-month period ended 30 September 2015       5,986       14,486       203         Three-month period ended 30 September 2015       8,804       5,829       53         Joint ventures:       .       .       .       -       -         1. Allink Transportes Internacionais Ltda.       (91)       28       192       2.       Consórcio de Rebocadores Bara de Coqueiros       471       -       -       -       - </th <th></th> <th>Current assets (liabilities) US\$</th> <th>Revenues US\$</th> <th>Expenses US\$</th>		Current assets (liabilities) US\$	Revenues US\$	Expenses US\$
2. Consórcio de Rebocadores Bara de Coqueiros       145       -       -         3. Consórcio de Rebocadores Baía de São Marcos       2,251       478       5         4. Wilson Sons Ultratug and subsidiaries       14,208       16,421       -         5. Atlantic Offshore S.A.       9,107       -       -         Other:       -       -       30         7. CMMR Intermediação Comercial Ltda.       -       -       134         Nine-month period ended 30 September 2016       25,683       16,907       227         Three-month period ended 30 September 2016       11,079       7,553       93         At 31 December 2015       6,752       22,176       315         Nine-month period ended 30 September 2015       5,986       14,486       203         Three-month period ended 30 September 2015       8,804       5,829       53         Joint ventures:       1       Allink Transportes Internacionais Ltda.       (91)       28       192         2. Consórcio de Rebocadores Bara de Coqueiros       7,307       1,721       18         4. Wilson Sons Ultratug and subsidiaries       46,122       56,717       -         5. Atlantic Offshore S.A.       29,562       -       -       -         Other:       <	Joint ventures:			
3. Consórcio de Rebocadores Baía de São Marcos       2,251       478       5         4. Wilson Sons Ultratug and subsidiaries       14,208       16,421       -         5. Atlantic Offshore S.A.       9,107       -       -         0ther:       6. Gouvêa Vieira Advogados       -       -       30         7. CMMR Intermediação Comercial Ltda.       -       -       134         Nine-month period ended 30 September 2016       25,683       16,907       227         Three-month period ended 30 September 2016       11,079       7,553       93         At 31 December 2015       6,752       22,176       315         Nine-month period ended 30 September 2015       5,986       14,486       203         Three-month period ended 30 September 2015       5,8804       5,829       53         Vision Sons Ultratug and subsidiaries       R\$       R\$       R\$         Joint ventures:       .       .       -       -         1. Allink Transportes Internacionais Ltda.       (91)       28       192         2. Consórcio de Rebocadores Bara de Coqueiros       4,122       56,717       -         3. Wilson Sons Ultratug and subsidiaries       46,122       56,717       -         4. Wilson Sons Ultratug and subsidiaries <td>1. Allink Transportes Internacionais Ltda.</td> <td>(28)</td> <td>8</td> <td>58</td>	1. Allink Transportes Internacionais Ltda.	(28)	8	58
4. Wilson Sons Ultratug and subsidiaries       14,208       16,421       -         5. Atlantic Offshore S.A.       9,107       -       -         Other:       6. Gouvéa Vieira Advogados       -       -       30         7. CMMR Intermediação Comercial Ltda.       -       -       134         Nine-month period ended 30 September 2016       25,683       16,907       227         Three-month period ended 30 September 2016       11,079       7,553       93         At 31 December 2015       6,752       22,176       315         Nine-month period ended 30 September 2015       5,986       14,486       203         Three-month period ended 30 September 2015       5,986       14,486       203         Three-month period ended 30 September 2015       8,804       5,829       53         Current assets (liabilities)         2. Consórcio de Rebocadores Barra de Coqueiros       471       -       -         3. Consórcio de Rebocadores Bara de Coqueiros       7,307       1,721       18         4. Wilson Sons Ultratug and subsidiaries       46,122       56,717       -         5. Atlantic Offshore S.A.       29,562       -       -         Other:       -       -       105       -	2. Consórcio de Rebocadores Barra de Coqueiros	145	-	-
5. Atlantic Offshore S.A.       9,107       -       -         Other:       6. Gouvéa Vieira Advogados       -       -       30         7. CMMR Intermediação Comercial Ltda.       -       -       134         Nine-month period ended 30 September 2016       25,683       16,907       227         Three-month period ended 30 September 2016       11,079       7,553       93         At 31 December 2015       6,752       22,176       315         Nine-month period ended 30 September 2015       5,986       14,486       203         Three-month period ended 30 September 2015       5,8804       5,829       53         Current assets         (liabilities)         Revenues       R\$       R\$       R\$         Joint ventures:       (91)       28       192         1. Allink Transportes Internacionais Ltda.       (91)       28       192         2. Consórcio de Rebocadores Barra de Coqueiros       7,307       1,721       18         4. Wilson Sons Ultratug and subsidiaries       46,122       56,717       -         5. Atlantic Offshore S.A.       29,562       -       -         Other:       -       -       105       -         7. CMMR Intermediação Comercial Ltda.				5
Other:         . <td></td> <td>•</td> <td>16,421</td> <td>-</td>		•	16,421	-
6. Gouvéa Vieira Advogados       -       -       30         7. CMMR Intermediação Comercial Ltda.       -       -       134         Nine-month period ended 30 September 2016       25,683       16,907       227         Three-month period ended 30 September 2016       11,079       7,553       93         At 31 December 2015       6,752       22,176       315         Nine-month period ended 30 September 2015       5,986       14,486       203         Three-month period ended 30 September 2015       8,804       5,829       53         Current assets (liabilities)         Joint ventures:       1       .       -       -       -         1. Allink Transportes Internacionais Ltda.       (91)       28       192       .       Consórcio de Rebocadores Baría de São Marcos       7,307       1,721       18         4. Wilson Sons Ultratug and subsidiaries       46,122       56,717       -       .	5. Atlantic Offshore S.A.	9,107	-	-
7. CMMR Intermediação Comercial Ltda.       -       -       134         Nine-month period ended 30 September 2016       25,683       16,907       227         Three-month period ended 30 September 2016       11,079       7,553       93         At 31 December 2015       6,752       22,176       315         Nine-month period ended 30 September 2015       5,986       14,486       203         Three-month period ended 30 September 2015       5,986       14,486       203         Three-month period ended 30 September 2015       8,804       5,829       53         Current assets (liabilities)         Revenues       R\$       R\$       R\$         Joint ventures:       (91)       28       192         1. Allink Transportes Internacionais Ltda.       (91)       28       192         2. Consórcio de Rebocadores Bara de Coqueiros       471       -       -         3. Consórcio de Rebocadores Baía de São Marcos       7,307       1,721       18         4. Wilson Sons Ultratug and subsidiaries       46,122       56,717       -         5. Atlantic Offshore S.A.       29,562       -       -       -         Other:       6. Gouvéa Vieira Advogados       -       -       105       -	Other:			
Nine-month period ended 30 September 2016         25,683         16,907         227           Three-month period ended 30 September 2016         11,079         7,553         93           At 31 December 2015         6,752         22,176         315           Nine-month period ended 30 September 2015         5,986         14,486         203           Three-month period ended 30 September 2015         5,986         14,486         203           Three-month period ended 30 September 2015         8,804         5,829         53           Current assets (liabilities)           R\$         R\$         R\$         R\$           Joint ventures:         1         1         28         192           2 Consórcio de Rebocadores Barra de Coqueiros         471         -         -           3. Consórcio de Rebocadores Baía de São Marcos         7,307         1,721         18           4. Wilson Sons Ultratug and subsidiaries         46,122         56,717         -           5. Attantic Offshore S.A.         29,562         -         -           Other:         -         -         105           6. Gouvéa Vieira Advogados         -         -         105           7. CMMR Intermediação Comercial Ltda.         -         - <td>6. Gouvêa Vieira Advogados</td> <td>-</td> <td>-</td> <td>30</td>	6. Gouvêa Vieira Advogados	-	-	30
Three-month period ended 30 September 2016       11,079       7,553       93         At 31 December 2015       6,752       22,176       315         Nine-month period ended 30 September 2015       5,986       14,486       203         Three-month period ended 30 September 2015       8,804       5,829       53         Current assets (liabilities)         Revenues       Expenses         R\$       R\$       R\$         Joint ventures:       1       -         1. Allink Transportes Internacionais Ltda.       (91)       28       192         2. Consórcio de Rebocadores Bara de Coqueiros       471       -       -         3. Consórcio de Rebocadores Baía de São Marcos       7,307       1,721       18         4. Wilson Sons Ultratug and subsidiaries       46,122       56,717       -         5. Atlantic Offshore S.A.       29,562       -       -         Other:       -       -       105         6. Gouvêa Vieira Advogados       -       -       105         7. CMMR Intermediação Comercial Ltda.       -       -       472         Nine-month period ended 30 September 2016       36,496       24,515       297	7. CMMR Intermediação Comercial Ltda.			134
Three-month period ended 30 September 2016       11,079       7,553       93         At 31 December 2015       6,752       22,176       315         Nine-month period ended 30 September 2015       5,986       14,486       203         Three-month period ended 30 September 2015       8,804       5,829       53         Current assets (liabilities)         Revenues       Expenses         R\$       R\$       R\$         Joint ventures:       1       -         1. Allink Transportes Internacionais Ltda.       (91)       28       192         2. Consórcio de Rebocadores Bara de Coqueiros       471       -       -         3. Consórcio de Rebocadores Baía de São Marcos       7,307       1,721       18         4. Wilson Sons Ultratug and subsidiaries       46,122       56,717       -         5. Atlantic Offshore S.A.       29,562       -       -         Other:       -       -       105         6. Gouvêa Vieira Advogados       -       -       105         7. CMMR Intermediação Comercial Ltda.       -       -       472         Nine-month period ended 30 September 2016       36,496       24,515       297	Nine-month period ended 30 September 2016	25 683	16 907	227
At 31 December 2015       6,752       22,176       315         Nine-month period ended 30 September 2015       5,986       14,486       203         Three-month period ended 30 September 2015       8,804       5,829       53         Current assets (liabilities)         Revenues       Expenses         R\$       R\$       R\$         Joint ventures:       (91)       28       192         1. Allink Transportes Internacionais Ltda.       (91)       28       192         2. Consórcio de Rebocadores Barra de Coqueiros       471       -       -         3. Consórcio de Rebocadores Baía de São Marcos       7,307       1,721       18         4. Wilson Sons Ultratug and subsidiaries       46,122       56,717       -         5. Atlantic Offshore S.A.       29,562       -       -         Other:       -       -       105         7. CMMR Intermediação Comercial Ltda.       -       -       105         7. CMMR Intermediação Comercial Ltda.       -       -       105         7. Three-month period ended 30 September 2016       36,496       24,515       297				
Nine-month period ended 30 September 2015         5,986         14,486         203           Three-month period ended 30 September 2015         8,804         5,829         53           Current assets (liabilities)         Revenues R\$         Expenses R\$           Joint ventures:         (91)         28         192           1. Allink Transportes Internacionais Ltda.         (91)         28         192           2. Consórcio de Rebocadores Barra de Coqueiros         471         -         -           3. Consórcio de Rebocadores Baía de São Marcos         7,307         1,721         18           4. Wilson Sons Ultratug and subsidiaries         46,122         56,717         -           5. Atlantic Offshore S.A.         29,562         -         -           Other:         -         -         105           7. CMMR Intermediação Comercial Ltda.         -         -         105           7. CMMR Intermediação Comercial Ltda.         -         -         472           Nine-month period ended 30 September 2016         83,371         58,466         787           Three-month period ended 30 September 2016         36,496         24,515         297				
Three-month period ended 30 September 20158,8045,82953Current assets (liabilities)Revenues R\$Expenses R\$Joint ventures:1. Allink Transportes Internacionais Ltda.(91)281922. Consórcio de Rebocadores Barra de Coqueiros4713. Consórcio de Rebocadores Baía de São Marcos7,3071,721184. Wilson Sons Ultratug and subsidiaries46,12256,717-5. Atlantic Offshore S.A.29,562Other:1057. CMMR Intermediação Comercial Ltda472Nine-month period ended 30 September 201683,37158,466787Three-month period ended 30 September 201636,49624,515297				
Current assets (liabilities)Revenues R\$Expenses ExpensesJoint ventures:1. Allink Transportes Internacionais Ltda.(91)281922. Consórcio de Rebocadores Barra de Coqueiros4713. Consórcio de Rebocadores Baía de São Marcos7,3071,721184. Wilson Sons Ultratug and subsidiaries46,12256,717-5. Atlantic Offshore S.A.29,562Other:-105-1057. CMMR Intermediação Comercial Ltda472Nine-month period ended 30 September 201683,37158,466787Three-month period ended 30 September 201636,49624,515297				
assets (liabilities)Revenues R\$Expenses R\$Joint ventures:1. Allink Transportes Internacionais Ltda.(91)281922. Consórcio de Rebocadores Barra de Coqueiros4713. Consórcio de Rebocadores Baía de São Marcos7,3071,721184. Wilson Sons Ultratug and subsidiaries46,12256,717-5. Atlantic Offshore S.A.29,562Other:-105-1057. CMMR Intermediação Comercial Ltda472Nine-month period ended 30 September 201683,37158,466787Three-month period ended 30 September 201636,49624,515297		0,004	5,025	
(liabilities)RevenuesExpensesR\$R\$R\$R\$Joint ventures:1. Allink Transportes Internacionais Ltda.(91)282. Consórcio de Rebocadores Barra de Coqueiros471-3. Consórcio de Rebocadores Baía de São Marcos7,3071,7214. Wilson Sons Ultratug and subsidiaries46,12256,7175. Atlantic Offshore S.A.29,562-Other:6. Gouvêa Vieira Advogados7. CMMR Intermediação Comercial LtdaNine-month period ended 30 September 201683,37158,466787201636,496.24,515		Current		
R\$R\$R\$Joint ventures:(91)281921. Allink Transportes Internacionais Ltda.(91)281922. Consórcio de Rebocadores Barra de Coqueiros4713. Consórcio de Rebocadores Baía de São Marcos7,3071,721184. Wilson Sons Ultratug and subsidiaries46,12256,717-5. Atlantic Offshore S.A.29,562Other:-105-1057. CMMR Intermediação Comercial Ltda472Nine-month period ended 30 September 201683,37158,466787Three-month period ended 30 September 201636,49624,515297			_	_
Joint ventures:(91)281921. Allink Transportes Internacionais Ltda.(91)281922. Consórcio de Rebocadores Barra de Coqueiros4713. Consórcio de Rebocadores Baía de São Marcos7,3071,721184. Wilson Sons Ultratug and subsidiaries46,12256,717-5. Atlantic Offshore S.A.29,562Other:-105-1057. CMMR Intermediação Comercial Ltda472Nine-month period ended 30 September 201683,37158,466787Three-month period ended 30 September 201636,49624,515297				•
1. Allink Transportes Internacionais Ltda.(91)281922. Consórcio de Rebocadores Barra de Coqueiros4713. Consórcio de Rebocadores Baía de São Marcos7,3071,721184. Wilson Sons Ultratug and subsidiaries46,12256,717-5. Atlantic Offshore S.A.29,562Other:6. Gouvêa Vieira Advogados1057. CMMR Intermediação Comercial Ltda472Nine-month period ended 30 September 201683,37158,466787Three-month period ended 30 September 201636,49624,515297	loint vonturoo:	Kð	R\$	R\$
2. Consórcio de Rebocadores Barra de Coqueiros4713. Consórcio de Rebocadores Baía de São Marcos7,3071,721184. Wilson Sons Ultratug and subsidiaries46,12256,717-5. Atlantic Offshore S.A.29,562Other:6. Gouvêa Vieira Advogados1057. CMMR Intermediação Comercial Ltda472472Nine-month period ended 30 September 201683,37158,466787Three-month period ended 30 September 201636,49624,515297		(01)	28	102
3. Consórcio de Rebocadores Baía de São Marcos       7,307       1,721       18         4. Wilson Sons Ultratug and subsidiaries       46,122       56,717       -         5. Atlantic Offshore S.A.       29,562       -       -         Other:       -       -       105         6. Gouvêa Vieira Advogados       -       -       105         7. CMMR Intermediação Comercial Ltda.       -       -       472         Nine-month period ended 30 September 2016       83,371       58,466       787         Three-month period ended 30 September 2016       36,496       24,515       297			- 20	-
4. Wilson Sons Ultratug and subsidiaries       46,122       56,717       -         5. Atlantic Offshore S.A.       29,562       -       -         Other:       -       -       105         6. Gouvêa Vieira Advogados       -       -       105         7. CMMR Intermediação Comercial Ltda.       -       472         Nine-month period ended 30 September 2016       83,371       58,466       787         Three-month period ended 30 September 2016       36,496       24,515       297	•		1.721	18
5. Atlantic Offshore S.A.       29,562       -       -         Other:       -       -       105         6. Gouvêa Vieira Advogados       -       -       105         7. CMMR Intermediação Comercial Ltda.       -       -       472         Nine-month period ended 30 September 2016       83,371       58,466       787         Three-month period ended 30 September 2016       36,496       24,515       297			•	-
6. Gouvêa Vieira Advogados-1057. CMMR Intermediação Comercial Ltda472Nine-month period ended 30 September 201683,37158,466787787Three-month period ended 30 September 201636,49624,515297	<ol><li>Wilson Sons Ultratug and subsidiaries</li></ol>	46,122	56,717	-
6. Gouvêa Vieira Advogados-1057. CMMR Intermediação Comercial Ltda472Nine-month period ended 30 September 201683,37158,466787787Three-month period ended 30 September 201636,49624,515297	-		56,717 -	-
7. CMMR Intermediação Comercial Ltda.       -       -       472         Nine-month period ended 30 September 2016       83,371       58,466       787         Three-month period ended 30 September 2016       36,496       24,515       297	5. Atlantic Offshore S.A.		56,717 -	-
Nine-month period ended 30 September 2016         83,371         58,466         787           Three-month period ended 30 September 2016         36,496         24,515         297	5. Atlantic Offshore S.A. Other:		56,717 - -	- - 105
Three-month period ended 30 September 2016         36,496         24,515         297	5. Atlantic Offshore S.A. Other: 6. Gouvêa Vieira Advogados		56,717 - - -	
	5. Atlantic Offshore S.A. Other: 6. Gouvêa Vieira Advogados		56,717 - - -	
At 31 December 2015 26,366 77,399 831	5. Atlantic Offshore S.A. Other: 6. Gouvêa Vieira Advogados 7. CMMR Intermediação Comercial Ltda.	29,562 - -	- - 	472
	<ul> <li>5. Atlantic Offshore S.A.</li> <li>Other:</li> <li>6. Gouvêa Vieira Advogados</li> <li>7. CMMR Intermediação Comercial Ltda.</li> <li>Nine-month period ended 30 September 2016</li> </ul>	29,562 - - <u>83,371</u>	- - - 58,466	472 787
Nine-month period ended 30 September 2015         23,781         47,698         628	<ul> <li>5. Atlantic Offshore S.A.</li> <li>Other:</li> <li>6. Gouvêa Vieira Advogados</li> <li>7. CMMR Intermediação Comercial Ltda.</li> <li>Nine-month period ended 30 September 2016</li> <li>Three-month period ended 30 September 2016</li> </ul>	29,562 - - <u>83,371</u> <u>36,496</u>	- - - 58,466 24,515	472 787 297
Three-month period ended 30 September 2015         32,524         34,078         187	<ul> <li>5. Atlantic Offshore S.A.</li> <li>Other:</li> <li>6. Gouvêa Vieira Advogados</li> <li>7. CMMR Intermediação Comercial Ltda.</li> <li>Nine-month period ended 30 September 2016</li> <li>Three-month period ended 30 September 2016</li> <li>At 31 December 2015</li> </ul>	29,562 - - - - - - - - - - - - - - - - - - -	- - 58,466 24,515 77,399	472 787 297 831

Allink Transportes Internacionais Ltda., 50% owned by the Group and rents terminal warehousing from the Group. Allink Transportes 1. Internacionais Ltda controls 100% of Allink Servicos e Gerenciamento de Cargas Ltda.

2-3. The transactions with the joint operations are disclosed as a result of proportionate amounts not eliminated on consolidation.

Intergroup loan with Wilson Sons Ultratug (interest - 0.3% per month with no maturity) and trade payables from Wilson, Sons Offshore and 4. Magallanes to Wilson Sons Eslateiros relate to proportionate amounts of vessel construction not eliminated on consolidation. Intergroup Ioan with Atlantic Offshore S.A. Mr. J.F. Gouvêa Vieira is a partner with the law firm Gouvêa Vieira Advogados. Fees were paid to Gouvêa Vieira Advogados for legal 5

6.

services Mr. C.M. Marote is a shareholder and director of CMMR Intermediação Comercial Ltda. Fees were paid to CMMR Intermediação Comercial 7. Ltda. for consultancy services to the Wilson Sons towage segment.

The Company has adopted the policy of netting the assets and liabilities of the group related party transactions.

### 27 Notes to the consolidated statement of cash flows

	30 September 2016 US\$	30 September 2015 US\$	30 September 2016 R\$	30 September 2015 R\$
Profit before tax Less: Finance income Add: Exchange gain/loss on translation Less: Share of result of joint ventures Add: Finance costs	99,954 (16,312) (8,284) (5,745) 9,536	41,013 (9,869) 17,075 (2,593) 43,535	350,692 (58,287) (28,697) (18,852) 33,683	126,197 (31,552) 56,405 (8,546) 142,553
Operating profit from operations	79,149	89,161	278,539	285,057
Adjustments for: Depreciation and amortisation expenses Gain/loss on disposal of property, plant and equipment Provision for cash-settled share-based payment Post-employment benefits (Increase) decrease in provisions Operating cash flows before movements in	38,368 (608) 2,519 146 4,249	40,337 111 2,484 (2,426)	135,451 (1,873) 8,935 514 13,837	125,245 384 7,865 (8,409)
working capital	123,823	129,667	435,403	410,142
(Increase) decrease in inventories (Increase) decrease in trade and other receivables Increase in trade and other payables (Increase) decrease in other non-current assets	3,298 (11,889) (3,781) (4,476)	(619) 28,023 (2,581) 2,631	10,740 (40,918) (16,904) (14,576)	(1,961) 88,803 (8,177) 8,336
Cash generated by operations	106,975	157,121	373,745	497,143
Income taxes paid Interest paid - borrowings Interest paid - leasing Interest paid - others	(22,517) (9,555) (274) (66)	(14,774) (10,975) (263) (74)	(78,890) (33,565) (952) (242)	(45,469) (35,314) (844) (223)
Net cash from operating activities	74,563	131,035	260,096	415,293

### Non-cash transactions:

During the current year, the Group entered into the following non-cash investing and financing activities which are not reflected in the consolidated statement of cash flows:

	30 September 2016 US\$	30 September 2015 US\$	30 September 2016 R\$	30 September 2015 R\$
Additions to fixed assets Equipment acquisition through finance leases Capitalized interest	171 687	402 814	664 2,588	1,159 2,687
Acquisition of non controlling interest Reversion of debts from purchase of non controlling interest Payables from purchase of non controlling interest	(2,802) (742)	-	(11,329) (3,000)	-
Taxes settlement Income tax compensation	3,690	(2,570)	12,017	(8,144)

## Wilson Sons Limited

Condensed consolidated interim financial information at 30 September 2016

8,935

42,740

5,915

31,053

### 28 Compensation of key management personnel

Compensation of the Group's key management personnel is set out below in aggregate for each of the categories:

	Three-mon	th period ended	Nine-month period ended	
	30 September 2016 US\$	30 September 2015 US\$	30 September 2016 US\$	30 September 2015 US\$
Short-term employee benefits Post-employment benefits and social	1,333	1,435	8,551	7,256
charges	276	289	983	884
Stock Option	869	831	2,518	2,484
Total	2,478	2,555	12,052	10,624
	Three-month period ended		Nine-month period ended	
	30 September 2016 R\$	30 September 2015 R\$	30 September 2016 R\$	30 September 2015 R\$
Short-term employee benefits Post-employment benefits and social	4,331	4,268	30,323	22,381
charges	894	905	3,482	2,757

### 29 Approval of the consolidated financial information

The condensed consolidated interim financial information were approved by the board of directors and authorized for issue on 10 November 2016.

2,821

8,046

995

6,168

### **Directors Declaration**

Stock Option

Total

In compliance with article 25, section V of CVM Instruction 480 of 7 December 2009, the Directors of WILSON SONS LTD, a publicly traded company, registered at the Brazilian Ministry of Finance under the CNPJ 05.721.735/0001-28, based in Clarendon House, 2 Church Street, Hamilton HM 11 - Bermuda, declare that they have reviewed, discussed and agreed with the Financial Information and the views expressed in the review report of the independent auditors.